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SN
Distribution Study of Grocery Store Sales
1988

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SECTION 1 covers a statistical profile of the top 50 Metropolitan Statistical Areas ranked on the basis of supermarket sales volume. It includes demographics as well as information on leading grocery stores compiled as noted below and on principal suppliers.

SECTION 2 covers information on grocery store business in other market areas throughout the United States. Markets are reported alphabetically by State and City. Included is available information on number of stores and estimated share of the food market accounted for by the chains, voluntary and cooperative groups and independents. It also contains information on principal suppliers.

SECTION 3 contains profiles of leading publicly-owned food chains throughout the country, including: corporate addresses; total number of stores; market areas covered; sales volue; key personnel.

SECTION 4 covers a Grocery Store Statistical Profile--a summary of grocery store business.

SECTION 5 contains a calendar of industry events for 1987, a directory of food associations and a list of those sources who have agreed to be identified.

NOTE: Figures on grocery store numbers and market share are supplied by many newspaper organizations. Data may not be comparable from year to year due to differences in market area definitions or in methods of compilation. Reported sales shares are estimated by reporting sources. Methods of compilation vary, from formal surveys to checks with food representatives, brokers, other local sources or reflecting informed opinion. In some instances, as noted, percentages reflect place of most frequent purchase, as reported by consumers, rather than dollar volume.

This report is presented as a convenient summary of the best available information on grocery store business in each market area. FAIRCHILD BOOK DIVISION assumes no responsibility for the accuracy of figures supplied by reported sources.

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INTRODUCTION

The analysis of the 249 metropolitan markets includes the number of store units and market shares held by leading chains, voluntary/cooperative groups and independent grocery stores. Also included are listings of principal suppliers for the leading retailers of these markets. Profiles for the 50 largest markets include statistics on total retail sales, total food store sales and total supermarket sales, as well as demographics on population and the number of households by age and income from The 1987 Sales and Marketing Management Survey of Buying Power and Data Service, further reproduction is forbidden.

Definition of Terms:

SUPERMARKET: A complete, departmentalized grocery store with minimum annual sales of $2,000,000.

CHAIN: A company which operates eleven or more stores in total. A chain store unit is a store operated by such a company.

INDEPENDENT: A firm which operates from one to ten stores.

UNAFFILIATED INDEPENDENT: Operator from one to ten stores having no affiliations with any organization and buying entirely from wholesalers or suppliers on an independent basis.

COOPERATIVE: Independent grocers who jointly own and operate their own wholesale organization.

VOLUNTARY: A group of independent grocery stores jointly sponsored by an independent wholesaler.

CONVENIENCE STORE: A small store handling a limited variety of items in general use in most households and patronized for fill-in home requirements.

METROPOLITAN STATISTICAL AREA: Metropolitan Statistical Areas are defined according to a set of detailed standards prepared by the Federal Committee on MSAs'[1]. Under these standards (revised in 1980), an area qualified for recognition as an MSA in one or two ways: if there is a city of at least 50,000 population, or an urbanized area of at least 50,000 with a total metropolitan population of at least 100,000. MSAs are defined in terms of entire counties, except in the six New England States where they are defined in terms of cities and towns. In addition to the county containing the main city, an MSA also includes additional counties having strong economic and social ties to the central county. If an area has more than 1 million in population and meets certain other specified requirements, it is called a "Consolidated Metropolitan Statistical Area" (CMSA), if it consists of major components it is recognized as a "Primary Metropolitan Statistical Area (PMSA).

[1] The Federal Committee advises the OMB (Office of Management and Budget) on MSA matters.

SECTION 1

THE TOP 50 METROPOLITAN STATISTICAL AREAS RANKED ON THE BASIS OF SUPERMARKET SALES VOLUME

1986

1. LOS ANGELES-LONG BEACH, CALIFORNIA[1]

Market Area Covered: Primary Metropolitan Statistical Area	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		85.8%	
Ralph's	113	19.8	(Own) Compton, CA
Vons	127	17.0	(Own) El Monte, CA
Lucky	131	13.9	(Own) Buena Park, CA
Alpha Beta	168	8.7	(Own) LaHabra, CA
Safeway+	121	7.4	(Own) Downey, CA
Hughes Markets	43	5.8	Cert. Grocers of California, L.A., CA
Gemco	38	5.1	Cert. Grocers of California, L.A., CA
Boys Market	41	4.4	(Own) Fullerton, CA
Albertson's	55	3.7	Cert. Grocers of California, L.A., CA
Stater Bros.	91	*	(Own) Colton, CA
Mayfair	10	*	Cert. Grocers of California, L.A., CA
The Pantry	10	*	(Own) Los Angeles, CA
Foods Co.	9	*	
Super-A-Foods	9	*	
ABC	7	*	
Fedco	7	*	Cert. Grocers of California,
Gelson's	7	*	L.A., CA
Jonsons	6	*	
Jurgenson's	5	*	
OTHER GROCERY STORES	na	19.3%	
TOTAL	998+	**	

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na not available

* Included in "Other Grocery Stores"

**Percents add to more than 100.0%

[1] Los Angeles has experienced no changes since last year

+ As of the week beginning 11/30/87, Vons bought 172 Safeways throughout Southern California. The cost was $325 million in cash and 30% of equity interest in Vons.

Source: Supermarket News, Monday 12/7/87 issue.

Market Area Covered:
Los Angeles County

Rank in U.S. based on supermarket sales 1986: 1

	U.S.	PMSA Total	Central City Los Angeles
RETAIL SALES 1986 TOTAL (millions)	$1,476,173	$ 53,797	$ 20,750
Food Store Sales (millions)	$ 302,280	$ 10,450	$ 4,186
% of total retail sales	20.5%	19.4%	20.2%
Supermarket Sales (millions)	$ 283,917	$ 9,657	$ --
% of Food Store Sales	93.9%	92.4%	-- %
Supermarket Sales per capita	$1,167.37	$ 1,161.77	$ --
POPULATION 1986 TOTAL (thousands)	243,211.7	8,312.3	3,298.2
Total number of Households (thousands)	89,670.4	3,046.0	1,263.7
Population by Age of Household Head			
Under 25 Years	6.8%	6.8%	-- %
25 - 34 Years	22.9%	24.7%	-- %
35 - 44 Years	20.2%	21.4%	-- %
45 - 54 Years	14.9%	15.4%	-- %
55 - 64 Years	14.8%	14.4%	-- %
65 & Over	20.4%	17.2%	-- %
Number of Persons per Household			
% by number of persons per household			
One	25.6%	28.8%	-- %
Two	30.7%	29.7%	-- %
Three	17.8%	16.5%	-- %
Four	14.9%	13.3%	-- %
Five	7.0%	6.5%	-- %
Six & Over	4.0%	5.1%	-- %
Average Household Size	2.71	2.73	--
INCOME 1986			
Net Effective Buying Income (millions)	$2,981,721	$ 114,134	$ 45,168
Per Capita EBI	$ 12,260	$ 13,731	$ 13,695
Median Household EBI	$ 24,632	$ 27,017	$ 23,657
Household by EBI Groups			
% Distribution			
Under $10,000	18.6%	16.9%	-- %
$10,000 - $24,999	32.1%	30.0%	-- %
$25,000 & Over	49.3%	53.1%	-- %
Projected EBI % change 1986/1991	+45.3%	+42.3%	-- %
Projected average household EBI % change 1986/1991	+36.4%	+33.8%	-- %

2. NEW YORK, NEW YORK[1]

Market Area Covered:
Primary Metropolitan Statistical Area

	No. of Stores	% of Market's Grocery Store Sales		Principal Supplier
LEADING CHAINS:		57.8%		
A&P:	28	12.0		(Own) Yonkers & Garden City, NY
Waldbaum's	52	11.5	28.9*	(Own) Central Islip, NY
Shopwell	7	3.4		(Own) Bronx, NY
Food Emporium	21	2.0		Daitch Shopwell, Bronx, NY
Pathmark	17	12.9		Supermarkets General Corp., Woodbridge, NJ
Red Apple:	3	2.4	4.7*	Krasdale, NY, NY
Gristede	21	2.3		White Rose Food Corp., Farmingdale, NY
Grand Union	31	3.8		(Own) Elmwood Park, NJ
D'Agostino's	19	2.2		Twin County Grocers Inc., New Rochelle, NY
King Kullen	7	2.1		(Own) Westbury, NY
Sloan's	14	1.8		Krasdale Foods, NY, NY
Dan's	13	1.4		White Rose Food, Farmingdale, NY
VOLUNTARY &/OR COOPERATIVE GROUPS:		18.0%		
ShopRite	7	7.3		Wakefern Food Corp., Elizabeth, NJ
Key Food	55	3.4		(Own) Bronx, NY
Pioneer	31	2.8		(Own) Carlstadt, NJ
Met	50	2.0		(Own) White Rose Food, Farmingdale, NY
C Town	87	1.9		Krasdale Foods, NY, NY
Associated	32	0.6		(Own) Stratford, CT
OTHER GROCERY STORES (Including Convenience & Independent Stores)	na	24.2%		
TOTAL	495+	100.0%		

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na not available

[1] Due to lack of Source, No. of Stores and Share of Market Data are estimates only. However, estimates do not include Rockland County.

* A&P now owns Waldbaums, Shopwell & Food Emporium. Their combined estimated percents place A&P at the top market spot.

**Red Apple now owns Gristede's. Their combined estimated percents place Red Apple in 3rd place in the market.

Market Area Covered:
Bronx, Kings, New York, Putnam, Queens, Richmond, Rockland and Westchester Counties

Rank in U.S. based on supermarket sales 1986: 2

	U.S.	PMSA Total	Central City New York
RETAIL SALES 1986 TOTAL (millions)	$1,476,173	$ 44,722	$ 17,272
Food Store Sales (millions)	$ 302,280	$ 9,112	$ 2,138
% of total retail sales	20.5%	20.4%	12.4%
Supermarket Sales (millions)	$ 283,917	$ 7,611	$ 1,687
% of Food Store Sales	93.9%	83.5%	78.9%
Supermarket Sales per capita	$1,167.37	$ 892.50	$ 1,131.60
POPULATION 1986 TOTAL (thousands)	243,211.7	8,527.7	1,490.8
Total number of Households (thousands)	89,670.4	3,405.4	756.6
Population by Age of Household Head			
Under 25 Years	6.8%	4.6%	5.2%
25 - 34 Years	22.9%	21.8%	26.0%
35 - 44 Years	20.2%	20.6%	20.9%
45 - 54 Years	14.9%	15.5%	14.0%
55 - 64 Years	14.8%	15.3%	12.8%
65 & Over	20.4%	22.2%	21.0%
Number of Persons per Household			
% by number of persons per household			
One	25.6%	33.4%	52.6%
Two	30.7%	28.2%	25.9%
Three	17.8%	16.2%	10.4%
Four	14.9%	12.4%	6.3%
Five	7.0%	6.0%	2.9%
Six & Over	4.0%	3.9%	1.9%
Average Household Size	2.71	2.50	1.97
INCOME 1986			
Net Effective Buying Income (millions)	$2,981,721	$ 121,151	$ 30,175
Per Capita EBI	$ 12,260	$ 14,207	$ 20,241
Median Household EBI	$ 24,632	$ 23,666	$ 23,571
Household by EBI Groups			
% Distribution			
Under $10,000	18.6%	21.9%	22.8%
$10,000 - $24,999	32.1%	30.3%	29.7%
$25,000 & Over	49.3%	47.7%	47.5%
Projected EBI % change 1986/1991	+45.3%	+36.9%	+40.9%
Projected average household EBI % change 1986/1991	+36.4%	+31.2%	+29.7%

3. CHICAGO, ILLINOIS

Market Area Covered:
Primary Metropolitan Statistical Area

	No. of Stores*	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:		60.2%	
Jewel	173	33.7	(Own) Melrose Park, IL
Dominick's	80	17.6	(Own) Northlake, IL
Eagle	34	3.6	Lucky Stores Inc., Milan, IL
Butera	21	2.8	Certified Grocers, Midwest, Chicago, IL
Aldi Discount Foods	30	2.5	(Own) Batavia, IL
VOLUNTARY &/OR COOPERATIVE GROUPS:		26.4%	
Certified Grocers Midwest	199	16.5	(Own) Chicago, IL
Central Grocers	49	7.0	(Own) Franklin Park, IL
Cub Foods	4	2.2	J.M. Jones Company, Champaign, IL
Pick 'n Save	4	0.7	Roundy's Inc., Milwaukee, WI
OTHER GROCERY STORES (Including Independents & Convenience Stores)	na	13.4%	
TOTAL	594+	100.0%	

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na not available

* Due to lack of a source these figures are estimates only.

Market Area Covered:
Cook, DuPage and McHenry Counties

Rank in U.S. based on supermarket sales 1986: 3

	U.S.	PMSA Total	Central City Chicago
RETAIL SALES 1986 TOTAL (millions)	$1,476,173	$ 37,545	$ 13,669
Food Store Sales (millions)	$ 302,280	$ 6,419	$ 2,633
% of total retail sales	20.5%	17.1%	19.3%
Supermarket Sales (millions)	$ 283,917	$ 5,911	$ —
% of Food Store Sales	93.9%	92.1%	—
Supermarket Sales per capita	$1,167.37	$ 958.59	$ —
POPULATION 1986 TOTAL (thousands)	243,211.7	6,166.3	3,020.3
Total number of Households (thousands)	89,670.4	2,257.6	1,131.2
Population by Age of Household Head			
Under 25 Years	6.8%	5.7%	— %
25 - 34 Years	22.9%	23.5%	— %
35 - 44 Years	20.2%	21.0%	— %
45 - 54 Years	14.9%	15.9%	— %
55 - 64 Years	14.8%	15.6%	— %
65 & Over	20.4%	18.4%	— %
Number of Persons per Household			
% by number of persons per household			
One	25.6%	27.8%	— %
Two	30.7%	28.0%	— %
Three	17.8%	17.0%	— %
Four	14.9%	14.2%	— %
Five	7.0%	7.4%	— %
Six & Over	4.0%	5.1%	— %
Average Household Size	2.71	2.73	—
INCOME 1986			
Net Effective Buying Income (millions)	$2,981,721	$ 86,724	$ 35,094
Per Capita EBI	$ 12,260	$ 14,064	$ 11,619
Median Household EBI	$ 24,632	$ 29,481	$ 22,032
Household by EBI Groups			
% Distribution			
Under $10,000	18.6%	16.5%	— %
$10,000 - $24,999	32.1%	26.2%	— %
$25,000 & Over	49.3%	57.3%	— %
Projected EBI % change 1986/1991	+45.3%	+43.2%	— %
Projected average household EBI % change 1986/1991	+36.4%	+39.7%	— %

4. PHILADELPHIA, PENNSYLVANIA

Market Area Covered:
Primary Metropolitan Statistical Area

	No. of Stores*	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		55.0%	
Acme	113	31.0	American Stores Co., Philiadelphia, PA
Super Fresh	39	12.0	A&P Tea Co., Florence, NJ
Pathmark	23	12.0	Supermarkets General Corp., Delran, NY
VOLUNTARY &/OR COOPERATIVE GROUPS:		24.6%	
Thriftway	72	12.5	Fleming Foods Co. of Pennsylvania, Oaks, PA
ShopRite	7	5.1	Wakefern Food Corp., Elizabeth, Union, Freehold, & Toms River, NJ
IGA	29	3.7	Wetterau Inc., Temple, PA
Pickwell	13	2.2	Fleming Foods Co. of Pennsylvania, Oaks, PA
Shop'n Bag	6	1.0	Fleming Foods Inc., Marlton, NJ & Hatboro, PA / Wakefern Food Corp., Cherry Hill, NJ
Food Lane	1	0.1	Wetterau Inc., Temple, PA
OTHER GROCERY STORES (Including Independents & Convenience Stores)	na	20.4%	
TOTAL	303+	100.0%	

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na not available
* Due to lack of source, these figures are estimates only

Market Area Covered:
Bucks, Chester, Delaware, Montgomery and Philadelphia Counties - PA
Burlington, Camden and Gloucester Counties - NJ

Rank in U.S. based on supermarket sales 1986: 4

	U.S.	PMSA Total	Central City Philadelphia
RETAIL SALES 1986 TOTAL (millions)	$1,476,173	$ 31,122	$ 8,420
Food Store Sales (millions)	$ 302,280	$ 6,102	$ 1,834
% of total retail sales	20.5%	19.6%	21.8%
Supermarket Sales (millions) -	$ 283,917	$ 5,487	$ 1,613
% of Food Store Sales	93.9%	89.9%	87.9%
Supermarket Sales per capita	$1,167.37	$ 1,264.03	$ 980.50
POPULATION 1986 TOTAL (thousands)	243,211.7	4,827.4	1,645.1
Total number of Households (thousands)	89,670.4	1,773.3	635.3
Population by Age of Household Head			
Under 25 Years	6.8%	4.9%	5.3%
25 - 34 Years	22.9%	21.2%	20.2%
35 - 44 Years	20.2%	20.0%	17.5%
45 - 54 Years	14.9%	16.3%	15.0%
55 - 64 Years	14.8%	16.9%	17.1%
65 & Over	20.4%	20.6%	25.1%
Number of Persons per Household			
% by number of persons per household			
One	25.6%	25.9%	31.3%
Two	30.7%	28.8%	28.0%
Three	17.8%	18.0%	16.6%
Four	14.9%	15.0%	12.5%
Five	7.0%	7.8%	6.7%
Six & Over	4.0%	4.5%	4.9%
Average Household Size	2.71	2.72	2.59
INCOME 1986			
Net Effective Buying Income (millions)	$2,981,721	$ 63,472	$ 18,192
Per Capita EBI	$ 12,260	$ 13,148	$ 11,058
Median Household EBI	$ 24,632	$ 27,233	$ 20,383
Household by EBI Groups			
% Distribution			
Under $10,000	18.6%	17.0%	25.9%
$10,000 - $24,999	32.1%	29.2%	32.9%
$25,000 & Over	49.3%	53.8%	41.2%
Projected EBI % change 1986/1991	+45.3%	+43.0%	+39.8%
Projected average household EBI % change 1986/1991	+36.4%	+38.3%	+40.2%

5. BOSTON, MASSACHUSETTS[1]

Market Area Covered:
Primary Metropolitan Statistical Area

	No. of Stores*	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:		68.0%	
Purity Supreme	38	18.5	(Own) N. Billerica, MA
Stop & Shop	42	15.8	(Own) N. Quincy, MA
Star Market Co.	33	10.8	(Own) Cambridge, MA
Shaw's	15	8.1	(Own) W. Bridgewater, MA & Stratham, NH
DeMoulas	15	6.3	(Own) Tewksbury, MA
Roche Bros.	7	3.3	Sweet Life Foods, Needham, MA
Cerretani's	4	1.4	Wetterau Food, Andover, MA
Military	3	1.2	Buy Direct
First National	3	1.2	(Own) Windsor Locks, CT
Victory Markets	4	0.8	Wetterau Food, Andover, MA
Harvest Markets	4	0.6	na
OTHER GROCERY STORES	na	32.0%	
TOTAL	168+	100.0%	

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na not available

* Due to lack of a source, these figures are estimates only

[1] Boston is part of the Boston-Lawrence-Salem-Lowell and Brockton CMSA (Consolidated Metropolitan Statistical Area). However, due to lack of space on this page, Brockton, Lawrence, Lowell and Salem are covered separately in the Massacusetts section, which begins on page 177.

Market Area Covered:
Essex, Middlesex, Norfolk, Plymouth and Suffolk Counties
(Only parts of all counties)

Rank in U.S. based on supermarket sales 1986: 5

	U.S.	PMSA Total	Central City Boston
RETAIL SALES 1986 TOTAL (millions)	$1,476,173	$ 30,511	$ 4,694
Food Store Sales (millions)	$ 302,280	$ 5,400	$ 796,563
% of total retail sales	20.5%	17.7%	17.0%
Supermarket Sales (millions)	$ 283,917	$ 4,773	$ —
% of Food Store Sales	93.9%	88.4%	—
Supermarket Sales per capita	$1,167.37	$ 1,281.61	$ —
POPULATION 1986 TOTAL (thousands)	243,211.7	3,724.2	572.5
Total number of Households (thousands)	89,670.4	1,389.3	234.6
Population by Age of Household Head			
Under 25 Years	6.8%	5.4%	— %
25 - 34 Years	22.9%	22.8%	— %
35 - 44 Years	20.2%	19.8%	— %
45 - 54 Years	14.9%	15.2%	— %
55 - 64 Years	14.8%	15.2%	— %
65 & Over	20.4%	21.5%	— %
Number of Persons per Household			
% by number of persons per household			
One	25.6%	28.2%	— %
Two	30.7%	28.9%	— %
Three	17.8%	16.8%	— %
Four	14.9%	14.3%	— %
Five	7.0%	7.5%	— %
Six & Over	4.0%	4.3%	— %
Average Household Size	2.71	2.68	—
INCOME 1986			
Net Effective Buying Income (millions)	$2,981,721	$ 57,664	$ 7,936
Per Capita EBI	$ 12,260	$ 15,484	$ 13,862
Median Household EBI	$ 24,632	$ 31,333	$ 22,566
Household by EBI Groups			
% Distribution			
Under $10,000	18.6%	14.2%	— %
$10,000 - $24,999	32.1%	26.0%	— %
$25,000 & Over	49.3%	59.8%	— %
Projected EBI % change 1986/1991	+45.3%	+39.9%	— %
Projected average household EBI % change 1986/1991	+36.4%	+35.7%	— %

6. DETROIT, MICHIGAN

Market Area Covered: Primary Metropolitan Statistical Area	No. of Stores*	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:		52.5%	
Farmer Jack	80	23.7	Borman's Inc., Detroit, MI
Kroger	40	9.4	Foodland Dist., Southfield, MI
A&P	40	8.0	(Own) Southfield, MI
Great Scot	21	5.1	Abner A. Wolf, Inc., Detroit, MI
Chatham	7	4.3	(Own) Warren, MI
7-Eleven (C)	120	1.0	The Southland Corp., Rolling Meadows, IL
Lawson's (C)	47	0.5	(Own) Cuyahoga Heights, OH
Military	1	0.5	Buy Direct
LEADING INDEPENDENTS:		2.7%	
Danny's	11	1.5	Abner Wolf Co., Detroit, MI
Hollywood	5	1.2	(Own) Troy, MI
OTHER GROCERY STORES (Includes Voluntary &/or Coop Groups, Convenience Stores)	na	44.8%	
TOTAL	372+	100.0%	

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na not available
(C) Convenience Stores
* Due to lack of a source, these figures are estimates only

Market Area Covered:
Lapeer, Livingston, Macomb, Monroe, Oakland, St. Clair and Wayne Counties

Rank in U.S. based on supermarket sales 1986: 6

	U.S.	PMSA Total	Central City Detroit
RETAIL SALES 1986 TOTAL (millions)	$1,476,173	$ 28,365	$ 4,020
Food Store Sales (millions)	$ 302,280	$ 5,092	$ 906,369
% of total retail sales	20.5%	18.0%	22.5%
Supermarket Sales (millions)	$ 283,917	$ 4,597	$ --
% of Food Store Sales	93.9%	90.3%	--
Supermarket Sales per capita	$1,167.37	$ 1,054.67	$ --
POPULATION 1986 TOTAL (thousands)	243,211.7	4,358.7	1,078.9
Total number of Households (thousands)	89,670.4	1,590.8	410.2
Population by Age of Household Head			
Under 25 Years	6.8%	5.9%	-- %
25 - 34 Years	22.9%	23.5%	-- %
35 - 44 Years	20.2%	20.9%	-- %
45 - 54 Years	14.9%	16.2%	-- %
55 - 64 Years	14.8%	15.8%	-- %
65 & Over	20.4%	17.6%	-- %
Number of Persons per Household			
% by number of persons per household			
One	25.6%	24.6%	-- %
Two	30.7%	28.5%	-- %
Three	17.8%	18.2%	-- %
Four	14.9%	15.9%	-- %
Five	7.0%	8.2%	-- %
Six & Over	4.0%	4.6%	-- %
Average Household Size	2.71	2.74	--
INCOME 1986			
Net Effective Buying Income (millions)	$2,981,721	$ 56,745	$ 10,419
Per Capita EBI	$ 12,260	$ 13,019	$ 966
Median Household EBI	$ 24,632	$ 28,160	$ 18,251
Household by EBI Groups			
% Distribution			
Under $10,000	18.6%	17.2%	-- %
$10,000 - $24,999	32.1%	27.0%	-- %
$25,000 & Over	49.3%	55.8%	-- %
Projected EBI % change 1986/1991	+45.3%	+40.9%	-- %
Projected average household EBI % change 1986/1991	+36.4%	+36.0%	-- %

7. WASHINGTON, DISTRICT OF COLUMBIA

Market Area Covered: Metropolitan Statistical Area	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		86.8%	
Giant Food	100	45.3	(Own) Jessup & Landover, MD
Safeway	114	32.0	(Own) Landover, MD
Super Fresh	19	3.5	(Own) Halethorpe, MD
Food-A-Rama/Basics	11	3.4	B. Green & Co., Baltimore, MD
7-Eleven (C)	na		The Southland Corp., Alexandria, VA
High's Dairy Stores (C)	na	2.6	(Own) Laurel, MD
LEADING INDEPENDENTS:		13.2%	
Jumbo/Shoppers	15	6.8	B. Green & Co., Baltimore, MD
Magruder's	15	3.7	(Own), also from Wetterau and Richfood, Inc, VA
Fresh Value	4	0.8	Richfood, Richmond, VA
Dayton/Mitchell Thriftways	3	0.6	Fleming, Oaks, PA
Verstandig's Thriftways	3	0.5	Fleming, Oaks, PA
Lundeen's Thriftways	2	0.4	Fleming, Oaks, PA
Pershing Markets	3	0.4	Richfood, Inc. VA
TOTAL	289+	100.0%	

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na not available
(C) Convenience Stores

Market Area Covered:
District of Columbia
Charles, Montgomery and Prince Georges Counties, Maryland
Arlington, Fairfax, Loudoun, Stafford and Prince William counties, Virginia
Independent cities of Alexandria, Fairfax, Falls Church, Manassas and Massassas Park City, Virginia

Rank in U.S. based on supermarket sales 1986: 7

	U.S.	MSA Total	Central City Washington, D.C.
RETAIL SALES 1986 TOTAL (millions)	$1,476,173	$ 26,758	$ 17,824
Food Store Sales (millions)	$ 302,280	$ 4,840	$ 3,762
% of total retail sales	20.5%	18.1%	21.8%
Supermarket Sales (millions)	$ 283,917	$ 4,506	$ 3,491
% of Food Store Sales	93.9%	93.1%	92.8%
Supermarket Sales per capita	$1,167.37	$ 1,271.44	$ 563.06
POPULATION 1986 TOTAL (thousands)	243,211.7	3,544	620.0
Total number of Households (thousands)	89,670.4	1,317.4	252.9
Population by Age of Household Head			
Under 25 Years	6.8%	5.6%	5.6%
25 - 34 Years	22.9%	27.0%	25.6%
35 - 44 Years	20.2%	25.4%	20.6%
45 - 54 Years	14.9%	16.0%	14.3%
55 - 64 Years	14.8%	13.3%	14.7%
65 & Over	20.4%	12.6%	19.1%
Number of Persons per Household			
% by number of persons per household			
One	25.6%	27.7%	41.4%
Two	30.7%	28.0%	25.7%
Three	17.8%	18.3%	13.8%
Four	14.9%	15.3%	9.5%
Five	7.0%	6.9%	4.9%
Six & Over	4.0%	3.7%	4.7%
Average Household Size	2.71	2.69	2.45
INCOME 1986			
Net Effective Buying Income (millions)	$2,981,721	$ 61,476	$ 9,999
Per Capita EBI	$ 12,260	$ 17,347	$ 16,127
Median Household EBI	$ 24,632	$ 37,209	$ 24,753
Household by EBI Groups			
% Distribution			
Under $10,000	18.6%	9.2%	19.4%
$10,000 - $24,999	32.1%	22.4%	31.0%
$25,000 & Over	49.3%	68.4%	49.6%
Projected EBI % change 1986/1991	+45.3%	+47.4%	+36.0%
Projected average household EBI % change 1986/1991	+36.4%	+37.2%	+36.9%

8. HOUSTON, TEXAS

Market Area Covered:
Primary Metropolitan Statistical Area

	No. of Stores	% of Market's Grocery Store Sales+	Principal Supplier
LEADING CHAINS:		77.6%	
Kroger	48	24.2	(Own) Houston, TX
Randall's	39	18.0	Fleming Foods, Houston, TX
Safeway	55	16.5	(Own) Houston, TX
Fiesta Mart	13	6.8	(Own) Houston, TX
Gerland	20	5.7	Fleming Foods/Grocer Supply, Houston, TX
Rice	32	2.4	Grocer Supply, Houston, TX
Minimax	18	2.0	Fleming Foods, Houston, TX
Lucky 7	53	1.0	Grocer Supply, Houston, TX
King Saver	5	1.0	Affiliated Foods, Keller, TX
Stop & go (C)	283	*	na
7-Eleven (C)	272	*	(Own) Dallas, TX
U-Tote-M/Circle K (C)	207	*	Grocer Supply, Houston, TX
Sunny's National (C)/Texan (C)	7	*	na
Food City	6	*	Schepps Wholesale, Houston, TX
M&M Foods	5	*	Grocer Supply, Houston, TX
Baby Giant (C)	4	*	na
Clayton's	4	*	Grocer Supply, Houston, TX
Food Giant	4	*	Fleming Foods, Houston, TX
OTHER GROCERY STORES	na	22.4%	
TOTAL	1,075+	100.0%	

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na not available
(C) Convenience Stores
* Included in "Other Grocery Stores" percent
+ Figures for Market Share No.'s are estimated

Market Area Covered:
Fort Bend, Harris, Liberty, Montgomery and Waller Counties

Rank in U.S. based on supermarket sales 1986: 8

	U.S.	PMSA Total	Central City Houston
RETAIL SALES 1986 TOTAL (millions)	$1,476,173	$ 21,802	$ 14,507
Food Store Sales (millions)	$ 302,280	$ 4,600	$ 2,852
% of total retail sales	20.5%	21.1%	19.7%
Supermarket Sales (millions)	$ 283,917	$ 4,407	$ --
% of Food Store Sales	93.9%	95.8%	--
Supermarket Sales per capita	$1,167.37	$ 1,363.46	$ --
POPULATION 1986 TOTAL (thousands)	243,211.7	3,232.2	1,744.8
Total number of Households (thousands)	89,670.4	1,179.4	671.0
Population by Age of Household Head			
Under 25 Years	6.8%	9.3%	-- %
25 - 34 Years	22.9%	30.6%	-- %
35 - 44 Years	20.2%	23.3%	-- %
45 - 54 Years	14.9%	14.5%	-- %
55 - 64 Years	14.8%	11.1%	-- %
65 & Over	20.4%	11.1%	-- %
Number of Persons per Household			
% by number of persons per household			
One	25.6%	25.6%	-- %
Two	30.7%	28.5%	-- %
Three	17.8%	18.5%	-- %
Four	14.9%	15.8%	-- %
Five	7.0%	7.2%	-- %
Six & Over	4.0%	4.5%	-- %
Average Household Size	2.71	2.74	--
INCOME 1986			
Net Effective Buying Income (millions)	$2,981,721	$ 43,535	$ 22,891
Per Capita EBI	$ 12,260	$ 13,469	$ 13,119
Median Household EBI	$ 24,632	$ 28,821	$ 25,280
Household by EBI Groups			
% Distribution			
Under $10,000	18.6%	14.4%	-- %
$10,000 - $24,999	32.1%	28.6%	-- %
$25,000 & Over	49.3%	57.0%	-- %
Projected EBI % change 1986/1991	+45.3%	+48.8%	-- %
Projected average household EBI % change 1986/1991	+36.4%	+32.5%	-- %

9. NASSAU-SUFFOLK, NEW YORK

Market Area Covered:
Primary Metropolitan Statistical Area

	No. of Stores*	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:		66.1%	
Waldbaum's	45	22.2	(Own) Central Islip, NY
Pathmark	18	17.0	(Own) Huntington Station, NY
King Kullen	43	15.0	(Own) Westbury, NY
A&P	14	7.2	(Own) Garden City, NY
Grand Union	14	3.7	(Own) Garden City, NY
Dan's Supreme	4	1.0	White Rose Foods, Farmingdale, NY
VOLUNTARY &/OR COOPERATIVE GROUPS:		17.3%	
Food Town	20	9.3	Twin County Grocer, Edison, NJ
Shop Rite	4	6.0	Wakefern Food Corp., Elizabeth, NJ
Key Foods	10	2.0	(Own) Brooklyn, NY
LEADING CONVENIENCE STORES:			
7-Eleven	111	**	The Southland Corp., Bedford Hills, NY
OTHER GROCERY STORES	na	16.6%	
TOTAL	283+	100.0%	

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na not available

* Due to lack of a source, No. of Stores and % of Market Share data are estimates only.

**Included in "All Other Grocery Stores" percent

Market Area Covered:
Nassau and Suffolk Counties

Rank in U.S. based on supermarket sales 1986: 9

		PMSA	Central Cities	
	U.S.	Total	Nassau	Suffolk
RETAIL SALES 1986 TOTAL (millions)	$1,476,173	$ 20,980	$ 12,558	$ 8,230
Food Store Sales (millions)	$ 302,280	$ 4,307	$ 2,393	$ 1,728
% of total retail sales	20.5%	20.5%	19.0%	21.0%
Supermarket Sales (millions)	$ 283,917	$ 3,696	$ 2,072	$ 1,491
% of Food Store Sales	93.9%	85.8%	86.6%	86.3%
Supermarket Sales per capita	$1,167.37	$ 1,387.49	$ 1,553.80	$ 1,120.79
POPULATION 1986 TOTAL (thousands)	243,211.7	2,663.8	1,335.5	1,330.3
Total number of Households (thousands)	89,670.4	865.5	445.3	420.2
Population by Age of Household Head				
Under 25 Years	6.8%	2.4%	1.9%	3.0%
25 - 34 Years	22.9%	18.9%	16.4%	21.6%
35 - 44 Years	20.2%	23.5%	20.8%	26.3%
45 - 54 Years	14.9%	19.9%	20.8%	18.9%
55 - 64 Years	14.8%	18.9%	21.5%	14.4%
65 & Over	20.4%	17.1%	18.5%	15.6%
Number of Persons per Household				
% by number of persons per household				
One	25.6%	16.1%	16.5%	15.7%
Two	30.7%	27.5%	29.0%	25.9%
Three	17.8%	19.7%	20.4%	19.0%
Four	14.9%	20.1%	19.3%	21.0%
Five	7.0%	10.7%	9.7%	11.8%
Six & Over	4.0%	5.7%	5.0%	6.5%
Average Household Size	2.71	3.08	2.99	3.17
INCOME 1986				
Net Effective Buying Income (millions)	$2,981,721	$ 46,265	$25,988	$20,277
Per Capita EBI	$ 12,260	$ 17,368	$19,489	$15,242
Median Household EBI	$ 24,632	$ 41,990	$45,990	$38,636
Household by EBI Groups				
% Distribution				
Under $10,000	18.6%	7.5%	6.8%	8.3%
$10,000 - $24,999	32.1%	18.4%	16.3%	20.7%
$25,000 & Over	49.3%	74.0%	76.9%	71.0%
Projected EBI % change 1986/1991	+45.3%	+41.0%	+39.1%	+43.5%
Projected average household EBI % change 1986/1991	+36.4%	+34.0%	+34.8%	+33.6%

10. DALLAS, TEXAS

Market Area Covered:
Primary Metropolitan Statistical Area

	No. of Stores	% of Markets's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		89.0%	
Tom Thumb	41	24.0	A.W. Cullum & Co., Dallas, TX
Kroger	28	19.0	(Own) Irving, TX
Safeway	95	17.0	(Own) Dallas, TX
Minyard's Food Stores	42	15.0	Big Tex, Dallas, TX
Skaggs Alpha Beta	16	11.0	Fleming, Fort Worth, TX
Winn Dixie	10	3.0	(Own) Fort Worth, TX
Albertson's	12	*	Fleming, Forth Worth, TX
VOLUNTARY &/OR COOPERATIVE GROUPS:		6.0%	
Affiliated, AG, Thriftee	220	6.0	Affiliated, Dallas, TX
LEADING INDEPENDENTS:			
Food Basket	7	*	(Own) Dallas, TX
Jewel T's Box Stores	13	*	na
OTHER GROCERY STORES	na	5.0%	
TOTAL	484+	100.0%	

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na not available
* Included in "Other Grocery Stores" percent

Market Area Covered:
Collin, Dallas, Denton, Ellis, Kaufman and Rockwall Counties

Rank in U.S. based on supermarket sales 1986: 10

	U.S.	PMSA Total	Central City Dallas
RETAIL SALES 1986 TOTAL (millions)	$1,476,173	$ 17,260	$ 14,399
Food Store Sales (millions)	$ 302,280	$ 3,385	$ 2,657
% of total retail sales	20.5%	19.6%	18.4%
Supermarket Sales (millions)	$ 283,917	$ 2,540	$ 2,006
% of Food Store Sales	93.9%	75.0%	45.5%
Supermarket Sales per capita	$1,167.37	$ 1,068.12	$ 1,108.28
POPULATION 1986 TOTAL (thousands)	243,211.7	2,378	1,810.0
Total number of Households (thousands)	89,670.4	890.6	698.2
Population by Age of Household Head			
Under 25 Years	6.8%	8.9%	9.4%
25 - 34 Years	22.9%	27.7%	28.0%
35 - 44 Years	20.2%	23.3%	22.3%
45 - 54 Years	14.9%	14.4%	14.6%
55 - 64 Years	14.8%	11.7%	12.0%
65 & Over	20.4%	14.0%	13.6%
Number of Persons per Household			
% by number of persons per household			
One	25.6%	26.1%	28.4%
Two	30.7%	29.9%	29.9%
Three	17.8%	18.3%	17.8%
Four	14.9%	15.3%	14.0%
Five	7.0%	6.7%	6.2%
Six & Over	4.0%	3.6%	13.6%
Average Household Size	2.71	2.67	2.59
INCOME 1986			
Net Effective Buying Income (millions)	$2,981,721	$ 33,637	$ 25,829
Per Capita EBI	$ 12,260	$ 14,145	$ 14,270
Median Household EBI	$ 24,632	$ 28,471	$ 27,379
Household by EBI Groups			
% Distribution			
Under $10,000	18.6%	14.4%	14.5%
$10,000 - $24,999	32.1%	29.6%	31.1%
$25,000 & Over	49.3%	56.0%	54.0%
Projected EBI % change 1986/1991	+45.3%	+56.9%	+54.3%
Projected average household EBI % change 1986/1991	+36.4%	+37.4%	+36.6%

11. ST. LOUIS, MISSOURI

Market Area Covered:
Primary Metropolitan Statistical Area

	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		52.5%	
Schnucks*	60	31.1	(Own) Bridgeton, MO
National	40	15.4	Nat'l. Tea, Vinita Park, MO
Overland Thrift Mkts.	9	2.2	Associated Grocers Co., St. Louis, MO
7-Eleven (C)	70	1.4	na
Aldi	10	1.2	(Own) Wright City, MO
Straubs	4	0.5	na
Queen's	6	0.4	Wetterau Inc., Hazelwood, MO
Majik Markets	26	0.3	na
VOLUNTARY &/OR COOPERATIVE GROUPS:		25.8%	
Wetterau**	127	15.6	(Own) Hazelwood, MO
Associated Grocers	200	10.2	(Own) Hazelwood, MO
LEADING INDEPENDENTS:		7.0%	
Dierbergs	10	7.0	J.M. Jones, Champaign, IL
OTHER GROCERY STORES	na	14.7%	
TOTAL	562+	100.0%	

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na not available
(C) Convenience store
* Includes the following stores: Rock Bottom (3), Schucks Markets, Schnucks Super Center, Schnucks Super Saver
**Includes the following: IGA (23), Shop 'N Save (14), Others (Independents) (90)

Market Area Covered:
Franklin, Jefferson, St. Charles, St. Louis Counties; St. Louis City, MO
Monroe County, IL

Rank in U.S. based on supermarket sales 1986: 11

	U.S.	PMSA Total	Central City St. Louis
RETAIL SALES 1986 TOTAL (millions)	$1,476,173	$ 16,174	$ 2,846
Food Store Sales (millions)	$ 302,280	$ 3,257	$ 660
% of total retail sales	20.5%	20.1%	23.2%
Supermarket Sales (millions)	$ 283,917	$ 3,048	$ 609
% of Food Store Sales	93.9%	93.6%	92.3%
Supermarket Sales per capita	$1,167.37	$ 1,242.24	$ 1,419.91
POPULATION 1986 TOTAL (thousands)	243,211.7	2,451.2	428.9
Total number of Households (thousands)	89,670.4	889.6	171.2
Population by Age of Household Head			
Under 25 Years	6.8%	5.9%	6.3%
25 - 34 Years	22.9%	22.3%	18.8%
35 - 44 Years	20.2%	20.1%	14.0%
45 - 54 Years	14.9%	15.7%	13.4%
55 - 64 Years	14.8%	15.0%	16.1%
65 & Over	20.4%	20.9%	31.2%
Number of Persons per Household			
% by number of persons per household			
One	25.6%	25.6%	37.9%
Two	30.7%	29.7%	28.3%
Three	17.8%	18.1%	13.9%
Four	14.9%	15.2%	9.5%
Five	7.0%	7.2%	5.1%
Six & Over	4.0%	4.2%	5.2%
Average Household Size	2.71	2.76	2.51
INCOME 1986			
Net Effective Buying Income (millions)	$2,981,721	$ 31,446	$ 4,500
Per Capita EBI	$ 12,260	$ 12,829	$ 10,493
Median Household EBI	$ 24,632	$ 27,518	$ 18,170
Household by EBI Groups			
% Distribution			
Under $10,000	18.6%	16.1%	27.5%
$10,000 - $24,999	32.1%	29.3%	36.1%
$25,000 & Over	49.3%	54.5%	36.3%
Projected EBI % change 1986/1991	+45.3%	+41.4%	+37.1%
Projected average household EBI % change 1986/1991	+36.4%	+36.9%	+39.1%

12. ATLANTA, GEORGIA

Market Area Covered: Metropolitan Statistical Area	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		96.0%	
Kroger	57	35.0	(Own) East Point, GA
Winn Dixie	57	20.0	(Own) Atlanta, GA
Big Star (Grand Union)	42	15.0	(Own) East Point, GA
Big Apple (Food Wholesalers)	1	14.0	Super Valu, Atlanta, GA
Cub Foods	3		
Food Giant	34		
Super Valu	19		
A&P	24	9.0	(Own) Atlanta, GA
Associated Grocers			
Thriftown	22	3.0	(Own) College Park, GA
Big Buy	4		(Own) College Park, GA
Ingles	14		(Own) Ashville, NC
Bruno's	5		(Own) Birmingham, AL
LEADING CONVENIENCE STORE CHAINS		4.0%	
Food Mart	12		na
Majik Markets	113	4.0	Munford Inc., Atlanta, GA
Mr. B's Food Mart	36		na
7-Eleven	37		Southland Corp., Atlanta, GA
Starvin' Marvin	34		na
Stop 'N Go	25		(Own) College Park, GA
Tenneco	28		(Own) Atlanta, GA
TOTAL	567	100.0%	

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na not available

Market Area Covered:
Barrow, Butts, Cherokee, Clayton, Cobb, Coweta, DeKalb, Douglas, Fayette, Forsyth, Fulton, Gurnnett, Henry, Newton, Paulding, Rockdale, Spalding and Walton Counties

Rank in U.S. based on supermarket sales 1986: 12

	U.S.	MSA Total	Central City Atlanta
RETAIL SALES 1986 TOTAL (millions)	$1,476,173	$ 19,050	$ 3,964
Food Store Sales (millions)	$ 302,280	$ 3,180	$ 515.0
% of total retail sales	20.5%	16.7%	%
Supermarket Sales (millions)	$ 283,917	$ 3,031	$ --
% of Food Store Sales	93.9%	95.3%	--
Supermarket Sales per capita	$1,167.37	$ 1,191.80	$ --
POPULATION 1986 TOTAL (thousands)	243,211.7	2,543.2	445.0
Total number of Households (thousands)	89,670.4	938.7	177.3
Population by Age of Household Head			
Under 25 Years	6.8%	6.9%	-- %
25 - 34 Years	22.9%	28.0%	-- %
35 - 44 Years	20.2%	25.0%	-- %
45 - 54 Years	14.9%	15.0%	-- %
55 - 64 Years	14.8%	12.0%	-- %
65 & Over	20.4%	13.6%	-- %
Number of Persons per Household			
% by number of persons per household			
One	25.6%	23.4%	-- %
Two	30.7%	29.5%	-- %
Three	17.8%	19.9%	-- %
Four	14.9%	16.7%	-- %
Five	7.0%	7.1%	-- %
Six & Over	4.0%	3.5%	-- %
Average Household Size	2.71	2.71	--
INCOME 1986			
Net Effective Buying Income (millions)	$2,981,721	$ 34,278	$ 5,295
Per Capita EBI	$ 12,260	$ 13,478	$ 11,898
Median Household EBI	$ 24,632	$ 29,025	$ 18,909
Household by EBI Groups			
% Distribution			
Under $10,000	18.6%	14.8%	-- %
$10,000 - $24,999	32.1%	28.3%	-- %
$25,000 & Over	49.3%	56.9%	-- %
Projected EBI % change 1986/1991	+45.3%	+53.8%	-- %
Projected average household EBI % change 1986/1991	+36.4%	+36.7%	-- %

13. MINNEAPOLIS-ST. PAUL, MINNESOTA[1]

MINNEAPOLIS

LEADING CHAINS:		53.0%	
Cub	8	14.0	(Own) Stillwater, MN
Rainbow	16	12.0	Gateway Foods of Minneapolis, Inc., Minneapolis, MN
Country Club	45	11.0	(Own) St. Louis Park, MN
Country Stores	15	11.0	Red Owl Stores Inc., Hopkins, MN
Red Owl	13	5.0	(Own) Hopkins, MN
VOLUNTARY &/OR COOPERATIVE GROUPS:		16.0%	
Super Value	40	13.0	(Own) Hopkins, MN
IGA	22	3.0	Gateway Foods, Minneapolis, Inc., Deluth, MN
LEADING INDEPENDENTS:		13.5%	
Byerly's	6	6.0	Super Valu, Hopkins, MN
Lunds	7	4.0	Gateway Foods, Minneapolis, MN
Holiday	4	3.5	Fairway Foods, St. Paul, MN
LEADING CONVENIENCE STORES:		0.9%	
Tom Thumb	73	0.7	(Own) Hastings, MN
Kenny's	25	0.2	(Own) Minneapolis, MN
7-Eleven	60	*	The Southland Corp., Chesterfield, MO
OTHER GROCERY STORES	na	16.6%	
TOTAL	334+	100.0%	

ST. PAUL

LEADING CHAINS:		61.0%	
Country Club Market	19	61.0	(Own) St. Louis Park, MN
Red Owl	12		(Own) Hopkins, MN
Country Stores	10		Red Owl Stores, Inc. Hopkins, MN
Rainbow Foods	9		Gateway Foods of Minneapolis Inc., Minneapolis, MN
Cub Foods	5		(Own) Stillwater, MN
VOLUNTARY & OR COOPERATIVE GROUPS:		19.5%	
Knowlan's	9	19.5	Gateway Foods of Minnesota, Inc., St. Paul, MN
IGA	8		Gateway Foods of Minnesota, Inc., Duluth, MN
Jerry's	4		(Own) Edina, MN
LEADING INDEPENDENTS:		13.0%	
Lund's	2	13.0	Gateway Foods of Minnesota, Inc., Duluth, MN
Byerly's	1		Super Value Stores, Inc., Hopkins, MN
LEADING CONVENIENCE STORES:		6.5%	
7-Eleven	na	6.5	The Southland Corp., Chesterfield, MO
Tom Thumb	na		(Own) Hastings, MN
TOTAL	79+	100.0%	

[1] Due to lack of a source, the information for Minneapolis' No. of Stores & Share of Market Data are estimates only.

* Included in "Other Grocery Stores" percent

na not available

Market Area Covered:
Anoka, Carver, Chisago, Dakota, Hennepin, Isanti, Ramsey, Scott, Washington
Wright and St. Croix Counties

Rank in U.S. based on supermarket sales 1986: 13

		MSA	Central Cities	
	U.S.	Total	Minneapolis	St. Paul
RETAIL SALES 1986 TOTAL (millions)	$1,476,173	$ 16,837	$ 2,588	$ 2,178
Food Store Sales (millions)	$ 302,280	$ 2,970	$ 459	$ 390
% of total retail sales	20.5%	17.6%	17.7%	17.9%
Supermarket Sales (millions)	$ 283,917	$ 2,800	$ —	$ —
% of Food Store Sales	93.9%	94.3%	— %	— %
Supermarket Sales per capita	$1,167.37	$ 1,205.18	$ —	$ —
POPULATION 1986 TOTAL (thousands)	243,211.7	2,323.3	378.1	276.5
Total number of Households (thousands)	89,670.4	875.9	174.7	114.7
Population by Age of Household Head				
Under 25 Years	6.8%	8.1%	— %	— %
25 - 34 Years	22.9%	27.2%	— %	— %
35 - 44 Years	20.2%	21.5%	— %	— %
45 - 54 Years	14.9%	13.9%	— %	— %
55 - 64 Years	14.8%	12.5%	— %	— %
65 & Over	20.4%	16.9%	— %	— %
Number of Persons per Household				
% by number of persons per household				
One	25.6%	27.6%	— %	— %
Two	30.7%	29.2%	— %	— %
Three	17.8%	16.9%	— %	— %
Four	14.9%	15.5%	— %	— %
Five	7.0%	7.4%	— %	— %
Six & Over	4.0%	3.4%	— %	— %
Average Household Size	2.71	2.65	—	—
INCOME 1986				
Net Effective Buying Income (millions)	$2,981,721	$ 33,984	$ 5,365	$ 3,765
Per Capita EBI	$ 12,260	$ 14,628	$14,189	$ 9,958
Median Household EBI	$ 24,632	$ 30,927	$21,804	$24,237
Household by EBI Groups				
% Distribution				
Under $10,000	18.6%	12.5%	— %	— %
$10,000 - $24,999	32.1%	27.1%	— %	— %
$25,000 & Over	49.3%	41.1%	— %	— %
Projected EBI % change 1986/1991	+45.3%	+51.8%	— %	— %
Projected average household EBI % change 1986/1991	+36.4%	+41.2%	— %	— %

14. ANAHEIM-SANTA ANA, CALIFORNIA

Market Area Covered:
Primary Metropolitan Statistical Area

	No. of Stores*	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:		96.0%	
Ralph's	32	20.0	(Own) Compton, CA
Lucky's	36	19.0	(Own) Buena Park, CA
Alpha Beta	41	15.0	(Own) LaHabra, CA
Albertson's	25	13.0	(Own) Brea, CA
Certified Grocers of California	37	10.0	(Own) Los Angeles, CA
Von Cos	16	8.0	(Own) El Monte, CA
Safeway	16	6.0	(Own) Downey, CA
Stater Brothers Markets	16	4.0	(Own) Colton, CA
Military	1	1.0	Buy Direct
LEADING CONVENIENCE STORES:			
7-Eleven	88	**	The Southland Corp., Anaheim, CA
Circle K/U Tote M	41	**	(Own) Costa Mesa, CA
OTHER GROCERY STORES	na	4.0%	
TOTAL	349+	100.0%	

na not available
* Due to a lack of a source these figures are estimates only
**Included in "Other Grocery Stores" percent

Market Area Covered:
Orange County

Rank in U.S. based on supermarket sales 1986: 14

		PMSA	Central Cities	
	U.S.	Total	Anaheim	Santa Ana
RETAIL SALES 1986 TOTAL (millions)	$1,476,173	$ 16,117	$ 1,857	$ 1,657
Food Store Sales (millions)	$ 302,280	$ 2,893	$ 338	$ 292
% of total retail sales	20.5%	17.9%	18.2%	17.6%
Supermarket Sales (millions)	$ 283,917	$ 2,688	$ --	$ --
% of Food Store Sales	93.9%	92.9%	-- %	-- %
Supermarket Sales per capita	$1,167.37	$ 1,234.55	$ --	$ --
POPULATION 1986 TOTAL (thousands)	243,211.7	2,177.3	243.6	232.1
Total number of Households (thousands)	89,670.4	773.8	88.9	73.2
Population by Age of Household Head				
Under 25 Years	6.8%	7.3%	-- %	-- %
25 - 34 Years	22.9%	24.9%	-- %	-- %
35 - 44 Years	20.2%	23.7%	-- %	-- %
45 - 54 Years	14.9%	16.4%	-- %	-- %
55 - 64 Years	14.8%	13.4%	-- %	-- %
65 & Over	20.4%	14.3%	-- %	-- %
Number of Persons per Household				
% by number of persons per household				
One	25.6%	23.6%	-- %	-- %
Two	30.7%	31.8%	-- %	-- %
Three	17.8%	18.1%	-- %	-- %
Four	14.9%	15.5%	-- %	-- %
Five	7.0%	6.9%	-- %	-- %
Six & Over	4.0%	4.0%	-- %	-- %
Average Household Size	2.71	2.81	--	--
INCOME 1986				
Net Effective Buying Income (millions)	$2,981,721	$ 34,580	$ 3,529	$ 2,606
Per Capita EBI	$ 12,260	$ 15,882	$14,486	$11,228
Median Household EBI	$ 24,632	$ 35,181	$43,192	$28,490
Household by EBI Groups				
% Distribution				
Under $10,000	18.6%	9.5%	-- %	-- %
$10,000 - $24,999	32.1%	24.3%	-- %	-- %
$25,000 & Over	49.3%	66.1%	-- %	-- %
Projected EBI % change 1986/1991	+45.3%	+43.8%	-- %	-- %
Projected average household EBI % change 1986/1991	+36.4%	+34.0%	-- %	-- %

15. PHOENIX, ARIZONA

Market Area Covered:
Primary Metropolitan Statistical Area

	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		92.0%	
Smitty's	22	26.0	Assoc. Grocers, Phoenix, AZ
Fry's	28	25.0	Assoc. Grocers, Phoenix, AZ
Safeway	36	9.0	(Own) Phoenix, AZ
Bashas	31	7.0	(Own) Chandler, AZ
Lucky	20	7.0	(Own) Phoenix, AZ
ABCO	27	6.0	(Own) Phoenix, AZ
Bayless	33	5.0	(Own) Phoenix, AZ
Circle K (C)	344	5.0	na
SQS Warehouse	4	2.0	na
OTHER STORES	na	8.0%	
TOTAL	545+	100.0%	

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na not available
(C) Convenience Stores

Market Area Covered:
Maricopa County

Rank in U.S. based on supermarket sales 1986: 15

	U.S.	MSA Total	Central City Phoenix
RETAIL SALES 1986 TOTAL (millions)	$1,476,173	$ 12,340	$ 6,202
Food Store Sales (millions)	$ 302,280	$ 2,736	$ 1,383
% of total retail sales	20.5%	22.2%	22.3%
Supermarket Sales (millions)	$ 283,917	$ 2,635	$ --
% of Food Store Sales	93.9%	96.3%	--
Supermarket Sales per capita	$1,167.37	$ 13,751.11	$ --
POPULATION 1986 TOTAL (thousands)	243,211.7	1,916.2	933.8
Total number of Households (thousands)	89,670.4	749.0	363.3
Population by Age of Household Head			
Under 25 Years	6.8%	8.1%	-- %
25 - 34 Years	22.9%	23.4%	-- %
35 - 44 Years	20.2%	20.3%	-- %
45 - 54 Years	14.9%	13.8%	-- %
55 - 64 Years	14.8%	14.0%	-- %
65 & Over	20.4%	20.2%	-- %
Number of Persons per Household			
% by number of persons per household			
One	25.6%	26.9%	-- %
Two	30.7%	32.9%	-- %
Three	17.8%	16.5%	-- %
Four	14.9%	13.4%	-- %
Five	7.0%	6.5%	-- %
Six & Over	4.0%	3.7%	-- %
Average Household Size	2.71	2.56	--
INCOME 1986			
Net Effective Buying Income (millions)	$2,981,721	$ 24,437	$ 11,590
Per Capita EBI	$ 12,260	$ 12,753	$ 12,411
Median Household EBI	$ 24,632	$ 25,673	$ 25,165
Household by EBI Groups			
% Distribution			
Under $10,000	18.6%	15.4%	-- %
$10,000 - $24,999	32.1%	33.3%	-- %
$25,000 & Over	49.3%	51.2%	-- %
Projected EBI % change 1986/1991	+45.3%	+60.2%	-- %
Projected average household EBI % change 1986/1991	+36.4%	+34.8%	-- %

16. OAKLAND, CALIFORNIA

Market Area Covered:
Primary Metropolitan Statistical Area

	No. of Stores*	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:		84.0%	
Lucky	58	30.0	(Own) San Leandro, CA
Safeway	50	30.0	(Own) Fremont, CA
Fleming Co.	25	13.0	(Own) Fremont, CA
Certified Grocers of Calif.	16	9.0	(Own) Los Angeles, CA
Military	2	2.0	Buy Direct
LEADING CONVENIENCE STORES:			
7-Eleven	93	**	The Southland Corp., Pleasanton, CA
OTHER GROCERY STORES:	na	16.0%	
TOTAL	244+	100.0%	

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na not available
* Due to a lack of a source, this information is estimated only
** Included in "Other Grocery Stores" percent

Market Area Covered:
Alameda and Contra Costa Counties

Rank in U.S. based on supermarket sales 1986: 16

	U.S.	PMSA Total	Central City Oakland
RETAIL SALES 1986 TOTAL (millions)	$1,476,173	$ 13,458	$ 2,263
Food Store Sales (millions)	$ 302,280	$ 2,679	$ 444
% of total retail sales	20.5%	19.9%	%
Supermarket Sales (millions)	$ 283,917	$ 2,489	$ --
% of Food Store Sales	93.9%	93.0%	--
Supermarket Sales per capita	$1,167.37	$ 1,276.93	$ --
POPULATION 1986 TOTAL (thousands)	243,211.7	1,949.2	363.5
Total number of Households (thousands)	89,670.4	753.0	154.7
Population by Age of Household Head			
Under 25 Years	6.8%	6.7%	-- %
25 - 34 Years	22.9%	25.0%	-- %
35 - 44 Years	20.2%	22.5%	-- %
45 - 54 Years	14.9%	15.0%	-- %
55 - 64 Years	14.8%	14.2%	-- %
65 & Over	20.4%	16.5%	-- %
Number of Persons per Household			
% by number of persons per household			
One	25.6%	28.7%	-- %
Two	30.7%	31.4%	-- %
Three	17.8%	17.3%	-- %
Four	14.9%	13.8%	-- %
Five	7.0%	5.8%	-- %
Six & Over	4.0%	2.9%	-- %
Average Household Size	2.71	2.59	--
INCOME 1986			
Net Effective Buying Income (millions)	$2,981,721	$ 31,333	$ 4,978
Per Capita EBI	$ 12,260	$ 16,075	$ 13,694
Median Household EBI	$ 24,632	$ 32,670	$ 21,960
Household by EBI Groups			
% Distribution			
Under $10,000	18.6%	14.2%	-- %
$10,000 - $24,999	32.1%	24.8%	-- %
$25,000 & Over	49.3%	61.1%	-- %
Projected EBI % change 1986/1991	+45.3%	+46.1%	-- %
Projected average household EBI % change 1986/1991	+36.4%	+35.2%	-- %

17. BALTIMORE, MARYLAND

Market Area Covered: Metropolitan Statistical Area	No. of Stores*	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:		65.0%	
Giant Food	36	22.0	(Own) Landover, MD
Food-A-Rama	37	12.9	Super Rite Foods, Randall Storm, MD
A&P	37	11.6	(Own) Baltimore, MD
Safeway	20	7.5	(Own) Landover, MD
Valu Food	8	4.8	Fleming Foods Co. of Pennsylvania, Baltimore, MD
Big B Warehouse	7	3.8	B. Green & Co. Inc., Baltimore MD
Kash 'n Karry	6	2.4	Super Rite Foods, Baltimore, MD
Wawa (C)	20	**	(Own) Wawa, PA
7-Eleven (C)	113	**	The Southland Corp., Alexandria, PA
LEADING INDEPENDENTS:		9.1%	
Mars	9	4.7	(Own) Baltimore, MD
Super Pride	6	2.4	Scrivner Flickingers/Small Co. Baltimore, MD
Santoni's Mkts. Inc.	6	2.0	B. Green & Co., Baltimore, MD
OTHER GROCERY STORES	na	25.9%	
TOTAL	305+	100.0%	

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na not available
(C) Convenience Stores
* Due to lack of a source, these figures are estimates only
** Included in "Other Grocery Stores" percent

Market Area Covered:
Anne Arundel, Baltimore, Carroll, Harford, Howard, Queen Anne Counties
Baltimore City

Rank in U.S. based on supermarket sales 1986: 17

	U.S.	MSA Total	Central City Baltimore
RETAIL SALES 1986 TOTAL (millions)	$1,476,173	$ 14,264	$ 3,776
Food Store Sales (millions)	$ 302,280	$ 2,682	$ 732
% of total retail sales	20.5%	18.8%	19.4%
Supermarket Sales (millions)	$ 283,917	$ 2,480	$ 650
% of Food Store Sales	93.9%	92.5%	88.8%
Supermarket Sales per capita	$1,167.37	$ 1,075.40	$ 855.82
POPULATION 1986 TOTAL (thousands)	243,211.7	2,306.1	759.5
Total number of Households (thousands)	89,670.4	836.1	282.3
Population by Age of Household Head			
Under 25 Years	6.8%	5.3%	5.7%
25 - 34 Years	22.9%	23.4%	21.6%
35 - 44 Years	20.2%	21.8%	17.6%
45 - 54 Years	14.9%	16.1%	14.8%
55 - 64 Years	14.8%	15.7%	16.6%
65 & Over	20.4%	17.6%	23.5%
Number of Persons per Household			
% by number of persons per household			
One	25.6%	24.1%	29.7%
Two	30.7%	29.4%	28.0%
Three	17.8%	19.3%	17.4%
Four	14.9%	15.7%	12.3%
Five	7.0%	7.2%	6.6%
Six & Over	4.0%	4.1%	5.9%
Average Household Size	2.71	2.76	2.69
INCOME 1986			
Net Effective Buying Income (millions)	$2,981,721	$ 28,921	$ 7,479
Per Capita EBI	$ 12,260	$ 12,541	$ 9,847
Median Household EBI	$ 24,632	$ 28,227	$ 19,377
Household by EBI Groups			
% Distribution			
Under $10,000	18.6%	15.6%	27.1%
$10,000 - $24,999	32.1%	28.8%	33.9%
$25,000 & Over	49.3%	55.6%	39.0%
Projected EBI % change 1986/1991	+45.3%	+40.1%	+32.2%
Projected average household EBI % change 1986/1991	+36.4%	+33.1%	+32.6%

18. SAN DIEGO, CALIFORNIA

Market Area Covered: Metropolitan Statistical Area	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		89.5%	
Food Basket	26	22.0	(Own) Buena Park, CA
Vons	30	22.0	(Own) El Monte, CA
Ralph's	13	13.0	(Own) Compton, CA
Safeway	41	12.0	(Own) Los Angeles, CA
Alpha Beta	23	9.5	(Own) LaHabra, CA
Big Bear	24	7.0	(Own) San Diego, CA
Convenience Stores (7-Eleven, Corner Foods, AM-PM Mini Markets, Quik Korners, Circle K, Lavicio's Deli Market)	229	2.5	Various Suppliers
Albertsons	2	1.0	(Own) Brea, CA
Mayfair	3	0.5	Certified Grocers, Los Angeles, CA
LEADING INDEPENDENTS:		5.0%	
Military Commissaries	5	5.0	(Own) San Diego, CA, A.M. Lewis, Riverside/Nortride, CA
OTHER GROCERY STORES*	330	5.5%	
TOTAL	726	100.0%	

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* Includes chains not listed above, specialty stores and independent markets.

Market Area Covered:
San Diego County

Rank in U.S. based on supermarket sales 1986: 18

	U.S.	MSA Total	Central City San Diego
RETAIL SALES 1986 TOTAL (millions)	$1,476,173	$ 14,347	$ 6,574
Food Store Sales (millions)	$ 302,280	$ 2,628	$ 1,128
% of total retail sales	20.5%	18.3%	17.1%
Supermarket Sales (millions)	$ 283,917	$ 2,440	$ --
% of Food Store Sales	93.9%	92.8%	--
Supermarket Sales per capita	$1,167.37	$ 1,100.23	$ --
POPULATION 1986 TOTAL (thousands)	243,211.7	2,217.7	1,035.9
Total number of Households (thousands)	89,670.4	808.8	385.2
Population by Age of Household Head			
Under 25 Years	6.8%	8.8%	-- %
25 - 34 Years	22.9%	25.7%	-- %
35 - 44 Years	20.2%	19.9%	-- %
45 - 54 Years	14.9%	13.9%	-- %
55 - 64 Years	14.8%	13.7%	-- %
65 & Over	20.4%	18.1%	-- %
Number of Persons per Household			
% by number of persons per household			
One	25.6%	25.5%	-- %
Two	30.7%	34.1%	-- %
Three	17.8%	17.2%	-- %
Four	14.9%	13.6%	-- %
Five	7.0%	6.0%	-- %
Six & Over	4.0%	3.5%	-- %
Average Household Size	2.71	2.74	--
INCOME 1986			
Net Effective Buying Income (millions)	$2,981,721	$ 31,678	$ 14,964
Per Capita EBI	$ 12,260	$ 14,284	$ 14,445
Median Household EBI	$ 24,632	$ 27,773	$ 26,561
Household by EBI Groups			
% Distribution			
Under $10,000	18.6%	14.1%	-- %
$10,000 - $24,999	32.1%	31.3%	-- %
$25,000 & Over	49.3%	54.6%	-- %
Projected EBI % change 1986/1991	+45.3%	+52.0%	-- %
Projected average household EBI % change 1986/1991	+36.4%	+35.2%	-- %

19. RIVERSIDE-SAN BERNARDINO, CALIFORNIA

SAN BERNARDINO

Market Area Covered:
Primary Metropolitan Statistical Area

	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		93.0%	
Stater Bros.	35	38.1	(Own) Colton, CA
Vons	10	15.3	(Own) Los Angeles, CA
Lucky	8	13.0	(Own) Buena Park, CA
Alpa Beta	19	11.2	(Own) La Habra, CA
Safeway	11	6.7	(Own) Downey, CA
Circle K (C)	27	2.6	A.M. Lewis, Riverside, CA
7-Eleven (C)	18	1.8	(Own) San Bernardino, CA
Stop'N Go (C)	6	1.8	A.M. Lewis, Riverside, CA
Ralph's	1	1.5	(Own) Compton, CA
Albertson's	1	1.0	(Own) Fullerton, CA
Base Commissary	4	*	na
Fedco	2	*	na
Grocery Warehouse	2	*	Division of Albertson's, Fullerton, CA
VOLUNTARY &/OR COOPERATIVE GROUPS:			
Certified Grocers	na	*	(Own) Los Angeles, CA
IGA	na	*	A.M. Lewis, Riverside, CA
OTHER GROCERY STORES	na	7.0%	
TOTAL	144+	100.0%	

RIVERSIDE

Market Area Covered:
Primary Metropolitan Statistical Area

	No. of Stores	% of Market's Grocery Store Sales**	Principal Supplier
LEADING CHAINS:			
Circle K (C)	36		A.M. Lewis, Riverside, CA
7-Eleven (C)	29		(Own) San Bernardino, CA
Stater Bros.	29		(Own) Colton, CA
Alpha Beta	18		(Own) LaHabra, CA
Vons	13		(Own) Los Angeles, CA
Safeway	11		(Own) Downey, CA
Stop'N Go (C)	9		A.M. Lewis, Riverside, CA
Lucky	8		(Own) Buena Park, CA
Albertson's	5		(Own) Los Angeles, CA
Ralph's	3		(Own) Compton, CA
Vons Pavilions	1		na
VOLUNTARY &/OR COOPERATIVE GROUPS:			
Orange Empire	na		(Own) A.M. Lewis, Riverside, CA
Certified Grocers	na		(Own) Los Angeles, CA
OTHER GROCERY STORES	na		
TOTAL	162+		

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na not available
(C) Convenience Stores
* Included in "Other Grocery Stores"
**Share of Market Data not available

Market Area Covered:
Riverside and San Bernardino Counties

Rank in U.S. based on supermarket sales 1986: 19

			Central Counties	
	U.S.	PMSA Total	Riverside	San Bernardino
RETAIL SALES 1986 TOTAL (millions)	$1,476,173	$ 11,243	$ 5,152	$ 6,090
Food Store Sales (millions)	$ 302,280	$ 2,552	$ 1,203	$ 1,349
% of total retail sales	20.5%	22.7%	23.3%	22.2%
Supermarket Sales (millions)	$ 283,917	$ 2,417	$ 1,148	$ 1,269
% of Food Store Sales	93.9%	94.7%	95.4%	94.1%
Supermarket Sales per capita	$1,167.37	$ 1,205.24	$ 1,316.81	$ 1,119.44
POPULATION 1986 TOTAL (thousands)	243,211.7	2,005.4	871.8	1,133.6
Total number of Households (thousands)	89,670.4	724.4	324.1	400.3
Population by Age of Household Head				
Under 25 Years	6.8%	7.2%	6.4%	7.8%
25 - 34 Years	22.9%	23.3%	20.8%	25.3%
35 - 44 Years	20.2%	19.6%	18.3%	20.6%
45 - 54 Years	14.9%	13.8%	13.3%	14.2%
55 - 64 Years	14.8%	14.3%	15.2%	13.6%
65 & Over	20.4%	21.8%	26.0%	18.4%
Number of Persons per Household				
% by number of persons per household				
One	25.6%	22.1%	23.0%	21.4%
Two	30.7%	34.0%	36.6%	32.0%
Three	17.8%	17.2%	15.8%	18.3%
Four	14.9%	15.2%	13.7%	16.4%
Five	7.0%	7.1%	6.5%	7.6%
Six & Over	4.0%	4.3%	4.4%	4.3%
Average Household Size	2.71	2.77	2.69	2.83
INCOME 1986				
Net Effective Buying Income (millions)	$2,981,721	$ 24,348	$10,606	$13,742
Per Capita EBI	$ 12,260	$ 12,141	$12,166	$12,122
Median Household EBI	$ 24,632	$ 25,165	$23,481	$26,629
Household by EBI Groups				
% Distribution				
Under $10,000	18.6%	16.9%	17.7%	16.4%
$10,000 - $24,999	32.1%	32.8%	35.1%	30.9%
$25,000 & Over	49.3%	50.3%	47.3%	52.7%
Projected EBI % change 1986/1991	+45.3%	+55.5%	+54.8%	+56.0%
Projected average household EBI % change 1986/1991	+36.4%	+32.0%	+31.6%	+32.4%

20. NEWARK, NEW JERSEY

Market Area Covered: Primary Metropolitan Statistical Area	No. of Stores*	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:		73.1%	
Pathmark	20	22.0	Supermarket General Corp., Woodbridge, NJ
Shop Rite	20	21.4	Wakefern Food Corp., Elizabeth, NJ
A&P	38	13.8	(Own) Edison & Montvale, NJ
Kings	10	6.7	White Rose Food Corp., West Caldwell, NJ
Acme	14	5.9	American Store Co., Whippany, NJ
Grand Union	7	3.3	(Own) Elmwood Park, NJ
Foodtown	na	**	Twin County Grocers, North Brunswick, NJ
OTHER GROCERY STORES	na	26.9%	
TOTAL	109+	100.0%	

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na not available

* Due to lack of sources, these figures are estimates only.

** Included in "Other Grocery Stores" percent

Market Area Covered:
Essex, Morris, Sussex and Union Counties

Rank in U.S. based on supermarket sales 1986: 20

	U.S.	PMSA Total	Central City Newark
RETAIL SALES 1986 TOTAL (millions)	$1,476,173	$ 12,033	$ 1,057
Food Store Sales (millions)	$ 302,280	$ 2,645	$ 1,188
% of total retail sales	20.5%	22.0%	17.8%
Supermarket Sales (millions)	$ 283,917	$ 2,417	$ --
% of Food Store Sales	93.9%	91.4%	-- %
Supermarket Sales per capita	$1,167.37	$ 1,272.57	$ --
POPULATION 1986 TOTAL (thousands)	243,211.7	1,899.3	320.9
Total number of Households (thousands)	89,670.4	687.7	112.6
Population by Age of Household Head			
Under 25 Years	6.8%	3.9%	-- %
25 - 34 Years	22.9%	20.4%	-- %
35 - 44 Years	20.2%	22.4%	-- %
45 - 54 Years	14.9%	17.1%	-- %
55 - 64 Years	14.8%	16.6%	-- %
65 & Over	20.4%	19.6%	-- %
Number of Persons per Household			
% by number of persons per household			
One	25.6%	24.0%	-- %
Two	30.7%	28.4%	-- %
Three	17.8%	18.6%	-- %
Four	14.9%	16.2%	-- %
Five	7.0%	8.1%	-- %
Six & Over	4.0%	4.6%	-- %
Average Household Size	2.71	2.76	--
INCOME 1986			
Net Effective Buying Income (millions)	$2,981,721	$ 29,691	$ 29,691
Per Capita EBI	$ 12,260	$ 15,632	$ 9,252
Median Household EBI	$ 24,632	$ 32,145	$ 32,145
Household by EBI Groups			
% Distribution			
Under $10,000	18.6%	15.0%	-- %
$10,000 - $24,999	32.1%	24.3%	-- %
$25,000 & Over	49.3%	60.7%	-- %
Projected EBI % change 1986/1991	+45.3%	+39.3%	-- %
Projected average household EBI % change 1986/1991	+36.4%	+35.8%	-- %

21. TAMPA-ST. PETERSBURG-CLEARWATER, FLORIDA

Market Area Covered: Metropolitan Statistical Area	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:			
Kash N'Karry	58	25.3	Tampa Wholesale, Tampa, FL
Publix/Food World	56	23.5	(Own) Lakeland, FL
Winn Dixie	58	22.4	(Own) Jacksonvill, FL
Albertson's Southco, Inc.	16	16.0	(Own) Miami, FL
Family Mart	11	7.6	Publix, Lakeland, FL
U-Save	13	3.6	B&B Distributors, Tampa, FL
Save And Pack	3	1.6	na
Florida Choice	6	na	na
Save-A-Lot Food Stores	4	na	na
Piggly Wiggly	3	na	na
Mr. C's Warehouse	1	na	na
LEADING CONVENIENCE STORES:			
Circle K	198	na	
Convenient Food Mart	23	na	
Farm Stores, Inc.	36	na	Various Suppliers
Farm Store Foods	21	na	
Handy Food Store, Inc.	16	na	
Majik Market	na	na	
Pick Kwik Food Stores	81	na	
Presto Food Stores	46	na	
7-Eleven Food Stores	124	na	
Sparky's	30	na	
TOTALS	804+	*	

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na not available

*Percents add up to more than 100.0%

Market Area Covered:
Hernando, Hillsborough, Pasco and Pinellas Counties

Rank in U.S. based on supermarket sales 1986: 21

		MSA	Central Cities	
	U.S.	Total	Tampa	St. Petersburg
RETAIL SALES 1986 TOTAL (millions)	$1,476,173	$ 12,338	$ 2,970	$ 1,604
Food Store Sales (millions)	$ 302,280	$ 2,527	$ 449	$ 318
% of total retail sales	20.5%	20.5%	15.1%	19.8%
Supermarket Sales (millions)	$ 283,917	$ 2,396	$ —	$ —
% of Food Store Sales	93.9%	94.8%	— %	— %
Supermarket Sales per capita	$1,167.37	$ 1,250.39	$ —	$ —
POPULATION 1986 TOTAL (thousands)	243,211.7	1,916.2	290.0	246.3
Total number of Households (thousands)	89,670.4	807.2	118.8	110.0
Population by Age of Household Head				
Under 25 Years	6.8%	5.2%	— %	— %
25 - 34 Years	22.9%	16.7%	— %	— %
35 - 44 Years	20.2%	15.4%	— %	— %
45 - 54 Years	14.9%	12.5%	— %	— %
55 - 64 Years	14.8%	16.1%	— %	— %
65 & Over	20.4%	34.1%	— %	— %
Number of Persons per Household				
% by number of persons per household				
One	25.6%	28.0%	— %	— %
Two	30.7%	39.6%	— %	— %
Three	17.8%	14.7%	— %	— %
Four	14.9%	10.7%	— %	— %
Five	7.0%	4.7%	— %	— %
Six & Over	4.0%	2.4%	— %	— %
Average Household Size	2.71	2.37	—	—
INCOME 1986				
Net Effective Buying Income (millions)	$2,981,721	$ 23,415	$ 3,284	$ 2,975
Per Capita EBI	$ 12,260	$ 12,219	$11,324	$12,079
Median Household EBI	$ 24,632	$ 21,490	$19,579	$18,918
Household by EBI Groups				
% Distribution				
Under $10,000	18.6%	19.0%	— %	— %
$10,000 - $24,999	32.1%	38.6%	— %	— %
$25,000 & Over	49.3%	42.4%	— %	— %
Projected EBI % change 1986/1991	+45.3%	+55.9%	— %	— %
Projected average household EBI % change 1986/1991	+36.4%	+37.0%	— %	— %

22. SEATTLE, WASHINGTON

Market Area Covered: Primary Metropolitan Statistical Area	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		87.1%	
Safeway[1]	80	45.3	(Own) Bellevue, WA
Albertson's	34	12.4	West Coast Whlsl. Groc. Co., Tacoma, WA
Thriftway	21	8.9	Assoc. Grocers, Inc. Seattle, WA
Quality Food Centers (QFC)[1]	22	8.2	West Coast Whlsl. Groc. Co., Tacoma, WA
Tradewell[+]	14	3.0	Assoc. Grocers, Inc. Seattle, WA
Fred Meyer	6	2.7	(Own) Portland, OR
7-Eleven (C)	15	2.0	McLane/Northwest, Tacoma, WA
Larry's Market[1]	155	1.9	Assoc. Grocers, Inc. Seattle, WA
Johnny's Foodcenters	7	1.2	Assoc. Grocers, Inc. Seattle, WA
Any Convenience Store	na	0.7	na
Thrifty Foods	na	0.5	Assoc. Grocers, Inc. Seattle, WA
Prairie Market	3	0.3	Assoc. Grocers, Inc. Seattle, WA
VOLUNTARY &/OR COOPERATIVE GROUPS:		6.7%	
Olson's	9	4.0	Assoc. Grocers, Inc., Seattle, WA
Puget Sound Consumer Co-op	4	1.5	Nutra Source, Seattle, WA
Mark-It Foods	2	1.2	Assoc. Grocers, Inc., Seattle, WA
Haggens	2	*	West Coast Wholesale Grocery Co. Tacoma, WA
Top Foods	2	*	West Coast Wholesale Grocery Co. Tacoma, WA
OTHER GROCERY STORES	na	6.2%	
TOTAL	366+	100.0%	

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na not available
* Included in "Other Grocery Stores"
(C) Convenience Stores

[+] Tradewell recently remodeled their stores. This leads us to predict that their market share percent will be increasing in 1988.

[1] These chains are now open 24 hours

Market Area Covered:
King and Snohomish Counties

Rank in U.S. based on supermarket sales 1986: 22

	U.S.	PMSA Total	Central City Seattle
RETAIL SALES 1986 TOTAL (millions)	$1,476,173	$ 12,243	$ 3,936
Food Store Sales (millions)	$ 302,280	$ 2,505	$ 721
% of total retail sales	20.5%	20.5%	18.3%
Supermarket Sales (millions)	$ 283,917	$ 2,373	$ --
% of Food Store Sales	93.9%	94.7%	-- %
Supermarket Sales per capita	$1,167.37	$ 1,349.75	$ --
POPULATION 1986 TOTAL (thousands)	243,211.7	1,758.2	492.8
Total number of Households (thousands)	89,670.4	705.3	229.0
Population by Age of Household Head			
Under 25 Years	6.8%	7.7%	-- %
25 - 34 Years	22.9%	26.3%	-- %
35 - 44 Years	20.2%	21.8%	-- %
45 - 54 Years	14.9%	14.0%	-- %
55 - 64 Years	14.8%	13.6%	-- %
65 & Over	20.4%	16.7%	-- %
Number of Persons per Household			
% by number of persons per household			
One	25.6%	29.2%	-- %
Two	30.7%	32.2%	-- %
Three	17.8%	16.4%	-- %
Four	14.9%	13.9%	-- %
Five	7.0%	5.8%	-- %
Six & Over	4.0%	2.5%	-- %
Average Household Size	2.71	2.49	--
INCOME 1986			
Net Effective Buying Income (millions)	$2,981,721	$ 26,746	$ 7,625
Per Capita EBI	$ 12,260	$ 15,212	$ 15,473
Median Household EBI	$ 24,632	$ 30,814	$ 24,033
Household by EBI Groups			
% Distribution			
Under $10,000	18.6%	13.7%	-- %
$10,000 - $24,999	32.1%	26.6%	-- %
$25,000 & Over	49.3%	59.7%	-- %
Projected EBI % change 1986/1991	+45.3%	+52.6%	-- %
Projected average household EBI % change 1986/1991	+36.4%	+40.9%	-- %

23. DENVER, COLORADO

Market Area Covered:
Primary Metropolitan Statistical Area

	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		68.2%	
King Soopers (Kroger Co.)	51	29.9	(Own) Denver, CO
Safeway	59	29.1	(Own) Denver, CO
Albertson's	24	9.2	(Own) Denver, CO
7-Eleven (C) (Southland Corp.)	113	*	McLane Western, Denver, CO
PDQ (C)	8	*	na
Tenneco (C)	13	*	na
U-Tote-M (C)	26	*	na
Shop 'n Go (National Convenience)	19	*	na
Grocery Warehouse	6	*	Albertsons, Denver, CO
LEADING INDEPENDENTS:		5.0%	
Cub Foods	2	5.0	Super Valu, Denver, CO
Nobel Marts	4	*	(Own) Denver, CO
Sax Foods	3	*	na
OTHER GROCERY STORES	na	26.8%	
TOTAL	328+	100.0%	

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na not available
(C) Convenience Stores
* Included in "Other Grocery Stores"

Market Area Covered:
Adams, Arapahoe, Denver, Douglas and Jefferson Counties

Rank in U.S. based on supermarket sales 1986: 23

	U.S.	PMSA Total	Central City Denver
RETAIL SALES 1986 TOTAL (millions)	$1,476,173	$ 11,941	$ 3,948
Food Store Sales (millions)	$ 302,280	$ 2,460	$ 732
% of total retail sales	20.5%	20.6%	18.5%
Supermarket Sales (millions)	$ 283,917	$ 2,367	$ 688
% of Food Store Sales	93.9%	96.2%	94.0%
Supermarket Sales per capita	$1,167.37	$ 1,435.06	$ 1,354.33
POPULATION 1986 TOTAL (thousands)	243,211.7	1,649.4	508.0
Total number of Households (thousands)	89,670.4	664.1	232.5
Population by Age of Household Head			
Under 25 Years	6.8%	8.25%	9.2%
25 - 34 Years	22.9%	29.5%	29.3%
35 - 44 Years	20.2%	22.6%	16.3%
45 - 54 Years	14.9%	14.4%	11.9%
55 - 64 Years	14.8%	12.0%	12.9%
65 & Over	20.4%	13.1%	20.4%
Number of Persons per Household			
% by number of persons per household			
One	25.6%	30.3%	41.0%
Two	30.7%	29.5%	30.4%
Three	17.8%	17.3%	13.3%
Four	14.9%	14.3%	5.9%
Five	7.0%	6.0%	4.0%
Six & Over	4.0%	2.6%	2.3%
Average Household Size	2.71	2.48	2.18
INCOME 1986			
Net Effective Buying Income (millions)	$2,981,721	$ 24,235	$ 7,177
Per Capita EBI	$ 12,260	$ 14,694	$ 14,128
Median Household EBI	$ 24,632	$ 29,897	$ 22,763
Household by EBI Groups			
% Distribution			
Under $10,000	18.6%	12.6%	19.6%
$10,000 - $24,999	32.1%	28.7%	34.9%
$25,000 & Over	49.3%	58.7%	45.5%
Projected EBI % change 1986/1991	+45.3%	+55.6%	+44.4%
Projected average household EBI % change 1986/1991	+36.4%	+40.0%	+39.3%

24. PITTSBURGH, PENNSYLVANIA

Market Area Covered:
Primary Metropolitan Statistical Area

	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		86.7%	
Giant Eagle	56	33.0	(Own) Pittsburgh, PA
Shop 'n Save	59	29.5	Charley Bros., Greensburg, PA
Foodland	78	19.1	Fox Grocery Co., Belle Vernon, PA
Super Dollar IGA	22	3.6	Fox Grocery Co., Belle Vernon, PA
Golden Dawn	3	1.5	Peter J. Schmitt Co., Buffalo, NY
Friedman's	na	na	Peter J. Schmitt Co., Buffalo, NY
LEADING INDEPENDENTS:		2.7%	
Marraccini	3	2.3	Potter-McCune Co., McKeesport, PA
Haines	na	0.4	Potter-McCune Co., McKeesport, PA
OTHER GROCERY STORES	na	18.4%	
TOTAL	221+	*	

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na not available
* Percents add to more than 100.0%

Market Area Covered
Allegheny, Fayette, Washington and Westmoreland Counties

Rank in U.S. based on supermarket sales 1986: 24

	U.S.	PMSA Total	Central City Pittsburgh
RETAIL SALES 1986 TOTAL (millions)	$1,476,173	$ 12,087	$ 2,613
Food Store Sales (millions)	$ 302,280	$ 2,529	$ 520
% of total retail sales	20.5%	20.9%	19.9%
Supermarket Sales (millions)	$ 283,917	$ 2,340	$ --
% of Food Store Sales	93.9%	92.5%	-- %
Supermarket Sales per capita	$1,167.37	$ 1,093.66	$ --
POPULATION 1986 TOTAL (thousands)	243,211.7	2,139.6	393.0
Total number of Households (thousands)	89,670.4	835.5	163.7
Population by Age of Household Head			
Under 25 Years	6.8%	4.7%	-- %
25 - 34 Years	22.9%	19.5%	-- %
35 - 44 Years	20.2%	17.1%	-- %
45 - 54 Years	14.9%	15.8%	-- %
55 - 64 Years	14.8%	18.6%	-- %
65 & Over	20.4%	24.2%	-- %
Number of Persons per Household			
% by number of persons per household			
One	25.6%	28.3%	-- %
Two	30.7%	30.0%	-- %
Three	17.8%	17.8%	-- %
Four	14.9%	14.0%	-- %
Five	7.0%	6.7%	-- %
Six & Over	4.0%	3.1%	-- %
Average Household Size	2.71	2.56	--
INCOME 1986			
Net Effective Buying Income (millions)	$2,981,721	$ 26,285	$ 4,433
Per Capita EBI	$ 12,260	$ 12,285	$ 11,279
Median Household EBI	$ 24,632	$ 24,121	$ 18,585
Household by EBI Groups			
% Distribution			
Under $10,000	18.6%	19.5%	-- %
$10,000 - $24,999	32.1%	32.2%	-- %
$25,000 & Over	49.3%	48.3%	-- %
Projected EBI % change 1986/1991	+45.3%	+33.8%	-- %
Projected average household EBI % change 1986/1991	+36.4%	+33.2%	-- %

25. CLEVELAND, OHIO

Market Area Covered: Primary Metropolitan Statistical Area	No. of Stores*	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:		52.4%	
Pick N Pay/Edward's	44	25.9	(Own) Cleveland, OH
Fazio's/Fisher's/Carl's	32	20.6	(Own) Bedford Heights, OH
Heinen's	10	5.9	(Own) Bedford Heights, OH
VOLUNTARY &/OR COOPERATIVE GROUPS:		33.3%	
Stop'N Shop	21	14.0	American Seaway Foods, West Lake, OH
Bi-Rite	23	10.0	na
Sav-Mor	18	6.0	na
Eagle	28	3.3	na
LEADING CONVENIENCE CHAINS:			
Dairy Mart	112	**	na
Convenient Food Mart	86	**	(Own) Painesville, OH
7-Eleven	15	**	The Southland Corp., Rolling Meadow, IL
OTHER GROCERY STORES	na	14.3%	
TOTAL	389+	100.0%	

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na not available

* Due to lack of a source, these figures are estimates only

** Included in "Other Grocery Stores" percent

Market Area Covered:
Cuyahoga, Geauga, Lake and Medina Counties

Rank in U.S. based on supermarket sales 1986: 25

	U.S.	PMSA Total	Central City Cleveland
RETAIL SALES 1986 TOTAL (millions)	$1,476,173	$ 12,444	$ 2,767
Food Store Sales (millions)	$ 302,280	$ 2,404	$ 610
% of total retail sales	20.5%	19.3%	22.0%
Supermarket Sales (millions)	$ 283,917	$ 2,215	$ --
% of Food Store Sales	93.9%	92.1%	-- %
Supermarket Sales per capita	$1,167.37	$ 1,195.16	$ --
POPULATION 1986 TOTAL (thousands)	243,211.7	1,853.3	541.7
Total number of Households (thousands)	89,670.4	712.3	216.7
Population by Age of Household Head			
Under 25 Years	6.8%	5.5%	-- %
25 - 34 Years	22.9%	21.4%	-- %
35 - 44 Years	20.2%	19.2%	-- %
45 - 54 Years	14.9%	16.0%	-- %
55 - 64 Years	14.8%	17.2%	-- %
65 & Over	20.4%	20.7%	-- %
Number of Persons per Household			
% by number of persons per household			
One	25.6%	29.1%	-- %
Two	30.7%	29.2%	-- %
Three	17.8%	17.2%	-- %
Four	14.9%	13.9%	-- %
Five	7.0%	7.0%	-- %
Six & Over	4.0%	3.6%	-- %
Average Household Size	2.71	2.60	--
INCOME 1986			
Net Effective Buying Income (millions)	$2,981,721	$ 23,748	$ 5,141
Per Capita EBI	$ 12,260	$ 12,814	$ 9,490
Median Household EBI	$ 24,632	$ 26,043	$ 17,183
Household by EBI Groups			
% Distribution			
Under $10,000	18.6%	18.6%	-- %
$10,000 - $24,999	32.1%	29.6%	-- %
$25,000 & Over	49.3%	51.9%	-- %
Projected EBI % change 1986/1991	+45.3%	+37.7%	-- %
Projected average household EBI % change 1986/1991	+36.4%	+37.0%	-- %

26. SAN FRANCISCO, CALIFORNIA

Market Area Covered:
Primary Metropolitan Statistical Area

	No. of Stores	% of Customer's Preference+	Principal Supplier
LEADING CHAINS:			
Safeway (includes Brentwood stores)	184	67.0	(Own) Fremont, CA
Lucky	102	44.0	(Own) San Leandro, CA
7-Eleven	272	20.0	na
Alpha Beta	50	19.0	(Own) Milpitas, CA
Fry's	21	10.0	Certified Grocers, Los Angeles, CA
Cala/QFI	19	7.0	Fleming Foods, Fremont, CA
Albertson's	12	7.0	Fleming Foods, Fremont, CA
Petrini's	11	6.0	Fleming Foods, Fremont, CA
Nob Hill	13	4.0	Certified Grocers, Los Angeles, CA
Consumer's Co-op	3	3.0	na
Pak 'n Save	5	2.0	Safeway, Sacramento, CA
Raley's	9	2.0	Fleming Foods, Pleasanton, CA
Price Club	6	na	na
Bon Appetit	2	na	(Own) Fremont, CA
OTHER GROCERY STORES	4,542	18.0%	
TOTAL	5,251+	*	

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na not available
(C) Convenience Stores
+ Figures based on % of ADI adults who shopped in this particular store during a certain week.
* Percents are not equal to 100.0%

Market Area Covered:
Maria, San Francisco and San Mateo Counties

Rank in U.S. based on supermarket sales 1986: 26

	U.S.	PMSA Total	Central City San Francisco
RETAIL SALES 1986 TOTAL (millions)	$1,476,173	$ 14,541	$ 7,171
Food Store Sales (millions)	$ 302,280	$ 2,572	$ 1,183
% of total retail sales	20.5%	17.7%	16.5%
Supermarket Sales (millions)	$ 283,917	$ 2,183	$ 897
% of Food Store Sales	93.9%	84.9%	75.8%
Supermarket Sales per capita	$1,167.37	$ 1,378.41	$ 1,215.28
POPULATION 1986 TOTAL (thousands)	243,211.7	1,583.7	738.1
Total number of Households (thousands)	89,670.4	668.1	331.9
Population by Age of Household Head			
Under 25 Years	6.8%	5.2%	5.3%
25 - 34 Years	22.9%	24.7%	26.0%
35 - 44 Years	20.2%	21.1%	18.8%
45 - 54 Years	14.9%	14.7%	13.1%
55 - 64 Years	14.8%	14.6%	13.8%
65 & Over	20.4%	19.6%	22.9%
Number of Persons per Household			
% by number of persons per household			
One	25.6%	36.2%	43.0%
Two	30.7%	31.4%	30.0%
Three	17.8%	14.5%	12.4%
Four	14.9%	10.3%	7.7%
Five	7.0%	4.6%	3.8%
Six & Over	4.0%	2.9%	3.1%
Average Household Size	2.71	2.37	2.22
INCOME 1986			
Net Effective Buying Income (millions)	$2,981,721	$ 29,040	$ 12,777
Per Capita EBI	$ 12,260	$ 18,337	$ 17,311
Median Household EBI	$ 24,632	$ 32,092	$ 26,539
Household by EBI Groups			
% Distribution			
Under $10,000	18.6%	13.2%	17.7%
$10,000 - $24,999	32.1%	26.2%	29.7%
$25,000 & Over	49.3%	60.5%	52.6%
Projected EBI % change 1986/1991	+45.3%	+43.3%	+46.5%
Projected average household EBI % change 1986/1991	+36.4%	+35.6%	+36.9%

27. KANSAS CITY: MISSOURI-KANSAS

Market Area Covered: Consolidated Metro. Statistical Area	No. of Stores	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:		38.6%	
Food Barn	21	17.0	Safeway, Kansas City, MO
Safeway	25	9.7	(Own) Des Moines, IA
Thriftway	31	6.0	Assoc. Grocers, Kansas City, KS
Milgram	3	3.0	(Own) Kansas City, MO
Aldi Discount Foods	6	2.9	(Own) Wright City, MO & Olathe, KS
VOLUNTARY &/OR COOPERATIVE GROUPS:		38.2%	
Price Chopper	13	19.0	Assoc. Grocers, Kansas City, KS
United Super	38	12.9	Fleming Foods, Kansas City, KS
Bob's IGA	10	6.3	(Own) Kansas City, MO
LEADING INDEPENDENTS:		8.2%	
Hen House	2	4.0	Assoc. Grocers, Kansas City, KS
Dahl's	3	2.2	Super Value Stores, Des Moines, IA
Payless	5	2.0	Assoc. Grocers, Kansas City, KS
OTHER GROCERY STORES	na	15.0%	
TOTAL	157+	100.0%	

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na not available

* Due to a lack of a source these figures are estimated only

Market Area Covered:
Johnson, Leavenworth, Miami and Wyandotte Counties, KS
Cass, Clay, Jackson, Lafayette, Platte and Ray Counties, MO

Rank in U.S. based on supermarket sales 1986: 27

	U.S.	CMSA Total	Central City Kansas City, KS-MO
RETAIL SALES 1986 TOTAL (millions)	$1,476,173	$ 11,010	$ 4,641
Food Store Sales (millions)	$ 302,280	$ 2,052	$ 808
% of total retail sales	20.5%	18.6%	17.4%
Supermarket Sales (millions)	$ 283,917	$ 1,978	$ --
% of Food Store Sales	93.9%	96.4%	-- %
Supermarket Sales per capita	$1,167.37	$ 1,297.04	$ --
POPULATION 1986 TOTAL (thousands)	243,211.7	1,525.0	612.6
Total number of Households (thousands)	89,670.4	574.1	239.0
Population by Age of Household Head			
Under 25 Years	6.8%	7.1%	-- %
25 - 34 Years	22.9%	24.2%	-- %
35 - 44 Years	20.2%	20.9%	-- %
45 - 54 Years	14.9%	15.1%	-- %
55 - 64 Years	14.8%	14.1%	-- %
65 & Over	20.4%	18.5%	-- %
Number of Persons per Household			
% by number of persons per household			
One	25.6%	26.5%	-- %
Two	30.7%	31.0%	-- %
Three	17.8%	17.9%	-- %
Four	14.9%	15.1%	-- %
Five	7.0%	6.4%	-- %
Six & Over	4.0%	3.1%	-- %
Average Household Size	2.71	2.66	--
INCOME 1986			
Net Effective Buying Income (millions)	$2,981,721	$ 20,876	$ 7,651
Per Capita EBI	$ 12,260	$ 13,689	$ 12,489
Median Household EBI	$ 24,632	$ 28,349	$ 47,795
Household by EBI Groups			
% Distribution			
Under $10,000	18.6%	14.9%	-- %
$10,000 - $24,999	32.1%	29.1%	-- %
$25,000 & Over	49.3%	56.0%	-- %
Projected EBI % change 1986/1991	+45.3%	+44.8%	-- %
Projected average household EBI % change 1986/1991	+36.4%	+37.8%	-- %

28. MIAMI-HIALIAH, FLORIDA

Market Area Covered:
Primary Metropolitan Statistical Area

	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		78.0%	
Publix	38	34.0	(Own) No. Miami, FL
Winn Dixie/Kwik Chek	52	32.0	(Own) Pompano, FL
Pantry Pride/Sun	19	8.0	Malone & Hyde, Miami, FL
U-Tote-M (C) Circle K	83	*	Malone & Hyde, Miami, FL
7-Eleven (C)	70	*	(Own) Orlando, FL
Food Spot (C)	31	*	Assoc. Grocers, Hialeah, FL
Tom Thumb (C)	19	*	Assoc. Grocers, Hialeah, FL
Xtra	4	4.0	Malone & Hyde, Miami, FL
Table Supply	2	*	Assoc. Grocers, Hialeah, FL
Sedanos	18	*	(Own) Hialeah, FL
VOLUNTARY &/OR COOPERATIVE GROUPS:		15.0%	
Associated Grocers	195	9.0	(Own) Hialeah, FL
Malone & Hyde	212	6.0	(Own) Hialeah, FL
LEADING INDEPENDENTS:			
Great Value	2	*	Assoc. Grocers, Hialeah, FL
OTHER GROCERY STORES	na	7.0%	
TOTAL	745+	100.0%	

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na not available
(C) Convenience Stores
* Included in "Other Grocery Stores" percent

Market Area Covered:
Dade County

Rank in U.S. based on supermarket sales 1986: 28

	U.S.	PMSA Total	Central City Miami
RETAIL SALES 1986 TOTAL (millions)	$1,476,173	$ 13,594	$ 3,802
Food Store Sales (millions)	$ 302,280	$ 2,114	$ 457
% of total retail sales	20.5%	15.6%	12.0%
Supermarket Sales (millions)	$ 283,917	$ 1,924	$ --
% of Food Store Sales	93.9%	91.0%	-- %
Supermarket Sales per capita	$1,167.37	$ 1,077.87	$ --
POPULATION 1986 TOTAL (thousands)	243,211.7	1,785.0	385.9
Total number of Households (thousands)	89,670.4	672.1	149.0
Population by Age of Household Head			
Under 25 Years	6.8%	4.8%	-- %
25 - 34 Years	22.9%	18.5%	-- %
35 - 44 Years	20.2%	19.6%	-- %
45 - 54 Years	14.9%	16.3%	-- %
55 - 64 Years	14.8%	15.2%	-- %
65 & Over	20.4%	25.6%	-- %
Number of Persons per Household			
% by number of persons per household			
One	25.6%	27.4%	-- %
Two	30.7%	32.0%	-- %
Three	17.8%	16.9%	-- %
Four	14.9%	13.2%	-- %
Five	7.0%	6.3%	-- %
Six & Over	4.0%	4.2%	-- %
Average Household Size	2.71	2.66	--
INCOME 1986			
Net Effective Buying Income (millions)	$2,981,721	$ 21,584	$ 3,736
Per Capita EBI	$ 12,260	$ 12,092	$ 9,681
Median Household EBI	$ 24,632	$ 23,082	$ 16,927
Household by EBI Groups			
% Distribution			
Under $10,000	18.6%	21.4%	-- %
$10,000 - $24,999	32.1%	32.0%	-- %
$25,000 & Over	49.3%	46.6%	-- %
Projected EBI % change 1986/1991	+45.3%	+44.4%	-- %
Projected average household EBI % change 1986/1991	+36.4%	+35.4%	-- %

29. NEW ORLEANS, LOUISIANA

Market Area Covered: Metropolitan Statistical Area	No. of Stores*	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:		86.1%	
Schwegmann Bros.	12	28.5	(Own) New Orleans, LA
Winn-Dixie	37	22.0	(Own) New Orleans, LA
National-Super Markets	19	14.7	(Own) Harahan, LA
Delchamps	13	11.0	(Own) Mobile, AL
A&P	18	7.5	(Own) New Orleans, LA
Breaux Mart	5	2.0	Lewis Grocers Co., New Orleans, LA
Military	1	0.4	Buy Direct
7-Eleven (C)	18	**	The Southland Corp., Baton Rouge, LA
Kart N Karry (C)	11	**	(Own) Kenner, LA
VOLUNTARY &/OR COOPERATIVE GROUPS:		3.7%	
Affiliated Foods	4	2.5	(Own) Broussard, LA
Associated Grocers	5	1.2	(Own) Baton Rouge, LA
OTHER GROCERY STORES (including Convenience Stores)	na	10.2%	
TOTAL	143+	100.0%	

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na not available
(C) Convenience Stores
* Due to a lack of a source these figures are estimated only
** Included in "Other Grocery Stores" percent

Market Area Covered:
Jefferson, Orleans, St. Bernard, St. Charles, St. John the Baptist and St. Tammany Parishes

Rank in U.S. based on supermarket sales 1986: 29

	U.S.	MSA Total	Central City New Orleans
RETAIL SALES 1986 TOTAL (millions)	$1,476,173	$ 8,303	$ 3,385
Food Store Sales (millions)	$ 302,280	$ 1,975	$ 741
% of total retail sales	20.5%	23.8%	21.9%
Supermarket Sales (millions)	$ 283,917	$ 1,892	$ --
% of Food Store Sales	93.9%	95.8%	-- %
Supermarket Sales per capita	$1,167.37	$ 1,404.08	$ --
POPULATION 1986 TOTAL (thousands)	243,211.7	1,347.5	565.0
Total number of Households (thousands)	89,670.4	493.8	217.4
Population by Age of Household Head			
Under 25 Years	6.8%	7.3%	-- %
25 - 34 Years	22.9%	26.0%	-- %
35 - 44 Years	20.2%	20.9%	-- %
45 - 54 Years	14.9%	15.0%	-- %
55 - 64 Years	14.8%	14.0%	-- %
65 & Over	20.4%	16.7%	-- %
Number of Persons per Household			
% by number of persons per household			
One	25.6%	27.5%	-- %
Two	30.7%	27.3%	-- %
Three	17.8%	18.3%	-- %
Four	14.9%	14.5%	-- %
Five	7.0%	7.5%	-- %
Six & Over	4.0%	4.9%	-- %
Average Household Size	2.71	2.73	--
INCOME 1986			
Net Effective Buying Income (millions)	$2,981,721	$ 14,461	$ 5,495
Per Capita EBI	$ 12,260	$ 10,732	$ 9,726
Median Household EBI	$ 24,632	$ 21,988	$ 16,076
Household by EBI Groups			
% Distribution			
Under $10,000	18.6%	23.7%	-- %
$10,000 - $24,999	32.1%	31.6%	-- %
$25,000 & Over	49.3%	44.6%	-- %
Projected EBI % change 1986/1991	+45.3%	+50.6%	-- %
Projected average household EBI % change 1986/1991	+36.4%	+41.6%	-- %

30. BERGEN-PASSAIC, NEW JERSEY

Market Area Covered:
Primary Metropolitan Statistical Area

	No. of Stores*	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:		55.0%	
A&P	27	16.0	(Own) Montvale, NJ
Grand Union	24	13.0	(Own) Elmwood Park, NJ
Pathmark	9	12.0	Supermarkets General Corp., Saddlebrook, NJ
Acme	6	5.0	American Stores Co., Whippany, NJ
Kings	4	4.0	White Rose Food Corp., West Caldwell, NJ
Foodtown	8	3.0	Twin County Grocers Inc., Paramus, NJ
Mayfair Food Town	3	2.0	Twin County Grocers Inc., Elizabeth, NJ
LEADING CONVENIENCE STORES:			
Dairy Stores, Inc.	55	**	(Own) Edison, NJ
7-Eleven	14	**	The Southland Corp., Bedford Hills, NY
OTHER GROCERY STORES:	na	45.0%	
TOTAL	150+	100.0%	

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na not available
* Due to lack of a source these figures are estimates only
**Included in "Other Grocery Stores" percents

Market Area Covered:
Bergen and Passaic Counties

Rank in U.S. based on supermarket sales 1986: 30

	U.S.	PMSA Total	Central City Patternson
RETAIL SALES 1986 TOTAL (millions)	$1,476,173	$ 11,077	$ 514
Food Store Sales (millions)	$ 302,280	$ 2,078	$ 109
% of total retail sales	20.5%	18.7%	21.2%
Supermarket Sales (millions)	$ 283,917	$ 1,863	$ --
% of Food Store Sales	93.9%	89.6%	-- %
Supermarket Sales per capita	$1,167.37	$ 1,429.88	$ --
POPULATION 1986 TOTAL (thousands)	243,211.7	1,302.9	139.2
Total number of Households (thousands)	89,670.4	482.4	48.8
Population by Age of Household Head			
Under 25 Years	6.8%	3.2%	-- %
25 - 34 Years	22.9%	18.7%	-- %
35 - 44 Years	20.2%	20.5%	-- %
45 - 54 Years	14.9%	17.8%	-- %
55 - 64 Years	14.8%	18.5%	-- %
65 & Over	20.4%	21.2%	-- %
Number of Persons per Household			
% by number of persons per household			
One	25.6%	23.9%	-- %
Two	30.7%	29.8%	-- %
Three	17.8%	18.8%	-- %
Four	14.9%	15.9%	-- %
Five	7.0%	7.8%	-- %
Six & Over	4.0%	3.8%	-- %
Average Household Size	2.71	2.70	--
INCOME 1986			
Net Effective Buying Income (millions)	$2,981,721	$ 22,157	$ 1,318
Per Capita EBI	$ 12,260	$ 17,006	$ 9,465
Median Household EBI	$ 24,632	$ 34,860	$ 18,943
Household by EBI Groups			
% Distribution			
Under $10,000	18.6%	11.9%	-- %
$10,000 - $24,999	32.1%	23.2%	-- %
$25,000 & Over	49.3%	64.9%	-- %
Projected EBI % change 1986/1991	+45.3%	+39.8%	-- %
Projected average household EBI % change 1986/1991	+36.4%	+35.7%	-- %

31. SAN JOSE, CALIFORNIA

Market Area Covered: Primary Metropolitan Statistical Area	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		82.0%	
Safeway	31	22.0	(Own) Fremont, CA
Lucky	23	17.0	(Own) San Leandro, CA
Alpha Beta	24	17.0	(Own) Milpitas, CA
Fry's	10	8.0	Certified, Los Angeles, CA
Nob Hill	9	6.0	Fleming Foods, San Leandro, CA
Albertson's	1	4.0	Fleming Foods, San Leandro, CA
Brentwood	2	4.0	Fleming Foods, San Leandro, CA
P.W. Super	6	3.0	United Grocers, Richmond, CA
7-Eleven (C)	90	1.0	United Grocers, Cupertino, CA
Stop'N Go (C)	18	*	United Grocers, Richmond, CA
Pak-n-Save	3	*	na
LEADING INDEPENDENTS:		8.0%	
Micalis Food Villa	4	3.0	United Grocers, Richmond, CA
H & S Food Villa	5	3.0	United Grocers, Richmond, CA
Food Fair	3	2.0	United Grocers, Richmond, CA
Lincoln Lane	2	*	United Grocers, San Jose, CA
Co-op Supermarkets	2	*	United Grocers, San Jose, CA
Consentino	2	*	(Own) Location Unknown
OTHER GROCERY STORES	na	10.0%	
TOTAL	235+	100.0%	

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na not available
(C) Convenience Stores
* Included in "Other Grocery Stores"

Market Area Covered:
Santa Clara County

Rank in U.S. based on supermarket sales 1986: 31

	U.S.	PMSA Total	Central City San Jose
RETAIL SALES 1986 TOTAL (millions)	$1,476,173	$ 10,350	$ 4,476
Food Store Sales (millions)	$ 302,280	$ 1,845	$ 884
% of total retail sales	20.5%	17.8%	19.7%
Supermarket Sales (millions)	$ 283,917	$ 1,731	$ --
% of Food Store Sales	93.9%	93.8%	-- %
Supermarket Sales per capita	$1,167.37	$ 1,228.44	$ --
POPULATION 1986 TOTAL (thousands)	243,211.7	1,409.1	715.1
Total number of Households (thousands)	89,670.4	493.7	237.6
Population by Age of Household Head			
Under 25 Years	6.8%	7.5%	-- %
25 - 34 Years	22.9%	26.8%	-- %
35 - 44 Years	20.2%	24.6%	-- %
45 - 54 Years	14.9%	15.9%	-- %
55 - 64 Years	14.8%	12.7%	-- %
65 & Over	20.4%	12.5%	-- %
Number of Persons per Household			
% by number of persons per household			
One	25.6%	24.6%	-- %
Two	30.7%	30.4%	-- %
Three	17.8%	18.3%	-- %
Four	14.9%	15.8%	-- %
Five	7.0%	7.0%	-- %
Six & Over	4.0%	3.9%	-- %
Average Household Size	2.71	2.85	--
INCOME 1986			
Net Effective Buying Income (millions)	$2,981,721	$ 22,888	$ 10,409
Per Capita EBI	$ 12,260	$ 16,243	$ 14,556
Median Household EBI	$ 24,632	$ 37,517	$ 36,736
Household by EBI Groups			
% Distribution			
Under $10,000	18.6%	9.0%	-- %
$10,000 - $24,999	32.1%	22.0%	-- %
$25,000 & Over	49.3%	68.9%	-- %
Projected EBI % change 1986/1991	+45.3%	+40.8%	-- %
Projected average household EBI % change 1986/1991	+36.4%	+34.9%	-- %

32. FORT WORTH-ARLINGTON, TEXAS

Market Area Covered:
Primary Metropolitan Statistical Area

	No. of Stores	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:		72.3%	
Safeway	36	19.8	(Own) Dallas, TX
Skaggs	10	15.1	Fleming Co. Inc., Richardson, TX
Kroger	14	13.0	(Own) Irving, TX
Winn Dixie	34	8.2	(Own) Forth Worth, TX
Minyard	8	6.9	(Own) Coppell, TX
Tom Thumb	5	5.6	(Ow) Dallas, TX
Diamond	3	1.7	Affiliated Food Stores, Keller, TX
Big Value	5	1.0	Affiliated Food Stores, Keller, TX
Stricks	4	0.8	Affiliated Food Stores, Keller, TX
Piggly Wiggly	1	0.2	Malone & Hyde Inc., Denton, TX
CONVENIENCE STORES:		8.3%	
7-Eleven	102	8.3	The Southland Corp., Dallas, TX
Stop'n Go	31		na
Mr. M	19		(Own) Dallas, TX
U-Tote-M/Circle K	16		(Own) Austin, TX
Quick Sak	15		(Own) Fort Worth, TX
Quickway	6		(Own) Fort Worth, TX
McCloud	7		(Own) Fort Worth, TX
ALL OTHER STORES:**	na	19.4%	
TOTAL	316+	100.0%	

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na not available
*These figures are estimated
**Includes all other supermarkets, independent stores & any other convenience stores

Market Area Covered:
Johnson, Parker and Tarrant Counties

Rank in U.S. based on supermarket sales 1986: 32

	U.S.	PMSA Total	Central Cities Ft. Worth	Central Cities Arlington
RETAIL SALES 1986 TOTAL (millios)	$1,476,173	$ 8,339	$ 3,657	$ 1,784
Food Store Sales (millions)	$ 302,280	$ 1,801	$ 671	$ 379
% of total retail sales	20.5%	21.6%	18.3%	21.2%
Supermarket Sales (millions)	$ 283,917	$ 1,718	$ --	$ --
% of Food Store Sales	93.9%	95.4%	-- %	-- %
Supermarket Sales per capita	$1,167.37	$ 1,401.53	$ --	$ --
POPULATION 1986 TOTAL (thousands)	243,211.7	1,225.8	447.4	232.9
Total number of Households (thousands)	89,670.4	451.7	172.1	87.6
Population by Age of Household Head				
Under 25 Years	6.8%	8.6%	-- %	-- %
25 - 34 Years	22.9%	25.0%	-- %	-- %
35 - 44 Years	20.2%	21.9%	-- %	-- %
45 - 54 Years	14.9%	15.3%	-- %	-- %
55 - 64 Years	14.8%	13.3%	-- %	-- %
65 & Over	20.4%	15.8%	-- %	-- %
Number of Persons per Household				
% by number of persons per household				
One	25.6%	22.8%	-- %	-- %
Two	30.7%	31.9%	-- %	-- %
Three	17.8%	19.1%	-- %	-- %
Four	14.9%	16.1%	-- %	-- %
Five	7.0%	6.8%	-- %	-- %
Six & Over	4.0%	3.3%	-- %	-- %
Average Household Size	2.71	2.71	--	--
INCOME 1986				
Net Effective Buying Income (millions)	$2,981,721	$ 15,998	$ 5,446	$ 3,400
Per Capita EBI	$ 12,260	$ 13,051	$12,172	$14,598
Median Household EBI	$ 24,632	$ 27,697	$22,456	$31,587
Household by EBI Groups				
% Distribution				
Under $10,000	18.6%	15.0%	-- %	-- %
$10,000 - $24,999	32.1%	30.0%	-- %	-- %
$25,000 & Over	49.3%	54.9%	-- %	-- %
Projected EBI % change 1986/1991	+45.3%	+61.6%	-- %	-- %
Projected average household EBI % change 1986/1991	+36.4%	+36.8%	-- %	-- %

33. SACRAMENTO, CALIFORNIA

Market Area Covered: Metropolitan Statistical Area	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		81.0%	
Lucky	31	25.0	(Own) San Leandro, CA
Raley's	21	21.0	Fleming Foods, Sacramento, CA
Safeway	13	11.0	(Own) Sacramento, CA
Bel Air	9	9.0	Fleming Foods, Sacramento, CA
Pak n'Save	3	7.0	(Own) Milpitas, CA
Albertson's	8	6.0	Fleming Foods, Fremont, CA
Jumbo	7	2.0	Fleming Foods, Fremont, CA
OTHER GROCERY STORES	na	12.0%	
TOTAL	92+	*	

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na not available

* Percents do not equal 100.0%

Market Area Covered:
El Dorado, Placer, Sacramento and Yolo Counties

Rank in U.S. based on supermarket sales 1986: 33

	U.S.	MSA Total	Central City Sacramento
RETAIL SALES 1986 TOTAL (millions)	$1,476,173	$ 8,635	$ 2,489
Food Store Sales (millions)	$ 302,280	$ 1,775	$ 489
% of total retail sales	20.5%	20.6%	19.6%
Supermarket Sales (millions)	$ 283,917	$ 1,697	$ --
% of Food Store Sales	93.9%	95.6%	-- %
Supermarket Sales per capita	$1,167.37	$ 1,300.58	$ --
POPULATION 1986 TOTAL (thousands)	243,211.7	1,304.8	329.5
Total number of Households (thousands)	89,670.4	508.4	139.6
Population by Age of Household Head			
Under 25 Years	6.8%	8.6%	-- %
25 - 34 Years	22.9%	25.4%	-- %
35 - 44 Years	20.2%	20.4%	-- %
45 - 54 Years	14.9%	14.9%	-- %
55 - 64 Years	14.8%	14.3%	-- %
65 & Over	20.4%	16.4%	-- %
Number of Persons per Household			
% by number of persons per household			
One	25.6%	28.0%	-- %
Two	30.7%	32.5%	-- %
Three	17.8%	17.6%	-- %
Four	14.9%	13.8%	-- %
Five	7.0%	5.6%	-- %
Six & Over	4.0%	2.5%	-- %
Average Household Size	2.71	2.57	--
INCOME 1986			
Net Effective Buying Income (millions)	$2,981,721	$ 17,821	$ 4,446
Per Capita EBI	$ 12,260	$ 13,658	$ 13,493
Median Household EBI	$ 24,632	$ 26,609	$ 22,676
Household by EBI Groups			
% Distribution			
Under $10,000	18.6%	16.2%	-- %
$10,000 - $24,999	32.1%	31.2%	-- %
$25,000 & Over	49.3%	52.6%	-- %
Projected EBI % change 1986/1991	+45.3%	+50.7%	-- %
Projected average household EBI % change 1986/1991	+36.4%	+32.9%	-- %

34. SAN ANTONIO, TEXAS

Market Area Covered: Metropolitan Statistical Area	No. of Stores*	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:		86.5%	
H.E.B.	36	52.5	(Own) Corpus Christi, TX
Kroger	14	11.5	(Own) Houston, TX
Albertson's	7	11.5	Fleming Co., San Antonio, TX
Handy Andy	20	11.0	Sweeney & Co., San Antonio, TX
LEADING INDEPENDENTS:		4.5%	
Warehouse Groceries	10	4.5	(Own) San Antonio, TX
OTHER GROCERY STORES	na	9.0%	
TOTAL	87+	100.0%	

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na not available

*Data for # of stores and share of market percent is the combined average of figures reported by Mr. Wade Harrington, Research Director, "San Antonio Light" and another source who prefers to remain annonymous.

Market Area Covered:
Bexar, Comal, and Guadalupe Counties

Rank in U.S. based on supermarket sales 1986: 34

	U.S.	MSA Total	Central City San Antonio
RETAIL SALES 1986 TOTAL (millions)	$1,476,173	$ 7,189	$ 6,082
Food Store Sales (millions)	$ 302,280	$ 1,636	$ 1,374
% of total retail sales	20.5%	22.7%	22.6%
Supermarket Sales (millions)	$ 283,917	$ 1,587	$ --
% of Food Store Sales	93.9%	97.0%	-- %
Supermarket Sales per capita	$1,167.37	$ 1,268.38	$ --
POPULATION 1986 TOTAL (thousands)	243,211.7	1,251.2	933.7
Total number of Households (thousands)	89,670.4	422.8	317.6
Population by Age of Household Head			
Under 25 Years	6.8%	7.2%	-- %
25 - 34 Years	22.9%	24.6%	-- %
35 - 44 Years	20.2%	20.5%	-- %
45 - 54 Years	14.9%	15.4%	-- %
55 - 64 Years	14.8%	14.4%	-- %
65 & Over	20.4%	17.8%	-- %
Number of Persons per Household			
% by number of persons per household			
One	25.6%	21.7%	-- %
Two	30.7%	28.5%	-- %
Three	17.8%	18.6%	-- %
Four	14.9%	16.4%	-- %
Five	7.0%	8.3%	-- %
Six & Over	4.0%	6.4%	-- %
Average Household Size	2.71	2.96	--
INCOME 1986			
Net Effective Buying Income (millions)	$2,981,721	$ 13,193	$ 9,046
Per Capita EBI	$ 12,260	$ 10,544	$ 9,688
Median Household EBI	$ 24,632	$ 22,635	$ 20,718
Household by EBI Groups			
% Distribution			
Under $10,000	18.6%	20.1%	-- %
$10,000 - $24,999	32.1%	34.4%	-- %
$25,000 & Over	49.3%	45.5%	-- %
Projected EBI % change 1986/1991	+45.3%	+55.0%	-- %
Projected average household EBI % change 1986/1991	+36.4%	+37.1%	-- %

35. CINCINNATI, OHIO[1]

Market Area Covered: Primary Metropolitan Statistical Area	No. of Stores	% of Market's Grocery Store Shoppers	Principal Supplier
LEADING CHAINS:		68.0%	
Kroger	47	43.8	(Own) Cincinnati, OH
Thriftway	17	18.6	(Own) Cincinnati, OH
Bigg's	1	3.1	na
Marsh's	2	2.5	(Own) Yorktown, IN
King Kwik	104	*	na
United Dairy Farmers	82	*	na
Convenience Food Mart	43	*	na
White Villa	27	*	na
Stop'N Go	11	*	Amerian Seaway Foods
Super Valu	7	*	na
Food Mart	1	*	na
VOLUNTARY &/OR COOPERATIVE GROUPS:		17.8%	
IGA	51	17.8	Super Food Services, Bellefontaine, OH
U-Tote-M	19	*	na
OTHER GROCERY STORES	na	14.2%	
TOTAL	412+	100.0%	

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na not available

* Included in "Other Grocery Stores"

[1] Cincinnati experienced no changes since last year

Market Area Covered:
Clermont, Hamilton and Warren Counties, OH
Dearborn County, IN
Boone, Campbell and Kenton Counties, KY

Rank in U.S. based on supermarket sales 1986: 35

	U.S.	PMSA Total	Central City Cincinnati
RETAIL SALES 1986 TOTAL (millions)	$1,476,173	$ 8,966	$ 2,482
Food Store Sales (millions)	$ 302,280	$ 1,771	$ 429
% of total retail sales	20.5%	19.8%	17.3%
Supermarket Sales (millions)	$ 283,917	$ 1,581	$ --
% of Food Store Sales	93.9%	89.3%	-- %
Supermarket Sales per capita	$1,167.37	$ 1,113.92	$ --
POPULATION 1986 TOTAL (thousands)	243,211.7	1,419.3	372.2
Total number of Households (thousands)	89,670.4	529.9	161.0
Population by Age of Household Head			
Under 25 Years	6.8%	7.2%	-- %
25 - 34 Years	22.9%	23.4%	-- %
35 - 44 Years	20.2%	19.6%	-- %
45 - 54 Years	14.9%	15.5%	-- %
55 - 64 Years	14.8%	14.7%	-- %
65 & Over	20.4%	19.6%	-- %
Number of Persons per Household			
% by number of persons per household			
One	25.6%	28.1%	-- %
Two	30.7%	28.3%	-- %
Three	17.8%	17.8%	-- %
Four	14.9%	14.6%	-- %
Five	7.0%	7.2%	-- %
Six & Over	4.0%	4.0%	-- %
Average Household Size	2.71	2.68	--
INCOME 1986			
Net Effective Buying Income (millions)	$2,981,721	$ 17,675	$ 4,390
Per Capita EBI	$ 12,260	$ 12,453	$ 11,795
Median Household EBI	$ 24,632	$ 25,727	$ 18,743
Household by EBI Groups			
% Distribution			
Under $10,000	18.6%	18.0%	-- %
$10,000 - $24,999	32.1%	30.6%	-- %
$25,000 & Over	49.3%	51.3%	-- %
Projected EBI % change 1986/1991	+45.3%	+45.6%	-- %
Projected average household EBI % change 1986/1991	+36.4%	+48.1%	-- %

36. HARTFORD-NEW BRITAIN-MIDDLETOWN-BRISTOL, CONNECTICUT *

NEW BRITAIN[1]

Market Area Covered:
Consolidated Metropolitan Statistical Area

	No. of Stores	% of Market's Grocery Store Sales**	Principal Supplier
LEADING CHAINS:			
Finast/Edwards	2		na
Food Mart	2		Sweet Life, Suffield, CT
Greenfield Warehouse Foods	2		Sweet Life, Suffield, CT
Stop & Shop	1		(Own) North Haven, CT
LEADING CONVENIENCE STORE CHAINS:			
Cumberland Farms	8		New England Grocer Supply Co., Nortboro, MA
7-Eleven	2		na
VOLUNTARY &/OR COOPERATIVE GROUPS			
Bozzuto's	7		(Own) Cheshire, CT
LEADING INDEPENDENTS:			
Food Bag	5		na
Sussman's	3		Bozutto's, Cheshire, CT
Shop Rite	1		(Own) E. Hartford, CT
TOTAL	33		

MIDDLETOWN

Market Area Covered:
Consolidated Metro. Statistical Area

	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:			
Stop & Shop	4	52.6%	(Own) North Haven, CT
Waldbaum's/Food Marts	3	21.5	(Own) Central Islip, NY
Mott's Shop-Rite	2	11.7	(Own) East Hartford, CT
Finast	2	9.0	na
Colonial IGA	1	5.4	na
Town & County	2	3.8	na
LEADING INDEPENDENTS:			
Portland Country Market	na	na	na
Portland Public Market	na	na	na
Middletown Higganum Center Meat Market	na	na	na
Higganum Ghezzi's Super Market	na	na	na
LEADING CONVENIENCE STORE CHAINS:			
Cumberland Farms Food Stores	6	na	New England Grocer Supply Co., Northboro, MA
Sunshine Farms Grocery	5	na	na
TOTAL	25+	***	

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na not available
* Information on Hartford and Bristol is unobtainable
** Share of Market Data not available
*** Percents equal more than 100.0%

[1] New Britain has experienced no changes since last year

Market Area Covered:
Parts of Hartford, Litchfiled, Middlesex, New London and Tolland Counties

Rank in U.S. based on supermarket sales 1986: 36

	U.S.	CMSA Total	Central Cities New Britian	Central Cities Middletown
RETAIL SALES 1986 TOTAL (millios)	$1,476,173	$ 8,476	$ 358	$ 302
Food Store Sales (millions)	$ 302,280	$ 1,664	$ 76,041	$ 58,557
% of total retail sales	20.5%	19.6%	21.2%	19.4%
Supermarket Sales (millions)	$ 283,917	$ 1,565	$ --	$ --
% of Food Store Sales	93.9%	94.0%	-- %	-- %
Supermarket Sales per capita	$1,167.37	$ 1,425.44	$ --	$ --
POPULATION 1986 TOTAL (thousands)	243,211.7	1,097.9	73.9	40.2
Total number of Households (thousands)	89,670.4	404.4	29.9	15.2
Population by Age of Household Head				
Under 25 Years	6.8%	5.5%	-- %	-- %
25 - 34 Years	22.9%	22.2%	-- %	-- %
35 - 44 Years	20.2%	20.9%	-- %	-- %
45 - 54 Years	14.9%	15.8%	-- %	-- %
55 - 64 Years	14.8%	16.2%	-- %	-- %
65 & Over	20.4%	19.5%	-- %	-- %
Number of Persons per Household				
% by number of persons per household				
One	25.6%	25.4%	-- %	-- %
Two	30.7%	30.6%	-- %	-- %
Three	17.8%	17.9%	-- %	-- %
Four	14.9%	15.6%	-- %	-- %
Five	7.0%	7.2%	-- %	-- %
Six & Over	4.0%	3.2%	-- %	-- %
Average Household Size	2.71	2.71	--	--
INCOME 1986				
Net Effective Buying Income (millions)	$2,981,721	$ 16,954	$ 1,012	$ 575
Per Capita EBI	$ 12,260	$ 15,442	$13,694	$ 7,342
Median Household EBI	$ 24,632	$ 33,235	$25,699	$29,516
Household by EBI Groups				
% Distribution				
Under $10,000	18.6%	11.5%	-- %	-- %
$10,000 - $24,999	32.1%	25.0%	-- %	-- %
$25,000 & Over	49.3%	63.5%	-- %	-- %
Projected EBI % change 1986/1991	+45.3%	+41.0%	-- %	-- %
Projected average household EBI % change 1986/1991	+36.4%	+34.3%	-- %	-- %

37. COLUMBUS, OHIO

Market Area Covered: Metropolitan Statistical Area	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		76.0%	
Kroger	37	34.0	(Own) Columbus, OH
Big Bear	28	30.0	(Own) Columbus, OH
Cubs	2	8.0	Super Valu, Xenia, OH
Meijer	2	4.0	(Own) Grand Rapids, MI
Cardinal Food Stores	25	na	(Own) Columbus, OH
Food World	3	na	Seaway, Cleveland, OH
Gateway	3	na	Wetterau, Columbus, OH
VOLUNTARY &/OR COOPERATIVE GROUPS:			
IGA (Super Food Services)	31	na	(Own) Bellefontaine, OH
Super Duper	21	na	(Own) S.M. Flickinger Co., Columbus, OH
LEADING CONVENIENCE STORE CHAINS:			
Lawson	79	na	(Own) Cuyahoga Heights, OH
OTHER GROCERY STORES	na	na	
TOTAL	231+	*	

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na not available
* Percents do not add to 100.0%

Market Area Covered:
Delaware, Fairfield, Franklin, Licking, Madison, Pickaway and Union Counties

Rank in U.S. based on supermarket sales 1986: 37

	U.S.	MSA Total	Central City Columbus
RETAIL SALES 1986 TOTAL (millions)	$1,476,173	$ 8,496	$ 4,521
Food Store Sales (millions)	$ 302,280	$ 1,585	$ 704
% of total retail sales	20.5%	18.7%	15.6%
Supermarket Sales (millions)	$ 283,917	$ 1,511	$ —
% of Food Store Sales	93.9%	95.3%	— %
Supermarket Sales per capita	$1,167.37	$ 1,160.87	$ —
POPULATION 1986 TOTAL (thousands)	243,211.7	1,301.6	575.8
Total number of Households (thousands)	89,670.4	496.1	235.0
Population by Age of Household Head			
Under 25 Years	6.8%	9.2%	— %
25 - 34 Years	22.9%	25.8%	— %
35 - 44 Years	20.2%	20.5%	— %
45 - 54 Years	14.9%	15.0%	— %
55 - 64 Years	14.8%	13.3%	— %
65 & Over	20.4%	16.2%	— %
Number of Persons per Household			
% by number of persons per household			
One	25.6%	29.1%	— %
Two	30.7%	29.2%	— %
Three	17.8%	17.6%	— %
Four	14.9%	14.5%	— %
Five	7.0%	6.6%	— %
Six & Over	4.0%	3.0%	— %
Average Household Size	2.71	2.62	—
INCOME 1986			
Net Effective Buying Income (millions)	$2,981,721	$ 15,929	$ 6,699
Per Capita EBI	$ 12,260	$ 12,238	$ 11,634
Median Household EBI	$ 24,632	$ 24,556	$ 21,229
Household by EBI Groups			
% Distribution			
Under $10,000	18.6%	17.7%	— %
$10,000 - $24,999	32.1%	33.2%	— %
$25,000 & Over	49.3%	49.1%	— %
Projected EBI % change 1986/1991	+45.3%	+48.2%	— %
Projected average household EBI % change 1986/1991	+36.4%	+41.3%	— %

38. MILWAUKEE, WISCONSIN

Market Area Covered:
Primary Metropolitan Statistical Area

	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		48.0%	
Kohl's Foods	61	17.0	(Own) Milwaukee, WI
Sentry Foods	89	16.0	Godfrey Co., Waukesha, WI
Cub Foods	10	8.0	Super Valu, Green Bay, WI
Sun Foods	4	4.0	Godfrey Co., Waukesha, WI
Sav-U Foods	16	3.0	Schultz Sav-O-Stores, Sheboygan, WI
VOLUNTARY &/OR COOPERATIVE GROUPS:		41.0%	
Pick 'N Save	28	38.0	Roundy's, Milwaukee, WI
Shop Rite	37	3.0	Roundy's, Milwaukee, WI
LEADING INDEPENDENTS:		5.0%	
Sendicks	3	5.0	Godfrey Co., Waukesha, WI
Fruit Ranch	2	na	S.C. Shannon Co., Appleton, WI
Grasch Foods	1	na	Supplies come directly from manufacturer and from commission merchants (Meat & Produce)
LEADING CONVENIENCE STORE CHAINS:		6.0%	
Open Pantry	58	6.0	(Own) Racine, WI
PDQ Stores	15		Schultz Sav-O-Stores, Sheboygan, WI
White Hen Pantry	13		Dearborn, Chicago, IL
TOTAL	337	100.0%	

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na not available

Market Area Covered:
Milwaukee, Ozaukee, Washington and Waukesha Counties

Rank in U.S. based on supermarket sales 1986: 38

	U.S.	PMSA Total	Central City Milwaukee
RETAIL SALES 1986 TOTAL (millions)	$1,476,173	$ 8,057	$ 3,090
Food Store Sales (millions)	$ 302,280	$ 1,599	$ 665
% of total retail sales	20.5%	19.8%	21.5%
Supermarket Sales (millions)	$ 283,917	$ 1,496	$ --
% of Food Store Sales	93.9%	93.6%	-- %
Supermarket Sales per capita	$1,167.37	$ 1,072.32	$ --
POPULATION 1986 TOTAL (thousands)	243,211.7	1,395.1	611.5
Total number of Households (thousands)	89,670.4	527.8	247.0
Population by Age of Household Head			
Under 25 Years	6.8%	7.2%	-- %
25 - 34 Years	22.9%	23.9%	-- %
35 - 44 Years	20.2%	19.5%	-- %
45 - 54 Years	14.9%	15.4%	-- %
55 - 64 Years	14.8%	14.6%	-- %
65 & Over	20.4%	19.4%	-- %
Number of Persons per Household			
% by number of persons per household			
One	25.6%	27.7%	-- %
Two	30.7%	29.5%	-- %
Three	17.8%	17.2%	-- %
Four	14.9%	14.6%	-- %
Five	7.0%	7.2%	-- %
Six & Over	4.0%	3.8%	-- %
Average Household Size	2.71	2.64	--
INCOME 1986			
Net Effective Buying Income (millions)	$2,981,721	$ 18,293	$ 7,046
Per Capita EBI	$ 12,260	$ 13,112	$ 11,522
Median Household EBI	$ 24,632	$ 27,720	$ 21,996
Household by EBI Groups			
% Distribution			
Under $10,000	18.6%	14.8%	-- %
$10,000 - $24,999	32.1%	29.9%	-- %
$25,000 & Over	49.3%	55.2%	-- %
Projected EBI % change 1986/1991	+45.3%	+42.5%	-- %
Projected average household EBI % change 1986/1991	+36.4%	+39.0%	-- %

39. CHARLOTTE-GASTONIA-ROCK HILL, NORTH CAROLINA-SOUTH CAROLINA

CHARLOTTE

Market Area Covered: Metropolitan Statistical Area	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		88.7%	
Harris-Teeter	22	23.0	(Own) Charlotte, NC
Food Lion	15	22.5	(Own) Salisbury, NC
Winn Dixie	9	17.0	(Own) Charlotte, NC
Kroger Sav-On	8	14.0	(Own) Charlotte, NC
A&P	7	6.5	(Own) Charlotte, NC
Bi-Lo	4	5.7	(Own) Greenville, SC
VOLUNTARY &/OR COOPERATIVE GROUPS:		2.2%	
Giant Genie	2	1.1	Assoc. Groc. Mutual of Carolina, Charlotte, NC
Park 'N Shop	2	1.1	Assoc. Groc. Mutual of Carolina, Charlotte, NC
OTHER GROCERY STORES	na	9.1%	
TOTAL	69+	100.0%	

GASTONIA - ROCK HILL

Market Area Covered: Metropolitan Statistical Area	No. of Stores*	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:		88.0%	
Food Lion	25	24.0	(Own) Salisbury, NC
Harris-Teeter	11	22.0	(Own) Charlotte, NC
Winn-Dixie	20	17.0	(Own) Charolotte, NC
Kroger	4	14.0	(Own) Charolotte, NC
Bi Lo Inc.	8	6.0	(Own) Mauldin, SC
A&P	2	5.0	(Own) Charlotte, NC
OTHER GROCERY STORES:	na	12.0%	
TOTAL	70+	100.0%	

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na not available

* Due to a lack of a source for Gastonia-Rock Hill, these figures are estimates only.

Market Area Covered:
Cabarrus, Gaston, Lincoln, Mecklenburg, Rowan and Union Counties, NC
York County, SC

Rank in U.S. based on supermarket sales 1986: 39

	U.S.	MSA Total	Central City Charlotte
RETAIL SALES 1986 TOTAL (millions)	$1,476,173	$ 7,099	$ 3,277
Food Store Sales (millions)	$ 302,280	$ 1,525	$ 471
% of total retail sales	20.5%	21.5%	%
Supermarket Sales (millions)	$ 283,917	1,489	$ --
% of Food Store Sales	93.9%	97.6%	-- %
Supermarket Sales per capita	$1,167.37	$ 1,389.51	$ --
POPULATION 1986 TOTAL (thousands)	243,211.7	1,071.6	348.0
Total number of Households (thousands)	89,670.4	398.6	138.1
Population by Age of Household Head			
Under 25 Years	6.8%	6.3%	-- %
25 - 34 Years	22.9%	24.0%	-- %
35 - 44 Years	20.2%	21.8%	-- %
45 - 54 Years	14.9%	15.8%	-- %
55 - 64 Years	14.8%	14.6%	-- %
65 & Over	20.4%	17.4%	-- %
Number of Persons per Household			
% by number of persons per household			
One	25.6%	23.2%	-- %
Two	30.7%	30.5%	-- %
Three	17.8%	19.9%	-- %
Four	14.9%	16.1%	-- %
Five	7.0%	6.8%	-- %
Six & Over	4.0%	3.4%	-- %
Average Household Size	2.71	2.69	--
INCOME 1986			
Net Effective Buying Income (millions)	$2,981,721	$ 12,581	$ 4,475
Per Capita EBI	$ 12,260	$ 11,741	$ 12,859
Median Household EBI	$ 24,632	$ 24,484	$ 24,129
Household by EBI Groups			
% Distribution			
Under $10,000	18.6%	16.4%	-- %
$10,000 - $24,999	32.1%	34.7%	-- %
$25,000 & Over	49.3%	48.9%	-- %
Projected EBI % change 1986/1991	+45.3%	+51.1%	-- %
Projected average household EBI % change 1986/1991	+36.4%	+38.7%	-- %

40. MIDDLESEX-SOMERSET-HUNTERDON, NEW JERSEY

Market Area Covered: Primary Metro. Statistical Area	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		28.0%	
Pathmark	6	13.0	(Own) Woodbridge, NJ
A&P	8	7.0	(Own) Newark, NJ
Acme	5	6.0	(Own) Newark, NJ
Grand Union	1	2.0	(Own) Carlstadt, NJ
VOLUNTARY &/OR COOPERATIVE GROUPS:		43.0%	
Shop-Rite	13	24.0	Wakefern Food Corp., Elizabeth, NJ
Mayfair/Foodtown	12	19.0	Twin County Grocers, Edison, NJ
OTHER GROCERY STORES	na	29.0%	
TOTAL	45+	100.0%	

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na not available

arket Area Covered:
Hunterdon, Middlesex, and Somerset Counties

ank in U.S. based on supermarket sales 1986: 40

		PMSA	Central Cities	
	U.S.	Total	New Brunswick	Perth Amboy
ETAIL SALES 1986 TOTAL (millions)	$1,476,173	$ 7,070	$ 258	$ 212
Food Store Sales (millions)	$ 302,280	$ 1,526	$ 14,928	$ 51,331
% of total retail sales	20.5%	21.6%	5.8%	24.2%
Supermarket Sales (millions)	$ 283,917	$ 1,408	$ --	$ --
% of Food Store Sales	93.9%	92.3%	-- %	-- %
Supermarket Sales per capita	$1,167.37	$ 1,488.84	$ --	$ --
POPULATION 1986 TOTAL (thousands)	243,211.7	945.7	42.2	38.8
Total number of Households (thousands)	89,670.4	332.5	14.5	14.5
Population by Age of Household Head				
Under 25 Years	6.8%	4.1%	-- %	-- %
25 - 34 Years	22.9%	21.7%	-- %	-- %
35 - 44 Years	20.2%	22.9%	-- %	-- %
45 - 54 Years	14.9%	18.4%	-- %	-- %
55 - 64 Years	14.8%	17.0%	-- %	-- %
65 & Over	20.4%	15.8%	-- %	-- %
Number of Persons per Household				
% by number of persons per household				
One	25.6%	21.8%	-- %	-- %
Two	30.7%	28.6%	-- %	-- %
Three	17.8%	19.4%	-- %	-- %
Four	14.9%	17.6%	-- %	-- %
Five	7.0%	8.6%	-- %	-- %
Six & Over	4.0%	4.0%	-- %	-- %
Average Household Size	2.71	2.84	--	--
INCOME 1986				
Net Effective Buying Income (millions)	$2,981,721	$15,544,000	$468,829	$451,806
Per Capita EBI	$ 12,260	$ 16,436	$ 11,109	$ 11,644
Median Household EBI	$ 24,632	$ 37,433	$ 21,278	$ 22,546
Household by EBI Groups				
% Distribution				
Under $10,000	18.6%	9.1%	-- %	-- %
$10,000 - $24,999	32.1%	20.7%	-- %	-- %
$25,000 & Over	49.3%	70.1%	-- %	-- %
Projected EBI % change 1986/1991	+45.3%	+44.0%	-- %	-- %
Projected average household EBI % change 1986/1991	+36.4%	+35.1%	-- %	-- %

41. FORT LAUDERDALE-HOLLYWOOD-POMPANO BEACH, FLORIDA

Market Area Covered: Primary Metropolitan Statistical Area	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		93.0%	
Winn-Dixie	51	35.0	(Own) Pompano Beach, FL
Publix	40	33.0	(Own) Miami, FL
Albertson's	9	10.0	Super Food Services, Orlando, FL
Pantry Pride	6	6.0	Malone & Hyde Inc., Miami, FL
Pic-N-Pay/Payless/Buy Rite	6	4.0	Assoc. Grocers, Miami, FL
Grocery Warehouse	4	3.0	Assoc. Grocers, Miami, FL
7-Eleven (C)	95	2.0	Southland Corp., Orlando, FL
Circle K (C)	38	*	McLane Southeast, Athens, GA
Cumberland Farms	29	*	(Own) Riviera Beach, FL
Farm Stores (C)	49	*	McLane Southeast, Lakeland, FL
Food Spot (C)	11	*	Assoc. Grocers, Miami, FL
Majik Markets (C)	15	*	(Own) Atlanta, GA
Mini Marts (C)	30	*	Southland Dist., Orlando, FL
Paks Food Stores	1	*	Assoc. Grocers, Miami, FL
Piggly Wiggly	1	*	na
Quick Mart	3	*	Southland Dist., Orlando, FL
Stop 'N Go	3	*	McLane Southeast, Lakeland, FL
Super Discount (WD)	2	*	(Own) Pompano Beach, FL
Table Supply	2	*	na
Xtra Super Food Centers	2	*	Malone & Hyde, Inc., Pompano Beach, FL
VOLUNTARY &/OR COOPERATIVE GROUPS:		1.5%	
Associated Grocers	13	1.5	Assoc. Grocers, Miami, FL
LEADING INDEPENDENTS:		0.7%	
Sureway	1	0.3	Malone & Hyde, Inc., FL
Coral Ridge Market	1	0.2	Assoc. Grocers, Miami, FL
Oceanside Market	1	0.2	Assoc. Grocers, Miami, FL
Food Giant	1		
OTHER GROCERY STORES	na	4.8%	
TOTAL	414+	100.0%	

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na not available
(C) Convenience Stores
* Included in "Other Grocery Stores"

Market Area Covered:
Broward County

Rank in U.S. based on supermarket sales 1986: 41

		PMSA	Central Cities	
	U.S.	Total	Fort Lauderdale	Hollywood
RETAIL SALES 1986 TOTAL (millios)	$1,476,173	$ 9,232	$ 2,309	$ 1,393
Food Store Sales (millions)	$ 302,280	$ 1,525	$ 236	$ 187
% of total retail sales	20.5%	16.5%	10.2%	13.4%
Supermarket Sales (millions)	$ 283,917	$ 1,353	$ --	$ --
% of Food Store Sales	93.9%	88.7%	-- %	-- %
Supermarket Sales per capita	$1,167.37	$ 1,158.58	$ --	$ --
POPULATION 1986 TOTAL (thousands)	243,211.7	1,167.8	155.8	127.0
Total number of Households (thousands)	89,670.4	496.1	71.8	55.5
Population by Age of Household Head				
Under 25 Years	6.8%	4.4%	-- %	-- %
25 - 34 Years	22.9%	17.3%	-- %	-- %
35 - 44 Years	20.2%	16.5%	-- %	-- %
45 - 54 Years	14.9%	12.6%	-- %	-- %
55 - 64 Years	14.8%	15.2%	-- %	-- %
65 & Over	20.4%	34.0%	-- %	-- %
Number of Persons per Household				
% by number of persons per household				
One	25.6%	28.8%	-- %	-- %
Two	30.7%	39.9%	-- %	-- %
Three	17.8%	14.1%	-- %	-- %
Four	14.9%	10.4%	-- %	-- %
Five	7.0%	4.6%	-- %	-- %
Six & Over	4.0%	2.2%	-- %	-- %
Average Household Size	2.71	2.35	--	--
INCOME 1986				
Net Effective Buying Income (millions)	$2,981,721	$ 16,907	$ 2,485	$ 1,846
Per Capita EBI	$ 12,260	$ 14,478	$ 15,949	$ 14,535
Median Household EBI	$ 24,632	$ 25,680	$ 23,185	$ 23,966
Household by EBI Groups				
% Distribution				
Under $10,000	18.6%	14.9%	-- %	-- %
$10,000 - $24,999	32.1%	33.8%	-- %	-- %
$25,000 & Over	49.3%	51.2%	-- %	-- %
Projected EBI % change 1986/1991	+45.3%	+53.2%	-- %	-- %
Projected average household EBI % change 1986/1991	+36.4%	+36.6%	-- %	-- %

42. INDIANAPOLIS, INDIANA

Market Area Covered: Metropolitan Statistical Area	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		84.0%	
Marsh Supermarkets Inc.	30	24.7	(Own) Indianpolis, IN
Kroger Co.	33	23.6	(Own) Indianpolis, IN
Lowell's Discount Foods	21	9.9	Allied Grocers of Indiana, Indianapolis, IN
Cub Foods (Indiana Div)	3	8.8	Food Marketing Co., Indianapolis, IN
Preston Safeway markets	10	6.2	Allied Grocers of Indiana, Indianpolis, IN
O'Malia Food Markets, Inc.	9	4.8	Scot Lad Foods/Federal Whl. Div., Noblesville, IN
7-Eleven Super Markets Inc.	6	1.6	Grocers Supply Co., Indianpolis, IN
Aldi Inc.	4	1.2	(Own) Batavia, IL
Iga Foodliners	4	1.2	Wetterau Food Dist., Co. Martinville, IN
Military	1	1.1	(Buy Direct)
Jay C Store	1	0.3	John C. Grob Co., Seymour, IN
Noltings Super Valu	1	0.3	Food Marketing Corp., Seymour, IN
Ranch Supermarket	1	0.3	Food Marketing Corp., Seymour, IN
LEADING INDEPENDENTS (BY SUPPLIER)		16.0%	
Food Marketing Corp.	4	4.2	Fort Wayne, IN
Allied Grocers	10	3.2	Indianapolis, IN
Grocers Supply Co.	7	2.6	Indianapolis, IN
Wetterau Food Dist. Co.	7	2.0	Bloomington, IN
Scot Lad Foods/Federal Whl. Div.	6	1.9	Eldorado, IN
J.M. Jones Company	3	1.2	Champaign, IN
Super Food Services Inc.	1	0.3	Cincinnati, OH
Super Food Services Inc.	1	0.3	Bellefontaine, OH
White Villa Grocers Inc.	1	0.3	West Carrollto, OH
CONVENIENCE STORES (BY SUPPLIER)			
Cheker Oil Co.	6	na	E. Hagel Crest, IL
Compton Dairy Inc.	4	na	Shelbyville, IN
Crystal Flash Petroleum Corp.	9	na	Indianapolis, IN
Emro Mktg. Co/Bonded Oil Div.	3	na	Springfield, OH
Everybody's Oil Corp.	1	na	Anderson, IN
Gasamerica Services, Inc.	7	na	Shirley, IN
Kocolene Oil Corp.	3	na	Seymour, IN
Little Champ Oil Co.	2	na	Columbus, IN
Mapco Petroleum Co.	1	na	Nashville, TN
Marsh Supermarkets Inc.	87	na	Pendleton, IN
Pacer Oil Co., Inc.	1	na	South Bend, IN
Pep Stop Stores	8	na	Minneapolis, MN
R.I.Marketing Inc.	17	na	Indianapolis, IN
Sack It To Me of Marion Inc.	2	na	Marion, IN
Sbr Inc/Central 7/Rmr Inc.	7	na	Parkersburg, WV
Southeast Petroleum Corp.	2	na	Meekwonago, WI
Stop N Go Stores	1	na	Cincinnati, OH
William H. Roberts & Sons Inc.	36	na	Indianapolis, IN
TOTAL	361	100.0%	

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na not available

Market Area Covered:
Boone, Hamilton, Hancock, Hendricks, Johnson, Marion, Morgan and Shelby Counties

Rank in U.S. based on supermarket sales 1986: 42

	U.S.	MSA Total	Central City Indianapolis
RETAIL SALES 1986 TOTAL (millions)	$1,476,173	$ 8,515	$ 6,087
Food Store Sales (millions)	$ 302,280	$ 1,394	$ 911
% of total retail sales	20.5%	16.4%	%
Supermarket Sales (millions)	$ 283,917	$ 1,337	$ --
% of Food Store Sales	93.9%	95.9%	-- %
Supermarket Sales per capita	$1,167.37	$ 1,096.26	$ --
POPULATION 1986 TOTAL (thousands)	243,211.7	1,219.6	722.8
Total number of Households (thousands)	89,670.4	451.0	278.1
Population by Age of Household Head			
Under 25 Years	6.8%	7.5%	-- %
25 - 34 Years	22.9%	24.5%	-- %
35 - 44 Years	20.2%	20.9%	-- %
45 - 54 Years	14.9%	15.3%	-- %
55 - 64 Years	14.8%	14.2%	-- %
65 & Over	20.4%	17.6%	-- %
Number of Persons per Household			
% by number of persons per household			
One	25.6%	24.7%	-- %
Two	30.7%	30.5%	-- %
Three	17.8%	18.3%	-- %
Four	14.9%	15.7%	-- %
Five	7.0%	7.1%	-- %
Six & Over	4.0%	3.6%	-- %
Average Household Size	2.71	2.70	--
INCOME 1986			
Net Effective Buying Income (millions)	$2,981,721	$ 15,339	$ 9,323
Per Capita EBI	$ 12,260	$ 12,577	$ 12,898
Median Household EBI	$ 24,632	$ 26,956	$ 25,913
Household by EBI Groups			
% Distribution			
Under $10,000	18.6%	15.3%	-- %
$10,000 - $24,999	32.1%	31.0%	-- %
$25,000 & Over	49.3%	53.7%	-- %
Projected EBI % change 1986/1991	+45.3%	+49.9%	-- %
Projected average household EBI % change 1986/1991	+36.4%	+43.5%	-- %

43. OKLAHOMA CITY, OKLAHOMA

Market Area Covered: Metrpolitan Statistical Area	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		35.0%	
Safeway	25	23.0	(Own) Oklahoma City, OK
Skagg's Alpha Beta	6	8.0	Waples-Platter Co., Ft. Worth, TX
Food World	6	4.0	Scrivner Inc., Oklahoma City, OK
7-Eleven (C)	104	na	na
Circle K (C)	89	na	na
VOLUNTARY &/OR COOPERATIVE GROUPS:		16.0%	
IGA	26	14.0	Fleming Co., Oklahmoma City, OK
Red Bud/Best Yet	na	2.0	Scrivner Inc., Oklahoma City, OK
LEADING INDEPENDENTS:		43.0%	
Crest	2	7.0	na
Pratt's	4	7.0	Scrivner Inc., Oklahoma City, OK
Tinker Field Commissary	1	5.0	na
Food For Less	1	4.0	na
Grider Foods	3	3.0	Scrivner Inc., Oklahoma City, OK
Buchanan	5	2.0	Fleming Co., Oklahoma City, OK
Buy for Less	na	2.0	na
Sam's Wholesale Club	4	2.0	na
Warehouse Market	1	2.0	na
AMC	1	1.0	na
Brannon's	2	1.0	Fleming Co., Oklahoma City, OK
Kamp Brothers	1	1.0	na
Kennard's	1	1.0	Scrivner Inc., Oklahoma City, OK
McCartney's	1	1.0	Fleming Co., Oklahoma City, OK
Red & White	na	1.0	na
Stone's	3	1.0	na
United	na	1.0	na
Whittaker's	3	1.0	na
OTHER GROCERY STORES	na	7.0%	
TOTAL	289+	*	

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na not available

(C) Convenience Stores

* Percents add up to more than 100.0%

Market Area Covered:
Canadian, Cleveland, Logan, McClain, Oklahoma and Pottawatomia Counties

Rank in U.S. based on supermarket sales 1986: 43

	U.S.	MSA Total	Central City Oklahoma City
RETAIL SALES 1986 TOTAL (millions)	$1,476,173	$ 7,609	$ 4,151
Food Store Sales (millions)	$ 302,280	$ 1,371	$ 594
% of total retail sales	20.5%	18.0%	14.3%
Supermarket Sales (millions)	$ 283,917	$ 1,327	$ --
% of Food Store Sales	93.9%	96.8%	-- %
Supermarket Sales per capita	$1,167.37	$ 1,336.21	$ --
POPULATION 1986 TOTAL (thousands)	243,211.7	993.1	451.4
Total number of Households (thousands)	89,670.4	380.1	184.3
Population by Age of Household Head			
Under 25 Years	6.8%	9.4%	-- %
25 - 34 Years	22.9%	25.0%	-- %
35 - 44 Years	20.2%	20.4%	-- %
45 - 54 Years	14.9%	14.4%	-- %
55 - 64 Years	14.8%	13.0%	-- %
65 & Over	20.4%	17.9%	-- %
Number of Persons per Household			
% by number of persons per household			
One	25.6%	26.6%	-- %
Two	30.7%	32.0%	-- %
Three	17.8%	17.9%	-- %
Four	14.9%	14.9%	-- %
Five	7.0%	6.1%	-- %
Six & Over	4.0%	2.6%	-- %
Average Household Size	2.71	2.61	--
INCOME 1986			
Net Effective Buying Income (millions)	$2,981,721	$ 11,916	$ 5,620
Per Capita EBI	$ 12,260	$ 11,999	$ 12,450
Median Household EBI	$ 24,632	$ 23,700	$ 22,271
Household by EBI Groups			
% Distribution			
Under $10,000	18.6%	17.7%	-- %
$10,000 - $24,999	32.1%	33.9%	-- %
$25,000 & Over	49.3%	47.6%	-- %
Projected EBI % change 1986/1991	+45.3%	+52.3%	-- %
Projected average household EBI % change 1986/1991	+36.4%	+37.8%	-- %

44. MONMOUTH-OCEAN, NEW JERSEY[1]

Market Area Covered: Primary Metro. Statistical Area	No. of Stores	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:		35.0%	
Pathmark	8	13.0	(Own) Edison, NJ
A&P	11	9.0	(Own) Edison, NJ
Acme	11	7.0	(Own) Newark, NJ
Grand Union	6	6.0	(Own) Elmwood Park, NJ
VOLUNTARY &/OR COOPERATIVE GROUPS:		52.0%	
Shop Rite	11	34.0	Wakefern Food Corp., Elizabeth, NJ
Food Town	25	18.0	Twin City Grocers, Edison, NJ
LEADING CONVENIENCE STORE CHAINS:			
Cumberland Farms	49	**	(Own) Canton, MA
7-Eleven	37	**	(Own) Willow Grove, PA
Krauzer's	34	**	(Own) Edison, NJ
Quick Chek	12	**	(Own) Whitehouse, NJ
Wawa	9	**	(Own) Wawa, PA
Fresh Farms	1	**	na
OTHER GROCERY STORES	na	13.0%	
TOTAL	214+	100.0%	

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na not available

* Share of Market Data not available

** Included in "Other Grocery Stores" percent

Market Area Covered:
Monmouth and Ocean Counties

Rank in U.S. based on supermarket sales 1986: 44

			Central Counties*	
	U.S.	PMSA Total	Monmouth County	Ocean County
RETAIL SALES 1986 TOTAL (millions)	$1,476,173	$ 6,620	$ 3,805	$ 2,814
Food Store Sales (millions)	$ 302,280	$ 1,447	$ 824	$ 623
% of total retail sales	20.5%	21.8%	21.6%	22.1%
Supermarket Sales (millions)	$ 283,917	$ 1,324	$ --	$ --
% of Food Store Sales	93.9%	91.5%	-- %	-- %
Supermarket Sales per capita	$1,167.37	$ 1,383.20	$ --	$ --
POPULATION 1986 TOTAL (thousands)	243,211.7	957.2	549.2	408.0
Total number of Households (thousands)	89,670.4	360.5	198.0	162.5
Population by Age of Household Head				
Under 25 Years	6.8%	3.4%	-- %	-- %
25 - 34 Years	22.9%	19.0%	-- %	-- %
35 - 44 Years	20.2%	20.5%	-- %	-- %
45 - 54 Years	14.9%	14.6%	-- %	-- %
55 - 64 Years	14.8%	15.3%	-- %	-- %
65 & Over	20.4%	27.2%	-- %	-- %
Number of Persons per Household				
% by number of persons per household				
One	25.6%	25.6%	-- %	-- %
Two	30.7%	31.0%	-- %	-- %
Three	17.8%	16.4%	-- %	-- %
Four	14.9%	15.2%	-- %	-- %
Five	7.0%	7.8%	-- %	-- %
Six & Over	4.0%	3.9%	-- %	-- %
Average Household Size	2.71	2.66	--	--
INCOME 1986				
Net Effective Buying Income (millions)	$2,981,721	$ 14,837	$ 8,889	$ 5,948
Per Capita EBI	$ 12,260	$ 15,501	$ 16,185	$ 14,578
Median Household EBI	$ 24,632	$ 30,927	$ 33,832	$ 27,693
Household by EBI Groups				
% Distribution				
Under $10,000	18.6%	12.5%	-- %	-- %
$10,000 - $24,999	32.1%	28.1%	-- %	-- %
$25,000 & Over	49.3%	59.4%	-- %	-- %
Projected EBI % change 1986/1991	+45.3%	+50.8%	-- %	-- %
Projected average household EBI % change 1986/1991	+36.4%	+36.3%	-- %	-- %

*According to the Census Bureau there is no Central City for this PMSA. In place of a central city certain available information for the two counties is given.

45. NORFOLK-VIRGINA BEACH-NEWPORT NEWS, VIRGINIA

NORFOLK - VIRGINIA BEACH

Market Area Covered:
Metropolitan Statistical Area

	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		44.4%	
Food Lion	21	22.0	(Own) Salisbury, NC
A&P/Pantry Pride/Super Fresh	15	8.9	(Own) Richmond, VA
7-Eleven (C)	173	8.5	Tidewater Whlsl., Norfolk, VA
Safeway	5	5.0	(Own) Richmond, VA
VOLUNTARY &/OR COOPERATIVE GROUPS:		50.9%	
Farm Fresh/Giant	26	38.0	Richmond Food Stores, Richmond, VA
Be-Lo	28	9.1	Economy Stores, Norfolk, VA
Earles	7	3.8	Economy Stores, Norfolk, VA
OTHER GROCERY STORES	211	4.7%	
TOTAL	486	100.0%	

NEWPORT NEWS

Market Area Covered:
Metropolitan Statistical Area

	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		75.0%	
Farm Fresh[1]	20	40.0	Richfoods, Richmond, VA
Food Lion	7	15.5	(Own) Salisbury, NC
A&P/Pantry Pride	10	11.0	(Own) Richmond, VA
Be-Lo	8	8.5	Economy Stores, Norfolk, VA
OTHER GROCERY STORES	164	25.0%	
TOTAL	209	100.0%	

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na not available
(C) Convenience Stores

[1] In September of 1986 Farm Fresh and Giant Copen Air merged thus causing # of store and percent of Market's Share increase.

Market Area Covered:
Gloucester, James City and York Counties

Rank in U.S. based on supermarket sales 1986: 45

		MSA	Central Cities	
	U.S.	Total	Norfolk	Newport News
RETAIL SALES 1986 TOTAL (millions)	$1,476,173	$ 7,684	$ 1,776	$ 909
Food Store Sales (millions)	$ 302,280	$ 1,356	$ 260	$ 153
% of total retail sales	20.5%	17.6%	14.6%	16.8%
Supermarket Sales (millions)	$ 283,917	$ 1,297	$ 245	$ 147
% of Food Store Sales	93.9%	95.6%	94.2%	96.0%
Supermarket Sales per capita	$1,167.37	$ 992.57	$ 881.61	$ 922.20
POPULATION 1986 TOTAL (thousands)	243,211.7	1,306.7	277.9	159.4
Total number of Households (thousands)	89,670.4	444.6	95.0	57.0
Population by Age of Household Head				
Under 25 Years	6.8%	8.7%	11.8%	10.0%
25 - 34 Years	22.9%	25.9%	25.2%	27.0%
35 - 44 Years	20.2%	22.2%	16.1%	20.8%
45 - 54 Years	14.9%	15.1%	13.1%	14.7%
55 - 64 Years	14.8%	14.0%	15.1%	13.9%
65 & Over	20.4%	14.2%	18.7%	13.6%
Number of Persons per Household				
% by number of persons per household				
One	25.6%	23.5%	35.0%	25.3%
Two	30.7%	29.1%	28.0%	30.0%
Three	17.8%	20.3%	17.5%	20.5%
Four	14.9%	16.0%	11.1%	14.9%
Five	7.0%	7.3%	5.6%	6.2%
Six & Over	4.0%	3.6%	2.8%	3.0%
Average Household Size	2.71	2.94	2.93	2.80
INCOME 1986				
Net Effective Buying Income (millions)	$2,981,721	$ 15,316	$ 3,047	$ 1,734
Per Capita EBI	$ 12,260	$ 11,721	$10,880	$10,964
Median Household EBI	$ 24,632	$ 25,898	$23,216	$20,133
Household by EBI Groups				
% Distribution				
Under $10,000	18.6%	15.7%	22.0%	18.0%
$10,000 - $24,999	32.1%	32.6%	38.7%	35.6%
$25,000 & Over	49.3%	51.6%	39.2%	46.4%
Projected EBI % change 1986/1991	+45.3%	+48.8%	+35.7%	+42.0%
Projected average household EBI % change 1986/1991	+36.4%	+37.3%	+36.7%	+33.8%

46. BRIDGEPORT-STAMFORD-NORWALK- DANBURY, CONNECTICUT *

STAMFORD

Market Area Covered:
Primary Metropolitan Statistical Area

	No. of Stores	% of Market's Grocery Store Sales**	Principal Supplier
LEADING CHAINS:			
A&P	5		(Own) Springfield, CT
Gran Central	5		na
Finast	3		na
Food Mart	3		(Own) Springfield, CT
Grade "A"	3		Bozzuto's & Assoc., Cheshire, CT
Grand Union	3		(Own) Mt. Kisco, NY
Stop & Shop	1		(Own) New Haven, CT
LEADING INDEPENDENTS:			
Palmers	2		Bozzuto's & Assoc., Cheshire, CT
Bongiornos	1		na
TOTAL	26		

NORWALK

Market Area Covered:
Primary Metropolitan Statistical Area

	No. of Stores	% of Market's Grocery Store Sales**	Principal Supplier
LEADING CHAINS:			
Food Emporium	2		(Own) Bronx, NY
Grand Union	2		(Own) Mount Kisco, NY
Stop & Shop	2		(Own) North Haven, CT
Waldbaums	2		(Own) Central Islip, NY
Pathmark	1		(Own) Woodbridge, NJ
LEADING INDEPENDENTS:			
Gregory's	1		na
Palmer's Market	1		na
Stew Leonard	1		na
Village Market	1		na
LEADING CONVENIENCE STORE CHAINS:			
Cumberland Farms	1		(Own) Canton, MA
Friendly Farms	1		na
Friendly Food Market	1		na
OTHER GROCERY STORES:			
Atlantic Meat	1		Sisk & Robotti, Stamford, CT
Manos Market	1		na
Market Basket	1		Associated Foods, Stamford, CT
Rocco's Market	1		na
Rowayton Market	1		Bozzuto's, Cheshire, CT
Tokeneke Market	1		na
TOTAL	22		

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na not available
* Information on Bridgeport and Danbury were unobtainable
** Share of Market Data not available

Market Area Covered:
Fairfield County

Rank in U.S. based on supermarket sales 1986: 46

	U.S.	PMSA Total	Central Cities	
			Stamford	Norwalk
RETAIL SALES 1986 TOTAL (millions)	$1,476,173	$ 7,393	$ 1,042	$ 883
Food Store Sales (millions)	$ 302,280	$ 1,409	$ 164	$ 195
% of total retail sales	20.5%	19.0%	15.7%	22.1%
Supermarket Sales (millions)	$ 283,917	$ 1,293	$ --	$ --
% of Food Store Sales	93.9%	91.8%	-- %	-- %
Supermarket Sales per capita	$1,167.37	$ 1,560.46	$ --	$ --
POPULATION 1986 TOTAL (thousands)	243,211.7	828.6	103.2	79.3
Total number of Households (thousands)	89,670.4	296.4	39.7	29.7
Population by Age of Household Head				
Under 25 Years	6.8%	3.7%	-- %	-- %
25 - 34 Years	22.9%	18.6%	-- %	-- %
35 - 44 Years	20.2%	22.4%	-- %	-- %
45 - 54 Years	14.9%	18.0%	-- %	-- %
55 - 64 Years	14.8%	17.3%	-- %	-- %
65 & Over	20.4%	19.9%	-- %	-- %
Number of Persons per Household				
% by number of persons per household				
One	25.6%	23.0%	-- %	-- %
Two	30.7%	30.0%	-- %	-- %
Three	17.8%	18.4%	-- %	-- %
Four	14.9%	16.6%	-- %	-- %
Five	7.0%	8.0%	-- %	-- %
Six & Over	4.0%	3.9%	-- %	-- %
Average Household Size	2.71	2.80	--	--
INCOME 1986				
Net Effective Buying Income (millions)	$2,981,721	$ 16,035	$ 2,071	$ 1,440
Per Capita EBI	$ 12,260	$ 19,353	$ 20,068	$ 18,159
Median Household EBI	$ 24,632	$ 39,168	$ 38,278	$ 37,751
Household by EBI Groups				
% Distribution				
Under $10,000	18.6%	10.5%	-- %	-- %
$10,000 - $24,999	32.1%	27.1%	-- %	-- %
$25,000 & Over	49.3%	68.7%	-- %	-- %
Projected EBI % change 1986/1991	+45.3%	+41.6%	-- %	-- %
Projected average household EBI % change 1986/1991	+36.4%	+36.5%	-- %	-- %

47. BUFFALO, NEW YORK

Market Area Covered: Primary Metropolitan Statistical Area	No. of Stores	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:		88.0%	
Tops Markets	41	38.0	Niagara Frontier Services, Buffalo, NY
Bells	37	28.0	Peter J. Schmitt, Buffalo, NY
Super Duper	31	13.0	S.M. Flickinger, Buffalo, NY
Wegman Food Markets	4	9.0	(Own) Rochester, NY
INDEPENDENTS:+			
Scrivner Flickinger Co.	17	**	Buffalo, NY
Peter J. Schmitt Co.	7	**	Cheektowaga, NY
Bishop Co., Inc.	1	**	Buffalo, NY
LEADING CONVENIENCE STORES:+			
Atlantic Refining & Mktng. Co.	9	**	Malvern, PA
Convenience Food Marts of NY, Inc.	33	**	Buffalo, NY
Gas N All Inc.	2	**	Niagara Falls, NY
Mesmer Dairy Store Inc.	16	**	Grand Island, NY
Niagara Frontier Services	48	**	Buffalo, NY
Stop N Go Foods	15	**	Rochester, NY
The Southland Corp.	17	**	Bedford Hills, NY
United Marketing Corp.	5	**	Lakewood, NY
OTHER GROCERY STORES	na	12.0%	
TOTAL	283+	100.0%	

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na not available

* These figures are estimated

+ Independent & Convenience Stores are listed by supplier's name since actual store names were unavailable

**Included in "Other Grocery Stores" percent

Market Area Covered:
Erie County

Rank in U.S. based on supermarket sales 1986: 47

	U.S.	PMSA Total	Central City Buffalo
RETAIL SALES 1986 TOTAL (millions)	$1,476,173	$ 5,392	$ 1,365
Food Store Sales (millions)	$ 302,280	$ 1,398	$ 442
% of total retail sales	20.5%	25.9%	32.3%
Supermarket Sales (millions)	$ 283,917	$ 1,264	$ --
% of Food Store Sales	93.9%	90.4%	-- %
Supermarket Sales per capita	$1,167.37	$ 1,296.14	$ --
POPULATION 1986 TOTAL (thousands)	243,211.7	975.2	333.9
Total number of Households (thousands)	89,670.4	360.1	136.8
Population by Age of Household Head			
Under 25 Years	6.8%	5.3%	-- %
25 - 34 Years	22.9%	20.3%	-- %
35 - 44 Years	20.2%	18.3%	-- %
45 - 54 Years	14.9%	16.2%	-- %
55 - 64 Years	14.8%	17.6%	-- %
65 & Over	20.4%	22.4%	-- %
Number of Persons per Household			
% by number of persons per household			
One	25.6%	26.6%	-- %
Two	30.7%	30.0%	-- %
Three	17.8%	17.5%	-- %
Four	14.9%	14.5%	-- %
Five	7.0%	7.4%	-- %
Six & Over	4.0%	4.0%	-- %
Average Household Size	2.71	2.71	--
INCOME 1986			
Net Effective Buying Income (millions)	$2,981,721	$ 12,032	$ 3,566
Per Capita EBI	$ 12,260	$ 12,338	$ 10,679
Median Household EBI	$ 24,632	$ 25,662	$ 17,631
Household by EBI Groups			
% Distribution			
Under $10,000	18.6%	18.3%	-- %
$10,000 - $24,999	32.1%	30.5%	-- %
$25,000 & Over	49.3%	51.1%	-- %
Projected EBI % change 1986/1991	+45.3%	+27.3%	-- %
Projected average household EBI % change 1986/1991	+36.4%	+27.9%	-- %

48. PORTLAND, OREGON

Market Area Covered:
Primary Metropolitan Statistical Area

	No. of Stores	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:		62.2%	
Market Basket	24	24.4%	Fred Meyer, Inc., Portland, OR
Safeway	35	17.2%	(Own) Clackamas, OR
Albertson's	22	12.0	West Coast Grocery, Portland, OR
Kienow's	13	4.0	United Grocers, Milwaukee, OR
Waremart	5	3.3	West Coast Grocery, Tigard, OR
Prairie Market	7	1.3	Associated Grocers Inc., Renton, WA
VOLUNTARY &/OR COOPERATIVE GROUPS:		22.5%	
Thriftway (Danielson)	na	14.0	United Grocers, Oregon City, OR
IGA	11	8.5	Fleming Companies, Milwaukee, OR
OTHER GROCERY STORES	na	15.3%	
TOTAL	117+	100.0%	

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na not available
* Due to a lack of a source these figures are estimates only

Market Area Covered:
Clakamas, Multnomah, Washington and Yamhill Counties

Rank in U.S. based on supermarket sales 1986: 48

	U.S.	PMSA Total	Central City Portland
RETAIL SALES 1986 TOTAL (millions)	$1,476,173	$ 7,870	$ 3,328
Food Store Sales (millions)	$ 302,280	$ 1,335	$ 452
% of total retail sales	20.5%	17.0%	13.6%
Supermarket Sales (millions)	$ 283,917	$ 1,264	$ --
% of Food Store Sales	93.9%	94.7%	-- %
Supermarket Sales per capita	$1,167.37	$ 1,090.31	$ --
POPULATION 1986 TOTAL (thousands)	243,211.7	1,159.3	408.9
Total number of Households (thousands)	89,670.4	456.5	180.1
Population by Age of Household Head			
Under 25 Years	6.8%	7.7%	-- %
25 - 34 Years	22.9%	26.6%	-- %
35 - 44 Years	20.2%	20.5%	-- %
45 - 54 Years	14.9%	13.0%	-- %
55 - 64 Years	14.8%	13.1%	-- %
65 & Over	20.4%	19.1%	-- %
Number of Persons per Household			
% by number of persons per household			
One	25.6%	28.5%	-- %
Two	30.7%	32.9%	-- %
Three	17.8%	16.5%	-- %
Four	14.9%	13.8%	-- %
Five	7.0%	5.7%	-- %
Six & Over	4.0%	2.6%	-- %
Average Household Size	2.71	2.54	--
INCOME 1986			
Net Effective Buying Income (millions)	$2,981,721	$ 14,953	$ 5,093
Per Capita EBI	$ 12,260	$ 12,898	$ 12,455
Median Household EBI	$ 24,632	$ 26,078	$ 20,940
Household by EBI Groups			
% Distribution			
Under $10,000	18.6%	16.0%	-- %
$10,000 - $24,999	32.1%	32.0%	-- %
$25,000 & Over	49.3%	52.0%	-- %
Projected EBI % change 1986/1991	+45.3%	+58.1%	-- %
Projected average household EBI % change 1986/1991	+36.4%	+52.3%	-- %

49. ROCHESTER, NEW YORK

Market Area Covered: Metropolitan Statistical Area	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		90.5%	
Wegman's Food Markets	25	59.0	(Own) Rochester, NY
Tops	11	17.0	Niagara Frontier, Buffalo, NY
Bells	20	8.5	Peter J. Schmitt, Buffalo, NY
Apple's	7	6.0	Peter J. Schmitt, Buffalo, NY
VOLUNTARY &/OR COOPERATIVE GROUPS:		4.5%	
Big M Supermarkets	16	3.0	P&C Foods, Syracuse, NY
Super Duper	10	1.5	S.M. Flickinger Co., Buffalo, NY
OTHER GROCERY STORES	na	5.0%	
TOTAL	89+	100.0%	

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na not available

Market Area Covered:
Livington, Monroe, Ontario, Orleans and Wayne Counties

Rank in U.S. based on supermarket sales 1986: 49

	U.S.	MSA Total	Central City Rochester
RETAIL SALES 1986 TOTAL (millions)	$1,476,173	$ 5,914	$ 1,316
Food Store Sales (millions)	$ 302,280	$ 1,301	$ 250
% of total retail sales	20.5%	22.0%	19.0%
Supermarket Sales (millions)	$ 283,917	$ 1,237	$ —
% of Food Store Sales	93.9%	95.1%	— %
Supermarket Sales per capita	$1,167.37	$ 1,246.22	$ —
POPULATION 1986 TOTAL (thousands)	243,211.7	992.6	241.5
Total number of Households (thousands)	89,670.4	364.9	99.7
Population by Age of Household Head			
Under 25 Years	6.8%	6.7%	— %
25 - 34 Years	22.9%	23.7%	— %
35 - 44 Years	20.2%	20.6%	— %
45 - 54 Years	14.9%	14.9%	— %
55 - 64 Years	14.8%	14.7%	— %
65 & Over	20.4%	19.4%	— %
Number of Persons per Household			
% by number of persons per household			
One	25.6%	26.2%	— %
Two	30.7%	29.6%	— %
Three	17.8%	17.4%	— %
Four	14.9%	15.7%	— %
Five	7.0%	7.4%	— %
Six & Over	4.0%	3.6%	— %
Average Household Size	2.71	2.72	—
INCOME 1986			
Net Effective Buying Income (millions)	$2,981,721	$ 14,170	$ 2,972
Per Capita EBI	$ 12,260	$ 14,275	$ 12,306
Median Household EBI	$ 24,632	$ 30,176	$ 21,367
Household by EBI Groups			
% Distribution			
Under $10,000	18.6%	13.6%	— %
$10,000 - $24,999	32.1%	27.6%	— %
$25,000 & Over	49.3%	58.8%	— %
Projected EBI % change 1986/1991	+45.3%	+33.9%	— %
Projected average household EBI % change 1986/1991	+36.4%	+29.4%	— %

50. MEMPHIS, TENNESSEE

Market Area Covered: Metropolitan Statistical Area	No. of Stores	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:			
Kroger	18		(Own) Memphis, TN
Pic-Pac Food Stores	1		Malone & Hyde, Memphis, TN
7-Eleven (C)	55		Southland Corp., Tyler, TX
Mega Market	3		Malone & Hyde, Memphis, TN
Piggly Wiggly	4		Malone & Hyde, Memphis, TN
Circle K (C)	24		
VOLUNTARY &/OR COOPERATIVE GROUPS:			
Big Star Food Stores	22		Malone & Hyde, Memphis, TN
Food Rite	12		Malone & Hyde, Memphis, TN
Chism Trail	3		na
LEADING INDEPENDENTS:			
Seesel's	7		Malone & Hyde, Memphis, TN
Food Depo	1		Lewis Grocer Co., Indianola, MS
OTHER GROCERY STORES			
Corner Grocery	14		na
TOTAL	164		

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na not available
(C) Convenience Stores
* Share of Market Data not available

Market Area Covered:
Shelby and Tipton Counties, TN
DeSota County, MS
Crittenden County, AR

Rank in U.S. based on supermarket sales 1986: 50

	U.S.	MSA Total	Central City Memphis
RETAIL SALES 1986 TOTAL (millions)	$1,476,173	$ 6,633	$ 5,179
Food Store Sales (millions)	$ 302,280	$ 1,260	$ 895
% of total retail sales	20.5%	19.0%	17.3%
Supermarket Sales (millions)	$ 283,917	$ 1,200	$ --
% of Food Store Sales	93.9%	95.2%	-- %
Supermarket Sales per capita	$1,167.37	$ 1,254.44	$ --
POPULATION 1986 TOTAL (thousands)	243,211.7	956.6	668.6
Total number of Households (thousands)	89,670.4	342.4	248.5
Population by Age of Household Head			
Under 25 Years	6.8%	6.9%	-- %
25 - 34 Years	22.9%	25.6%	-- %
35 - 44 Years	20.2%	20.9%	-- %
45 - 54 Years	14.9%	15.0%	-- %
55 - 64 Years	14.8%	13.9%	-- %
65 & Over	20.4%	17.8%	-- %
Number of Persons per Household			
% by number of persons per household			
One	25.6%	23.4%	-- %
Two	30.7%	29.1%	-- %
Three	17.8%	19.3%	-- %
Four	14.9%	15.7%	-- %
Five	7.0%	7.2%	-- %
Six & Over	4.0%	5.3%	-- %
Average Household Size	2.71	2.79	--
INCOME 1986			
Net Effective Buying Income (millions)	$2,981,721	$ 10,083	$ 6,995
Per Capita EBI	$ 12,260	$ 10,540	$ 10,462
Median Household EBI	$ 24,632	$ 21,652	$ 20,249
Household by EBI Groups			
% Distribution			
Under $10,000	18.6%	23.9%	-- %
$10,000 - $24,999	32.1%	32.2%	-- %
$25,000 & Over	49.3%	43.9%	-- %
Projected EBI % change 1986/1991	+45.3%	+48.5%	-- %
Projected average household EBI % change 1986/1991	+36.4%	+41.9%	-- %

SECTION 2

OTHER MARKETS RETAIL GROCERY STORE SALES BY TYPE OF ORGANIZATION ARRANGED BY STATE AND CITY INCLUDING CANADA

ALABAMA

ANNISTON

Market Area Covered: Metropolitan Statistical Area (Calhoun County)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		39.0%	
Winn-Dixie	5	17.0	(Own) Montgomery, AL
Bruno's	2	15.0	(Own) Birmingham, AL
Piggly Wiggly	3	7.0	(Own) Birmingham, AL
VOLUNTARY &/OR COOPERATIVE GROUPS:		22.0%	
Super Valu Stores	5	19.0	(Own) Anniston, AL
Lee & Mikes	4	3.0	Super Value, AL
LEADING INDEPENDENTS:		14.0%	
Shell Discount (C)	17	11.0	McClane Southeast, Atlanta, GA
Amoco (C)	4		City Wholesale, Birmingham, AL
Chevron Food Mart (C)	4		Each store can select their supplier
Quick Shops (C)	5	1.0	Thomas Wholesalers Inc., Gadsden, AL
Tom Thumb (C)	2	1.0	Higdon Grocery Co., Qunicy, FL
Zippy Mart (C)	1	1.0	Hudson Thompson Inc., Montgomery, AL
OTHER GROCERY STORES	na	25.0%	
TOTAL	52+	100.0%	

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na not available

BIRMINGHAM

Market Area Covered: Metropolitan Statistical Area (Blount, Jefferson, St. Clair, Shelby and Walker Counties)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		68.4%	
Bruno's Food World and Consumer Warehouse	32	42.7	(Own) Birmingham, AL
Winn Dixie	22	14.2	(Own) Montgomery, AL
Western	10	11.5	Super Valu, Anniston, AL
DelChamps	3	*	(Own) Mobile, AL
VOLUNTARY &/OR COOPERATIVE GROUPS:		16.3%	
Piggly Wiggly	6	6.4	(Own) Birmingham, AL
Food Giant	3	4.0	Assoc. Groc. of Ala., Birmingham, AL
Food Center	16	3.0	Assoc. Groc. of Ala., Birmingham, AL
Food Town	3	1.9	Assoc. Groc. of Ala., Birmingham, AL
Hudd's IGA	3	1.0	na
LEADING INDEPENDENTS:		5.0%	
Country Market	1	4.0	Warehouse Groceries, Gadsden, AL
Sav-Mor Warehouse Foods	7	1.0	na
OTHER GROCERY STORES:	na	10.3%	
TOTAL	106+	100.0%	

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na not available
* Included in "Other Grocery Stores" percent

GADSDEN

Market Area Covered: Metropolitan Statistical Area (Estowah County)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		44.0%	
Food World	3	30.0	(Own) Birmingham, AL
Gregersou's	2	14.0	Chastain-Roberts Super Valu, Anniston, AL
Winn Dixie	2	*	(Own) Montgomery, AL
VOLUNTARY &/OR COOPERATIVE GROUPS:		10.0%	
Associated Grocers of Alabama	2	10.0	Birmingham, AL
LEADING INDEPENDENTS:		7.0%	
Johnson's Giant Food	2	5.0	Malone-Hyde, Tupelo, MS
Wood Bros., Super Saver	1	2.0	Harvey Ragland, Birmingham, AL
Burton's Food Store	2	*	Assoc. Grocers of Alabama, Birmingham, AL
Glenco's Foodliner	1	*	Mitchel Grocery, Albertville, AL
OTHER GROCERY STORES	80	39.0%	
TOTAL	95	100.0%	

HUNTSVILLE

Market Area Covered: Metropolitan Statistical Area (Madison County)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
GROCERY STORES:		83.0%	
Kroger	5	23.0	(Own) Nashville, TN
Food World	5	22.0	(Own) Birmingham, AL
Winn Dixie	9	12.0	(Own) Atlanta, GA
Bruno's	3	9.0	(Own) Birmingham, AL
Lucky's	3	6.0	na
Piggly Wiggly	6	5.0	Benson Wholesale, Birmingham, AL
Warehouse Groceries	1	3.0	(Own) Gadsden, AL
Big Brothers	3	2.0	Nashville, TN
Star Market	1	1.0	Huntsville, AL
CONVENIENCE STORES	na	4.0%	na
OTHER STORES (Including Independents)	na	15.0%	na
TOTAL	36+	**	

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* Included in "Other Grocery Stores" percent

** Percents add up to more than 100%

na not available

MOBILE

Market Area Covered: Metropolitan Statistical Area (Baldwin & Mobile Counties)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		94.0%	
Delchamps	26	37.0	(Own) Mobile, AL
Food World (Bruno's)	9	16.0	(Own) Birmingham, AL
Winn Dixie	11	15.0	(Own) Montgomery, AL
Greer's	17	12.0	(Own) Mobile, AL
A&P	5	8.0	(Own) New Orleans, LA
United Supermarkets	2	2.0	(Own) Pensacola, FL
Bruno's	1	2.0	(Own) Birmingham, AL
Food 4 Less	1	2.0	Fleming Foods, Inc., Geneva, AL
VOLUNTARY &/OR COOPERATIVE GROUPS:		1.0%	
IGA	na	1.0	Graves Co., Demopolis, AL
LEADING INDEPENDENTS: (Incl. Convenience Stores)		5.0%	
Long's Supermarket	2		Lewis Bear, Pensacola, FL
Foodtown	2	5.0	Lewis Bear, Pensacola, FL
B&H Food	1		Lewis Bear, Pensacola, FL
Naman's Supermarket	1		Lewis Bear, Pensacola, FL
TOTAL	78+	100.0%	

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na not available

MONTGOMERY

Market Area Covered: Metropolitan Statistical Area (Autauga, Elmore & Montgomery Counties)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		69.0%	
Winn Dixie	15	33.0	(Own) Montgomery, AL
Food World	3	22.0	(Own) Birmingham, AL
Bruno's	2	7.0	(Own) Birmingham, AL
County Market	1	6.0	na
A&P	2	1.0	(Own) Birmingham, AL
Family Mart	1	*	na
VOLUNTARY &/OR COOPERATIVE GROUPS:		10.0%	
Big Bear, Super Foods	14	9.0	Hudson-Thompson, Montgomery, AL
IGA	2	1.0	Graves Co., Demopolis, AL
LEADING CONVENIENCE STORE CHAINS:		4.0%	
Jr. Food Mart	7	1.0	(Own) Jackson, MS
Majik Market	8	1.0	na
Spartan	10	1.0	na
Zippy Mart	5	1.0	na
OTHER GROCERY STORES	na	17.0%	
TOTAL	70+	100.0%	

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na not available

* Included in "Other Grocery Stores" percent

TUSCALOOSA

Market Area Covered: Metropolitan Statistical Area (Tuscaloosa County)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		74.0%	
Bruno's	6	21.0	(Own) Birmingham, AL
Piggly Wiggly	4	14.0	(Own) Memphis, TN
Kroger	2	13.0	(Own) Memphis, TN
Winn Dixie	3	11.0	(Own) Montgomery, AL
A&P	1	8.0	(Own) Altanta, GA
Food World	2	7.0	(Own) Birmingham, AL
Consumer Foods	2	*	(Own) Birmingham, AL
LEADING CONVENIENCE STORE CHAINS:		6.5%	
Speedway	7	2.0	Hudson-Thompson, Montgomery, AL
Wyatt Oil Store	3	1.0	Stewart King & McKenzie, Selma, AL
Associated Grocers	1	1.0	(Own) Birmingham, AL
Circle C	5	1.0	Lewis Grocer Co., Indianola, MS
Sunshine Jr. Stores	4	1.0	Panama City, FL
Buddy's Food Mart	4	0.5	Stewart King & McKenzie, Selma, AL
LEADING INDEPENDENTS:			
Food King	1	*	na
Northgate Foods	1	*	na
OTHER GROCERY STORES	na	19.5%	
TOTAL	46+	100.0%	

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na not available

* Included in "Other Grocery Stores" percent

ALASKA

ANCHORAGE[1]

Market Area Covered: Metropolitan Statistical Area (Anchorage Borough)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		77.0%	
Carr's Food Centers	8	40.0	(Own) J.B. Gottstein, Anchorage, AK
Safeway	6	32.0	(Own) Bellevue, WA
D & A	2	5.0	West Coast, Tacoma, WA
LEADING INDEPENDENTS:		7.0%	
Foodland	3	5.0	(Own) J.B. Gottstein, Anchorage, AK
Prairie Market	1	2.0	(Own) J.B. Gottstein, Anchorage, AK
OTHER GROCERY STORES (Incl. Quik Stop and others)	10	16.0%	
TOTAL	30	100.0%	

FAIRBANKS[2]

Market Area Covered: (Fairbanks County)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		45.0%	
Safeway	2	28.0	(Own) Bellevue, WA
Foodland	1	17.0	(Own) J.B. Gottstein, Anchorage, AK
VOLUNTARY &/OR COOPERATIVE GROUPS:		12.5%	
Southgate Hub	1	7.5	West Coast Groc., Seattle, WA
Northgate Hub	1	5.0	West Coast Groc., Seattle, WA
LEADING INDEPENDENTS:		33.0%	
Market Basket	3	31.5	West Coast Groc., Seattle, WA
McPeaks	1	1.5	na
OTHER GROCERY STORES	18	9.5%	
TOTAL	27	100.0%	

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na not available

[1] Due to lack of a source, the Anchorage survey was taken out of last years edition

[2] Fairbanks has experienced no changes since last year

ARIZONA

TUCSON

Market Area Covered: Metropolitan Statistical Area (Pima County)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		85.0%	
Lucky	16	26.0	Alfred M. Lewis, Phoenix, AZ
Fry's	9	25.0	Assoc. Grocers, Phoenix, AZ
Safeway	13	17.0	(Own) Phoenix, AZ
A.J. Bayless	8	12.0	(Own) Phoenix, AZ
ABCO	6	5.0	Assoc. Grocers, Phoenix, AZ
LEADING CONVENIENCE STORE CHAINS:			
Circle K/U-Totem	146	*	Alfred M. Lewis, Phoenix, AZ
Lavicio's Deli-Market/7-Eleven	33	*	Assoc. Grocers, Phoenix, AZ
Quik Mart	20	*	Assoc. Grocers, Phoenix, AZ
VOLUNTARY &/OR COOPERATIVE GROUPS:			
Associated	7	*	Assoc. Grocers, Phoenix, AZ
LEADING INDEPENDENTS:		3.0%	
Warehouse Foods	5	3.0	na
Village Market	3	*	na
Del Monte Market	2	*	Assoc. Grocers, Phoenix, AZ
AFCO Family Market	1	*	na
El Grande	1	*	na
Reay's	1	*	na
United Market	1	*	na
OTHER GROCERY STORES	na	12.0%	
TOTAL	272+	100.0%	

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na not available

* Included in "Other Grocery Stores"

ARKANSAS

FAYETTEVILLE[1]

Market Area Covered:
Metropolitan Statistical Area
(Washington County)

	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		27.5%	
Food 4 Less	2	na	Bentonville, AR
Harps Food Stores	1	9.5	Springdale, AR
Safeway Stores	1	9.0	(Own) Tulsa, OK
Consumer's Market	2	9.0	(Own) Springfield, MO
Dillons	2	na	(Own)
LEADING CONVENIENCE STORE CHAINS:		1.0%	
E-Z Mart	5	na	Fayetteville, AR
7-Eleven	6	1.0	Houston, TX
Hot Wheels	3	na	na
VOLUNTARY &/OR COOPERATIVE GROUPS:			
Griffin Groc., Co.	na	*	Van Buren, AR
Affiliated Food Stores	na	*	Little Rock, AR
LEADING INDEPENDENTS:		7.0%	
IGA Thiftway	4	5.0	na
Price Cutters	1	na	na
Watson	1	na	Hale Halsell, Tulsa, OK
Warehouse Markets	2	2.0	Springdale, AR
OTHER GROCERY STORES	na	63.5%	
TOTAL	30+	**	

HOT SPRINGS[2]

Market Area Covered:
Garland County

	No. of Stores	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:			
Safeway	3		(Own) Little Rock, AR
Kroger	2		(Own) Little Rock, AR
VOLUNTARY &/OR COOPERATIVE GROUPS:			
Piggly Wiggly	3		Piggly Wiggly Operator's Warehouse, Inc., Shreveport, LA
LEADING INDEPENDENTS:			
Jiffee Mart (C)	2		na
Cooley's	1		na
Razorback	1		na
Food 4 Less	1		na
TOTAL	13		

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na not available
(C) Convenience Stores
* Share of Market Data not available

[1] Due to a lack of a source, the Fayetteville survey was taken out of last years edition

[2] Hot Springs has experienced no changes since last year

LITTLE ROCK-NORTH LITTLE ROCK[1]

Market Area Covered: Metropolitan Statistical Area (Faulkner, Lonoke, Pulaski & Saline Counties)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		95.0%	
Safeway	12	38.0	(Own) Little Rock, AR/Memphis, TN
Kroger	9	28.0	(Own) Little Rock, AR
Skaggs Alpha Beta	3	13.0	Affiliated Foods, Little Rock, AR
Food 4 Less	6	10.0	na
Food King	1	6.0	(Own) Houston, TX
VOLUNTARY &/OR COOPERATIVE GROUPS:		2.5%	
Rand Wholesale Grocery (IGA, Circle R)	50	2.5	(Own) Little Rock, AR
LEADING INDEPENDENTS:		2.5%	
Misc. (Incl. 7-Eleven, Circle K- & Majik Markets)	80	2.5	na
TOTAL	161	100.0%	

PINE BLUFF[2]

Market Area Covered: Metropolitan Statistical Area (Jefferson County)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		47.0%	
Safeway	4	40.0	(Own) Little Rock, AR
Mad Butcher	4	7.0	(Own) Pine Bluff, AR
VOLUNTARY &/OR COOPERATIVE GROUPS:		11.0%	
Affiliated Food Stores	2	6.0	(Own) Little Rock, AR
Rands	7	5.0	(Own) North Little Rock, AR
OTHER GROCERY STORES	na	42.0%	
TOTAL	17+	100.0%	

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na not available

[1] Little Rock has experienced no changes since last year

[2] Due to a lack of a source, the Pine Buff Survey was taken out of last years edition

CALIFORNIA

BAKERSFIELD

Market Area Covered: Metropolitan Statisical Area (Kern County)	No. of Stores	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:			
Safeway	4		(Own) Santa Fe Springs, NM
Vons	4		(Own) El Monte, CA
Albertson's	3		(Own) Fullerton, CA
Alpha Beta	2		(Own) La Habra, CA
Food 4 Less	2		na
Ralph's Giant	1		na
Lucky 4	na		na
LEADING INDEPENDENTS:			
Youngs	3		na
Center Market	2		na
Disco Market	2		Certified Grocers of Calif., Los Angeles, CA
11-C Market	2		na
Foodtown Market	2		na
Cope's Food Fair	1		na
Green Food Market	1		United Grocers, Fresno, CA
OTHER GROCERY STORES	35		
TOTAL	64+		

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na not available
* Share of Market Data not available

CHICO[1]

Market Area Covered: Metropolitan Statistical Area (Butte County)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		83.0%	
Safeway	3	26.3	(Own) San Francisco, CA
Lucky	1	22.8	(Own) Sacramento, CA
Holiday	2	13.3	Market Wholesale, Fresno, CA
Stop'N Save	1	11.3	United Grocers, Sacramento,CA
Food World	1	9.3	United Grocers, Sacramento, CA
LEADING CONVENIENCE STORE CHAINS:			
7-Eleven	2	na	(Own) San Francisco, CA
Short Shop	2	na	(Own) San Francisco, CA
LEADING INDEPENDENTS:		16.8%	
Gold Country Markets	1	8.7	
Super Shoper Markets Park Ave Market } Big T	2	3.8	
Wentz Market	1	3.3	Market Wholesale, Chico, LA
Harvey's Market	1	0.5	
Frank's Market	1	0.5	
OTHER GROCERY STORES	na	20.8%	na
TOTAL	18+	*	

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na not available

* Percents add to more than 100.0%

[1] Chico has experienced no changes since last year

FRESNO

Market Area Covered: Metropolitan Statistical Area (Fresno County)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		75.0%	
Von's	6	28.0	(Own) Los Angeles, CA
Save Mart	15	26.0	Certified, Los Angeles, CA
Safeway	4	7.0	(Own) Sacramento, CA
Foodland	8	6.0	United Grocers, Fresno, CA
Pak-N-Sav	1	6.0	na
Mayfair	1	1.0	Certified, Los Angeles, CA
Pepper Tree	3	1.0	na
7-Eleven (C)	27	*	United Grocers, Fresno, CA
Prairie Markets	2	*	Certified, Los Angeles, CA
LEADING INDEPENDENTS:		12.0%	
Continental	1	5.0	United Grocers & Mkt. Whlsl.,
Bad Boy	1	1.0	United Grocers, Fresno, CA
Christensen's	2	1.0	United Grocers, Fresno, CA
Country Boy	1	1.0	United Grocers, Fresno, CA Fresno, CA
Gere's Food Basket	1	1.0	na
Gongs	2	1.0	United Grocers, Fresno, CA
Hanoians	1	1.0	na
Yaohan	2	1.0	United Grocers, Fresno, CA
Farmer's Market (Sanger)	1	*	Market Wholesale, Fresno, CA
Food King	2	*	na
Hestbecks	2	*	Market Wholesales, Fresno, CA
L & P Market	1	*	United Grocers, Fresno, CA
McLane's	1	*	United Grocers, Fresno, CA
Merri Mart (Sanger)	1	*	Market Wholesale, Fresno, CA
Pay Less Market	1	*	United Grocers, Fresno, CA
R-N Market	1	*	Market Wholesales, Fresno, CA
Shop-N-Go	9	*	na
Stan's Market	1	*	United Grocers, Fresno, CA
Young's	2	*	Certified Grocers & Mkt. Whlsl., Fresno, CA
Zip-N-Go	5	*	na
OTHER GROCERY STORES (Mostly small convenience stores)	565	13.0%	
TOTAL	670	100.0%	

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na not available
(C) Convenience Stores
* Included in "Other Grocery Stores" percent

MODESTO

Market Area Covered: Metropolitan Statistical Area (Stanislaus County)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		76.0%	
New Deal (includes Jumbo)	8	24.0	(Own) Mkt. Whlsl., Modesto & Certified Grocers, L.A., CA
Save Mart	8	18.0	(Own) Mkt. Whlsl., Modesto Certified Grocers, L.A., CA
Lucky Stores	4	15.0	(Own) San Leandro, CA
Raley's	2	8.0	Mkt. Whlsl., Modesto, CA
Food 4 Less	2	5.0	na
Angelo's	2	4.0	Mkt. Whlsl., Modesto & United Grocers, Sacramento, CA
O'Briens	2	2.0	na
Safeway	1	*	(Own) Sacramento, CA
Richland	4	*	Mkt. Whlsl., Modesto & United Grocers, Sacramento, CA
Albertson's	1	*	na
Quik Stop (C)	5	*	na
7-Eleven (C)	12	*	na
Liberty Markets	2	*	United Grocers, Fresno & Mkt. Whlsl., Modesto, CA
Sam's Food City	2	*	United Groc., Sacramento, CA
Sav Mor	2	*	Mkt. Whlsl., Modesto, CA
LEADING INDEPENDENTS:			
Smart Foods	1	*	Market Wholesale, Modesto, CA
Sequoia Market	1	*	
OTHER GROCERY STORES	na	24.0%	
TOTAL	59+	100.0%	

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na not available
(C) Convenience Stores
* Included in "Other Grocery Stores"

MONTEREY

Market Area Covered: Metropolitan Statistical Area (Monterey County)	No. of Stores	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:			
Safeway	6		(Own) Sacramento, CA
Albertson's	2		Fleming Foods, Freemont, CA
Lucky	2		(Own) Sacramento, CA
Alpha Beta	1		(Own) La Habra, CA
Nob Hill	1		Fleming Foods, Freemont, CA
LEADING INDEPENDENTS:			
Seaside Market	1		na
Valu Max	1		na
LEADING CONVENIENCE STORE CHAINS:			
7-Eleven	6		United Grocers, Fresno, CA
AM-PM Mini Mart	1		na
TOTAL	21		

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na not available

* Share of Market Data not available

OXNARD

Market Area Covered: Primary Metropolitan Statistical Area (Ventura County)	No. of Stores	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:			
Alpha Beta	3		(Own) La Habra, CA
Lucky	3		(Own) Sacramento, CA
Safeway	3		(Own) San Francisco, CA
Ralph's	2		na
Albertsons	1		Fleming Foods, Freemont, CA
Hughes	1		na
Mayfair	1		Certified Grocers, Los Angeles, CA
LEADING INDEPENDENTS:			
Santa Cruz	2		Certified Grocers, Los Angeles, CA
Johnsons Farms	1		na
Ken's Markets	1		na
Tradewins	1		na
LEADING CONVENIENCE STORE CHAINS:			
7-Eleven	5		(Own) San Francisco, CA
OTHER GROCERY STORES:			
Smart & Final	1		na
TOTAL	25		

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na not available
* Share of Market Data not available

REDDING

Market Area Covered:
Metropolitan Statistical Area
(Shasta County)

	No. of Stores	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:			
Holiday	6		Market Wholesale, Fresco, CA
Safeway	5		(Own) Sacramento, CA
Raley's	2		United Grocers, Sacramento, CA
Albertson's	1		Fleming Foods, Freemont, CA
Lucky Store	1		(Own) San Leandro, CA
LEADING INDEPENDENTS:			
Better Buy	3		United Grocers, Sacramento, CA
Farmers	2		United Grocers, Sacramento, CA
Discount Foods	1		Market Wholesale, Fresno, CA
Happy Valley Store	1		United Grocers, Sacramento, CA
Palo Cedro Market	1		United Grocers, Sacramento, CA
Ranch Market	1		United Grocers, Sacramento, CA & Market Wholesale, Fresno, CA
Rancho Market	1		United Grocers, Sacramento, CA
LEADING INDEPENDENTS:			
Shasta View Market	7		United Grocers, Sacramento, CA
Bend Store	1		Market Wholesale, Fresno, CA
Dibble Creek Market	1		Mutual Grocers, Redding, CA
Fair Market			Market Wholesale, Fresno, CA
Los Robles Market	1		Market Wholesale, Fresno, CA
Shasta Valley Market	1		United Grocers, Sacramento, CA
Stop & Save Market	1		United Grocers, Sacramento, CA
Sunnyside Market			na
Sunshine Market	1		Market Wholesale, Fresno, CA
Valley Market	1		Market Wholesale, Fresno, CA
Village Market	1		United Grocers, Sacramento, CA
TOTAL	42		

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na not available

* Share of Market Data not available

SALINAS

Market Area Covered: Metropolitan Statistical Area (Monterey County)	No. of Stores	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:			
7-Eleven (C)	7		McLane, Merced, CA
Quick Stop Market (C)	5		McLane, Merced, CA
Safeway Stores	2		(Own) Oakland, CA
Lucky Stores	2		(Own) San Leandro, CA
Alpha Beta	2		(Own) La Habra, CA
Nob Hill	2		Fleming, Fremont, CA
LEADING INDEPENDENTS:			
Monte Mart	1		Albertson's, La Brea, CA
Star Market	1		Market Wholesale, Modesto, CA
OTHER GROCERY STORES			
Fresh Ventures	1		na
Salinas	1		na
TOTAL	24		

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na not available
(C) Convenience Stores
* Share of Market Data not available

SAN MATEO

Market Area Covered: Metropolitan Statistical Area (San Mateo County)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		69.0%	
Safeway	22	38.0	(Own) Freemont, CA
Lucky	9	18.0	(Own) San Leandro, CA
Cala/QFI	6	8.0	United Grocer, Richmond, CA
Alpha Beta	4	5.0	(Own) Milpitas, CA
VOLUNTARY &/OR COOPERATIVE GROUPS:		1.0%	
Consumers Coop. of Palo Alto	na	1.0	Palo Alto, CA
LEADING INDEPENDENTS:		20.0%	
Petrinis	4	9.0	na
Bell Markets	2	2.0	na
Key Markets	3	2.0	na
Marsh Manor	2	2.0	na
Draegers	1	1.0	na
Food Villa	1	1.0	na
Pepper Tree	1	1.0	na
Stanaway	2	1.0	na
Trag's Market	1	1.0	na
OTHER GROCERY STORES	101	10.0%	
TOTAL	159+	100.0%	

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na not available

SANTA BARBARA[1]

Market Area Covered: Metropolitan Statistical Area (Santa Barbara County)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		53.0%	
Safeway	7	17.0	(Own) Downey, CA
Lucky	13	12.0	(Own) Buena Park, CA
Vons	3	9.0	(Own) El Monte, CA
Williams Bros.	6	7.0	Certified Grocers, L.A., CA
Albertson's	1	4.0	(Own) Brea, CA
Alpha Beta	1	2.0	(Own) La Habra, CA
Santa Cruz	2	1.0	Certified Grocers, L.A., CA
Jurgensen's	1	1.0	Certified Grocers, L.A., CA
LEADING CONVENIENCE STORE CHAINS:		0.5%	
7-Eleven	16	na	A.M. Lewis, Northridge, CA
Circle K	3	0.5	A.M. Lewis, Northridge, CA
LEADING INDEPENDENTS:		12.0%	
Nielsen's	2		
Chapala	1	12.0	Certified Grocers, L.A., CA
Montecito Village Grocery	1		
Foodland	2		
OTHER GROCERY STORES	204	34.5%	
TOTAL	263	100.0%	

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na not available

[1] Due to a lack of a source, the Santa Barbara survey was taken out of last years edition

SANTA CRUZ[1]

Market Area Covered: Metropolitan Statistical Area (Santa Cruz County)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		66.0%	
Safeway	6	34.0	(Own) Fremont, CA
Albertson's	3	13.0	(Own) San Leandro, CA
Alpha Beta	2	8.0	(Own) Milpitas, CA
Lucky	2	6.0	(Own) Fremont, CA
Nob Hill	2	5.0	(Own) Gilroy, CA
VOLUNTARY &/OR COOPERATIVE GROUPS:		8.0%	
Speedee/7-Eleven (C)	10	3.0	San Francisco, CA
Big T Supermarkets	2	2.5	United Grocers, Richmond, CA
Quick Stop (C)	8	1.5	United Grocers, Richmond, CA
Lucky 7 (C)	1	1.0	San Francisco, CA
LEADING INDEPENDENTS:		17.0%	
Shoppers Corner	1	5.0	Mutual, Richmond, CA
De Luxe Foods	2	4.0	Kockos Bros., San Francisco, CA
MacDonald's	1	3.0	Mutual, Richmond, CA
Opal Cliffs	1	2.0	United Grocers, Richmond, CA
Zanotto's	1	2.0	United Grocers, Richmond, CA
Daylite Mkt.	1	1.0	United Grocers, Richmond, CA
OTHER GROCERY STORES	51	9.0%	
TOTAL	94	100.0%	

(C) Convenience Stores

[1] Due to a lack of a source, the Santa Cruz survey was taken out of last years edition

STOCKTON

Market Area Covered: Metropolitan Statistical Area (San Joaquin County)	No. of Stores	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:			
Frys	3		(Own) El Sabrante, CA
Lucky Stores	2		na
Safeway	2		(Own) Sacramento, CA
Pak N Save	1		na
Food 4 Less	1		na
VOLUNTARY &/OR COOPERATIVE GROUPS:			
Big T Supermarkets	4		na
LEADING INDEPENDENTS:			
Centromart	5		Market Wholesale, Modesto, CA
Save Mart	3		United Grocers Ltd. (Bert McDonnell Div.)
Big Value	1		United Grocers, Sacramento, CA
Don Quick Stores	1		(Own) Houston, CA
Giant Save	1		Market Whls., Modesto, CA
Podestos	1		na
Segarinis	1		United Grocers Ltd. (Bert McDonnell Div.)
LEADING CONVENIENCE STORE CHAINS:			
7-Eleven	7		na
Quik Stop Markets	5		United Grocers, Sacramento, CA
Circle K Food Stores	3		na
TOTAL	41		

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na not available

* Share of Market Data not available

VENTURA

Market Area Covered:
Primary Metropolitan Statistical Area
(Ventura County)

	No. of Stores	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:			
Safeway	5		Smart & Final, Ventura, CA
Von's	4		S.E. Rykoff, Los Angeles, CA
Alpha Beta	3		Certified Grocers, Fresno, CA
Albertson's	1		Fleming Foods, Fremont, CA
Lucky's	1		(Own) San Leandro, CA
Ralphs	1		Jordano's, Ventura, CA
LEADING INDEPENDENTS			
Bayless Market	1		na
Hope n'Hagens	1		na
Johnson's Farms	1		na
Noreen's	1		na
LEADING CONVENIENCE STORE CHAINS:			
Kwiki Marts	2		na
7-Eleven Food Stores	2		(Own) San Francisco, CA
TOTAL	23		

WALNUT CREEK

Market Area Covered:
Contra Coasta County

	No. of Stores	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:			
Safeway	4		(Own) Fremont, CA
Alpha Beta	1		(Own) Milpitas, CA
Lucky Food Stores	1		(Own) San Leandro, CA
LEADING INDEPENDENTS:			
Petrini's	1		Fleming, Fremont CA & Market Wholesale Grocery Co., Modesto, CA
LEADING CONVENIENCE STORE CHAINS:			
7-Eleven	4		The Southland Corp., Pleasanton, CA
OTHER GROCERY STORES:	2		
TOTAL	13		

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na not available
* Share of Market Data not available

COLORADO

BOULDER

Market Area Covered: Primary Metropolitan Statistical Area (Boulder County)	No. of Stores	% of Market's Grocery Store Sales+	Principal Supplier
LEADING CHAINS:		74.0%	
7-Eleven (C)	7	*	McLane Western, Denver, CO
King Soopers	3	30.0	(Own) Denver, CO
Safeway	2	26.0	(Own) Denver, CO
Albertson's	1	15.0	McLane Western, Denver, CO
Duffy's IGA	1	3.0	na
LEADING INDEPENDENTS:		7.0%	
Alfelfa's Pearl St. Market	2	7.0	Assoc. Grocers, Denver, CO
Bova's Pantry	1	*	Assoc. Grocers, Denver, CO
Cornucopia	1	*	Assoc. Grocers, Denver, CO
Country Stores	1	*	Assoc. Grocers, Denver, CO
Ideal	1	*	Assoc. Grocers, Denver, CO
North Village Market	na	*	Affiliated Foods, Norfolk, NE
Ray's	1	*	Meats Only-Swifts, Denver, CO
Steel's	1	*	Assoc. Grocers, Denver, CO
OTHER GROCERY STORES	na	20.0%	
TOTAL	22+	100.0%	

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na not available
(C) Convenience Stores
+ Share of Market figures are estimated
* Included in "Other Grocery Stores" percent

COLORADO SPRINGS

Market Area Covered: Metropolitan Statistical Area (El Paso County)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		78.0%	
King Soopers	8	37.0	(Own) Denver, CO
Safeway	10	34.0	(Own) Denver, CO
Albertsons	6	7.0	(Own) Denver, CO
LEADING CONVENIENCE STORE CHAINS:		6.0%	
7-Eleven	39	3.0	McLane Western, Denver, CO
Kwik Way Stores	26	2.0	Super Value, Denver, CO
Loaf 'n Jug	11	1.0	McLane Western, Denver, CO
Circle K	4	*	McLane Western, Denver, CO
LEADING INDEPENDENTS:		7.0%	
Cubs	1	3.0	Super Value, Denver, CO
Babe's Market	3	1.5	Super Value, Denver, CO
Circle Super	1	1.0	City Market, Grand Junction Co.
City Supers	1	1.0	Super Value, Denver, CO
Simms Super	1	0.5	Super Value, Denver, CO
Black Forest Stores	1	*	Super Value, Denver, CO
Sax	1	*	Nash Finch, Denver, CO
OTHER GROCERY STORES	na	9.0%	
TOTAL	113+	100.0%	

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na not available

* Included in "Other Grocery Stores" percent

DURANGO

Market Area Covered: La Plata County	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		60.0%	
City Market	2	60.0	Dillon Co., Grand Junction, CO
VOLUNTARY &/OR COOPERATIVE GROUPS:		20.0%	
Associated Grocers (Shur Valu)	3	20.0	(Own) Pueblo, CO
OTHER GROCERY STORES	1	10.0%	
TOTAL	6	*	

PUEBLO

Market Area Covered: Metropolitan Statistical Area (Pueblo County)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		87.0%	
King Soopers	2	35.0	Own) Denver, CO
County Market	1	29.0	Super Value, Denver, CO
Safeway	3	23.0	(Own) Denver, CO
Kwik Way (C)	12	**	Super Value, Denver, CO
Loaf N Jugs (C)	16	**	McLane, Western, Denver, CO
7-Eleven (Southland Corp.) (C)	9	**	McLane, Western, Denver, CO
LEADING INDEPENDENTS:		10.0%	
Chet's Markets	2	5.0	Super ~~Value, Den~~ver, CO
So-Lo Discount	1	3.0	Super Value, Denver, CO
Super Foods	3	2.0	Affiliated Grocers, TX CO
Park Hill Super Duper	1	**	Super Value, Denver, CO
OTHER GROCERY STORES:	na	3.0%	
TOTAL	50+	100.0%	

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* Does not add to 100.0%
(C) Convenience Stores
** Included in "Other Grocery Stores" percent
na not available

CONNECTICUT

MERIDEN

Market Area Covered: Metropolitan Statistical Area (Parts of Middlesex and New Haven Counties)	No. of Stores	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:			
Food Mart	4		Sweet Life Foods, Suffield, CT
Stop & Shop	3		(Own) North Haven, CT
First National	2		(Own) Windsor Locks, CT
Edwards Food Warehouse	1		(Own) Burlington, MA
LEADING CONVENIENCE STORE CHAINS:			
Cumberland Farms	13		(Own) Canton, MA
Dairy Mart	4		(Own) Enfield, CT
Food Bag	3		(Own) Kensington, CT
Dairy Farms	1		na
Wawa Foods	1		(Own) Wawa, PA
VOLUNTARY &/OR COOPERATIVE GROUPS:			
Shop Rite	2		(Own) Wakefern Food Corp., Elizabeth, NJ
LEADING INDEPENDENTS:			
Everybody's Market	3		Hamden, CT
Barker's Market	1		Sweet Life Foods, Suffield, CT
Caplan's	1		na
East Side Market	1		na
Family Food Warehouse	1		na
Hilltop Market	1		na
Suburban Super	1		na
Town & Country	1		na
TOTAL	44		

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na not available

* Share of Market Data not available

NEW HAVEN[1]

Market Area Covered: Metropolitan Statistical Area (Parts of Middlesex and New Haven Counties)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		71.5%	
Stop & Shop	15	28.0	(Own) Boston, MA
First National	7	12.0	(Own) Windsor Locks, CT
Pathmark	4	9.5	(Own) Woodbridge, NJ
Waldbaum's/Food Mart	5	6.5	Sweet Life, Suffield, NJ
Greenfield's	3	4.0	Sweet Life, Suffield, NJ
Mott's Shop-Rite	3	4.0	(Own) Wakefern Food Corp., Elizabeth, NJ
Pegnataros	5	4.0	Springfield Sugar, Suffield, CT
Grand Union	1	1.0	(Own) Elmwood Park, NJ
A&P	2	1.0	(Own) Springfield, CT
Foodarama	1	1.0	(Own) Wakefern Food Corp., Elizabeth, NJ
Gristede Brothers	1	0.5	(Own) Bronx, NY
LEADING CONVENIENCE STORE CHAINS:		2.5%	
Cumberland Farms	53	1.5	Roger Williams, Providence, RI
Dairy Mart	20	na	na
Wa Wa Food Stores	14	0.5	Thrift-Way, Penn., Providence, RI
7-Eleven	7	0.5	Roger Williams, Providence, RI
VOLUNTARY &/OR COOPERATIVE GROUPS:		7.0%	
Allied Grocers	25	7.0	(Own) Windsor, CT
LEADING INDEPENDENTS:		14.5%	
Everybody's Market	9	9.0	Sweetlife, Windsor Locks, CT
Klarides	2	3.5	Bozzuto's, Cheshire, CT
Central Supermarket	2	1.0	Springfield Sugar, Suffield, CT
Walsh's IGA	1	0.5	Bozzuto's, Cheshire, CT
Crown Markets	1	0.5	Springfield Sugar, Suffield, CT
OTHER GROCERY STORES	na	5.5%	
TOTAL	181+	*	

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na not available

* Add to more than 100%

[1] Due to a lack of a source the New Haven survey was taken out of last years edition

DELAWARE

WILMINGTON[1]

Market Area Covered: Primary Metropolitan Statistical Area (New Castle County)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		68.0%	
Acme	19	27.0	American Stores Co., Whippany, NJ
Pathmark	4	22.0	& Schriver/Flickinger/ Small Co. Philadelphia, PA
Super Fresh	8	11.0	A&P Tea Co., Florence, NJ
Shop Rite	2	6.0	Wakefern Food Corp., Union, NJ
Shop 'N Bag	1	2.0	Flemington Co. Inc./Frankford Div., Walton, NJ
LEADING CONVENIENCE STORE CHAINS:		11.0%	
7-Eleven	33		The Southland Corp., Bedford Hills, NY; Alexandria, VA; Wilson Grove, PA
Cumberland Farms	18	11.0	(Own) Canton, MA
Wawa	12		(Own) Wawa, PA
ALL OTHER STORES*	na	21.0%	
TOTAL	97+	100.0%	

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na not available

* This includes all other supermarket/grocery stores/ Independents and any other Convenience Stores.

[1] Due to lack of a source the information on Willmington is based on last years entry. Number of Stores & Market Share Data are estimated.

FLORIDA

BRADENTON[1]

Market Area Covered: Metropolitan Statistical Area (Manatee County)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		65.0%	
Winn Dixie	9	25.0	(Own) Tampa, FL
Publix	6	21.0	(Own) Lakeland, FL
Lucky	4	15.0	(Own) Tampa, FL
Albertson's	2	3.0	Albertson's South Co., Orlando, FL
Family Mart	1	1.0	Family Center, Tampa, FL
VOLUNTARY &/OR COOPERATIVE GROUPS:		9.0%	
Affiliated of Florida	6	7.0	Affiliated of Florida, Tampa, FL
Foodway	4	2.0	Affiliated of Florida, Tampa, FL
LEADING CONVENIENCE STORE CHAINS		10.0%	
Shop'N Go	20	5.0	Certified Grocers, Ocala, FL
Circle K	44	3.0	Malone & Hyde, Miami, FL
Majik Markets	5	1.0	Certified Grocers, Ocala, FL
7-Eleven	12	1.0	Southland Corp., Orlando, FL
OTHER GROCERY STORES	na	16.0%	
TOTAL	113+	100.0%	

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na not available

[1] Due to a lack of a source, the Bradenton survey was taken out of last years edition

DAYTONA BEACH

Market Area Covered: Metropolitan Statistical Area (Volusia County)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		77.0%	
Publix	16	27.0	(Own) Lakeland, FL
Winn Dixie	17	25.0	(Own) Orlando, FL
Super X	6	16.0	na
Albertson's	1	4.0	(Own) Orlando, FL
Pic N Save	6	3.0	(Own) Jacksonville, FL
Goodings (Certified)	2	2.0	(Own) Orlando, FL
LEADING CONVENIENCE STORE CHAINS:		10.5%	
7-Eleven	29	4.0	Southland Corp., Orlando, FL
Handy Way	30	3.0	(Own) Ocala, FL
Jiffy	31	1.5	(Own) Miami, FL
Majik	18	1.5	(Own) Tampa, FL
Little General	11	0.5	Southland Corp., Orlando, FL
LEADING INDEPENDENTS:		10.5%	
Thriftway (Certified)	3	10.5	(Own) Tampa, FL
Metz (Certified)	3		(Own) Tampa, FL
Pearson's (Certified)	3		(Own) Tampa, FL
Wiggins Bros.	2		(Own) Lakeland, FL
OTHER GROCERY STORES	na	2.0%	
TOTAL	178+	100.0%	

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na not available

FORT WALTON BEACH

Market Area Covered: Metropolitan Statistical Area (Okaloosa County)	No. of Stores	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:			
Kelley's IGA	1		Bruno's, Birmingham, AL
Delchamps	3		(Own) Montgomery, AL
Piggly Wiggly	3		(Own) Birmingham, AL
Winn Dixie	2		(Own) Montgomery, AL
A&P	1		(Own) New Orleans, LA
Foodworld (Bruno's)	1		Bruno's, Birmingham, AL
LEADING INDEPENDENTS:			
Odom's Meat Market	1		na
LEADING CONVENIENCE STORE CHAINS:			
Tom Thumbs	23		na
7-Eleven	11		The Southland Corp., Ravine, FL
Jr. Food Stores	1		(Own) Jackson, MS
Circle K	4		(Own) Slidell, LA
Magic Mart	1		na
OTHER GROCERY STORES			
Ritz	na		na
TOTAL	60+		

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na not available

* Share of Market Data not available

GAINESVILLE[1]

Market Area Covered: Metropolitan Statistical Area (Alachua & Bradford Counties)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		80.0%	
Winn Dixie	4	40.0	(Own) Jacksonville, FL
Publix	5	30.0	(Own) Lakeland, FL
Albertson's	1	10.0	(Own) Jacksonville, FL
Kash & Karry	2	na	Geneva, AL
Food 4 Less	1	na	
VOLUNTARY &/OR COOPERATIVE GROUPS:		5.0%	
Affiliated of Florida	2	5.0	Tampa, FL
OTHER GROCERY STORES:		15.0%	
Li'l Champ Food Stores (C)	16	3.0	(Own) Jacksonville, FL
Munford (C)	15	2.0	(Own) Jacksonville, FL
Huntley Jiffy Stores (C)	6	2.0	Palotka, FL
Shelton Food Stores	1	1.5	Ocala, FL
7-Eleven (C)	9	1.0	Orlando, FL
M & H Stores (C)	5	0.5	Ocala, FL
Others	na	5.0	
TOTAL	67+	100.0%	

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na not available

(C) Convenience Stores

[1] Due to a lack of a source, the Gainesville survey was taken out of last years edition

JACKSONVILLE

Market Area Covered: Metropolitan Statistical Area (Nassau, Duval, Clay and St. Johns Counties)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		79.0%	
Winn Dixie	39	34.0	(Own) Jacksonville, FL
Publix	16	23.0	(Own) Jacksonville, FL
Albertsons	4	9.0	Super Foods, Orlando, FL
Save and Pak	3	9.0	Direct Delivery
Pic N' Save	2	2.0	(Own) Jacksonville, FL
Affiliated of Florida (Foodway)	20	1.0	(Own) Tampa, FL
Souds (IGA)	4	1.0	Higdon Grocery Co., Quincy, FL
LEADING CONVENIENCE STORES:		15.0%	
Huntly Jiffy (includes Day-N-Nite)	144	5.0	Certified Grocers, Ocala, FL
Lil' Champ	126	4.0	Certified Grocers, Ocala, FL
Majik Markets	27	2.0	Munford, Inc., Atlanta, GA
Seven Eleven	30	2.0	Southland Corp., Orlando, FL
Kangaroo (Previously known as Zippy Mart)	25	2.0	(Own) Canton, OH
COMMISSARIES	3	4.0%	na
ALL OTHER GROCERY STORES	na	2.0%	
TOTAL	443+	100.0	

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na not available

NAPLES

Market Area Covered:
Naples Collier County

	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		95.0%	
Publix	7	35.0	(Own) Jacksonville, FL
Winn Dixie	7	30.0	(Own) Jacksonville, FL
Florida Choice	4	25.0	na
Kash N'Carry	1	5.0	Tampa Wholesale, Tampa, FL
LEADING INDEPENDENTS:		1.0%	
Bennett's Food Store	1		na
Wynn's Family Market	1		na
LEADING CONVENIENCE STORE CHAINS:		4.0%	
Circle K	4	4.0	(Own) Mango, FL
Gulfshore Gourmet	1		na
Lil General	3		Orlando, FL
7-Eleven	15		Southland Corp., Orlando, FL
Shop 'N Go	10		(Own) Mango, FL
Stoney's	4		na
TOTAL	58	100.0%	

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na not available

ORLANDO

Market Area Covered: Metropolitan Statistical Area (Orange, Osceola and Seminole Counties)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		88.0%	
Publix	28	28.0	(Own) Lakeland, FL
Winn-Dixie	37	27.0	(Own) Orlando, FL
Albertson's	9	17.0	(Own) Orlando, FL
Gooding's	8	12.0	Certified Grocers of Florida, Ocala, FL
Piggly Wiggly	4	2.0	Malone & Hyde, Miami, FL
Florida Choice	2	1.0	(Own) Maitland, FL
Thriftway	2	1.0	Certified Grocers of Florida, Ocala, FL
Kash 'N Karry	1	*	(Own) Tampa, FL
ALL OTHER GROCERY STORES	na	12.0%	
TOTAL	91+	100.0%	

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na not available

* Included in "All Other Grocery Stores" percent

PANAMA CITY

Market Area Covered: Metropolitan Statistical Area (Bay County)	No. of Stores	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:			
Winn Dixie	6		(Own) Jacksonville, FL
Food World	3		Bruno's Inc., Panama City, FL
Piggly Wiggly	3		Fleming Foods, Geneva, AL
Delchamps	2		na
Albertson's	1		Lewis-Bear, Pensicola, FL
LEADING INDEPENDENTS:			
Sunshine	4		Higdon Grocery Co., Cairo, GA, & Local vendors
LEADING CONVENIENCE STORE CHAINS:			
Sunshine Jr.	345		(Own) Panama City, FL
TOTAL	364		

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na not available
* Share of Market Data not available

TALLAHASSEE

Market Area Covered: Metropolitan Statistical Area (Gadsden and Leon Counties)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		70.0%	
Publix	5	35.0	Publix Warehouse, Lakeland, FL
Winn Dixie	5	20.0	W/D Warehouse, Jacksonville, FL
Albertson's	2	15.0	Lewis Bear, Pensacola, FL
Swanee Swifty	20	na	Higdon Grocery, Quincy, FL
Magic Markets (C)	19	na	(Own) Jacksonville, FL
South Georgia Grocery (C)	12	na	na
Jr. Food Stores (C)	11	na	na
Sing Stores	11	na	Higdon Grocery, Quincy, FL
Hoggly-Woggly	3	na	Lewis Bear, Pensacola, FL
Food 4 Less	2	na	Fleming Foods, Geneva, FL
Havey's Supermarket	2	na	J.H. Harvey Company, Nashville, TN
LEADING INDEPENDENTS:		10.0%	
Warehouse Foods	1	10.0	Higdon Grocery, Quincy, FL
RIO	11	na	na
Gary's IGA	2	na	Higdon Grocery, Quincy, FL
Harvest Market	1	na	Higdon Grocery, Quincy, FL
Sam's Wholesale Warehouse	1	na	na
OTHER GROCERY STORES	na	5.0%	
TOTAL	108+	*	

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na not available
(C) Convenience Stores
* Does not add to 100% due to the fact that the percent of sales for certain stores was not available.

GEORGIA

ATHENS

Market Area Covered: Metropolitan Statistical Area (Clarke, Jackson, Madison & Oconee Counties)	No. of Stores	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:			
Winn Dixie	3		(Own) Atlanta, GA
Bilo	2		(Own) Mauldin, SC
Kroger	2		(Own) Atlanta, GA
Piggly Wiggly	1		(Own) Charleston, GA
VOLUNTARY &/OR COOPERATIVE GROUPS:			
Eli Whitt Co.	1		na
Gold Kist	1		na
McLane Southeast	1		na
LEADING INDEPENDENTS:			
Bill's Goods	5		na
Family Food	1		na
LEADING CONVENIENT STORE CHAINS:			
Golden Pantry	61		(Own) Athens, GA
Majik Market	4		Munford Inc., Atlanta
Bread Basket	2		na
Rusty's	2		na
Starvin' Marvin	2		na
Target Store	2		na
TOTAL	90		

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na not available

* Share of Market Data not available

AUGUSTA[1]

Market Area Covered: Metropolitan Statistical Area (Columbia, McDuffie & Richmond Counties-GA Arken County-SC	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		92.1%	
Kroger	4	27.8	na
Piggly Wiggly	7	26.0	na
Winn Dixie	6	21.0	na
Bilo	5	10.0	na
Food Lion	5	7.3	na
LEADING INDEPENDENTS:			
Gurley's	8	1.8	na
LEADING CONVENIENCE STORE CHAINS:			
7-Eleven	na	*	The Southland Corp., Orlando FL
OTHER GROCERY STORES	14	6.1%	
TOTAL	49+	100.0%	

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na not available

* Included in "Other Grocery Stores" percent

[1] Due to a lack of a source, the Augusta survey was taken from last years edition

MACON

Market Area Covered: Metropolitan Statistical Area (Bibb, Houston, Jones and Peach Counties)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		82.0%	
Piggly Wiggly	15	40.0	(Own) Vidalia, GA
Kroger	3	30.0	(Own) Atlanta, GA
Bi Lo	3	8.0	(Own) Mauldon, GA
Winn-Dixie	2	8.0	(Own) Atlanta, GA
Family Mart	1	4.0	na
LEADING INDEPENDENTS:		5.0%	
Food Fair	1	3.0	(Own) Macon, GA
J&L Super Markets	3	2.0	(Own) Macon, GA
OTHER GROCERY STORES: (Including Convenience Stores)	58	5.0%	na
TOTAL	86	100.0%	

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na not available

SAVANNAH[1]

Market Area Covered: Metropolitan Statistical Area (Chattam & Effingham Counties)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		89.0%	
M & M	6	39.0	(Own) Savannah, GA
Piggly Wiggly Carolina	8	21.0	(Own) Charleston, SC
Kroger	2	12.0	(Own) Atlanta, GA
Gurley's	4	11.0	Wetterau, Inc., Charleston, SC
Red & White	4	6.0	Wetterau, Inc., Charleston, SC
VOLUNTARY &/OR COOPERATIVE GROUPS:			
Alexander Groc. Co.	na	na	Wholesaler (Savannah, GA)
LEADING INDEPENDENTS:		2.0%	
David's	1	2.0	(Own) Savannah, GA
OTHER GROCERY STORES	35	9.0%	
TOTAL	60	100.0%	

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na not available

[1] Due to a lack of a source, the Savannah survey was taken from last years edition

HAWAII

HONOLULU

Market Area Covered: Metropolitan Statistical Area (Honolulu County)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		67.6%	
Foodland	28	21.1	Fleming Foods, Honolulu, HI
Times	14	15.8	(Own) Honolulu, HI
Safeway	13	15.3	(Own) Freemont, CA
Star	9	9.4	Certified Grocers of California Los Angeles, CA
Daiei Holiday Mart	4	6.3	Certified Grocers of California Los Angeles, CA
LEADING INDEPENDENTS:		26.0%	
KTA	4	5.3	Y. Hoda & Company, Ltd., Hilo, HI
ABC	28	3.9	na
7-Eleven	36	3.0	The Southland Corp., Englewood, CO
Sure Save	4	2.6	Y. Hoda & Company, Ltd., Hilo, HI
Longs Drugs (Foods)	16	2.0	na
Big Save	8	1.8	Certified Grocers of California, Eleele, HI
Food Fair	2	1.6	Y. Hoda & Company, Ltd., Hilo, HI
Ooka	1	1.0	na
Tamura	1	0.9	na
Okimoto Corp	2	0.8	na
Magasako	1	0.8	na
Pay N Save	12	0.7	na
P & P	1	0.6	na
Gibbons	1	0.5	na
Haleiwa	1	0.5	na
OTHER GROCERY STORES	na	6.4%	
TOTAL	182+	100.0%	

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na not available

IDAHO

BOISE

Market Area Covered: Metropolitan Statistical Area (Ada County)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		68.1%	
Albertson's*	11	27.9	(Own) Boise, ID
Smith's Food King	4	19.4	(Own) Ogden, UT
Waremart	2	9.0	na
M & W	3	6.8	Assoc. Grocers, Boise, ID
Circle K (C)	19	3.0	na
7-Eleven (C)	12	2.0	na
OTHER GROCERY STORES	na	31.9%	
TOTAL	51+	100.0%	

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na not available

(C) Convenience Stores

* Two of Albertson's stores are Buttrey's. Albertsons purchased them when Buttrey's went out of business (7/1/87).

MOSCOW

Market Area Covered: Latah County	No. of Stores	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:			
Rosauers	3		(Own) Spokane, WA
Safeway	2		(Own) Seattle, WA
Superstore	1		na
Tidyman's Warehouse Foods	1		West Coast Grocery Co., Spokane, WA
VOLUNTARY &/OR COOPERATIVE GROUPS:			
Empire Foods	2		West Coast Grocery Co., Spokane, WA
Dissmore's IGA	1		West Coast Grocery Co., Spokane, WA
Modernway (Thrift)	1		West Coast Grocery Co., Spokane, WA
LEADING CONVENIENCE STORE CHAINS:			
Circle K	2		na
Sunset Mart	2		na
TOTAL	15		

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* Share of Market Data not available

ILLINOIS

AURORA

Market Area Covered: Primary Metropolitan Statistical Area (Greater Aurora/Fox Valley)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		60.0%	
Eagle	5	25.0	(Own) Rock Island, Milan, IL
Jewel	5	20.0	(Own) Melrose Park, IL
Dominick's	3	15.0	(Own) Northlake, IL
LEADING INDEPENDENTS:		30.0%	
Walts	5	8.0	na
Blue Goose	1	7.0	na
Buy Rite	2	5.0	na
Frank's	2	5.0	na
Super Saver	1	5.0	na
LEADING CONVENIENCE STORE CHAINS:			
Phillips '66'	8	*	na
White Hen	4	*	Dearborn Wholesalers, Chicago, IL
7-Eleven	3	*	Southland Corp., Champaign, IL
Stop N Go	1	*	Certified Grocers, Madison, WI
OTHER GROCERY STORES	6	10.0%	
TOTAL	46	100.0%	

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na not available

* Included in "Other Grocery Stores" percent

BLOOMINGTON[1]

Market Area Covered: Metropolitan Statistical Area (McLean County)	No. of Stores	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:			
Jewel Food Stores	6		(Own) Melrose Park, IL
Kroger	5		(Own) Indianapolis, IN
Aldi Discount Foods	1		na
Eagle Foods	1		(Own) Milan, IL
VOLUNTARY &/OR COOPERATIVE GROUPS:			
United Independent	23		(Own) Chris Hoerr & Sons, East Peoria, IL
IGA	19		J.M. Jones, Champaign, IL
Cub Foods	1		J.M. Jones, Champaign, IL
LEADING INDEPENDENTS:			
Convenient Food Mart (Bloomington)	3		na
Clapp's (Dwight)	1		na
Convenient Food Mart (Normal)	1		na
Convenient Food Market (Lincoln)	1		na
Dave's (Fairbury)	1		na
Diana Foods	1		Jewel Foods, Melrose Park, IL
Eddie's Market (Bloomington)	1		Wayco Foods Corp., Elgrove, IL
Mike's Market	1		Certified Grocers, Chicago, IL
OTHER GROCERY STORES	116		
TOTAL	182		

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na not available

* *Share of Market Data not available*

[1] Bloomington has experienced no changes since last year

CHAMPAIGNE-URBANA

Market Area Covered:
Metropolitan Statistical Area
(Champaign County)

	No. of Stores	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:			
Eagle Foods	3		(Own) Milan, IL
Jewel	3		(Own) Melrose Park, IL
VOLUNTARY &/OR COOPERATIVE GROUPS:			
IGA	3		J.M. Jones Co., Inc., Champaign, IL
Diana Foods	2		Chris Hoerr & Sons, East Peoria IL
LEADING INDEPENDENTS:			
White Hen Pantry	5		Chris Hoerr & Sons, East Peoria,
Colonial Pantry	4		Southland Corp., Champaign, IL
Convenient Food Mart	3		Southland Corp., Champaign, IL
7-Eleven	2		Southland Corp., Champaign, IL
Valu Check	2		J.M. Jones, Champaign, IL
Prospect Foods	1		J.M. Jones, Champaign, IL IL
Richards	1		J.M. Jones, Champaign, IL
OTHER GROCERY STORES	7		
TOTAL	36		

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* Share of Market Data not available

DECATUR[1]

Market Area Covered: Metropolitan Statistical Area (Macon County)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		87.3%	
Cub Foods	1	26.9	J.M. Jones, Champaign, IL
Jewel	3	19.4	(Own) Champaign, IL
Eagle	3	19.2	(Own) Milan, IL
Kroger	3	15.4	(Own) St. Louis, MO
Food For Less	1	5.4	Wetterau, St. Louis, MO
Aldi Discount Foods	1	1.0	na
Huck's (C)	6	**	Martin & Bayley, Carmi, IL
White Hen (C)	2	**	Dearborn Wholesalers, Chicago, IL
LEADING INDEPENDENTS:		4.0%	
Kennedy's	2	4.0	J.M. Jones, Champaign, IL
Star Markets	2	**	Champaign, IL
OTHER GROCERY STORES	26	11.8%	
TOTAL	50	***	

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na not available
(C) Convenience Stores
** Included in "Other Grocery Stores"
***Adds to more than 100.0%

[1] Due to a lack of a source, the Decatur survey was taken out of last years edition

ELGIN [1]

Market Area Covered: Primary Metropolitan Statistical Area (Kendall County)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		31.0%	
Jewel	4	23.0	(Own) Melrose Park, IL
Eagle Foods	3	na	(Own) Milan, IL
7-Eleven (C)	11	5.0	na
Convenience Food Marts	4	3.0	Dearborn Whlsl. Grocers, Chicago, IL
VOLUNTARY &/OR COOPERATIVE GROUPS:		3.0%	
IGA	1	3.0	M. Loeb & Co., Elk Grove, IL
LEADING INDEPENDENTS:		25.0%	
Gromer's	1	17.0	Central Grocers Corp., Franklin Park, IL
Dino's	1	5.0	Central Grocers Corp., Franklin Park, IL
Stop'N Go Foods (C)	2	3.0	Certified Grocers, Madison, WI
OTHER GROCERY STORES	12	15.0%	
TOTAL	39	**	

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na not available

(C) Convenience Stores

[1] Due to a lack of a source, the Elgin survey was taken from last years edition

**Does not add to 100% due to the fact that the percent of sales for certain stores was not available.

JOLIET [2]

Market Area Covered: Primary Metropolitan Statistical Area (Grundy & Will Counties)	No. of Stores	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:			
Jewel Food	5		(Own) Melrose Park, IL
Eagle	4		(Own) Milan, IL
Aldi Discount Foods	1		(Own) Batavia, IL
Cub	1		J.M. Jones, Champaigne, IL
Dominick	1		(Own) Northlake, IL
LEADING INDEPENDENTS:			
Certified	2		na
Economy	2		na
Hansen's Red Fox	1		Chris Hoerr & Sons, East Peoria IL
Hoiotes	1		na
Mitchells	1		na
Parks Bros.	1		na
OTHER GROCERY STORES	2		
TOTAL	22		

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na not available

[2] Joliet has experienced no changes since last year

* Share of Market Data not available

KANKAKEE[1]

Market Area Covered: Metropolitan Statistical Area (Kankakee County)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		88.0%	
Jewel Food Stores	2	32.0	(Own) Melrose Park, IL
Scot Lad Foods	3	25.0	(Own) Lansing, IL
Eagle Foods	2	18.0	(Own) Milan, IL
Kroger	1	13.0	(Own) St. Louis, MO
LEADING CONVENIENCE STORE CHAINS:		7.0%	
Convenient Food Stores	na	7.0	na
VOLUNTARY &/OR COOPERATIVE GROUPS:		5.0%	
Ruffini Super Value	1	1.0	na
Glenns Cardinal Foods	1	1.0	na
Herscher IGA Foodliners	1	1.0	na
Manteno Finer Foods	1	1.0	na
Momennce Finer Foods	1	1.0	na
TOTAL	13+	100.0%	

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na not available

[1] Due to a lack of a source, the Kankakee survey was taken from last years edition

PEORIA

Market Area Covered: Metropolitan Statistical Area (Peoria, Tazewell & Woodford Counties)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		65.5%	
Kroger	11	26.0	(Own) Indianapolis & Peoria, IL
Eagle (Lucky Stores, Inc.)	5	12.0	(Own) Rock Island, IL
Thompson Food Basket	7	11.0	Chris Hoerr & Sons, E. Peoria, IL
Convenient Food Marts	16	4.0	Chris Hoerr & Sons, E. Peoria, IL
Country Market (Pekin)	1	4.0	J.M. Jones Co., Champaign/ Peoria, IL
Randall's	1	3.5	J.M. Jones Co., Champaign Peoria, IL
Martin's (Morton)	1	3.0	Chris Hoerr & Sons, E. Peoria, IL
Lowells Food Stores	2	2.0	(Own) Indianapolis, IN
VOLUNTARY &/OR COOPERATIVE GROUPS:		27.0%	
Red Fox Stores	20	18.0	Chris Hoerr & Sons, E. Peoria, IL
IGA (excluding Ben's)	13	9.0	J.M. Jones Co., Champaign/Peoria, IL
LEADING INDEPENDENTS:		7.0%	
Ben Schwartz (IGA)	4	4.0	J.M. Jones Co., Champaign/ Peoria, IL
Mr. K's	2	3.0	J.M. Jones Co., Champaign/ Peoria, IL
OTHER GROCERY STORES	na	7.5%	
TOTAL	83+	*	

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na not available

* Percents add to more than 100.0%

SPRINGFIELD

Market Area Covered: Metroplitan Statistical Area (Sangamon & Menard Counties)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		89.8%	
Jewel	4	22.1	(Own) Champaign, IL
Shop 'N Save	3	21.8	Wetterau Foods, St. Louis, MO
National	2	19.2	(Own) Rosemont, IL
Eagle Foods	3	12.8	(Own) Rock Island, IL
Cub Foods	1	9.3	J.M. Jones Co., Champaign, IL
Aldi	2	4.6	(Own) Batavia, IL
VOLUNTARY &/OR COOPERATIVE GROUPS		5.7%	
Red Fox	3	3.4	Chris Hoerr & Sons, E. Peoria, IL
IGA	2	2.3	Wetterau Foods, St. Louis, MO
LEADING INDEPENDENTS:		2.2%	
Avenue Foods	1	1.1	Chris Hoerr & Sons, E. Peoria, IL
Humphreys	1	1.1	Chris Hoerr & Sons, E. Peoria, IL
OTHER GROCERY STORES	na	2.3%	
TOTAL	22+	100.0%	

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na not available

INDIANA

ANDERSON

Market Area Covered: Metropolitan Statistical Area (Madison County)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		35.0%	
Marsh	3	35.0	(Own) Yorktown, IN
LEADING INDEPENDENTS:		64.0%	
Payless	5	39.0	Scot Lad, Lansing, IL
Harvest Market	3	9.0	McMahon-Lieb Co., Anderson, IN
Murphy's	2	7.0	na
Aldi Discount Foods	1	4.0	na
Mois Market	1	2.0	McMahon-Lieb Co., Anderson, IN
Strong's Market	1	2.0	na
Cook's Market	1	1.0	McMahon-Lieb Co., Anderson, IN
OTHER GROCERY STORES	na	1.0%	
TOTAL	17+	100.0%	

EVANSVILLE, IN.-KY. [1]

Market Area Covered: Metropolitan Statistical Area (Vanderburg, Warrick & Posey Counties, IN) (Henderson County, KY)	No. of Stores	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:			
IGA	6		Wetterau Foods, Bloomington, IN
Key Markets	9		Creasey Co., Evansville, iN
LEADING INDEPENDENTS:			
Great Scot	4		Scot Lad, Lansing, IL
Wesselman's	9		Creasey Co., Evansville, IN
Sureway	3		Malone & Hyde, Sykeston, MO
Schnucks/Walgreens	2		Schnucks Foods, St. Louis, MO
Spaldings	6		J. Winkler & Sons, Dale, IN
Royal	2		J. Winkler & Sons, Dale, IN
Jerry's	4		na
OTHER GROCERY STORES	116		
TOTAL	161		

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na not available

[1] Due to a lack of a source, the Evansville survey was taken from last years edition

* Share of Market Data not available

ELKHART

Market Area Covered: Metropolitan Statistical Area (Elkhart County)	No. of Stores	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:			
Kroger	14		(Own) Indianapolis, IN
Wilts Food Centers	13		Food Marketing, Ft. Wayne, IN
Martins Supermarkets	12		(Own) Mishawkee, IN
LEADING INDEPENDENTS:			
Everett's	2		na
Harding's	2		na
Shelton's	2		na
Bargain Bag Disc. (both owned by one person)	1		Wetterau Foods, Bloomington, IL
Maurek's IGA	1		Wetterau Foods, Bloomington, IL
TOTAL	47		

FORT WAYNE

Market Area Covered: Metropolitan Statistical Area (Aleen, DeKalb & Whitley Counties)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		12.0%	
Kroger	7	12.0	(Own) Ft. Wayne, IN
LEADING INDEPENDENTS:		74.0%	
Scotts	9	34.0	Scot Lad, Inc., Lima, OH
Rogers	11	28.0	Food Marketing, Fort Wayne, IN
Lynn's	3	9.0	Food Marketing, Fort Wayne, IN
White Swan	2	3.0	Food Marketing, Fort Wayne, IN
ALL OTHER GROCERY STORES	18	15.0%	Food Marketing, Fort Wayne, IN and/or IGA, Bloomington, IN
TOTAL	50	**	

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* Share of Market Data not available

** Percents add up to more than 100.0%

GARY

Market Area Covered: Primary Metropolitan Statistical Area (Lake and Porter Counties)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		30.0%	
Eagle	5		(Own) Milan, IL
Jewel	5	30.0	(Own) Chicago, IL
Aldi	3	na	na
LOCAL CHAINS & INDEPENDENTS:		60.0%	
Certified:			
Basics Warehouse	1	13.0	Cert. Grocers of Illinois, Chicago, IL
Wiseway	4	12.5	Cert. Grocers of Illinois, Chicago, IL
Save More Food Centers	2	9.5	Cert. Grocers of Illinois, Chicago, IL
Tip Top	1	6.5	Cert. Grocers of Illinois, Chicago, IL
Shop Rite Foods	1	3.5	Cert. Grocers of Illinois, Chicago, IL
Candiano's	1	2.0	Cert. Grocers of Illinois, Chicago, IL Value Mart 3 na
Leo's Super Saver	1	*	Cert. Grocers of Illinois, Chicago, IL
Sterk's Super Foods	1	* *	Cert. Grocers of Illinois, Chicago, IL
Central:			
Wilco	1	13.0	Central Grocers, Franklin Park, IL
Costas	3		Spartan, Grand Rapids, MI
Strack & Vantil	4	*	na
Town & Country	3	*	na
Foodseller	2	*	na
Five Star	1	*	na
Save A Lot	1	*	na
Ultra	1	*	na
Key Markets	6	*	na
OTHER GROCERY STORES	na	10.0%	
TOTAL	50+	100.0%	

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na not available
* Included in "Other Grocery Stores" percent

MUNCIE

Market Area Covered:
Metropolitan Statistical Area
(Delaware County)

	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		97.0%	
Marsh	4	44.0	(Own) Yorktown, IN
Ross	4	30.0	Food Marketing, Ft. Wayne, IN
Wise	2	15.0	White Villa Foods, Dayton, OH
Eaveys	2	8.0	Certified Grocers, Indianapolis, IN
OTHER GROCERY STORES:	2	3.0%	Allied Grocers, Indianapolis, IN
TOTAL	14	100.0%	

SOUTH BEND [1]

Market Area Covered:
Metropolitan Statistical Area
(St. Joseph County)

	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		26.1%	
Kroger	8	26.1	(Own) Indianapolis, IN
VOLUNTARY &/OR COOPERATIVE GROUPS:		13.1%	
W.W. Wilt	2	4.8	Food Marketing, Ft. Wayne, IN
County Market	1	4.7	Food Marketing, Ft. Wayne, IN
Cira's	3	3.6	Food Marketing, Ft. Wayne, IN
LEADING INDEPENDENTS:		48.7%	
Martin's	8	36.7	(Own) Mishawka, IN
Park & Shop	3	7.5	Certified Grocers of Illinois, Chicago, IL
Hawk's	1	2.7	Certified Grocers of Illinois, Chicago, IL
Gruber's	2	1.8	Centrella, Franklin Park, IL
OTHER GROCERY STORES	na	32.0%	
TOTAL	28+	*	

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na not available
* Adds to more than 100%

[1] South Bend experienced no changes since last year

TERRE HAUTE[2]

Market Area Covered: Metropolitan Statistical Area (Clay and Vigo Counties)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		84.0%	
Kroger	4	40.0	(Own) Indianapolis, IN
Great Scot	2	30.0	Super Valu, Champaign, IL
No Frills	5	14.0	National Tea, Indianapolis, IN
VOLUNTARY &/OR COOPERATIVE GROUPS:		1.0%	
IGA	1	1.0	Wetterau Foods, Bloomington, IL
OTHER GROCERY STORES	3	10.0%	
TOTAL	15+	**	

**Does not add to 100%

[2] Terre Haute experienced no changes since last year

IOWA [1]

CEDAR RAPIDS

Market Area Covered: Metropolitan Statistical Area (Linn County)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		80.0%	
Hy-Vee	7	52.0	(Own) Chariton Whlsl., Chariton, IA
Me Too Super Markets	4	14.0	Nash Finch Co., Cedar Rapids, IA
Econo Foods	2	10.0	Nash Finch Co., Cedar Rapids, IA
Aldi Discount Foods	3	4.0	(Own) W.Burlington, IA
VOLUNTARY &/OR COOPERATIVE GROUPS:		5.0%	
Randall's	2	5.0	Super Valu, Des Moines, IA
OTHER GROCERY STORES	38	35.0%	
TOTAL	56	*	

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na not available

* Adds to more than 100.0%

[1] Cedar Rapids has experienced no changes since last year

DAVENPORT-ROCK ISLAND-MOLINE

Market Area Covered: Metroplitan Statistical Area (Scott County, Iowa Rock Island County, Illinois)	No. of Stores*	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:		92.0%	
Eagle	12	43.1	Lucky Stores (Midwestern Div.) Milan, IL
Jewel	5	17.7	(Own) Chicago, IL
Hy-Vee	5	16.8	(Own) Chariton, IA & Nash Finch, Cedar Rapids, IA
Aldi Discount Foods	4	5.4	(Own) Chicago, IL
Easter Foods	2	3.0	Super Valu, Des Moines, IA
County Markets	1	2.5	Super Valu, Des Moines, IA
Joevan Foods	1	2.0	na
Food 4 Less	1	1.5	Chris Hoerr, Peoria, IL
VOLUNTARY &/OR COOPERATIVE GROUPS:		4.3%	
Royal Blue	4	2.0	Farm House Foods, Davenport, IA
Super Valu Stores	3	1.2	(Own) Des Moines, IA
Jack & Jill Stores	3	1.1	Nash Finch, Cedar Rapids, IA
LEADING INDEPENDENTS:		3.7%	
7-Eleven (C)	24	2.7	na
Convenient Stores (C)	9	1.0	na
OTHER GROCERY STORES	19	2.4%	
TOTAL	93	**	

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na not available

* Number of Stores and % of Market Share Data figures are averages of totals supplied by Mr. Al Roels, General Adv. Mgr., Moline Dispatch/Rock Island Argus and a second source who wishes to remain annonymous.

**Percents equal more than 100.0%

DES MOINES

Market Area Covered: Metropolitan Statistical Area (Dallas, Polk & Warren Counties)	No. of Stores	% of Customer Preference+	Principal Supplier
LEADING CHAINS:		72.0%	
Hy-Vee	13	44.0	(Own) Chariton Whlsl., Chariton, IA
Dahl's Food Stores	10	28.0	Super Valu, Des Moines, IA
VOLUNTARY &/OR COOPERATIVE GROUPS:		24.0%	
Food 4 Less	3	10.0	Erickson Petroleum Co., Minneapolis, MN
Super Valu	9	10.0	(Own) Des Moines, IA
Sav U Mor	1	4.0	(Own) Chariton, IA
AG	6	*	Assoc. Grocers of Iowa Des Moines, IA
Food Saver	1	*	M. & Jr. Hakes, Inc., Laurens, IA
Food World	1	*	M. & Jr. Hakes, Inc., Laurens, IA
OTHER GROCERY STORES	21	4.0%	
TOTAL	65	100.0%	

+ Percents based on the following question: "What is the name of the food store where you do most of your major food shopping?

* Included in "Other Grocery Stores" percent

DUBUQUE[1]

Market Area Covered: Metropolitan Statistical Area (Dubuque County)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		72.0%	
Eagle	3	47.0	(Own) Milan, IL
Randall's	1	15.0	Super Valu, Des Moines, IA
Thompson	1	5.0	Assoc. Grocers, Des Moines, IA
Econo Foods	1	5.0	Nash Finch Co., Cedar Rapids, IA
Save U More	1	na	Hy-Vee
Aldi Discount Foods	na	na	Aldi Inc.
Oky Doky	9	na	Association of Grocers
K & K Foods	na	na	Super Valu, Des Moines, IA
OTHER GROCERY STORES	na	28.0%	
TOTAL	16+	100.0%	

IOWA CITY

Market Area Covered Metropolitan Statistical Area (Johnson County)	No. of Stores	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:			
Hy-Vee	4		(Own) Chariton, IA
Eagle	3		(Own) Milan, IA
Randalls	2		Super Valu, Des Moines, IA
Econo Foods	1		Nash Finch Co., Cedar Rapids, IA
LEADING CONVENIENCE STORE CHAINS:			
Casey's	1		na
Quik-Trip	1		na
TOTAL			

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na not available

[1] Due to a lack of a source, the Dubuque survey was taken from last years edition

* Share of Market Data is not available

WATERLOO[1]

Market Area Covered Metropolitan Statistical Area (Black Hawk & Bremer Counties)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		73.0%	
Hy-Vee	5	39.0	(Own) Chariton, IA
County Market	1	22.0	(Own) Des Moines, IA
Food 4 Less	1	10.0	(Own) Laurens, IA
Aldi Discount Foods	1	2.0	(Own) Burlington, IA
VOLUNTARY &/OR COOPERATIVE GROUPS:		18.0%	
Warehouse Mart	1	11.0	Nash Finch, Cedar Rapids, IA
Super Valu	3	5.0	(Own) Des Moines, IA
Jack & Jill	1	2.0	Nash Finch, Cedar Rapids, IA
LEADING INDEPENDENTS:		5.0%	
S & S Markets	2	3.0	Assoc. Grocers, Ankeny, IA
Adams Store	1	2.0	Assoc. Grocers, Ankeny, IA
OTHER GROCERY STORES	55	4.0%	
TOTAL	71	100.0%	

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[1] Waterloo has experienced no changes since last year

KANSAS

TOPEKA [1]

Market Area Covered Metropolitan Statistical Area (Shawnee County)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		54.0%	
Falley's	7	27.0	Asso. Grocers, Kansas City, KS
Dillon's	4	18.0	(Own) Hutchinson, KS
Safeway	2	6.0	(Own) Kansas City, MO
Dibbles	3	3.0	Fleming, Topeka, KS
VOLUNTARY &/OR COOPERATIVE GROUPS:		31.0%	
IGA	15	29.0	Fleming, Topeka, KS
Super Saver	3	2.0	Assoc. Grocer, Kansas City, KS
LEADING INDEPENDENTS:		5.0%	
Suttons	2	5.0	Fleming, Topeka, KS
OTHER GROCERY STORES (Grocery Supply, E-Z Shops, Kwik Shops, 7-Eleven Stores)	29	10.0%	
TOTAL	65	100.0%	

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[1] Due to a lack of a source, the Topeka survey was taken from last years edition

WICHITA

Market Area Covered Metropolitan Statistical Area (Butler & Sedgwick Counties)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		71.0%	
Dillon's	17	39.0	(Own) Hutchinson, KS
Food Barn	9	18.0	Safeway, Kansas City, MO
Skaggs Alpha-Beta	4	9.0	Fleming, Wichita, KS
Safeway	4	5.0	(Own) Kansas City, MO
Aldi Discount Foods	2	*	na
VOLUNTARY &/OR COOPERATIVE GROUPS:		5.0%	
IGA	5	4.0	(Own) Fleming, Wichita, KS
AG	2	1.0	AG, Wichita, KS
LEADING INDEPENDENTS:		14.0%	
Food 4 Less	4	9.0	Assoc. Whls. Grocers, Kansas City, KS
McConnell Commissary	1	3.0	na
Leekers	3	2.0	Fleming, Wichita, KS
OTHER GROCERY STORES:	na	10.0%	
TOTAL	51+	100.0%	

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na not available

* Included in "Other Grocery Stores" percent

KENTUCKY

HOPKINSVILLE

Market Area Covered: (Christian County)	No. of Stores	% of Customer Preference+	Principal Supplier
LEADING CHAINS:			
Kroger	1	59.0	(Own) Nashville, TN
Houchens	1	38.0	Malone & Hyde, Nashville, TN
Winn Dixie	1	35.0	(Own) Louisville, KY
Save-A-Lot	1	26.0	(Own) St. Louis, MO
VOLUNTARY &/OR COOPERATIVE GROUPS:		20.0%	
Holiday Park (IGA)	1		Wetterau Foods, Greenville, KY
Indian Hills (IGA)			Wetterau Foods, Greenville, KY
North Main (IGA)	1	20.0	Wetterau Foods, Greenville, KY
LEADING INDEPENDENTS:		33.0%	
Drury's Super Market	1	33.0	C.B. Ragland, Nashville, TN
Bill Martins Cee Bee	2	na	C.B. Ragland, Nashville, TN
Gile's Food Market	1	na	Scotland Foods, Eldorado, IL
Swain's Jiffy Market	1	na	C.B. Ragland, Nasvhille, TN
LEADING CONVENIENCE STORE CHAINS:		28.0%	
Mini Mart	6	7.0	D.G. Hayes, Litchfield, KY
The Pantry	3	7.0	Thomas & Newton Wholesalers/ Distributors, Newton, N.C.
Dodge's Store	1	7.0	McLane Southeast, Atlanta, GA
J.R. Food Stores	1	7.0	Ragland Bros., Huntsville, AL
TOTAL	23	*	

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na not available

* Totals add up to more than 100.0%

+ Due to the fact that numbers are so large, we are assuming that figures are actually customer preference data

LOUISVILLE

Market Area Covered: Metropolitan Statistical Area (Bullitt, Jefferson, Oldham, Shelby, Clark, Floyd and Harrison Counties)	No. of Stores	Share of Customers*	Principal Supplier
LEADING CHAINS:		70.0%	
Kroger	34	45.0	(Own) Louisville, KY
Winn Dixie	36	25.0	(Own) Louisville, KY
LEADING CONVENIENCE STORE CHAINS:		1.0%	
Convenient Food Mart	134		Winkler Wholesale, Dale, IN
Save-A-Step	24	1.0	(Own) Louisville, KY
Majik	8	**	na
VOLUNTARY &/OR COOPERATIVE GROUPS:		4.0%	
Gateway	8	2.0	Wetterau, Bloomington, IN
Key Market	16	2.0	Wetterau, Bloomington, IN
LEADING INDEPENDENTS:		18.0%	
Value Warehouse of Groceries	6	8.0	Malone & Hyde, Nicholasville, KY and Super Value, Xenia, OH
Buy-Low Foods	3	5.0	Scot Lad, Lima, OH
Melton Markets	8	4.0	Malone & Hyde, Nicholasville, KY
Pic Pac	9	1.0	Malone & Hyde, Nicholasville, KY
Austin's Super Foods	1	**	Scot Lad, Eldorado, IL
Rite Shop Foods	2	**	Malone & Hyde, Nicholasville, KY
OTHER GROCERY STORES	na	7.0%	
TOTAL	289+	100.0%	

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na not available

* Share of Market Data reflects customers preference

** Included in "Other Grocery Stores" percent

OWENSBORO

Market Area Covered: Metropolitan Statistical Area (Danviess County)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		19.0%	
Kroger	3	13.0	(Own) Louisville, KY
Winn Dixie	1	6.0	(Own) Louisville, KY
VOLUNTARY &/OR COOPERATIVE GROUPS:		20.0%	
Wyndall's	6	20.0	Wetterau Foods, Inc., Greenville, KY
IGA	3	*	Wetterau Foods, Inc., Greenville, KY
LEADING INDEPENDENTS		26.0%	
Wetzel's	3	26.0	Fed. Whlsl., El Dorado, IL
LEADING CONVENIENCE STORE CHAINS:		8.0%	
The Pantry	12	4.0	J.T. Davenport & Son, Sanford, NC
Stop N Go Foods	6	2.0	Sealts Co., Inc., Lima, OH
Convenient Stores	4	2.0	na
OTHER GROCERY STORES	na	27.0%	
TOTAL	38+	100.0%	

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na not available

* Included in "Other Grocery Stores" percent

LOUISIANA

BATON ROUGE [1]

Market Area Covered: Metropolitan Statistical Area (Ascention, East Baton Rouge, Livingston & West Baton Rouge Parishes)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		75.0%	
A&P	18	23.0	(Own) New Orleans, LA
Winn Dixie*	15	18.0	(Own) New Orleans, LA
National**	4	15.0	(Own) Harahan, LA
Albertson's	3	8.0	Orlando, FL
Delchamps	6	8.0	Mobile, AL
Schwegmann	1	3.0	New Orleans, LA
VOLUNTARY &/OR COOPERATIVE GROUPS:		16.0%	
Associated Grocers	50	15.0	(Own) Baton Rouge, LA
Blue Ribbon Supermarkets	8		Baton Rouge, LA
IGA	3	1.0	Lafayette, LA
LEADING CONVENIENCE STORE CHAINS:		11.0%	
7-Eleven	56	5.0	Baton Rouge, LA
Cracker Barrel Stores	15	3.0	Baton Rouge, LA
Circle K	16	3.0	Metairie, LA
OTHER GROCERY STORES	na	na	
TOTAL	195+	*	

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na not available

* Percents add to more than 100.0%

[1] Due to a lack of a source, the Baton Rouge survey was taken out of last years edition

SHREVEPORT[1]

Market Area Covered: Metropolitan Statistical Area (Bossier and Caddo Parishes)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		58.0%	
Brookshire Bros.	11	17.0	(Own) Tyler, TX
Kroger	8	15.0	(Own) Dallas, TX
7-Eleven (C)	47	9.0	Shreveport, LA
Albertson's-Southco	2	7.0	(Own) San Antonio, TX
Safeway	3	6.0	(Own) Dallas, TX
Piggly Wiggly	2	4.0	Shreveport, LA
LEADING INDEPENDENTS:	40	10.0%	
OTHER GROCERY STORES	147	32.0%	
TOTAL	260	100.0%	

MAINE

BANGOR

Market Area Covered: Metropolitan Statistical Area (8 County)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		55.0%	
Shop'N Save Supermarkets and Super Stores	27	49.0	Hannaford Bros., Scarborough, ME
Shaw's Super Store	1	6.0	Shaw's East, Bridgewater, MA
VOLUNTARY &/OR COOPERATIVE GROUPS:		38.0%	
IGA Stores	36	18.0	Milliken-Tomlinson Co., S. Portland, ME
Associated Grocers	180	16.0	(Own) South Gardiner, ME
Yankee Grocers	9	3.0	Associated Grocers Co., South Gardiner, ME
Thriftway	7	1.0	Associated Grocers Co., South Gardiner, ME
OTHER GROCERY STORES	325	7.0%	
TOTAL	585	100.0%	

(C) Convenience Stores

[1] Due to a lack of a source, the Shreveport survey was taken from last years edition

MARYLAND

CUMBERLAND

Market Area Covered: Metropolitan Statistical Area (Allegany County, MD Mineral County, WV)	No. of Stores	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:			
A&P	5		(Own) Baltimore, MD
Acme	2		(Own) Philadelphia, PA
Martins	2		(Own) Carlisle, PA
VOLUNTARY &/OR COOPERATIVE GROUPS:			
Economy Grocers	56		(Own) Cumberland, MD
Independent Grocers	5		Gateway Foods, Huntingdon, PA
LEADING INDEPENDENTS:			
County Market	1		Super Valu, Greensburg, PA
Giaintsville Foodland	1		Fox Grocery Co., Belle Vernon, PA
Shop 'N Save	1		Super Valu, Greensburg, PA
Tommy's Market	1		Fox Grocery Co., Belle Vernon, PA
LEADING CONVENIENCE STORE CHAINS:			
Sheetz Kwik Shoppers	7		Economy Wholesale Grocers, Altoona, PA
High's Dairy Stores	3		Creasey Co., Laurel, MD
Dairy Mart	2		na
7-Eleven	1		(Own) Winchester, VA
OTHER GROCERY STORES	37		
TOTAL	124		

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na not available
* Share of Market Data not available

HAGERSTOWN

Market Area Covered: Metropolitan Statistical Area (Washington County)	No. of Stores	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:			
7-Eleven (C)	4		M. Loeb Corp., Landover, MD
Martin's	3		Giant Food, Carlisle, PA
A&P	2		(Own) Baltimore, MD
Weis	2		(Own) Sunbury, PA
VOLUNTARY &/OR COOPERATIVE GROUPS:			
Key Markets	4		Creasey Co., Hagerstown, MD
Community Supermarket	1		Creasey Co., Hagerstown, MD
Long Meadow Supermarket	1		Creasey Co., Hagerstown, MD
Old Orchard Supermarket	1		Creasey Co., Hagerstown, MD
LEADING INDEPENDENTS:			
County Market	1		Various
Rocky Ridge Farm Market	1		Creasey Co., Hagerstown, MD
Sunnyway Food Stores	1		Various
Towne & Country Foodland	1		Fox Groc. Co., Belle Vernon, PA
TOTAL	22		

SALISBURY

Market Area Covered: Wicomico County	No. of Stores	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:			
Shore Stop (C)	13		Salisbury, MD
Acme	1		(Own) Philadelphia, PA
Meatland	1		Camellia, Norfolk, VA
Super Fresh	2		(Own) Baltimore, MD
Warehouse Food Market	1		B. Green & Co., Baltimore, MD
VOLUNTARY &/OR COOPERATIVE GROUPS:			
IGA	2		B. Green & Co., Baltimore, MD
TOTAL	20		

(C) Convenience Stores

* Share of Market Data not available

MASSACHUSETTS

BROCKTON

Market Area Covered: Primary Metropolitan Statistical Area (Parts of Bristol, Norfolk & Plymouth Counties)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		60.0%	
Angelo's/Curtis	30	17.0	(Own) Rockland, MA
Shaws	4	11.0	(Own) East Bridgewater, MA
Stop & Shop	4	10.0	(Own) Boston, MA
Purity Supreme	3	7.0	(Own) North Billerica, MA
Fernandes	3	5.0	New England Grocer Supply, Northborough, MA
Star Markets	na	4.0	(Own) Cambridge, MA
A&P	na	2.0	(Own) Springfield, MA
Christy's (C)	18	2.0	Roger Williams Co., Cumberland, RI
Morse's Food Marts	1	2.0	(Own) Canton, MA
Value Land	2	*	na
LEADING INDEPENDENTS:		3.0%	
Cumberland Farms (C)	27	3.0	(Own) Canton,MA
Trucchis	2	*	na
OTHER GROCERY STORES	31	37.0%	
TOTAL	125+	100.0%	

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na not available

* Included in "Other Grocery Stores" percents

LAWRENCE-HAVERHILL,[1] MA-NH

Market Area Covered: Primary Metropolitan Statistical Area (Part of Essex and Rockingham Counties)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		73.0%	
DeMoulas, Market Basket	10	62.0	(Own) Tewksbury, MA
Barcelos	2	6.0	Associated Grocers, Manchester, NH
Purity Supreme	1	5.0	(Own) & Food Center Wholesale Grocer, North Billerica, MA
Alexanders	1	na	Cressy Dockham & Co., Inc., Andover, MA
LEADING CONVENIENCE STORE CHAINS:			
Cumberland Farms	2	na	(Own) Canton, MA
Lil Peach	2	na	(Own) & Purity Supreme, Westford, MA
Richdale	2	na	(Own) Lynn, MA
OTHER GROCREY STORES			
TOTAL	20	*	

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na not available

* Percents do not equal 100%

[1] Lawrence-Haverhill experienced no changes since last year

LOWELL, MA-NH[1]

Market Area Covered: Primary Metropolitan Statistical Area (Middlesex & Hillsborough Counties)	No. of Stores	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:			
DeMoulas-Market Basket	8		(Own) Tewksbury, MA
Purity-Supreme-Heartland	4		(Own) Chelmsford, MA
Alexanders	3		Buy-Rite, Manchester, NH
LEADING INDEPENDENTS:			
Lowell Provision Co.	1		na
Shurfine Market	1		Assoc. Grocers
Ayotte's	1		na
Lil Peach (C)	1		na
TOTAL	19		

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na not available

(C) Convenience Stores

* Share of Market Data not available

[1] Due to a lack of a source, the Lowell Survey was taken out of last years edition

LYNN

Market Area Covered: Essex County	No. of Stores	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:			
Star Markets	5		(Own) Cambridge, MA
Stop & Shop	5		(Own) Boston, MA
Purity Supreme	3		(Own) North Billerica, MA
DeMoulas Super Market	1		(Own) Tewksbury, MA
Heartland Warehouse Markets	1		Purity Supreme Inc., Cambridge, MA
Shaw's Market	1		(Own) Peabody, MA
LEADING INDEPENDENTS:			
Richdale Stores (C)	20		West-Lynn Creamery, Lynn, MA
Cumberland Farms (C)	6		(Own) Canton, MA
Convenient Food Marts	3		(Own) Peabody, MA
Gloria Food Stores	3		na
White Hen Pantry (C)	3		(Own) Lynn, MA
Bovardi's Super Markets	1		na
Cerretani's Super Markets	1		na
Ernie's Market	1		na
Franklin Super Market	1		na
Frank T. Howard Corp.	1		(Own) Lynn, MA
Mayflower Markets	1		na
OTHER GROCERY STORES	na		
TOTAL	57+		

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na not available
(C) Convenience Stores
* Share of Market Data not available

PITTSFIELD[1]

Market Area Covered: Metropolitan Statistical Area (Part of Berkshire County)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		67.4%	
Big Y	5	30.0	na
Price Chopper	6	26.0	(Own) Schenectady, N.Y.
A&P	1	4.1	Super Food Services, Syracuse, N.Y.
Stop & Shop/Super Store	1	3.4	(Own) Boston, MA
First National Supermarkets	1	2.6	(Own) E. Hartford, CT
Cumberland Farms (C)	7	1.3	(Own) Canton, MA
LEADING INDEPENDENTS:			
Quality Food Markets	4	*	na
Harry's Supermarket	1	*	na
Loeb's (in Lenox)	1	*	na
Simon's Market Basket	1	*	na
A-Mart	1	*	na
Palmer's Community Market	1	*	na
OCO Convenience Plus	1	*	na
Aldo's - Great Barrington	1	na	na
OTHER GROCERY STORES	na	32.6%	
TOTAL	32+	100.0%	

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na not available

(C) Convenience Stores

* Included in "Other Grocery Stores"

[1] Due to a lack of a source, the Pittsfield survey was taken from last years edition

SALEM

Market Area Covered: Primary Metropolitan Statistical Area (Essex County)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		22.2%	
Purity Supreme/Heartland	4	12.7	Purity Supreme, North Bellerica, MA
Star market	2	3.7	(Own) Cambridge, MA
Demoulas	1	3.3	(Own) Tewksbury, MA
Stop & Shop	1	2.5	(Own) Boston, MA
Shaw's[1]	1	*	(Own) East Bridgewater, MA
VOLUNTARY &/OR COOPERATIVE GROUPS:	na	6.2%	na
LEADING INDEPENDENTS:			
Crosby's	2	*	na
Farm Stand	2	*	na
Henry's Market	2	*	na
J. Bildner & Sons	1	*	na
LEADING CONVENIENCE STORE CHAINS:			
Richdale Dairy	11	*	(Own) Lynn, MA
Cumberland Farms	6	*	(Own) Canton, MA
Convenient Food	4	*	na
White Hen	2	*	(Own) Medford, MA
OTHER GROCERY STORES:	na	71.6%	
TOTAL	39+	100.0%	

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na not available

* Included in "Other Grocery Stores" percent

[1] The Shaw's store was opened in September of 1987

SPRINGFIELD

Market Area Covered: Metropolitan Statistical Area (Hampden and Hampshire Counties)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		79.2%	
Big Y	20	23.6	Springfield Sugar, Suffield, CT
Stop & Shop	9	19.8	(Own) Boston, MA
Food Mart	8	12.4	Springfield Sugar, Suffield, CT
Price Chopper	8	9.4	(Own) Schenectady, NY
Mott's Shop Rite	5	6.4	(Own) Wakefern, Elizabeth, NJ
Edwards/Finast	2	3.8	(Own) E. Hartford, CT
A&P	7	3.3	(Own) Springfield, MA
Grand Union	1	0.5	(Own) Waterford, NY
Heartland	1		
VOLUNTARY &/OR COOPERATIVE GROUPS:			
Super Valu	4	*	na
LEADING INDEPENDENTS:			
Open Pantry (C)	9	*	na
Mini Food Baskets (C)	8	*	na
7-Eleven (C)	8	*	na
OTHER GROCERY STORES	na	20.8%	
TOTAL	91+	100.0%	

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na not available

(C) Convenience Stores

* Included in "Other Grocery Stores" percent

WORCESTER

Market Area Covered: Metropolitan Statisitcal Area (Worcester County)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:	-	84.2%	
Big Discount	11	22.3	C&S Whols. Groc., Brattleboro, VT
Iandoli's	17	20.1	(Own) Worcester, MA
Victory Markets	9	9.8	Sweet Life Foods, Northboro, MA
DeMoulas	3	7.1	(Own) Chelmsford, MA
Cumberland Farms (C)	52	6.4	(Own) Westboro, MA
Stop & Shop	4	6.6	(Own) Boston, MA
Honey Farms (Iandoli's) (C)	43	4.9	(Own) Worcester, MA
Goretti's	4	3.2	Sweet Life Foods, Northboro, MA
Purity/Heartland	1	2.9	(Own) N. Billerica, MA
Almac's	1	0.9	(Own) Provindence, RI
LEADING INDEPENDENTS:		5.0%	
Julio's	3	2.5	Sweet Life Foods, Northboro, MA
Fortin's	1	1.5	Sweet Life Foods, Northboro, MA
Hodes	1	1.0	Sweet Life Foods, Northbcro, MA
OTHER GROCERY STORES	180	10.8%	
TOTAL	330	100.0%	

(C) Convenience Stores

[1] Due to a lack of a source, the Worcester survey was taken out of last years edition

MICHIGAN

ANN ARBOR

Market Area Covered:
Metropolitan Statistical Area
(Washtenaw County)

	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING STORES:		88.9%	
Kroger	7	25.9	(Own) Livonia, MI
Farmer Jack	3	17.2	(Own) Detroit, MI
Meijer	1	10.5	(Own) Grand Rapids, MI
Allied Abnerwolf	6	10.3	(Own) Detroit, MI
A&P	2	7.0	(Own) Southfield, MI
Spartan	3	5.7	(Own) Grand Rapids, MI
IGA/Super Foods	4	4.7	(Own) Bridgeport, MI
Seaway Foodtown	1	3.7	(Own) Maunee, OH
Associated Grocers	5	2.1	(Own) Holt, MI
Polly's	1	1.8	(Own) Muskegon, MI
OTHER GROCERY STORES:*	na	11.1%	
TOTAL	33+	100.0%	

BATTLE CREEK

Market Area Covered:
Metropolitan Statistical Area
(Calhoun County)

	No. of Stores	% of Market's Grocery Store Sales	
LEADING CHAINS:		81.7%	
Felpausch	4	43.0	Spartan, Grand Rapids, MI
Meijer	1	26.5	(Own) Grand R Meijer
Jewel Foods	1	12.2	(Own) Chicago, IL
OTHER GROCERY STORES	8	18.3%	
TOTAL	14	100.0%	

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na not available
* Includes Convenience Stores (Stop 'N Go) and all other grocery/department stores

BAY CITY

Market Area Covered: Metropolitan Statistical Area (Bay County)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		56.3%	
Meijer	1	19.2	(Own) Grand Rapids, MI
Kroger	2	14.7	(Own) Livonia, MI
Ray's Food Fair	4	15.1	Bay City Milling, Bay City, MI
A&P	1	7.3	(Own) Southfield, MI
VOLUNTARY &/OR COOPERATIVE GROUPS:		34.3%	
Bay City Milling	28	28.1	(Own) Bay City, MI
IGA/Super Foods	3	6.2	Super Food Service, Vassar, MI
OTHER GROCERY STORES*	na	9.4%	
TOTAL	40+	100.0%	

BENTON HARBOR/ST. JOSEPH

Market Area Covered: Metropolitan Statistical Area (Berrien County)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		10.2%	
Meijer	1	6.2	(Own) Grand Rapids, MI
Jewel	1	4.0	(Own) Chicago, IL
VOLUNTARY &/OR COO[illegible]TIVE GROUPS:		32.6%	
Spartan	22	29.5	(Own) Grand Rapids, MI
Certified Grocers	3	3.1	(Own) Chicago, IL
LEADING INDEPENDENTS:		17.8%	
Super Valu	4	5.4	FMC-Ft. Wayne, IN
Wilts	2	3.0	FMC-Ft. Wayne, IN
Hilltop Foods	2	2.5	Scot Lad, Lansing, IL
Buy Low	1	2.0	Scot Lad, Lansing, IL
Eagle Super Markets	3	1.7	Scot Lad, Lansing, IL
Vineland Foodland	1	1.4	Viking, Muskegon, MI
IGA	3	1.3	Super Food, Vassar, MI
Thriftway	1	0.5	Viking, Muskegon, MI
OTHER GROCERY STORES	na	39.4%	
TOTAL	44+	100.0%	

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na not available

* Included in Other Grocery Stores are major convenience stores such as 7-Eleven as well as a few Coop/Voluntary Supermarkets

FLINT

Market Area Covered: Metropolitan Statistical Area (Genesee County)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		61.9%	
Hamady	18	24.0	(Own) Detroit, MI
Meijer	3	15.3	(Own) Grand Rapids, MI
Kessel	5	12.6	(Own) Saginaw, MI
Sunshine	44	5.9	(Own) Burton, MI
A&P	3	4.1	(Own) Detroit, MI
VOLUNTARY &/OR COOPERATIVE GROUPS:		33.7%	
Spartan	20	23.5	(Own) Grand Rapids, MI
Associated Grocers	81	10.2	(Own) Holt, MI
LEADING INDEPENDENTS:		3.5%	
IGA/Super Foods	5	3.5	Super Foods, Vassar, MI
OTHER GROCERY STORES*	na	0.9%	
TOTAL	179+	100.0%	

GRAND RAPIDS

Market Area Covered: Metropolitan Statistical Area (Kent & Ottawa Counties)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		35.1%	
Meijers	10	30.2	(Own) Grand Rapids, MI
Eberhards	8	4.9	(Own) Grand Rapids, MI
VOLUNTARY &/OR COOPERATIVE GROUPS:		60.2%	
Spartan	58	35.8	(Own) Grand Rapids, MI
Viking	15	4.4	(Own) Muskegon, MI
OTHER GROCERY STORES*	na	4.7%	
TOTAL	91+	100.0%	

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na not available

* Included in "Other Grocery Stores" are major convenience stores such as: Stop-N-Go, 7-Eleven, and Majik

JACKSON

Market Area Covered: Metropolitan Statistical Area (Jackson County)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		82.6%	
Spartan	6	18.9	(Own) Grand Rapids, MI
Meijer's	2	18.7	(Own) Grand Rapids, MI
Kroger	2	16.0	(Own) Livonia, MI
Polly's	3	13.6	na
Jewel	1	8.2	(Own) Chicago, IL
Associated Grocers	9	7.2	(Own) Holt, MI
VOLUNTARY &/OR COOPERATIVE GROUPS:		15.1%	
IGA/Super Foods	6	15.1	(Own) Bridgeport, MI
OTHER GROCERY STORES	na	2.3%	
TOTAL	29+	100.0%	

KALAMAZOO

Market Area Covered: Metropolian Statistical Area (Kalamazoo County)	No. of Stores	Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		95.2%	
Spartan	23	56.1	(Own) Grand Rapids, MI
Meijer	2	20.0	(Own) Grand Rapids, MI
Jewel	3	14.0	(Own) Chicago, IL
Viking	5	5.1	(Own) Muskegon, MI
OTHER GROCERY STORES*	na	4.8%	
TOTAL	33+	100.0%	

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na not available

* Includes convenience stores, independents, etc.

LANSING

Market Area Covered: Metropolitan Statisical Area (Clinton, Easton, Ingham Counties)	No of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		62.0%	
Meijer Inc.	4	36.0	(Own) Grand Rapids, MI
Felpausch Food Centers	5	13.0	Spartan, Grand Rapids, MI
Kroger	5	12.0	(Own) Grand Rapids, MI
Food City	2	1.0	(Own) Detroit, MI
VOLUNTARY &/OR COOPERATIVE GROUPS:		12.0%	
Shop-Rite Markets	11	12.0	Spartan, Grand Rapids, MI
LEADING INDEPENDENTS:		17.0%	
Goff Food Inc.	4	9.0	Spartan, Grand Rapids, MI
Schmidt's Super Food Markets	6	6.0	Associated Grocers, Holt, MI
County Store, Inc.	3	2.0	Associated Grocers, Holt, MI
LEADING CONVENIENCE STORE CHAINS:		9.0%	
Quality Dairy	30		Schiller Inc., Lansing, MI
7-Eleven	15	9.0	Schiller Inc., Lansing, MI
Majik Markets	7		Schiller Inc., Lansing, MI and United Wholesale, Lansing, MI
TOTAL	92	100.0%	

MUSKEGON

Market Area Covered: Metropolitan Statistical Area (Muskegon County)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		49.4%	
Eberhard's	4	18.8	Scot Lad Foods, Chicago, IL
Meijer	1	15.5	(Own) Grand Rapids, MI
Thriftway	11	12.0	Viking, Muskegon, MI
D&W Food Stores	2	3.1	Spartan Stores, Grand Rapids, MI
VOLUNTARY &/OR COOPERATIVE GROUPS:		2.5%	
IGA	2	2.5	Carpenter Cook Co., Menominee, MI
LEADING INDEPENDENTS:		38.1%	
Plumbs	7	16.0	Spartan Stores, Grand Rapids, MI
Thrif-T	5	12.6	Viking, Muskegon, MI
Family Food	1	7.0	Spartan Stores, Grand Rapids, MI
Orchard Foods	1	1.5	Viking, Muskegon, MI
Punches Foods	1	1.0	Viking, Muskegon, MI
LEADING CONVENIENCE STORE CHAINS:		2.0%	
Convenient Food Mart	4	1.0	na
7-Eleven	4	1.0	na
OTHER GROCERY STORES	na	8.0%	
TOTAL	43+	100.0%	

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na not available

PONTIAC[1]

Market Area Covered: Oakland County	No. of Stores	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:			
Farmer Jack	9		Borman, Inc., Detroit, MI
Kroger's	7		Foodland, Livonia, MI
A&P	6		(Own) Detroit, MI
Great Scott Super Markets	2		Abner Wolf, Detroit, MI
Meijers	2		(Own) Grand Rapids, MI
LEADING INDEPENDENTS:			
Foodtown	4		Food Marketing, Ft. Wayne, IN
Atlas-Foodland	2		Spartan, Grand Rapids, MI
Bazely's Food Market	2		(Own) Williamston, MI
Hiland IGA	2		IGA, Flint, MI
Felice Quality Market	1		Central Grocery, Flint, MI
LaRose	1		Spartan, Grand Rapids, MI
OTHER GROCERY STORES			
Breen's IGA	2		IGA, Flint, MI
L&S Family Center	1		Spartan, Grand Rapids, MI
Sefas Supermarkt	1		na
Tenuta's Supermarket	1		Spartan, Grand Rapids, MI
TOTAL	43		

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na not available

* Share of Market Data not available

[1] Pontiac has experienced no changes since last year

ROYAL OAK [1]

Market Area Covered: Southeast Oakland County	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		65.0%	
Farmer Jack	13	33.0	Borman, Inc., Detroit, MI
Kroger	5	12.0	Foodland, Livonia, MI
Meijer	3	10.0	(Own) Grand Rapids, MI
A&P	5	8.0	(Own) Detroit, MI
Great Scott	1	2.0	Abner Wolf, Detroit, MI
LEADING INDEPENDENTS:		24.0%	
Hollywood Market	5	12.0	na
Oakridge Market	3	10.0	na
Holiday Market	1	2.0	na
LEADING CONVENIENCE STORE CHAINS:		37.4%	
7-Eleven	20	25.2	The Southland Corp., Rolling, IL
Lawsons	10	12.2	(Own) Cuyahoga Heights, OH
OTHER GROCERY STORES	na		
TOTAL	66+	*	

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na not available

* Percents add to more than 100.0%

[1] Due to a lack of a source, the Royal Oak survey was taken from last years edition

SAGINAW

Market Area Covered: Metropolitan Statistical Area (Saginaw County)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		83.0%	
Ray's Food Fair	8	23.3	Bay City Milling, Bay City, MI
Meijer	2	21.2	(Own) Detroit, MI
Hamady	5	15.3	Flint
Kessel	2	13.2	(Own) Saginaw, MI
A&P	2	6.8	(Own) Detroit, MI
Bay City Milling	5	3.2	Bay City
VOLUNTARY &/OR COOPERATIVE GROUPS:		14.1%	
IGA/Super Foods	4	7.2	Super Food Service, Vassar, MI
Spartan	3	6.9	(Own) Grand Rapids, MI
ALL OTHER GROCERY STORES*	na	2.9%	
TOTAL	43+	100.0%	

MINNESOTA

DULUTH, MN-WI[1]

Market Area Covered: Metropolitan Statistical Area (St. Louis County, MN Douglas County, WI)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		88.0%	
Super Valu	8	27.0	(Own) Hopkins, MN
Coop	9	47.0	(Own) Superior, WI
Big Dollar	9		Twin Ports Grocery, Superior, WI
Super One	3		Twin Ports Grocery, Superior, WI
Piggly Wiggly	1		Twin Ports Grocery, Superior, WI
Red Owl	5	5.0	Red Owl, Hopkins, MN
Other	6	9.0	Gateway, Minneapolis, MN
VOLUNTARY &/OR COOPERATIVE GROUPS:		12.0%	
IGA	18	8.0	Gateway Foods, Duluth, MN
Other	na	4.0	
TOTAL	62+	100.0%	

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na not available

* Includes convenience stores (7-Eleven) and any other grocery stores/independents.

[1] Due to a lack of a source, the Duluth survey was taken from last years edition

ST. CLOUD

Market Area Covered: Metropolitan Statistical Area (Stearns, Sherburne and Benton Counties)	No. of Stores	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:			
Byerly's	1		Super Valu, Hopkins, MN
Warehouse Market	1		Nash Finch, Minneapolis, MN
VOLUNTARY &/OR COOPERATIVE GROUPS:			
Carl's	1		na
County Store	1		Red Owl Stores Inc., Hopkins, MN
Jerry's Market	1		Jerry's Enterprises Inc., Edina, MN
LEADING INDEPENDENTS:			
Dairyland Foods	5		na
Coborns/Cashwise	4		Coborns, Inc., St. Cloud, MN
LEADING CONVENIENCE STORE CHAINS:			
Tom Thumb	6		Hancock Nelson, St. Paul, MN
7-Eleven	4		na
Distman's Food Market	1		na
Karl's Grocery	1		na
Northway Foods	1		na
Super America	1		Hancock Nelson, St. Paul, MN
TOTAL	28		

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na not available

* Share of Market Data not available

MISSISSIPPI

BILOXI-GULFPORT-PASCAGOULA

Market Area Covered: Metropolitan Statistical Area (Hancock, Harrison and Jackson Counties)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		95.7%	
Delchamps	7	26.3	(Own) Mobile, AL
Winn Dixie	7	16.5	(Own) New Orleans, LA
Commissary (Keesler)	na	13.7	na
A&P	6	10.5	(Own) New Orleans, LA
Jitney Jungle	3	9.5	McCurty-Holman, Jackson, MS
Kroger	4	8.4	(Own) Memphis, TN
National	3	5.8	(Own) New Orleans, LA
Piggly Wiggly	2	3.0	Malone & Hyde, Tupelo, MS
Broom's	2	1.0	Hudson Thompson, Montgomery, AL
Sunflower	1	1.0	Lewis Grocer Co., Indianola, MS
OTHER GROCERY STORES	na	4.3%	
TOTAL	35+	100.0%	

JACKSON[1]

Market Area Covered: Metropolitan Statistical Area (Hinds, Madison and Rankin Counties)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		88.8%	
Jitney Jungle	14	38.0	(Own) McCarty-Holman, Jackson, MS
Sack N'Save Discount	2		McCarty-Holman, Jackson, MS
Sunflower	12	30.2	(Own) Lewis Grocer, Indainola, MS
Kroger	7	20.6	(Own) Memphis, TN
LEADING INDEPENDENTS:			
Star	3	*	Malone & Hyde, Memphis, TN
New Deal	2	*	na
OTHER GROCERY STORES	195	25.6%	
TOTAL	235	**	

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na not available

* Included in "Other Grocery Stores" percent

** Percents add to more than 100.0%

[1] Due to a lack of a source, the Jackson survey was taken from last years edition

MISSOURI

KANSAS CITY

Market Area Covered: Primary Metropolitan Statistical Area (Cass, Clay, Jackson, Lafayette, Platte and Bay Counties)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		25.7%	
Safeway/Food Barn	38	21.8	(Own) Kansas City, MO
Aldi	13	3.9	(Own), Burlington, IA
VOLUNTARY &/OR COOPERATIVE GROUPS		48.8%	
Price Chopper	15	19.3	Associated Wholesale Grocers Springfield, MO
Foodland	11	12.9	Wetterau, Hazelwood, MO
United Super	36	10.9	Fleming Co., Kansas City, MO
Thriftway	27	5.7	Associated Wholesale Grocers, Springfield, MO
LEADING INDEPENDENTS:		10.6%	
Hen House	2	4.1	Associated Wholesale Grocers, Springfield, MO
Payless	5	2.3	Associated Wholesale Grocers, Springfield, MO
Food-4-Less	3	1.8	Fleming Co., Kansas City, MO
Dalls Super Foods	4	1.5	Associated Wholesale Grocers, Springfield, MO
Dillons	2	0.9	(Own) Hutchinson, KS
LEADING CONVENIENCE STORES		14.9%	
Quick Trip	73		Associated Wholesale Grocers, Springfield, MO
7-Eleven	70	14.9	na
Circle K	30		na
TOTAL	329	100.0%	

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na not available

ST. JOSEPH

Market Area Covered: Metropolitan Statistical Area (Buchanan County)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		60.0%	
Food For Less	2	25.0	(Own) Kansas City, MO
Green Hills	4	18.0	The Fleming Co., St. Joseph & Kansas City, MO
Food Barn	2	12.0	(Own) Kansas City, MO
Misc. Convenience Stores*	10	5.0	(Own) Kansas City, MO
VOLUNTARY &/OR COOPERATIVE GROUPS:		39.0%	
Affiliated Foods Drive In Stores, AF Supers, Thomas Markets, Thrift-Tee Markets	34	38.0	(Own) St. Joseph, MO
Aldi, Inc.	1	1.0	(Own) Burlington, IA
OTHER GROCERY STORES	na	1.0%	
TOTAL	53+	100.0%	

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na not available

SPRINGFIELD [1]

Market Area Covered: Metropolitan Statistical Area (Christian and Greene Counties)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		63.1%	
Consumer's Markets	10	28.2	Direct & Consumer Warehouse, Springfield, MO
Ramey Supermarkets	8	13.3	Associated Wholesale Grocers, Springfield, MO
Dillons	4	12.6	(Own) Hutchinson, KS
Smitty's	3	9.0	Associated Wholesale Grocers, Springfield, MO
VOLUNTARY &/OR COOPERATIVE GROUPS:		22.5%	
AG	3	18.0	Associated Wholesale Grocers, Springfield, MO
So-Lo	9	4.5	Associated Wholesale Grocers, Springfield, MO
LEADING INDEPENDENTS:		6.8%	
Git-N-Go Markets	19	3.0	Hale Halesell, Tulsa, OK
Quick Shop Markets	9	1.5	Ozark Grocers, Springfield, MO
Jiffy Markets & 7-Eleven	9	1.3	Ozark Grocers, Springfield, MO
Pic-N-Pay	4	1.0	Ozark Grocers, Springfield, MO
OTHER GROCERY STORES	25	7.6%	
TOTAL	103	100.0%	

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na not available

[1] Due to a lack of a source, the Springfield survey was taken from last years edition

MONTANA

BILLINGS[1]

Market Area Covered: Metropolitan Statistical Area (Yellowstone County)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		54.0%	
Skaggs Alpha Beta/Buttrey's	5	37.0	Salt Lake City, UT
Albertson's	2	17.0	West Coast Grocery, Spokane, WA
VOLUNTARY &/OR COOPERATIVE GROUPS:		39.0%	
IGA	11	39.0	Ryan's Inc., Billings, MT
LEADING INDEPENDENTS:		1.0%	
County Market	1	1.0	Ryan's Inc., Billings, MT
OTHER GROCERY STORES	47	25.0%	
TOTAL	66	*	

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na not available

* Percents add to more than 100.0%

[1] Due to a lack of a source, the Billings survey was taken from last years edition

MISSOULA

Market Area Covered: Missoula County	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		82.0%	
Albertsons	1	14.0	Own, Boise, Idaho
Buttreys	2	17.0	Own, Great Falls, MT
Safeway	2	13.0	na
Tidyman's Warehouse	1	15.0	West Coast, Spokane, WA
Price Plus	1	10.0	West Coast, Spokane, WA
Rosauers	1	13.0	URM, Spokane, WA
LEADING INDEPENDENTS:		16.0%	
2 J's	1	7.0	Own, Missoula, MT
Thriftway	1	3.0	Assoc. Groc. Salt Lake City, UT
Food Farm	1	3.0	Assoc. Groc. Salt Lake City, UT
Rich's IGA	1	2.0	
Economy IGA (Ravalli County)	1	1.0	
LEADING CONVENIENCE STORE CHAINS:		1.0%	
Ole's	4	1.0	na
Mini Mart	5		na
Circle K	7		na
OTHER GROCERY STORES	1	1.0%	
TOTAL	30	100.0%	

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na not available

NEBRASKA

HASTINGS

Market Area Covered: Adama County	No. of Stores	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:		72.0%	
Country Fare IGA	1	25.0	Fleming Co., Lincoln, NE
Econo Foods	1	22.0	Nash Finch Co., Grand Island, NE
Jack & Jill	3	22.0	Nash Finch Co., Grand Island, NE
Gibson's	1	3.0	Associated Grocers, Hastings, NE
LEADING INDEPENDENTS:		28.0%	
Allen's	1	28.0	Super Value, Des Moines, IA
TOTAL	7	100.0%	

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na not available

* Share of Market Data is estimated

NORFOLK

Market Area Covered: Madison County	No. of Stores	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:			
Country Market	1		Super Valu, Des Moines, IA
Hy-Vee	1		(Own) Chariton, IA
Warehouse Market	1		Nash Finch, Minneapolis, MN
VOLUNTARY &/OR COOPERATIVE GROUPS			
Lynn & Son's GW Foods	1		
Lou's Thrift Way	1		Affiliated Foods Co-operative Inc., Norfolk, NE
Lynn & Son's Downtown GW Foods	1		
Pic'n Save	1		
LEADING INDEPENDENTS:			
Jack's Market	1		Affiliated Foods Co-operative Inc., Norfolk, NE
TOTAL	8		

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* Share of Market Data not available

OMAHA, NE-IA

Market Area Covered: Metropolitan Statistical Area (Douglas, Sarpy and Washington Counties, NE, Pottawattamie County, IA)	No. of Stores	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:		66.0%	
Baker's	9	32.8	United AG, Omaha, NE
Hy-Vee	9	19.2	(Own) Chariton, IA
Albertson's	5	8.4	(Own) Denver, CO
Hinky Dinky	3	2.9	Nash Finch, Lincoln, NE
Food City	2	2.1	Nash Finch, Lincoln, NE
Phil's Foodway	2	0.6	United AG, Omaha, NE
Kwik Shops (C)	34	**	Gordon Foods, Des Moines, IA
7-Eleven (C)	24	**	McLane Western, Denver, CO
Convenient Food Marts (C)	11	**	Fleming Foods, Lincoln, NE
Town & Country Markets (C)	8	**	McLane Western, Denver, CO
Taylor's Quik-Pic (C)	7	**	Gordon Foods, Des Moines, IA
Casey's General Stores (C)	4	**	(Own) Des Moines, IA
Bushy John's Food Stores (C)	3	**	United AG, Omaha, NE
Quik-Pic (C)	3	**	United AG, Omaha, NE
Squeeker's Convenience Marts (C)	3	**	Colombo Gandy, Omaha, NE
Eight-Eleven (C)	2	**	United AG, Omaha, NE
Herr's Gas-N-Shop (C)	2	**	Karnett-Venger, Omaha, NE
The Short Stop (C)	2	**	Karnett-Venger, Omaha, NE
VOLUNTARY &/OR COOPERATIVE GROUPS:		1.7%	
Super Valu	2	1.0	(Own) Des Moines, IA
Spartan Stores	6	0.3	United AG, Omaha, NE
Jack & Jill Food Centers	3	0.2	Nash Finch, Grand Island, NE
IGA Foodliners	2	0.2	Fleming Foods, Lincoln, NE
LEADING INDEPENDENTS:		6.3%	
A.F. Base Commissary	1	4.9	United AG, Omaha, NE
Broadway Foodland	1	0.6	Hakes, Div. of Schrivner, Laurens, IA
Louis Market	1	0.6	United AG, Omaha, NE
Loyal's Foodland	1	0.2	Affiliated Foods, Norfolk, NE
WAREHOUSE/BOX STORES:		21.9%	
No Frills Supermarket	5	7.4	United AG, Omaha, NE
Food-4-Less	5	7.0	Hakes, Div. of Schrivner, Laurens, IA
Bag 'N Save	3	5.2	United AG, Omaha, NE
World of Food	1	1.9	Nash Finch, Lincoln, NE
Cub Foods***	1	0.4	Super Valu, Des Moines, IA
OTHER GROCERY STORES	91	4.1%	
TOTAL	256	100.0%	

Source: Consumer Preference Study, (C) 1986 by The Omaha World-Herald

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na not available
(C) Convenience Store
* Market share percentages from question: "At which store does household spend most for groceries?"
** Included in "Other Grocery Stores" percent
***Cub Foods opened October 1986

SCOTTSBLUFF

Market Area Covered: Scotts Bluff County	No. of Stores	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:			
Jack & Jill	2		Nash Finch, Rapid City, SD
Safeway	1		(Own) Denver, CO
VOLUNTARY &/OR COOPERATIVE GROUPS:			
Co-op	1		United A.G., Denver, Colorado
LEADING INDEPENDENTS:			
Alexander's Market	1		Nash Finch, Rapid City, SD
Henry's Market	1		Affiliated, Norfolk, NE
Town & Country Market	1		Affiliated, Norfolk, NE
TOTAL	7		

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*Share of Market Data not available

NEVADA

LAS VEGAS

Market Area Covered: Metropolitan Statistical Area (Clark County)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		88.0%	
Lucky	12	20.0	A.H. Lewis, Las Vegas, NV
Von's Grocery	6	19.0	(Own) El Monte, CA
Albertson's	11	17.0	Certified Grocers, Los Angeles, CA
Smiths Food King	13	16.0	Certified Grocers, Los Angeles, CA
Skaggs Alpha Beta	4	8.0	na
Safeway	9	7.0	Nat'l. Grocer, Santa Fe Springs, CA
Mayfair	1	1.0	Certified Grocers, Los Angeles, CA
OTHER GROCERY STORES	na	12.0%	
TOTAL	56+	100.0%	

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na not available

RENO

Market Area Covered: Metropolitan Statistical Area (Washoe County)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		99.2%	
Ruby's	7	35.8	United Grocers, Sacramento, CA
Warehouse Markets	12	26.0	Bavarian Wholesale Grocery Co., Sparks, NV
Albertson's	6	12.8	(Own) Salt Lake City, Utah
Safeway	2	10.0	(Own) Freemont, CA
Sak 'N Save	2	7.7	Bavarian Wholesale Grocers, Sparks, NV
Lucky	2	4.8	(Own) San Leandro, CA
7-Eleven (C)	19	2.0	A.M. Lewis, Las Vegas, NV
Pak 'N Save[1]	1	0.1	na
OTHER GROCERY STORES:		0.8%	
The Market	1	na	na
All Others	na	0.8	
TOTAL	52+	100.0%	

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na not available

* Included in "Other Grocery Stores" percent

[1] New store was opened in May of 1987

NEW HAMPSHIRE

NASHUA-MANCHESTER

Market Area Covered: Metropolitan Statistical Area (Parts of Hillsborough, Merrimack and Rockingham Counties)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		92.2%	
Alexander's Markets/Hampshire Farms	8	35.0	(Own) Dracut, MA
DeMoulas Markets	3	20.0	(Own) Tewksbury, MA
Purity/Heartland	2	15.5	(Own) N. Billerica, MA
Shaw's Supermarkets	3	10.3	(Own) Portland, ME
Allegro's Star Agency	5	8.5	(Own) Cambridge, MA
A&P	2	2.9	(Own) Boston, MA
OTHER GROCERY STORES:		6.2%	
Sully's	2	2.3	Associated Grocers, Manchester, NH
P & C	1	1.0	na
Brother's	1	0.8	na
Bunny's/Crossroads	1	0.7	Associated Grocers, Manchester, NH
Cricenti's	1	0.7	Associated Grocers, Manchester, NH
Hi Go Markets	1	0.7	Associated Grocers, Manchester, NH
TOTAL	30	*	

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na not available

* Percents do not equal 100.0%

PORTSMOUTH

Market Area Covered: Metropolitan Statistical Area (Rockingham County)	No. of Stores	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:			
DeMoulas	2		(Own) Tewksbury, MA
Shaws	2		(Own) E. Bridgewater, MA
A&P	1		na
IGA	1		(Own) York Village, ME
Shop and Save/Pic 'N Pay	1		(Own) Portsmouth, NH
OTHER GROCERY STORES:			
Richardson's Market	1		(Own) Portsmouth, NM
TOTAL	8		

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na not available

* Share of Market Data not available

NEW JERSEY

ATLANTIC CITY

Market Area Covered: Metropolitan Statistical Area (Atlantic & Cape May Counties)	No. of Stores	% of Market Volume[1]	Principal Supplier
LEADING CHAINS:		43.8%	
Acme	10	19.4	(Own) Philadelphia, PA
Superfresh	6	17.7	(Own) Philadelphia, PA
Pathmark	1	6.7	(Own) Philadelphia, PA
A&P	3	**	(Own) Philadelphia, PA
Thriftway	6	**	(Own) King of Prussia, PA
VOLUNTARY &/OR COOPERATIVE GROUPS:		31.0%	
Shop Rite	4	24.4	Wafefern Food, Elizabeth, NJ
Foodtown	4	6.6	Twin County Grocers, Phila., PA
IGA	3	**	Wetterau Food Distribution Group, Temple, PA
Shop N'Bag	1	**	Frankford-Quaker, Phila., PA
LEADING INDEPENDENTS:			
Clover Meats	2	**	na
Casel's	1	**	Weiland Associates, Inc., Margate, NJ
OTHER GROCERY STORES	64	25.2%	
TOTAL	105	100.0%	

** Included in Other Grocery Store share

[1] Share of Market Data (volume) based on Metro Market Studies (conducted 9/87). Data submitted by Ms. Susan S. Plage, Research Manager, "Atlantic City Press", Atlantic City, N.J.

JERSEY CITY

Market Area Covered: Metropolitan Statistical Area (Hudson County)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		46.5%	
Pathmark	4	27.0	(Own) Woodbridge, NJ
A&P	8	14.5	(Own) Paterson, NJ
Acme	2	5.0	American Stores Co., Whippany, NJ
VOLUNTARY &/OR COOPERATIVE GROUPS:		50.5%	
Shop Rite	8	32.5	Wakefern Food Corp., Elizabeth, NJ
Foodtown	7	13.5	Twin County Groc., Edison, NJ
Met Foods	4	2.0	White Rose Food Corp., Farmingdale, NY
Pagano's IGA	1	1.5	Bozzuto's, Inc.; Cheshire, CT
C-Town	2	1.0	Krasdale Foods, Inc., Bronx, NY
Fine Fare	4	*	na
LEADING INDEPENDENTS:		1.0%	
Shelly's	1	0.5	Twin County Groc., Edison, NJ
Universal	2	0.3	na
Moloney's	1	0.2	na
OTHER GROCERY STORES	290	2.0%	
TOTAL	334	100.0%	

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na not available
* Included in "Other Grocery Stores" percent

TRENTON[1]

Market Area Covered: Metropolitan Statistical Area (Mereer County)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		28.0%	
Acme	8	15.0	(Own) Philadelphia, PA
Super Fresh	4	7.0	(Own) Florence, NJ
Pathmark	1	6.0	(Own) Woodbridge, NJ
VOLUNTARY &/OR COOPERATIVE GROUPS:		46.0%	
ShopRite	8	30.0	(Own) Wakefern Food Corp., Elizabeth, NJ
Thriftway/Pennington	6	10.0	(Own) Thriftway, King of Prussia, PA
Shop 'N Bag	3	6.0	(Own) Frankford-Quaker Groc., Philadelphia, PA
OTHER GROCERY STORES	36	26.0%	
TOTAL	66	100.0%	

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na not available

[1] Due to a lack of a source, the Trenton survey was taken from last years edition

NEW MEXICO

ALBUQUERQUE

Market Area Covered: Metropolitan Statistical Area (Bernalillo County)	No. of Stores*	% of Grocery Market's Store Sales*	Principal Supplier
LEADING CHAINS:		48.9%	
Safeway	12	22.0	(Own) El Paso, TX
Furr's	12	19.3	(Own) Lubbock, TX
Albertson's	4	7.6	(Own) Albuquerque, NM
LEADING CONVENIENCE STORES:			
Circle K	47	**	(Own) Clovis, NM
All Sups	17	**	(Own) Albuquerque, NM
7-Eleven	17	**	The Southland Corp., Englewood CO & Dallas, TX
OTHER GROCERY STORES	na	51.1%	
TOTAL	109+	100.0%	

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na not available

* Due to a lack of a source, these figures are estimates only

** Included in "Other Grocery Stores" percent

SANTA FE[1]

Market Area Covered: Metropolitan Statistical Area (Santa Fe County)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		99.0%	
Safeway	3	30.0	(Own) El Paso, TX
Furrs	1	22.0	(Own) Lubbock, TX
Associated Groc.	3	22.0	Assoc. Groc. of Colorado, Albuquerque, NM
Albertson's	2	13.0	Waples-West, Lubbock, TX
Smith's Food King	1	12.0	Western Grocers, Albuquerque, NM
Food Emporium	1	na	Furk's Lubbock, TX
Skaggs Alpha Beta	1	na	Salt Lake City, UT
OTHER GROCERY STORES	na	9.0%	
TOTAL	12+	*	

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na not available

[1] Due to a lack of a source, the Santa Fe survey was taken from last years edition

*Percents add to more than 100.0%

NEW YORK

ALBANY-SCHENECTADY-TROY

Market Area Covered: Metropolitan Statistical Area (Albany, Greene, Montgomery, Rensselaer, Saratoga & Schenectady Counties)	No. of Stores	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:		88.9%	
Price Chopper	38	35.9	(Own) Schenectady, NY
Grand Union	31	30.7	(Own) Waterford, NY
Shop Rite	6	12.8	Wakefern Food Corp., Florida, NY
Edwards	1	5.0	First National Supermarkets, Inc., Windsor Locks, CT
Star Markets	8	4.5	(Own) Albany, NY
OTHER GROCERY STORES	na	11.1%	
TOTAL	84+	100.0%	

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na not available

* These figures are estimated

BINGHAMTON

Market Area Covered: Metropolitan Statistical Area (Broome & Tioga Counties)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		87.0%	
Giant	12	34.0	Akel Warehouse, Johnson City, NY
Great American	15	25.0	(Own) Norwich, NY
Grand Union	6	19.0	(Own) Waterford, NY
P&C	1	5.0	(Own) Syracuse, NY
Food King	1	2.0	(Own) Binghamton, NY
Norman's	1	2.0	(Own) Binghamton, NY
Reliable Markets	1	*	na
7-Eleven Stores (C)	3	*	na
Victory	1	*	(Own) Norwich, NY
OTHER GROCERY STORES	na	13.0%	
TOTAL	41+	100.0%	

ELMIRA[1]

Market Area Covered: Metropolitan Statistical Area (Chemung County)	No. of Stores	% of Market's Grocery Store Sales**	Principal Supplier
LEADING CHAINS:			
Sugar Creek Stores	8		na
Convenient Food Marts (C)	5		S.M. Flickinger, Elmira, NY
Great American	2		(Own) Norwich, NY
P&C	2		(Own) Syracuse, NY
Tops	2		(Own) Buffalo, NY
Acme	1		(Own) Syracuse, NY
Super Duper	1		S.M. Flickinger, Elmira Hgts., NY
Weis Markets	1		(Own) Sunbury, PA
TOTAL	22		

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na not available
(C) Convenience Stores
* Included in "Other Grocery Stores"
** Share of Market Data not available

[1] Elmira has experienced no changes since last year

GLENS FALLS

Market Area Covered: Metropolitan Statistical Area (Warren & Washington Counties)	No. of Stores	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:			
Grand Union	6		(Own) Waterford, NY
Price Chopper	3		(Own) Schenectady, NY
Shop 'n' Save	1		(Own) Portland, ME
Shop Rite	1		(Own) Florida, NY
LEADING INDEPENDENTS:			
Barbers Market	2		Bi-Lo, Albany, NY
Lewis Super Market	1		P & C Cross, White River Junction, VT
OTHER GROCERY STORES:			
Convenient Food Markets	8		(Own) Syracuse, NY
Cumberland Farms	4		(Own) Canton, MA
TOTAL	26		

JAMESTOWN

Market Area Covered: Chautauqua County	No. of Stores	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:			
Quality Markets, Inc.	12		(Own) Jamestown, NY
Wilson Farms	3		Tops Markets, Buffalo, NY
Bells	2		Peter J. Schmitt, Buffalo, NY
Super Duper	2		S.M. Flickinger Co., Jamestown, NY
LEADING INDEPENDENTS:			
Lake County Dairy Stores	6		S.M. Flickinger Co., Jamestown, NY
TOTAL	25		

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na not available
* Share of Market Data not available

NIAGARA FALLS

Market Area Covered: Primary Metro. Statistical Area (Niagara County)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		60.0%	
Tops Markets	5	60.0	Niagara Frontier Services, Buffalo, NY
LEADING CONVENIENCE STORE CHAINS:		20.0%	
B-Kwik	2	10.0	Niagara Frontier Services, Buffalo, NY
Wilson Farms	6	9.0	Niagara Frontier Services, Buffalo, NY
7-Eleven	3	1.0	The Southland Corporation, Bedford Hills, NY
VOLUNTARY &/OR COOPERATIVE GROUPS:		19.0%	
Super Duper-Pine Plaza	1	19.0	Flickinger Corp., Buffalo, NY
Bells	1	*	Peter J. Schmitt, Buffalo, NY
Super Duper-City Market	1	*	Flickinger Corp., Buffalo, NY
LEADING INDEPENDENTS:		*	
Slipko Bros.	1	*	Flickinger Corp., Buffalo, NY
OTHER GROCERY STORES	14	1.0%	
TOTAL	34	100.0%	

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* Included in "Other Grocery Stores" percent

ROME

Market Area Covered: Metropolitan Statistical Area (Oneida County)	No. of Stores	Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		59.0%	
P&C	2	20.0	(Own) Syracuse, NY
Victory	3	20.0	(Own) Norwich, NY
Price Chopper	1	19.0	(Own) Schenectady, NY
VOLUNTARY &/OR COOPERATIVE GROUPS:		8.0%	
Scheidelman	12	8.0	(Own) Utica, NY
LEADING INDEPENDENTS:		8.0%	
Gilletti's	1	4.0	na
Adolfi's	1	2.0	Scheidelman, Inc., Utica, NY
Butcher Block	1	2.0	na
OTHER GROCERY STORES:	45	25.0%	
TOTAL	66	100.0%	

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na not available

SYRACUSE[1]

Market Area Covered: Metropolitan Statistical Area (Madison, Onondaga & Oswego Counties)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		69.0%	
P&C Food Markets (Incl. Midstate & Big M Co-ops)	46	28.0	(Own) State Fair & Van Vleck, Syracuse, NY
Wegman's	8	18.0	(Own) Rochester, NY
Price Chopper	8	12.0	Golub Corp., Schenectady, NY
Tops Markets	4	11.0	Niagara Frontier Services, Buffalo, NY
VOLUNTARY &/OR COOPERATIVE GROUPS:		12.0%	
Hometown Markets	12	7.0	P&C Foods, Syracuse, NY
IGA		5.0	S.M. Flickinger, Liverpool, NY
OTHER GROCERY STORES (Incl. Green Hills and William Groceries)	na	19.0%	
TOTAL	78+	100.0%	

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na not available

[1] Due to a lack of a source, the Syracuse survey was taken out of last years edition

WATERTOWN

Market Area Covered: Jefferson County	No. of Stores	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:			
Convenient Food Mart	14		(Own) Buffalo, NY
Great American	11		(Own) and Victory Mkts., Norwich, NY
P&C	11		(Own) Syracuse, NY
Big M	10		na
Super Duper	9		Scrivner/Flickinger Co., Buffalo, NY
A&P	1		C&S Wholesale Grocers, Inc., Brattleboro, VT
Price Chopper	1		(Own) and Golub Corp., Schenectady, NY
VOLUNTARY &/OR COOPERATIVE GROUPS:			
IGA	15		S.M. Flickinger, Buffalo, NY
TOTAL	72		

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na not available

* Share of Market Data not available

NORTH CAROLINA

ASHEVILLE[1]

Market Area Covered: Metropolitan Statistical Area (Buncombe County)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		72.0%	
Ingles Markets	16	45.0	(Own) Asheville, NC
Winn Dixie	5	14.0	(Own) Greenville, SC
Bi-Lo	6	11.0	(Own) Greenville, SC
Fast Fare (C)	5	1.5	na
7-Eleven (C)	2	0.5	The Southland Corp., Atlanta, GA
Fine Fare Grocery Warehouse	1	*	Ingles Markets, Asheville, NC
Hop In (C)	5	*	Save-A-Stop, Salem, VA
Food Lion	2	*	(Own) Salisbury, NC
VOLUNTARY &/OR COOPERATIVE GROUPS:		7.0%	
Merchants Distributors	25	3.5	(Own) Hickory, NC
Thomas & Howard	23	3.0	(Own) Asheville, NC
Haywood Grocery Co.	2	0.5	(Own) Waynesville, NC
OTHER GROCERY STORES	98	21.0%	
TOTAL	190	100.0%	

NOTE: According to our source a Harris Teeter will be opening in the Fall of 1987; thus bringing the No. of Stores to a total of 191. The opening is also expected to affect the share of Market Data.

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na not available
(C) Convenience Stores
* Included in "Other Grocery Stores"

[1] Asheville has experienced no changes since last year

DURHAM

Market Area Covered: Metropolitan Statistical Area (Durham County)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		93.5%	
Food Lion	10	28.0	(Own) Salisbury, NC
Kroger	5	22.0	(Own) Salem, VA
Harris-Teeter	3	13.0	(Own) Charlotte, NC
Winn Dixie	6	13.0	(Own) Raleigh, NC
Big Star	4	8.0	(Own) Raleigh, NC
A&P	5	7.0	(Own) Charlotte, NC
Byrd's Food Center	4	2.0	Burlington, NC
Piggly Wiggly	1	0.5	(Own) Kinston, NC
Farm Fresh	1	*	na
Fast Fare (C)	5	*	(Own) Henderson, NC
Ken's Quickie Mark (C)	4	*	na
7-Eleven (C)	8	*	The Southland Corp., Raleigh, NC
LEADING INDEPENDENTS:		3.0%	
Fowler's of Durham	1	0.5	(Own) Durham, NC
Fowler's Food Store	1	2.0	(Own) Chapel Hill, NC
King's Red & White	1	0.5	Thos. & Howard, Durham, NC
OTHER GROCERY STORES	na	3.5%	
TOTAL	59+	100.0%	

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na not available
(C) Convenience Stores
* Included in "Other Grocery Stores" percent

FAYETTEVILLE

Market Area Covered: Metropolitan Statistical Area (Cumberland County)	No. of Stores	Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		80.2%	
Winn Dixie	8	20.6	(Own) Raleigh, NC
Food Lion	10	18.5	(Own) Salisbury, NC
Kroger Sav-On	3	12.1	(Own) Charlotte, NC
Harris-Teeter/Food World	3	11.1	(Own) Charlotte, NC
Big Star	3	10.9	(Own) Raleigh, NC
Sav-A-Center	3	7.0	(Own) Charlotte, NC
OTHER GROCERY STORES:		19.8%	
Including			
Short Stop Stores	12	19.8	Various
Quick Stop Stores	42		
V-Point Supermarket	2		
Economy Food Center	2		
Other	126		
TOTAL	214	100.0%	

GREENSBORO-WINSTON/ SALEM-HIGH POINT[1]

GREENSBORO+

Market Area Covered: Metropolitan Statistical Area
(Davidson, Davie, Forsyth, Guilford, Randolph, Stokes and Yodkin Counties)

LEADING CHAINS:		76.9%	
Food Lion	10	28.0	(Own) Salisbury, MA
Food World	8	17.0	(Own) High Point, NC
Big Star	3	9.3	Central Carolina Grocers, High Point, NC
Kroger	4	8.4	(Own) Roanoke, VA
Best Way	6	5.0	Central Carolina Grocers, High Point, NC
Fresh Market	3	4.0	Merchants Distributors Inc., Greensboro, NC
Winn Dixie	7	3.5	(Own) Charlotte, NC
Food Rite	7	2.0	Central Carolina Grocers, High Point, N.C.
Bi-Rite	3	*	Central Carolina Grocers, High Point, N.C.
Family Mart	1	*	na
ALL OTHER GROCERY STORES (Including independents & convenience stores)	na	23.1%	
TOTAL	52+	100.0%	

WINSTON-SALEM

LEADING CHAINS:		86.0%	
Food Lion	13	32.0	(Own) Salisbury, MA
Food Fair	10	24.0	J.G. Messick & Sons, Inc. Winston-Salem, NC
Winn Dixie	5	12.0	(Own) Charlotte, NC
Kroger	3	8.0	(Own) Charlotte, NC
Harris-Teeter	4	5.0	(Own) Charlotte, NC
Lowe's Foods	4	5.0	MDI, Hickory, NC
VOLUNTARY &/OR COOPERATIVE GROUPS:		3.0%	
Joe's Fine Foods/Galaxie	3	2.0	MDI, Hickory, NC & Central Carolina Grocers
Shop Rite Stores	2	1.0	Central Carolina Grocers, Kernersville, NC
LEADING INDEPENDENTS		5.0%	
MT Tabor/Paragon/Grand Views	3	5.0	Central Carolina Grocers, Kernersville, NC
LEADING CONVENIENCE STORE CHAINS		3.0%	
Hop-In	5	3.0	Save-A-Stop, Salem, VA
Fast Fare	3	*	(Own) Henderson, NC
OTHER GROCERY STORES	na	3.0%	
TOTAL	55+	100.0%	

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na not available

* Included in "Other Grocery Stores" percent

+ Due to lack of a source the # of stores ana % of Market Share figures for Greensboro are estimates only

[1] Information for High Point is unobtainable

RALEIGH

Market Area Covered: Metropolitan Statistical Area (Wake County)	No. of Stores	% of Customer's Preference*	Principal Supplier
LEADING CHAINS:			
Big Star	10	27.0	na
Food Lion	12	26.0	(Own) Salisbury, NC
Winn-Dixie	16	20.0	(Own) Greenville, SC
Farm Fresh	3	9.0	na
A&P	7	6.0	(Own) Charlotte, NC
Kroger	1	5.0	(Own) Charlotte, NC
Harris-Teeter	6	5.0	(Own) Charlotte, NC
Piggly Wiggly	3	1.0	(Own) Kinston, NC
Red & White	2	1.0	Thos. & Harcord, Durham, NC
Fresh Market	1	na	na
VOLUNTARY &/OR COOPERATIVE GROUPS:		2.0%	
IGA	1	2.0	na
LEADING CONVENIENCE STORE CHAINS		na	
Fast Fare	24	na	(Own) Houston, NC
Grocery Boy Jr	na	na	na
7-Eleven	4	na	na
The Pantry	4	na	(Own) Atlanta, GA
Circle K	3	na	na
Lighthouse Food Mart	3	na	na
Lil' General	na	na	na
TOTAL	100+	**	

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na not available

*Question asked to determine customer preference - "At which store did you buy most of your groceries in the past seven days?"

**Percents add to more than 100.0%, due to fact that percents are based on customers preference studies.

NORTH DAKOTA

BISMARCK-MANDAN

Market Area Covered: Metropolitan Statistical Area (Burleigh & Morton Counties)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		91.0%	
Super-Valu	4	62.0	(Own) Bismark, ND
Red Owl	3	10.0	(Own) Fargo, ND
Warehouse Market	1	10.0	Nash-Finch, Fargo, ND
Holiday Plus	1	9.0	Fairway Foods, Fargo, ND
LEADING INDEPENDENTS:		2.0%	
Buy-Rite	1	2.0	na
LEADING CONVENIENCE STORE CHAINS:		5.0%	
Mini-Mart	5	2.0	Mini-Mart, Casper, WY
7-Eleven	1	2.0	Southland Corp., Chsterfield, MO
General Stores	3	1.0	na
OTHER GROCERY STORES	4	2.0%	
TOTAL	23	100.0%	

FARGO-MOORHEAD, ND-MN

Market Area Covered: Metropolitan Statistical Area (Cass & Clay Counties)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		89.5%	
Hornbacher's	3	45.8	Super Valu, Fargo, ND
Sun Mart	6	29.0	Nash Finch, Minot, ND
Food 4 Less	1	7.7	Fairway Foods, Inc., Fargo, ND
Wise Buy Foods	2	7.0	Red Owl, Fargo, ND
LEADING INDEPENDENTS:		10.5%	
Larson's Super Value	1	5.7	Super Valu, Fargo, ND
Jim's Super Value	1	4.8	Super Valu, Fargo, ND
LEADING CONVENIENCE STORES:			
Stop 'n Go	12	na	na
Food 'n' Fuel	7	na	na
7-Eleven	4	na	The Southland Corp., Chesterfield, MO
Mini-Mart	4	na	(Own) Casper, NY
TOTAL	41	100.0%	

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na not available

GRAND FORKS[1]

Market Area Covered: Metropolitan Statistical Area (Polk County)	No. of Stores	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:			
Albertson's	1		Albertson's/Super Valu, Fargo, ND
Food Bonanza	1		Nash Finch, Fargo, ND
VOLUNTARY &/OR COOPERATIVE GROUPS:			
Grand Forks Food Coop	1		(Own) Grand Forks, ND
LEADING INDEPENDENTS:			
Hugo's	4		Nash Finch, Fargo, ND
Sollom's Country Store	2		Red Owl, Fargo, ND
Miller's Fairway	1		Fairway Foods, Fargo, ND
LEADING CONVENIENCE STORE CHAINS:			
Valley Dairy	10		na
Mini Mart	4		Mini-Mart, Casper, WY
OTHER GROCERY STORES			
TOTAL	24		

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na not available

* Share of Market Data not available

[1] Grand Forks has experienced no changes since last year

MINOT

Market Area Covered: Ward County	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
VOLUNTARY &/OR COOPERATIVE GROUPS:		63.0%	
Piggly Wiggly	3	49.0	Nash Finch, Minot, ND
Albertson's	1	14.0	Super Valu, Fargo, ND
LEADING INDEPENDENTS:		31.0%	
Miracle Mart	1	25.0	Super Valu, Bismarck, ND
Red Owl	1	6.0	(Own) Fargo, ND
OTHER GROCERY STORES	na	6.0%	
TOTAL	6+	100.0%	

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na not available

OHIO

AKRON

Market Area Covered:
Primary Metro. Statistical Area
(Portage & Summit Counties)

	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		72.3%	
Acme	28	45.0	First National, Cleveland, OH
Fazios/Fishers/Carls	7	15.5	Heritage Wholesalers, Bedford Heights, OH
Giant Eagle (The Tamarkin Co./Valu King)	8	6.7	(Own) Youngstown, OH
Sparkle	3	3.0	P.J. Schmitt/Betty Ross, Mogador, OH
Pick N Pay	1	1.2	Fred W.Albrecht Groc. Co., Akron, OH
Heinens	1	0.9	(Own) Bedford, OH
LEADING INDEPENDENTS:[1]		27.8%	
P.J. Schmitt/Betsy Ross	25	14.0	P.J. Schmitt/Betsy Ross, Mogador, OH
American Seaway	8	5.6	American Seaway, Bedford Heights, OH
Fleming	5	2.1	Fleming Co., Inc. Massilon, OH
Giant Eagle	1	0.4	Giant Eagle, Youngstown, OH
Other	4	5.7	na
LEADING CONVENIENCE STORES:			
American Seaway Food Stores	5	na	(Own) Bedord Heights, OH
Ashland Petroleum	7	na	(Own) Ashland, KY
Consun Food Industries Inc.	8	na	(Own) Elyria, OH
Country Fair Inc.	2	na	(Own) Erie, PA
District Petroleum Products, Inc.	1	na	(Own) Sandusky, OH
Drive N Shoppe Inc.	1	na	(Own) Sandusky, OH
Emro Mktg. Co./Gaston Div.	27	na	(Own) Bedford Heights, OH
Emro Mktg. Co./Bonded Oil Div.	1	na	(Own) Springfield, OH
Handee Marts Inc.	5	na	(Own) Brookpark, OH
Kayo Oil Co.	6	na	(Own) Chattanooga, TN
Lawson Milk Co.	105	na	(Own) Cuyahoga Heights, OH
Open Pantry Food Stores	13	na	(Own) Cuyahoga Heights, OH
Speed-D-Foods/Minit Mart Foods	3	na	(Own) Canton, OH
Unocal	4	na	(Own) Schawnburg, IL
TOTAL	279	*	

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na not available

* Total equal more than 100.0%

[1] For the independent stores, supplier/owner name is give, since actual store name was unavailable

CANTON

Market Area Covered: Metropolitan Statistical Area (Carroll/Stark Counties)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		44.5%	
Fisher Foods of Canton	5	20.0	(Own) Canton, OH
Piggly Wiggly	5	10.0	American Seaway Foods, Bedford
Edward's Warehouse	1	5.0	Pick 'N Pay, Maple Hgts., OH
Fisher/Fazio	1	5.0	Betsy Ross Foods, Mogadore, OH
Sparkle	3	4.0	Betsy Ross Foods, Mogadore, OH
Lawson's[1]	na	na	(Own) Akron, OH
Spee Dee Foods/Minit Mart	23	na	(Own) Akron, OH
Acme/Click	2	na	na
Cardinal Foods	2	na	na
Giant Eagle	1	na	na
7-Eleven	2	na	na
CFM	1	0.5	Scot Lad Foods, Lima, OH
Stop 'N Go	8	na	na
VOLUNTARY &/OR COOPERATIVE GROUPS:		47.0%	
IGA	28	40.0	McLain Grocery, Massillon, OH
A/G	17	7.0	(Own) Dennison, OH
LEADING INDEPENDENTS:		4.0%	
Bordner's	2	4.0	na
Parkland Foods	1	na	na
TOTAL	102+	*	

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na not available

* Does not add to 100%

[1] Some of the Lawson Stores are being converted to Dairy Marts, so accurate number of Lawson Stores is unavailable.

DAYTON

Market Area Covered: Metropolitan Statistical Area (Clark/Greene/Miami & Montgomery Counties)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		63.5%	
Kroger	25	43.0	(Own) Cincinnati, OH
White Villa[1]	100	9.0	(Own) West Carrollton, OH
Stump's and Stump's U-Save	7	6.0	Super Valu, Xenia, OH
Fulmer's	10	3.0	Super Valu, Xenia, OH
Metro Market	7	2.0	Cardinal Foods, Columbus, OH
Marsh	3	0.5	(Own) Yorktown, IN
Pangles Thrifty Market	1	na	Scot Lad, Lima, OH
VOLUNTARY &/OR COOPERATIVE GROUPS:		10.0%	
IGA	19	7.0	Super Food Services, Dayton, OH
Super Valu	11	3.0	(Own) Xenia, OH
LEADING INDEPENDENTS:		19.5%	
Eavey's	3	4.0	na
Bob's Food Warehouse	1	3.0	na
Kash 'N Karry	5	3.0	na
Freedom Foods	4	1.5	White Villa Grocery, Dayton, OH
Dots	2	1.0	na
Lofino	2	1.0	Super Valu, Xenia, OH
County Market	1	1.0	Super Valu, Xenia, OH
Dillman Foods	1	1.0	Super Valu, Xenia, OH
Dorothy Lane Market	1	1.0	Super Valu, Xenia, OH
Phil & Jerry's	1	1.0	White Villa Grocery, Dayton, OH
Shiloh Market	1	1.0	Super Foods, Dayton, OH
Woody's	1	1.0	White Villa Grocery, Dayton, OH
LEADING CONVENIENCE STORE CHAINS:			
Lawson's (C)	26	na	Consolidated Foods, Cuyahoga, OH
7-Eleven (C)	36	na	(Own) Rolling Meadows, IL
Stop & Go (C)	45	na	(Own) Trotwood, OH
United Dairy (C)	7	na	(Own) Cincinatti, OH
OTHER GROCERY STORES	264	15.0%	
TOTAL	584	*	

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na not available

* Percents add to more than 100.0%.

[1] White Villa is a warehouse who supplies independent grocers

LIMA[1]

Market Area Covered: Metropolitan Statistical Area (Allen & Auglaize Counties)	No. of Stores	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:			
Ray's Supermarkets	3		Scot Lad, Lima, OH
Foodtown Kash 'n Karry	1		na
VOLUNTARY &/OR COOPERATIVE GROUPS:			
IGA	3		Super Food Service, Dayton, OH
Pantry Pride	2		Super Food Service, Dayton, OH
LEADING INDEPENDENTS:			
Clyde Evans Markets	6		Food Marketing, Fort Wayne, IN
Clyde Evans County Markets	1		
OTHER GROCERY STORES	19		
TOTAL	35		

LORAIN

Market Area Covered: Primary Metro. Statistical Area (Lorain County)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		40.0%	
Fisher Foods	9	27.0	(Own) Bedford Hgts., OH
Sparkle (C)	5	10.0	Betsy Ross Foods, Mogadore, OH
Eagle	5	3.0	(Own) Bedford Hgts., OH
VOLUNTARY &/OR COOPERATIVE GROUPS:		10.5%	
IGA (McLain)	11	9.0	McLain Groc. Co., Massillon, OH
Super Valu	2	1.5	Super Valu, Xenia, OH
OTHER GROCERY STORES		49.5%	
Dairy Mart	5	49.5	United Grocery Co., Lansing, MI & Lawson Milk Co., Cuyahoga Hgts., OH
Convenience Food Mart	23		(Own) Solon, OH
Lawson's	17		(Own) Akron, OH
TOTAL	77	100.0%	

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* Share of Market Data not available

[1] Lima has experienced no changes since last year

SPRINGFIELD[1]

Market Area Covered: Standard Metropolitan Statistical Area (Clark, Greene, Miami and Montgomery Counties)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		52.0%	
Kroger	4	20.0	(Own) Cincinnati, OH
Fulmers	4	16.0	Super Valu, Xenia, OH
Big Bear	4	14.0	(Own) Columbus, OH
Lawson Milk (C)	5	2.0	(Own) Cuyahoga Falls, OH
LEADING INDEPENDENTS:		23.0%	
Northridge IGA	1	11.0	Super Foods, Bellefontaine, OH
Shoemakers	2		Super Valu, Xenia, OH
Howard	2	10.0	Super Valu, Xenia, OH
Johnson Super Valu	1		Super Valu, Xenia, OH
Mundys	1	2.0	White Villa, W. Carrollton, OH
Pik N Pak	1	na	Super Foods, Bellefontaine, OH
OTHER GROCERY STORES	na	25.0%	
TOTAL	25+	100.0%	

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na not available
(C) Convenience Stores

[1] Springfield has experienced no changes since last year

STEUBENVILLE-WEIRTON [2]

Market Area Covered: Metropolitan Statistical Area (Jefferson County, OH Brooke and Hancock Counties, WV)	No. of Stores	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:			
Kroger	2		(Own) Columbus, OH
Big Bear	1		(Own) Columbus, OH
VOLUNTARY &/OR COOPERATIVE GROUPS:			
Foodland	1		na
IGA	1		McLain Grocers, Massilon, OH
Valu King	1		Tomarkin, Youngstown, OH
LEADING INDEPENDENTS:			
Convenience Mkts.	2		Associated Grocers, Dennison, OH
Co-op Food Mkts.	1		Wheeling Wholesale, Wheeling, WV
Big "D" Market	1		Wheeling Wholesale, Wheeling, WV & Associated Grocers, Uhrichsville, OH
TOTAL	10		

[2] Due to a lack of a source, the Steubenville-Weirton survey was taken from last years edition

* Share of Market Data not available

TOLEDO[1]

Market Area Covered: Metropolitan Statistical Area (Fulton/Lucas & Wood Counties)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		73.0%	
Food Town (incl. Kash & Karry Stores)	32	32.0	(Own) Toledo, OH
Kroger	14	28.0	(Own) Columbus, OH
Centre Markets	6	6.0	Scot Lad Foods, Lima, OH
Farmer Jack	1	2.0	Borman's, Detroit, MI
Pick-N-Pay (Edward's)	1	2.0	(Own) Cleveland, OH
Jiffy Marts (C)	12	2.0	Scot Lad Foods, Lima, OH
Sterling Milk Stores (C)	17	1.0	Assoc. Grocers, Holt, MI
Convenient Food Stores (C)	5	*	Scot Lad Foods, Lima, OH
Dairy Mart (C)	11		United Grocery Co., Lansing, MI
In and Out Stores (C)	21	*	J.M. Sealts Co., Lima, OH
Lawson's (C)	9	*	Lawson Milk Co., Cuyahoga Hgts., OH
7-Eleven (C)	17	*	Southland Distrib. Co., Champaign, IL
VOLUNTARY &/OR COOPERATIVE GROUPS:		2.0%	
AG & 5 Star Food Stores	10	2.0	(Own) Holt, MI
LEADING INDEPENDENTS:		16.0%	
Churchills	5	12.0	Food Marketing, Ft. Wayne, IN Scot Lad Foods, Lima, OH
Kelly's IGA	3	4.0	IGA Whse., Bellefontaine, OH
Bischoff's	1		Assoc. Grocers, Holt, MI
OTHER GROCERY STORES	36	9.0%	
TOTAL	201	100.0%	

(C) Convenience Stores

* Included in "Other Grocery Stores" percent

[1] Toledo has experienced no changes since last year

YOUNGSTOWN-WARREN[1]

Market Area Covered: Metropolitan Statistical Area (Mahoning and Trumbull Counties)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		85.2%	
Valu King	51	33.6	Tamarkin Co., Youngstown, OH
Sparkle Markets	23	24.6	Betsy Ross, Mogadore, OH
Giant Eagle	5	6.3	(Own) Pittsburgh, PA
Lawson Milk Co.	19	5.3	Cardinal Foods, Columbus, OH
Riverside Markets	6	4.3	Penn Traffic, Dubois, PA
Carl's	1	2.2	Heritage Wholesaler's Bedford Hts., OH
Convenient Food Marts	13	2.2	(Own) Solon, OH
Fast Check	10	1.7	(Own) Youngstown, OH
Super Duper	5	1.7	S.M. Flickinger, Buffalo, NY
Lil Shopper	6	1.5	(Own) Sharon, PA
Fazio's	2	0.7	Heritage Wholesalers, Bedford Hgts., OH
Quik Chek	3	0.6	na
Sami-Quick Stop	10	0.5	na
VOLUNTARY &/OR COOPERATIVE GROUPS:		7.7%	
United Family Foods	13	4.4	Tamarkin Co., Youngstown, OH
Mavars Markets	6	1.4	Tamarkin Co., Youngstown, OH
Isaly Dairy Stores	8	0.8	na
Golden Dawn	2	0.7	Peter J. Schmitt, Sharon, PA
Queens Markets	3	0.4	Peter J. Schmitt, Sharon, PA
OTHER GROCERY STORES	260	7.1%	
TOTAL	446	100.0%	

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na not available

[1] Youngstown-Warren has experienced no changes since last year

OKLAHOMA

ENID

Market Area Covered: Metropolitan Statistical Area (Garfield County)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		64.0%	
United Super Market	3	35.0	Hale-Halsell, Tulsa, OK
Skaggs	1	20.0	na
Jumbo	1	8.0	na
Circle K Food Stores	5	1.0	na
LEADING INDEPENDENTS:		36.0%	
The Boys Super Market	4	36.0	Scrivner, Oklahoma City, OK
OTHER GROCERY STORES	15	1.0%	
TOTAL	29	*	

LAWTON

Market Area Covered: Metropolitan Statistical Area (Comanche County)	No. of Stores	Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		25.0%	
Safeway	4	25.0	(Own) Oklahoma City, OK
VOLUNTARY &/OR COOPERATIVE GROUPS:		30.0%	
Fort Sill Commissary	1	30.0	na
LEADING INDEPENDENTS:		38.0%	
Herbs	6	36.0	Scriver, Oklahoma City, OK
Mac's	na	2.0	Hale Halsell, Tulsa, OK
LEADING CONVENIENCE STORE CHAINS:		3.0%	
7-Eleven	na	3.0	Oklahoma City, OK
OTHER GROCERY STORES	na	4.0%	
TOTAL	11+	100.0%	

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na not available

* Percents add to more than 100.0%

McALESTER

Market Area Covered:
Pittsburgh County

	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		40.0%	
Safeway	1	30.0	(Own) Tulsa, OK
Winn Dixie	na	10.0	(Own) Dallas, TX
VOLUNTARY &/OR COOPERATIVE GROUPS:		40.0%	
Cash Saver Food	1	20.0	Fleming Co., Oklahoma City, OK
Bob's Budget Saver	1	15.0	Affiliated, Tulsa, OK
Allen's Market IGA	1	5.0	IGA
LEADING INDEPENDENTS:		13.0%	
Nichols Super Saver	1	10.0	na
Ray's Market	1	3.0	Fleming Co., Oklahoma City, OK
OTHER GROCERY STORES		7.0%	
Gibson's Discount	1	7.0	na
TOTAL	7+	100.0%	

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na not available

SHAWNEE

Market Area Covered: Pottawatomie County	No. of Stores	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:			
Kwik Stop (C)	7		na
Handy Dandy (C)	3		Tyler & Simpson, Norman, OK
Love's Country Store	2		na
Wag-A-Bag, Inc. (C)	2		Affiliated Foods, Tulsa, OK
Happy Snappy (C)	1		na
Safeway	1		(Own) Tulsa, OK
Shop-N-Go (C)	1		McLane, Temple, TX
LEADING INDEPENDENTS:			
Pratts Foods	4		Scrivner-Boogaart, Oklahoma City, OK
Al-James IGA	1		Fleming Food Co., Oklahoma City, OK
Brannon's IGA	1		Fleming Food Co., Oklahoma City, OK
Pat's IGA	1		Fleming Good Co., Oklahoma City, OK
$ Saver Warehouse	1		na
TOTAL	25		

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na not available
(C) Convenience Stores
* Share of Market Data not available

OREGON

MEDFORD

Market Area Covered:
Metropolitan Statistical Area
(Jackson County)

	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		41.0%	
Fred Meyer	1	15.0	(Own) Portland, OR
Safeway	3	14.0	(Own) Portland, OR
Sentry	3	5.0	United Groceries, Medford, OR
Albertson's	1	4.0	West Coast Grocery, Salem, OR
Drive 'N Save	4	2.0	Fleming Companies, Portland, OR
U-Mark-It	1	1.0	Fleming Companies, Portland, OR
LEADING INDEPENDENTS:		45.0%	
Food F Less	1	27.0	Fleming Companies, Portland, OR
Buy Rite	1	5.0	na
Sherm's	1	5.0	Fleming Companies, Portland, OR
Big Y	1	3.0	Fleming Companies, Portland, OR
Bailey's Market	1	1.0	na
Gil's Thriftway	1	1.0	United Groceries, Medford, OR
Gile's Market	1	1.0	United Groceries, Medford, OR
IGA	2	1.0	United Groceries, Medford, OR
Quality	1	1.0	United Groceries, Medford, OR
LEADING CONVENIENCE STORE CHAINS:		5.0%	
Minute Markets	11	5.0	na
7-Eleven	8		na
OTHER GROCERY STORES	29	9.0%	
TOTAL	71	100.0%	

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na not available

SALEM

Market Area Covered: Metropolitan Statistical Area (Marion & Polk Counties)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		58.0%	
Safeway	9	27.0	(Own) Portland, OR
Fred Meyer, Inc.	3	15.0	(Own) Portland, OR
Waremart	2	7.0	West Coast Grocery, Salem, OR
McKays Market	1	5.0	West Coast Grocery, Salem, OR
Albertson's	3	4.0	West Coast Grocery, Salem, OR
LEADING CONVENIENCE STORE CHAINS:		5.0%	
Circle K Food Stores	20	3.0	McClane's, Kent, WA
Plaid Pantry	12	2.0	Fleming Foods, Portland, OR
7-Eleven	11	*	na
VOLUNTARY &/OR COOPERATIVE GROUPS:		19.0%	
IGA Stores	8	12.0	West Coast Grocery, Salem, OR
Thriftway	6	7.0	United Grocers, Portland, OR
LEADING INDEPENDENTS:		3.0%	
Capital Market	1	3.0	Fleming Foods, Portland, OR
Russ' Day N Nite	6	*	na
OTHER GROCERY STORES	56	15.0%	
TOTAL	138	100.0%	

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na not available

* Included in "Other Grocery Stores" percent

PENNSYLVANIA

ALLENTOWN-BETHLEHEM, PA-NJ

Market Area Covered: Metropolitan Statistical Area (Carbon/Lehigh/Northampton & Warren Counties)	No. of Stores	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:			
7-Eleven (C)	27		Southland Dist. Ctr., Falmouth, VA
Food Lane	21		Wetterau Foods Dist., Temple, PA
Wawa Markets	15		Miller & Hartman, Lancaster, PA
Acme	14		(Own) Philadelphia, PA
Turkey Hill Minit Market (C)	12		Miller & Hartman, Lancaster, PA
Pensupreme	11		DeWitt Wholesale, Syracuse, NY
Weis Markets	9		(Own) Sunbury, PA
Thriftway	7		Fleming Cos., Inc., (Phila. Div.), Oaks, PA
Clemen's Markets	4		Perloff Bros., Philadelphia, PA
Jewel T	4		na
Super Fresh Food Markets	3		A&P, Edison, NJ & Baltimore, MD
Genuardi's	1		Fleming Cos., Inc. (Philadelphia Div.) Oaks, PA
Giant	1		Super Rite Foods, Inc., Harrisburg, PA
Pathmark	1		(Own) Woodbridge, NJ
Redner's Markets, Inc., The Quality Food People			Super Rite Foods, Inc., Harrisburg, PA
VOLUNTARY &/OR COOPERATIVE GROUPS:			
IGA	20		Wetterau Foods Dist., Temple, PA
Shop Rite	2		Wakefern Foods Corp., Elizabeth, NJ
Quick Chek	2		General Trading, Carlstadt, NJ
LEADING INDEPENDENTS:			
Dan Schantz Farm Markets	2		Wetterau Foods Dist., Temple, PA
Schoenen's	2		United Associated Grocers, Robesonia, PA
Fairground Farmers Big Market	1		United Associated Grocers, Robesonia, PA
Traub's Market	1		Wetterau Foods Dist., Temple, PA
TOTAL	161		

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na not available

(C) Convenience Stores

* Share of Market Data not available

ALTOONA

Market Area Covered: Metropolitan Statistical Area (Blair County)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		56.0%	
Riverside Markets	11	28.0	Penn Traffic, DuBois, PA
Weis	2	20.0	(Own) Sunbury, PA
Giant Eagle	1	5.0	(Own) Pittsburgh, PA
Shop 'N Save	1	3.0	Charlie Bros., Greensburg, PA
VOLUNTARY &/OR COOPERATIVE GROUPS:		37.0%	
IGA Foodliners	4	33.0	na
Economy A/G	4	2.0	(Own) Altoona, PA
Foodland	1	2.0	Fox Grocery, Belle Vernon, PA
WAREHOUSE OUTLETS:		5.0%	
U-Save Warehouse Market	1	5.0	na
OTHER GROCERY STORES		2.0%	
Bi-Lo	1	2.0	
TOTAL	26	100.0%	

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na not available

ERIE

Market Area Covered: Metropolitan Statistical Area (Erie County)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		56.0%	
Loblaws	9	26.0	P.J. Schmitt, Sharon, PA
Super Duper	4	15.7	(Own) Jamestown, NY
Giant Eagle	4	14.3	Tamarkin, Youngstown, OH
VOLUNTARY &/OR COOPERATIVE GROUPS:		10.6%	
Shur Fine	7	10.6	Olean Wholesale, Olean, NY
LEADING INDEPENDENTS:		2.5%	
Quality Markets	na	2.5	na
LEADING CONVENIENCE STORE CHAINS:		27.7%	
Country Fair	17	16.6	P.J. Schmitt, Buffalo, NY
Lawsons	na	11.1	na
OTHER GROCERY STORES	na	3.2%	
TOTAL	41+	100.0%	

HARRISBURG

Market Area Covered: Metropolitan Statistical Area (Cumberland County)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		67.0%	
Giant	13	33.0	Carlisle Food Mkt., Carlisle, PA
Weis	16	28.0	(Own) Sunbury, PA
A&P	1	3.0	(Own) Baltimore, MD
Pathmark	2	3.0	(Own) Woodbridge, NJ
VOLUNTARY &/OR COOPERATIVE GROUPS:		12.0%	
Foodtown & Save Rite	52	5.0	Louis Lehrman, Harrisburg, PA
IGA	6	3.0	G.H. Delp & Co., Temple, PA
Super Thrift & WFM	2	2.0	P.A. & Small, York, PA
AG Stores	63	2.0	Yorktown Whlsl., Grocery Co., Harrisburg, PA
CONVENIENCE STORE GROUP:		4.0%	
Handy Markets	27	2.0	Convenience Dist., Camp Hill, PA
7-Eleven	12	2.0	na
OTHER GROCERY STORES:		13.0%	
Fox's (Thriftway)	4	6.0	(Own) Middleton, PA
Kohnaus	3	4.0	(Own) Mechanicsburg, PA
Karns	5	3.0	(Own) Mechanicsburg, PA
TOTAL	206	*	

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na not available

* Does not add to 100.0%

HAZLETON

Market Area Covered: Luzerne County	No. of Stores+	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:			
McAdoo IGA	4		Wetterau, Temple, PA
Acme Super Saver	2		(Own) Philadelphia, PA
Discountland USA	1		Fleming Foods, Oaks, PA
Freeland ShurSave	1		Affiliated Foods, Scranton, PA
Golds IGA	1		Wetterau, Temple, PA
Laneco	1		(Own) Easton, PA
Martin's (Giant)	1		Giant, Carlisle, PA
Petruzzi's IGA	1		Wetterau, Temple, PA
Weis Market	1		(Own) Lansdale, PA
LEADING INDEPENDENTS:			
A-1 Super Market	1		(Own) Hazel Park, PA
Diamond Super Market	1		Affiliated Foods, Scranton, PA
Freeland Food Market	1		Thriftway, King of Prussia, PA
J & E Super Market	1		Wetterau, Temple, PA
Tarone's Market	1		Wyoming Valley Dist., Wilkes Barre, PA
Werkeiser's	1		Affiliated Foods, Scranton, PA
Yenchick's	1		Affiliated Foods, Scranton, PA
LEADING CONVENIENCE STORE CHAINS:			
Pantry Quik	4		Wyoming Valley Dist., Wilkes Barre, PA
Big Jims	1		Tripi Foods, Buffalo, NY
Covenient Food Mart	1		Affiliated Foods, Scranton, PA
Dave's Deli	1		Affiliated Foods, Scranton, PA
Goldy's	1		Affiliated Foods, Scranton, PA
OTHER GROCERY STORES			
TOTAL	28		

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na not available
+ Numbers are estimated
* Share of Market Data not available

JOHNSTOWN[1]

Market Area Covered: Metropolitan Statistical Area (Cambria & Somerset Counties)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		59.0%	
Riverside	11	21.0	Penn Traffic, DuBois, PA
Giant Eagle	6	20.0	na
Gee Bee	7	18.0	Penn Traffic, DuBois, PA
VOLUNTARY &/OR COOPERATIVE GROUPS:		8.0%	
Shop & Save	3	8.0	Charlie Bros., Greensburg, PA
AG Stores	13	na	Economy Wholesale, Altoona, PA
IGA/Ideal/Whitfields	3	na	Reeves Parvin, Huntington, PA
LEADING INDEPENDENTS:		5.0%	
Conzatti's	1	2.0%	DiLallos, Pittsburg, PA
Market Basket	1	2.0	Super-Rite, Shiremanstown, PA
Koch Cut Rate	1	na	Jefferson Wholesale, Punxsutawney, PA
McKee's Market	1	1.0	Super-Rite, Shiremanstown, PA
TOTAL	47	*	

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na not available

* Does not add to 100%

[1] Johnstown has experienced no changes since last year

LEBANON

Market Area Covered:
Lebanon County

	No. of Stores	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:			
Giant	1		(Own) Carlisle, PA
Weis	1		(Own) Sunbury, PA
LEADING CONVENIENCE STORE CHAINS:			
Turkey Hill	8		na
CR's Friendly Markets	5		na
Handy Food	3		na
VOLUNTARY &/OR COOPERATIVE GROUPS:			
Associated Wholesalers, Inc.			(Own) Robesonia, PA
LEADING INDEPENDENTS:			
Martin's Farm Market	2		Weis Markets, Sunbury, PA
Redner's	2		Associated Wholesalers, Robesonia, PA
Foodland	1		Associated Wholesalers, Robesonia, PA
Zweiers	1		Associated Wholesalers, Robesonia, PA
OTHER GROCERY STORES:			
Viozzi's	1		Associated Wholesalers, Robesonia, PA
Dutchway	1		Associated Wholesalers, Robesonia, PA
Jonestown Food Market	1		Associated Wholesalers, Robesonia, PA
Country Cupboard	1		Associated Wholesalers, Robesonia, PA
Speece's Food Market	1		Associated Wholesalers, Robesonia, PA
Other Stores	26		Various Suppliers
TOTAL	55		

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na not available
* Share of Market Data not available

READING

Market Area Covered: Metropolitan Statistical Area (Berke County)	No. of Stores	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:			
Turkey Hill Markets (C)	13		Miller & Hartman, Lancaster, PA
A Plus Mini Market	8		na
Redner's Tiger Markets	8		Thriftway, King of Prussia, PA
Acme	7		(Own) Philadelphia, PA
Weis	6		(Own) Sunbury, PA
Country Acres (C)	3		na
Mr. Food (C)	3		(Own) Lancaster, PA
Pathmark	2		(Own) Woodbridge, NJ
7-Eleven (C)	2		na
Giant	1		Super-Rite Foods, Harrisburg, PA
Jewel-T Discount Grocery	1		na
VOLUNTARY &/OR COOPERATIVE GROUPS:			
Keyco-Keystone	117		United Assoc. Grocers, Robesonia, PA
IGA	10		(Own) G.H. Delp Co., Temple, PA
Thriftway	5		(Own) King of Prussia, PA
Shop Rite	1		Wakefern Food Corp., Elizabeth, PA
LEADING INDEPENDENTS:			
Pensupreme Grocerette	9		DeWitt Wholesale Co., Syracuse, NY
Keystone Meat Markets	1		United Assoc. Grocers, Robesonia, PA
DeCarlo Meat Market	1		United Assoc. Grocers, Robesonia, PA
Weaver's Supermarket	1		United Assoc. Grocers, Robesonia, PA
OTHER GROCERY STORES	12		
TOTAL	211		

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na not available

(C) Convenience Stores

* Share of Market Data not available

SCRANTON-WILKES-BARRE

SCRANTON[1]

Market Area Covered: Metropolitan Statistical Area (Columbia, Lackawanna, Luzerne, Monroe & Wyoming Counties)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		43.1%	
Acme Markets (Super Save)	7	18.8	(Own) King of Prussia, PA
Giant Markets	4	10.9	(Own) Scranton, PA
Price Chopper	3	9.9	na
Weis Markets	1	3.5	(Own) Sunbury, PA
VOLUNTARY &/OR COOPERATIVE GROUPS:		38.2%	
Affiliated Foods	102	20.0	(Own) Scranton, PA
Insalaco's	5	9.0	Affiliated Foods, Scranton, PA
IGA	2	6.2	G.H. Delp Co., Temple, PA
Economy Stores	11	3.0	Wyoming Valley Dist., Co., Wilkes Barre, PA
OTHER GROCERY STORES	na	18.7%	
TOTAL	135+	100.0%	

WILKES-BARRE

Market Area Covered (See Above)	No. of Stores	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:			
Acme	14		(Own) King of Prussia, PA
Pantry Quik (C)	6		(Own) Hazelton, PA
Weis	4		(Own) Sunbury, PA
AM/PM Mini Markets (C)	4		na
Jubilee Markets	4		Affiliated Foods, Scranton, PA
Giant	3		Affiliated Foods, Scranton, PA
VOLUNTARY &/OR COOPERATIVE GROUPS:			
Fairway	80		Duryea, PA
Economy Stores	50		Wyoming Valley Dist. Co., Wilkes Barre, PA
IGA	4		G.H. Delp Co., Temple, PA
LEADING INDEPENDENTS:			
Insalaco's Supermarkets	6		Affiliated Foods, Scranton, PA
Sunshine Markets	4		Scott Grocery, Wilkes-Barre, PA
Fetch's Markets	2		Affiliated Foods, Scranton, PA
Shoprite	1		Wakefern Food Corp., Elizabeth, NJ
Daring's Market	1		na
Johnny's Market	1		na
W.E. Bonnice & Sons	1		na
TOTAL	185		

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na not available
(C) Convenience Stores

[1] Due to a lack of a source, the Scranton survey was taken from last years edition

* Share of Market Data not available

YORK

Market Area Covered: Metropolitan Statistical Area (Adams & York Counties)	No. of Stores	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:			
Community	75		na
P.A. and Small	10		(Own) York, PA
Weis	7		(Own) Sunbury, PA
CHR Corp.	6		na
Jays	3		na
Giant	2		(Own) Carlisle, PA
A&P	1		(Own) Baltimore, MD
Pathmark	1		(Own) Woodbridge, NJ
Safeway	1		na
VOLUNTARY &/OR COOPERATIVE GROUPS:			
AG	150		Assoc. Wholesalers, Inc., York, PA
TOTAL	256		

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na not available
* Share of Market Data not available

RHODE ISLAND

PROVIDENCE-PAWTUCKET- FALL RIVER, RH-MA

Market Area Covered: Consolidated Metro. Statistical Area (Bristol, Newport, Norfolk, Worcester, Providence, Kent & Washington Counties)	No. of Stores**	PROVIDENCE % of Market's Grocery Store Sales**	Principal Supplier
LEADING CHAINS:		68.5%	
Almacs	31	29.0	(Own) East Providence, RI
Stop 'n Shop	11	16.0	(Own) North Quincy, MA
Star Market	12	15.0	(Own) Cambridge, MA
Valueland	8	3.0	(Own) Canton, MA
A&P	3	1.5	(Own) Springfield, MA
Food Mart (Morses)	7	1.0	Sweet Life Foods, Northborough, MA
ALL OTHER GROCERY STORES: (Including independents & convenience stores)	na	31.5%	
TOTAL	81	100.0%	

PAWTUCKET

Market Area Covered: Consolidated Metro. Statistical Area Pawtucket-Central Falls-Cumberland Lincoln, R.I., So. Alteboro-Seekonk)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier*
LEADING CHAINS:		39.9%	
Stop & Shop	1	15.6	(Own) North Quincy, MA
Almacs	10	14.6	(Own) East Providence, RI
Food City (Owned by Almacs)	1		Almacs, East Providence, RI
Star Market	3	5.6	(Own) Cambridge, MA
Valueland	1	4.1	(Own) Canton, MA
Roger Williams Foods (IGA)	2	***	(Own) Cumberland, RI
Food Mart	1	***	Sweet Life Foods, Northborough, MA
LEADING CONVENIENCE STORE CHAINS:			
Cumberland Farms	1	***	(Own) Canton, MA
Dairy Mart	na	***	(Own) Enfield, CT
OTHER GROCERY STORES	na	60.1%	
TOTAL	20+	100.0%	

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na not available

* Due to lack of a source, information for Fall River is not obtainable.

** Due to lack of a source the # of stores and % of Market Share figures for Providence are estimates only

*** Included in "Other Grocery Stores" percent

SOUTH CAROLINA

ANDERSON

Market Area Covered: Metropolitan Statistical Area (Anderson County)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		75.0%	
Bi-Lo	12	30.0	Bi-Lo Warehouse, Mauldin, SC
Winn Dixie	16	24.0	(Own) Greenville, SC
Ingles	12	15.0	Merchants Distributors, Hickory, NC
Kroger	1	4.0	(Own) Charlotte, NC
A&P	1	2.0	(Own) Charlotte, NC
VOLUNTARY &/OR COOPERATIVE GROUPS:		14.0%	
Associated Grocers	200*	7.0	(Own) Greenville, SC
Dexter Grocery Co.	200*	5.0	(Own) Anderson, SC
Thomas & Howard	50*	2.0	(Own) Greenville, SC
OTHER GROCERY STORES (Including Convenience Stores)	28	6.0%	
TOTAL	520	**	

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* Represents the number of stores served

**Percents add up to less than 100.0%

CHARLESTON

Market Area Covered: Metropolitan Statistical Area (Berkeley/Charleston & Dorchester Counties)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		62.0%	
Bi-Lo	10	20.0	(Own) Mauldin, SC
Winn Dixie	5	13.0	(Own) Greenville, SC
Kroger	6	12.0	(Own) Charlotte, NC
Food Lion	8	11.0	(Own) Salisbury, NC
Harris Teeter	4	6.0	(Own) Charlotte, NC
VOLUNTARY &/OR COOPERATIVE GROUPS:		28.0%	
Piggly Wiggly	26	23.0	(Own) Charleston Hgts., SC
Red & White	8	4.0	Wetterau Food, N. Charleston, SC
IGA	2	1.0	W. Lee Flowers, Lake City, SC
LEADING INDEPENDENTS:		8.0%	
Doscher's	12	8.0	Wetterau, North Charleston, SC
OTHER GROCERY STORES	na	2.0%	
TOTAL	81+	100.0%	

COLUMBIA

Market Area Covered: Metropolitan Statistical Area (Lexington & Richland Counties)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		93.7%	
Food Lion	11	20.9	(Own) Salisbury, NC
Bi-Lo	7	20.5	(Own) Greenville, SC
Kroger	6	14.5	(Own) Charlotte, NC
Piggly Wiggly	9	12.6	(Own) Charleston, SC
Winn-Dixie	5	12.0	(Own) Greenville, SC
Giant Food World/Red & White	7	9.0	(Own) Columbia, SC
A&P	2	4.2	(Own) Charlotte, NC
LEADING CONVENIENCE STORE CHAINS			
Majik Markets	17	*	Munford Inc., Atlanta, GA
The Pantry	14	*	All American Brokerage Co., Inc. Greenville, SC
Fast Fare Inc.	13	*	Thomas & Howard, Columbus, SC
7-Eleven	6	*	The Southland Corp., Orlando, FL
Handy Pantry	4	*	na
Young's Food Stores, Inc.	4	*	(Own) Sumpter, SC
OTHER GROCERY STORES	na	6.3%	
TOTAL	105+	100.0%	

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na not available

* Included in "Other Grocery Stores"

GREENVILLE-SPARTANBURG

Market Area Covered: Metropolitan Statistical Area (Greenville, Pickins & Spartanburg Counties)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		68.0%	
Bi-Lo	29	21.0	(Own) Mauldin, SC
Winn Dixie	26	20.0	(Own) Greenville, SC
Ingles	17	13.0	(Own) Asheville, NC
Community Cash	31	11.0	(Own) Spartanburg, SC
The Family Mart (Supers)	2	3.0	(Own) Atlanta, GA
Mr. Zip (C)	32	*	(Own) Spartanburg, SC
The Pantry (C)	41	*	(Own) Stamford, NC
Fast Fare (C)	45	*	Thomas & Howard, Columbia, SC
Handee Food Mart (C)	17	*	(Own) Travelers Rest, SC
Majik Markets (C)	6	*	Munford Inc., Atlanta, GA
Harris-Teeter	1	*	(Own) Charleston, NC
Piggly Wiggly	2	*	(Own) Charleston Heights, SC
VOLUNTARY &/OR COOPERATIVE GROUPS:		4.0%	
Associated Grocery	150	4.0	(Own) Greenville, SC
LEADING INDEPENDENTS:		3.0%	
Deal's Park Hills Grocery	1	3.0	MDI, Hickory, NC
OTHER GROCERY STORES	na	25.0%	
TOTAL	400+	100.0%	

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na not available
(C) Convenience Stores
* Included in "Other Grocers Stores"

SOUTH DAKOTA[1]

RAPID CITY

Market Area Covered: Metropolitan Statistical Area (Pennington County)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		60.0%	
Safeway	3	29.0	(Own) Denver, CO
Family Thrift Center	2	11.0	Nash-Finch, Rapid City, SC
K-Mart	1	10.0	Super Valu, Bismarck, ND
Scooper Dooper	5	8.0	Gen. Whlsl. Co., Norfolk, NE
Albertson's	1	2.0	(Own) Omaha, NE
VOLUNTARY &/OR COOPERATIVE GROUPS:		19.0%	
Piggly Wiggly	5	19.0	Prairie Market & Nash Finch, Rapid City, SD
OTHER GROCERY STORES	8	21.0%	
TOTAL	25	100.0%	

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[1] Data on Rapid City has been taken from the 1986 SN book. Rapid City is undergoing a major market shift, therefore, current information on # of stores and % of market share is not available. We hope to have new figures for the 1989 edition.

TENNESSEE

NASHVILLE

Market Area Covered: Metropolitan Statistical Area (Cheatham, Davidson, Dickson Robertson Rutherford, Summer Williamson & Wilson Counties)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		50.0%	
Kroger	27	33.0	(Own) Nashville, TN
H.G. Hill	16	12.0	(Own) Nashville, TN
Sunflower Food Store	1	3.0	(Own) Indianola, MS
Farmer's Market Warehouse	1	2.0	Kroger Warehouse, Nashville, TN
Winn Dixie+	+	+	Malone & Hyde, Nashville, TN
7-Eleven (C)	18	*	Charles C. Parks, Gallatin, TN
Hot Stop (C)	16	*	Charles C. Parks, Gallatin, TN
VOLUNTARY &/OR COOPERATIVE GROUPS:		24.0%	
Bi-Rite & Food Town	53	11.0	Malone & Hyde, Nashville, TN
Big Star	50	7.0	Malone & Hyde, Nashville, TN
Cee Bee	50	6.0	C.B. Ragland, Nashville, TN
Best Way	60	*	Malone & Hyde, Nashville, TN
Foodland	11	*	Malone & Hyde, Nashville, TN
LEADING INDEPENDENTS:		1.0%	
Green Hill Market	1	1.0	C.B. Ragland, Nashville, TN
Bill Crook Food Stores	8	*	Malone & Hyde, Nashville, TN
Tidwells Super Value	7	*	Super Value, Anniston, AL
Osborne's Food Center	4	*	Pay Cash, Knoxville, TN
OTHER GROCERY STORES	na	25.0%	
TOTAL	323+	100.0%	

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na not available
(C) Convenience Stores
* Included in "Other Grocery Stores"
+ On October 5th of this year, Winn-Dixie sold all their Nashville stores to Malone & Hyde. Over the coming months the stores will be switched over to Foodtown Stores or Piggly Wiggly's. Therefore the store # and % of Market Share is zero.

TEXAS

ABILENE[1]

Market Area Covered: Metropolitan Statistical Area (Taylor County)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		87.0%	
Super Duper	8	31.0	Furrs, Lubbock, TX
Safeway Stores	4	16.0	(Own) Dallas, TX
Alberston's Southco	1	14.0	Waples West, Lubbock, TX
Furr Food	2	9.0	(Own) Lubbock, TX
M-System	3	8.0	(Own) San Angelo, TX
Skaggs	1	7.0	na
Piggly Wiggly	2	2.0	na
OTHER GROCERY STORES	na	15.0%	
TOTAL	21+	*	

AMARILLO[2]

Market Area Covered: Metropolitan Statistical Area (Potter & Randall County)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		97.0%	
United Food	7	33.0	Waples West, Lubbock, TX
Albertson's Southco	2	23.0	Waples West, Lubbock, TX
Safeway	3	21.0	(Own) Oklahoma City, OK & Amarillo, TX
Furr Food	10	20.0	(Own) Lubbock, TX
OTHER GROCERY STORES	na	3.0%	
TOTAL	22+	100.0%	

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na not available

* Percents add to more than 100.0%

[1] Due to a lack of a source, the Abilene survey was taken out of last years edition

[2] Amarillo has experienced no changes since last year

AUSTIN

Market Area Covered: Metropolitan Statistical Area (Travis, Hays and Williamson Counties)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		81.0%	
H.E.B.	17	29.0%	(Own) San Antonio, TX
Safeway	17	23.0	(Own) Houston, TX
Tom Thumb	9	12.0	(Own) Austin, TX
Skaggs	3	10.0	(Own) Richardson
Market Basket	4	5.0	Warehouse Grocery, Austin, TX
Minimax	2	2.0	Fleming Foods, Richardson, TX
Warehouse Grocery	2	na	na
VOLUNTARY &/OR COOPERATIVE GROUPS			
Wheatsville Co-op	1	na	(Own) Austin, TX
LEADING INDEPENDENTS:		14.0%	
Sun Harvest	2	5.0	na
Whole Foods	3	5.0	(Own) Austin, TX
Foodland	3	3.0	Grocers Sup., Houston, TX
Fresh Plus (Kash Karry)	6	1.0	Brenham Groc., Brenham, TX
LEADING CONVENIENCE STORE CHAINS:		5.0%	
Circle K	62	5.0	McLane Co., Temple, TX
7-Eleven	54		Southland, Dallas, TX
Stop & Go	33		McLane Co., Temple, TX
Ballards	15		McLane Co., Temple, TX
Chisholm Market	9		Capital Wholesale, Austin, TX
OTHER GROCERY STORES	73	na	
TOTAL	315	100.0%	

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na not available

BEAUMONT[1]

Market Area Covered:
Metropolitan Statistical Area
(Harden, Jefferson & Orange Counties)

	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		47.0%	
Market Basket	17	30.0	Grocers Supply, Houston, TX
Kroger	2	8.0	(Own) Houston, TX
Safeway	5	5.0	(Own) Houston, TX
Albertson's	1	4.0	(Own) Richardson, TX
VOLUNTARY &/OR COOPERATIVE GROUPS:		35.0%	
Grocers Supply	70	15.0	Houston, TX
Affiliated Stores (A-G Stores)	38	7.0	Dallas, TX
Gerland's	4	5.0	Grocers Supply, Houston, TX
Malone & Hyde	20	5.0	Beaumont, TX
Fleming Foods	9	2.0	Houston, TX
Schepp's	10	1.0	Houston, TX
OTHER GROCERY STORES:		18.0%	
Howard Hatfield	2	6.0	Affiliated Foods
O'Bannion's	16	2.0	Grocers Supply, Houston, TX
Howard's Superettes	11	1.0	Affiliated Foods
Cliff's	18	1.0	Grocers Supply, Houston, TX
Judice's French Market	2	1.0	Affiliated Foods
King-Saver	1	1.0	na
Others	na	6.0	na
TOTAL	231+	100.0%	

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na not available

[1] Due to a lack of a source, the Beaumont survey was taken from last years [illegible]

BRYAN[1]

Market Area Covered: Metropolitan Statistical Area (Brazos County)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		79.0%	
Safeway	4	25.0	(Own) Houston, TX
Winn Dixie	2	24.0	(Own) Dallas, TX
Kroger	2	16.0	(Own) Houston, TX
Skaggs	1	14.0	(Own) Richardson, TX
OTHER GROCERY STORES (Not including Convenience Stores)	20	29.0%	na
TOTAL	29	*	

CORPUS CHRISTI

Market Area Covered: Metropolitan Statistical Area (Nueces and San Patricia Counties)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		79.0%	
H.E. Butt	18	76.0	(Own) San Antonio, TX
Albertson's	1	3.0	Malone & Hyde, Beaumont, TX
JFM Stores	3	na	L.L. Harris Wholesale, Corpus Christi, TX
Furrs Inc.	4	na	(Own) Lubbock, TX
LEADING INDEPENDENTS:		2.0%	
Super Mex Stores	4	2.0	Fleming Wholesale, San Antonio, TX
Feudo Foods	3	na	na
Model Market	3	na	na
OTHER GROCERY STORES:		21.0%	
Maverick Markets	38	21.0	Groce-Wearden, Victoria, TX
7-Eleven (C)	21		(Own) Tyler, TX
Circle K	32		McLane Wholesale, Temple, TX
Independents	na		L.L. Harris Wholesale, Corpus Christi, Texas & Groce-Weardon, Victoria, TX
TOTAL	127+	*	

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na not available

(C) Convenience Stores

* Percents add to more than 100.0%

[1] Due to a lack of a source, the Bryan survey was taken from last years edition

EL PASO

Market Area Covered: Metropolitan Statistical Area (El Paso County)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		84.0%	
Save and Gain	6	28.0	Furrs, Lubbock, TX
Safeway	15	26.0	(Own) El Paso, TX
Skaggs Alpha Beta	4	11.0	Super Value, Albuquerque, NM
Furr's	4	7.0	(Own) Lubbock, TX
Bag and Save	2	5.0	Furrs, Lubbock, TX
Smith's Food King	5	5.0	Furrs, Lubbock, TX
Albertson's (Las Cruces)	2	2.0	(Own) Denver, CO
VOLUNTARY &/OR COOPERATIVE GROUPS:		6.0%	
Shur Save	10	6.0	Tri-State Assoc., El Paso, TX
LEADING INDEPENDENTS:		11.0%	
Big 8 Stores	6	9.0	Tri-State Assoc., El Paso, TX
Food City-El Rancho	3	2.0	Tri-State Assoc., El Paso, TX
ALL OTHER GROCERY STORES	na	4.0%	
TOTAL	57+	*	

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na not available

* Percent of Market Share adds up to more than 100.0%

GALVESTON[1]

Market Area Covered: Primary Metropolitan Statistical Area (Galveston County)	No. of Stores	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:			
Gerland's Food Fair	3		Grocers Supply, Houston, TX
Kroger's	1		(Own) Houston, TX
Safeway	2		(Own) Houston, TX
Randall's	1		(Own) Houston, TX
LEADING INDEPENDENTS:			
Alderigi Bros.	1		na
Menotti's	1		na
Micheletti's	2		na
D'Ambra Bros.	2		na
West End Grocery	1		na
Allen's Food King	1		na
OTHER GROCERY STORES:			
7-Eleven (C)	12		Southland Corp., Houston, TX
Circle K (C)	7		(Own) Austin, TXna
Stop-N-Go	5		na
TOTAL	39		

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na not available

(C) Convenience Stores

[1] Due to a lack of a source, the Galveston survey was taken from last years edition

* Share of Market Data not available

MIDLAND[1]

Market Area Covered: Metropolitan Statistical Area (Midland County)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		97.0%	
Albertson's Southco	2	37.0	Fleming, Ft. Worth, TX
Safeway	2	25.0	(Own) El Paso, TX
Skaggs Alpha Beta	1	15.0	Fleming, Ft. Worth, TX
Furr Food	2	14.0	(Own) Lubbock, TX
M-System	3	6.0	(Own) San Angelo, TX
OTHER GROCERY STORES	na	3.0%	
TOTAL	10+	100.0%	

ODESSA

Market Area Covered: Metropolitan Statistical Area (Ector County)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		94.0%	
Albertson's Southco	2	29.0	Waples-West, Lubbock, TX
Furr's	3	28.0	(Own) Lubbock, TX
Safeway	1	12.0	(Own) El Paso, TX
Skaggs Alpha Beta	1	10.0	na
Serv All Thriftway	6	8.0	Affiliated Foods, Amarillo, TX
Gibson's	2	7.0	Waples-West, Lubbock, TX
7-Eleven (C)	17	na	Tri-State, San Antonio,TX
Stop 'N Go	26	na	na
LEADING INDEPENDENTS:		2.0%	
Everybody's	1	2.0	Affiliated Foods, Amarillo, TX
OTHER GROCERY STORES	na	4.0%	
Bag & Save	3	4.0	na
Cash & Carry Wholesale	1		na
TOTAL	63+	100.0%	

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na not available

(C) Convenience Stores

[1] Due to a lack of a source, the Midland survey was taken from last years edition

PORT ARTHUR[1]

Market Area Covered: Metropolitan Statistical Area (Hardin, Jefferson and Orange Counties)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		37.0%	
Safeway	4	29.0	(Own) Houston, TX
King Saver	1	8.0	Associated Grocer, Dallas, TX
LEADING CONVENIENCE STORE CHAINS:		3.0%	
Cliff's 7-11	8	1.5	Grocers Supply, Houston, TX
Howard's Superette	5	0.5	Grocers Supply, Houston, TX
Jif-E-Mart	4	0.5	Grocers Supply, Houston, TX
Mini Mart	10	0.5	Grocers Supply, Houston, TX
VOLUNTARY &/OR COOPERATIVE GROUPS:		52.0%	
Market Basket	11	41.0	Grocers Supply, Houston, TX
Discount Foods	2	6.0	Malone & Hyde, Beaumont, TX
Judice's	2	3.0	Assoc. Grocers, Dallas, TX
Howdy Doody	1	2.0	na
Dean's	1	na	Grocers Supply, Houston, TX
LEADING INDEPENDENTS:		8.0%	
Piggy Bank	1	3.0	Grocers Supply, Houston, TX
J&L Foods	1	1.0	Grocers Supply, Houston, TX
Andy's Super Market	1	1.0	Grocers Supply, Houston, TX
Blackies Food Market	1	1.0	Grocers Supply, Houston, TX
Cothams	1	1.0	Assoc. Grocers, Dallas, TX
Howdy Dowdy Food Stores	1	0.5	Grocers Supply, Houston, TX
Glen's 7-Eleven	2	0.5	Grocers Supply, Houston, TX
TOTAL	57	100.0%	

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na not available

[1] Due to a lack of a source, the Port Arthur survey was taken from last years edition

RIO GRANDE VALLEY

Market Area Covered: 2 Standard Metropolitan Areas[1]	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		50.0%	
H.E.B.	19	50.0	(Own) San Antonio, TX
LEADING INDEPENDENTS:		36.0%	
Valley Mart	8	8.0	Groce-Wearden, Donna, TX
Carl's	5	5.0	Groce-Wearden, Donna, TX
Scurlock's	3	3.0	Fleming Foods, San Antonio, TX
M. Rivas	8		Groce-Wearden, Donna, TX
M.A. Lopez	7	20.0	Groce-Wearden, Donna, TX
El Chapparrell	6		Groce-Wearden, Donna, TX
King Mart	4		Fleming Foods, San Antonio, TX
Globe	2		Fleming Foods, San Antonio, TX
Foy's	2		Fleming Foods, San Antonio, TX
Calzada's	2		Groce-Wearden, Donna, TX
Loro's's	na		na
Pronto	na		na
LEADING CONVENIENCE STORE CHAINS:		10.0%	
Circle K	200	10.0	McLanes, Temple, TX
Maverick			McLanes, Temple, TX
Sunshine Food Stores			na
Others			na
OTHER GROCERY STORES	7	4.0%	na
TOTAL	273+	100.0%	

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na not available

[1] Area covered includes Brownsville-Harlingen MSA (Cameron County) as well as Hidalgo, Willacy and Star Counties.

SAN ANGELO[1]

Market Area Covered: Metropolitan Statistical Area (Tom Green County)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		82.5%	
M-System	3	21.0	(Own) San Angelo, TX
Safeway	2	18.0	(Own) Dallas, TX
Winn-Dixie	2	16.0	(Own) Fort Worth, TX
Albertson's-Southco	1	15.5	Waples Platter Co., Ft. Worth, TX
Furr's	1	12.0	(Own) Lubbock, TX
Skaggs Alpha-Beta	1	*	Waples Platter Co., Ft. Worth, TX
LEADING CONVENIENCE STORE CHAINS:			
Town & Country	11	*	(Own) San Angelo, TX
Colonial Food	5	*	na
LEADING INDEPENDENTS:		5.0%	
Harry's	1	3.0	Affiliated Food, Dallas, TX
Abbott's	1	2.0	Affiliated Food, Dallas, TX
OTHER GROCERY STORES	na	12.5%	
TOTAL	28+	100.0%	

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na not available

* Included in "Other Grocery Stores" percent

[1] Due to a lack of a source, the San Angelo survey was taken from last years edition

TEMPLE

Market Area Covered: Metropolitan Statistical County (Bill County)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		59.0%	
H.E.B.	3	31.0	(Own) Corpus Christi, TX
Safeway	1	13.0	(Own) Oakland, CA
Albertson's	1	10.0	na
7-Eleven (C)	11	5.0	Southland Corp., Dallas, TX
VOLUNTARY &/OR COOPERATIVE GROUPS:		24.0%	
Piggly Wiggly	1	7.0	Malone & Hyde, Beaumont, TX
Zippy-Payless	12	6.0	McLane Co., Temple, TX
David's Supermarket	1	5.0	McLane Co., Temple, TX
Minimax	1	3.0	Fleming Company
Smith's Red & White	1	3.0	McLane Co., Temple, TX
LEADING INDPENDENTS:		12.0%	
King Saver Food	2	9.0	Affiliated Grocers, Dallas, TX
Strausburger's	1	3.0	Affiliated Grocers, Dallas, TX
OTHER GROCERY STORES	17	5.0%	
TOTAL	52	100.0%	

TEXARKANA, TX-AR

Market Area Covered: Metropolitan Statistical Area (Bowie County, TX Miller County, AR)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		52.0%	
Piggly Wiggly	4	52.0	Malone & Hyde, Beaumont, TX
LEADING INDEPENDENTS:			
Peeks Foods	1	*	na
LEADING CONVENIENCE STORE CHAINS:			
Roadrunner	12	*	na
7-Eleven	6	*	Southland Corp., Dallas, TX
OTHER GROCERY STORES	na	48.0%	
TOTAL	23+	100.0%	

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na not available
(C) Convenience Stores
* Included in "Other Grocery Stores" percent

TYLER

Market Area Covered:
Metropolitan Statistical Area
(Smith County)

	No. of Stores	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:			
Brookshires-B-Mart	11		(Own) Tyler, TX
Safeway	2		(Own) Garland, TX
Gibson Discount	2		(Own) Tyler, TX
Kroger	2		(Own) Irving, TX
Skaggs-Alpha Beta	1		(Own) Dallas, TX
LEADING CONVENIENCE STORE CHAINS:			
Cabell's	6		Southland Corp., Dallas, TX
VOLUNTARY &/OR COOPERATIVE GROUPS:			
Affiliated	na		(Own) Dallas, TX
LEADING INDEPENDENTS:			
Graham Foods	3		Affiliated Foods, Dallas, TX
Baird's Big Star	1		Affiliated Foods, Dallas, TX
A&B Foods	1		Affiliated Foods, Dallas, TX
Odom Foods	1		Affiliated Foods, Dallas, TX
Lovin's Food	1		Affiliated Foods, Dallas, TX
Phillips	1		na
Whitaker	1		na
OTHER GROCERY STORES	93		
TOTAL	126+		

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na not available
* Share of Market Data not available

WACO[1]

Market Area Covered: Metropolitan Statistical Area (McLennan County)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		79.0%	
H.E.B. Food Stores	5	34.0	(Own) Corpus Christi, TX
Safeway	5	18.8	(Own) Dallas, TX
Skaggs	1	12.2	(Own) Dallas, TX
Sack 'N Save (Miniyards)	1	8.5	na
Winn-Dixie	1	2.5	(Own) Fort Worth, Tx
United Super Market	1	2.0	Fleming, San Antonio, TX
Jewel T	1	1.0	(Own) Dallas, TX
LEADING CONVENIENCE STORE CHAINS:		9.5%	
7-Eleven	26	6.6	Southland Corp., Dallas, TX
Zippy Food Stores	20	2.9	McLane Co., Temple, TX
VOLUNTARY &/OR COOPERATIVE GROUPS:		10.5%	
Piggly Wiggly	3	9.0	Malone & Hyde, Beaumont, TX
A-G Food Stores	4	1.5	Affiliated Food Stores, Dallas, TX
OTHER GROCERY STORES	na	1.0%	
TOTAL	68+	100.0%	

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na not available

(C) Convenience Stores

[1] Due to a lack of source, the Waco survey was taken from last years edition

WICHITA FALLS

Market Area Covered: Metropolitan Statistical Area (Wichita County)	No. of Stores	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:			
Skaggs Alpha Beta	1		(Own) Dallas, TX
Albertsons	1		(Own) San Antonio, TX
LEADING INDEPENDENTS:			
United Supermarkets	4		na
Furrs Supermarkets 1	3		(Own) Lubbock, TX
Food Emporium	1		na
LEADING CONVENIENCE STORE CHAINS:			
7-Eleven	7		The Southland Corp., Dallas, TX
OTHER GROCERY STORES			
Affiliated	4		(Own) Keller, TX
TOTAL	21		

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na not available

* Share of Market Data not available

[1] Furr stores opened in April of 1987. They were formally Safeway Stores.

UTAH

PROVO-OREM

Market Area Covered: Metropolitan Statistical Area (Utah County)	No. of Stores	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS			
Albertson's	4		(Own) Salt Lake City, UT
Macey's	3		na
Smith's	3		(Own) Layton, UT
Farmer Jacks	2		na
Food 4 Less	1		na
VOLUNTARY &/OR COOPERATIVE GROUPS:			
Day's Thriftway	2		Assoc. Food Stores, Huber City, UT
LEADING INDEPENDENTS:			
Allen's	4		Assoc. Food Stores, Orem, UT
Storehouse Markets	4		na
Reams	3		Assoc. Food Stores, Salt Lake City, UT
Norton's	2		na
Happy Service	1		Fleming Co., Inc., Springville, UT
LEADING CONVENIENCE STORE CHAINS:			
7-Eleven	15		McLane Western, Denver, CO
Circle K	5		(Own) Boise, ID
Hart's	3		na
OTHER GROCERY STORES			
Walker's Food & Fuel	6		na
Pioneer Market	1		na
TOTAL	59		

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na not available
* Share of Marekt Data not available

SALT LAKE CITY-OGDEN

SALT LAKE

Market Area Covered: Metropolitan Statistical Area (Davis, Salt Lake and Weber Counties)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		49.0%	
Smith's Food King	17	20.0	(Own) Layton, UT
Albertson's	13	11.0	(Own) Salt Lake City, UT
Safeway	16	10.0	(Own) Salt Lake City, UT
Skaggs-Alpha Beta	7	8.0	(Own) Salt Lake City, UT
LEADING CONVENIENCE STORE CHAINS:		3.0%	
7-Eleven	110	3.0	McLane Western, Denver, CO
VOLUNTARY &/OR COOPERATIVE GROUPS:		3.0%	
AG and Food Town	na	3.0	Assoc. Food Stores, Salt Lake City, UT
LEADING INDEPENDENTS:		23.0%	
Harmon's	4	13.0	Assoc. Food Sotres, West Valley City, UT
Dan's	6	5.0	Assoc. Food Stores, Salt Lake City, UT
Ream's	7	5.0	Assoc. Food Stores, Salt Lake City, UT
Circle K (C)	13	*	(Own) Boise, ID
OTHER GROCERY STORES	160	22.0%	
TOTAL	353+	100.0%	

OGDEN

Market Area Covered: Standard Metropolitan Area (Davis, Salt Lake and Weber Counties)	No. of Stores	% of Market's Grocery Store Sales**	Principal Supplier
LEADING CHAINS:			
Albertson's	4		(Own) Salt Lake City, UT
Harmons	2		Assoc. Food Stores, Salt Lake City, UT
Safeway	4		(Own) Salt Lake City, UT
Smiths Food King	4		(Own) Layton, UT
Alpha Beta	1		na
OTHER GROCERY STORES	14		
TOTAL	29		

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na not available

* Included in "Other Grocery Stores" percent

**Share of Market Data not available

VERMONT

BURLINGTON

Market Area Covered: Metropolitan Statistical Area (Part of Chittenden, Franklin & Grand Isle Counties)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		89.2%	
Grand Union	8	42.7	(Own) Elmwood Pk, NJ
P&C	4	21.1	P&C Food, White River Jct., VT
Martin's	2	17.8	Hannaford Bros., Portland, ME
A&P	1	7.6	(Own) Springfield, MA
LEADING INDEPENDENTS:		3.0%	
Harvest Market Stores, IGA	1	3.0	Wetterau Foods, Keene, NH
OTHER GROCERY STORES	40	7.8%	
TOTAL	56	100.0%	

VIRGINIA

DANVILLE

Market Area Covered: Metropolitan Statistical Area (Pittsylvania County)	No. of Stores	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:			
Food Lion	3		(Own) Salisbury, NC
Kwik Stop (C)	3		J.W. Wyatt & Co., Danville, VA
Winn-Dixie	3		(Own) Raleigh, NC
Hop In	2		Thomasson Howard, Hickory, NC
Quick-Chek	2		J.W. Wyatt & Co., Danville, VA
Big Star	1		Colonial Stores, Raleigh, NC
Harris Teeter	1		(Own) High Point, NC
Piggly Wiggly	1		Fleming, Waynesboro, VA
Quick-N-Plenty	1		J.W. Wyatt & Co., Danville, VA
LEADING INDEPENDENTS:			
Express Mart	4		J.W. Wyatt & Co., Danville, VA
Old Dutch	4		J.W. Wyatt & Co., Danville, VA
Eddie's Supermarket	1		Richfood, Richmond, VA
Farmers Food	1		Richfood, Richmond, VA
Midtown	1		J.W. Wyatt & Co., Danville, VA
South Main Produce	1		J.W. Wyatt & Co., Danville, VA
Wyatt & Hall Foods	1		J.W. Wyatt & Co., Danville, VA
OTHER GROCERY STORES	105		
TOTAL	135		

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* Share of Market Data not available
(C) Convenience Stores

LYNCHBURG[1]

Market Area Covered: Metropolitan Statitical Area (Amherst and Campbell Counties)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		94.0%	
Food World/Harris Teeter	3	34.0	(Own) Charlotte, NC
Kroger	4	23.0	(Own) Roanoke, VA
Food Lion	4	16.0	(Own) Salisbury, NC
Winn-Dixie	5	14.0	(Own) Raleigh, NC
Big Star Markets	1	7.0	Colonial Store, Raleigh, NC
LEADING CONVENIENCE STORE CHAINS:			
7-Eleven	7	*	na
VOLUNTARY &/OR COOPERATIVE GROUPS:			
Quality Good Co-op		*	(Own) Mad. Hts., VA
Malone & Hyde	na	*	(Own) Salem, VA
Fleming Foods		*	(Own) Waynesboro, VA
LEADING INDEPENDENTS:			
Burley's Market	2	*	Quality Foods, Madison Hts., VA
Miles Food Markets	3	*	Quality Foods, Madison Hts., VA
Quik-E Food Stores	7	*	Quality Foods, Madison Hts., VA
Lee and Moss Fairway Market	1	*	Madison Hts., VA
Stop-In Food Stores	4	*	(Own) Ferrum, VA
OTHER GROCERY STORES	na	6.0%	
TOTAL	41+	100.0%	

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na not available

[1] Due to a lack of a source, the Lynchberg survey was taken out of last years edition

* Included in "Other Grocery Stores" percent

RICHMOND-PETERSBURG

RICHMOND

Market Area Covered: Metropolitan Statistical Area (Charles City, Chesterfield, Dan Widdie, Goochland, Hanover, Henrico, New Kent, Powhatan, Prince George Counties)	No. of Stores	% of Market's Grocery Store Sales	Principle Supplier
LEADING CHAINS:		38.5%	
Safeway	24	19.9	(Own) Chester, VA
Super Fresh	13	7.3	(Own) Richmond, VA
Winn Dixie	10	6.3	(Own) Raleigh, NC
Food Lion	7	5.0	(Own) Dinwiddie Co., VA
VOLUNTARY &/OR COOPERATIVE GROUPS:		43.0%	
Ukrops	16	25.2	Richfood, Richmond, VA
Farm Fresh	6	10.3	Richfood, Norfolk, VA
Chuck's	9	4.4	Richfood, Richmond, VA
Siegels	5	2.3	Richfood, Richmond, VA
Lukhards	3	0.8	Richfood, Richmond, VA
OTHER GROCERY STORES	5	18.5%	
TOTAL	99	100.0%	

PETERSBURG

Market Area Covered: Metropolitan Statistical Area (For Counties covered, see above)	No. of Stores*	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:		27.6%	
Safeway Stores	4	13.0	(Own) Chester, VA
A&P	8	7.6	(Own) Richmond, VA
Winn Dixie	1	3.0	(Own) Raleigh, NC
7-Eleven (C)	47	2.0	The Southland Corp., Virginia Beach, VA
The Military	2	2.0	Buy Direct
OTHER GROCERY STORES (Including Independents & Voluntary Coop Groups & Convenience Stores)	na	72.4%	
TOTAL	62+	100.0%	

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na not available

* Due to lack of source # of Stores and Share of Market Data are estimates only

ROANOKE

Market Area Covered: Metropolitan Statistical Area (Botetourt & Roanoke Counties)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		90.0%	
Kroger	10	42.0	(Own) Salem, VA
Food Lion	6	28.0	(Own) Salisbury, NC
Harris Teeter	5	12.0	Malone & Hyde, Salem, VA
Winn Dixie	4	8.0	(Own) Raleigh, NC
OTHER GROCERY STORES	226	10.0%	
TOTAL	251	100.0%	

WASHINGTON

BELLINGHAM[1]

Market Area Covered: Metropolitan Statistical Area (Whatcom County)	No. of Stores	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:			
Thriftway	5		Associated Grocery, Seattle, WA
Safeway	3		(Own) Bellevue, WA
Albertson	1		West Coast Grocers, Tacoma, WA
VOLUNTARY &/OR COOPERATIVE GROUPS:			
Mark-It-Foods	na		Associated Grocery, Seattle, WA
Cost Cutter	na		Associated Grocery, Seattle, WA
Mark 'N Pak	na		Associated Grocery, Seattle, WA
LEADING INDEPENDENTS:			
Ennans	1		Associated Grocery
Haggen's	1		American Strevel, Kent, WA
LEADING CONVENIENCE STORE CHAINS:			
7-Eleven	5		The Southland Corp., Tukwila, WA
AM/PM	3		na
TOTAL	19+		

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na not available

* Share of Market Data not available

[1] Bellingham has experienced no changes since last year

BREMERTON

Market Area Covered: Metropolitan Statistical Area (Kitsap County)	No. of Stores	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:			
Safeway	4		(Own) Bellevue, WA
Albertson's	3		West Coast Grocery, Tacoma, WA
Shop-Rite	3		West Coast Grocery, Tacoma, WA
Prairie Market	1		Tradewell, Inc., Kent, WA
VOLUNTARY &/OR COOPERATIVE GROUPS:			
Thriftway	5		Assoc. Grocers, Seattle, WA
Family Grocer	2		Assoc. Grocers, Seattle, WA
IGA	2		American Strevel, Kent, WA
Mark-It Foods	2		Assoc. Grocers, Seattle, WA
Bag 'N Save	1		West Coast Grocery, Tacoma, WA
TOTAL	23		

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* Share of Market Data not available

SPOKANE

Market Area Covered: Metropolitan Statistical Area (Spokane County)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		75.0%	
Safeway	10	26.0	(Own) Spokane, WA
Rosauer's	12	21.5	WRM, Spokane, WA
Albertson's	8	18.5	West Coast, Spokane, WA
Tidyman's	3	6.0	West Coast, Spokane, WA
Circle K (C)	8	1.5	West Coast, Spokane, WA
7-Eleven (C)	17	1.5	McLane NW, Tacoma, WA
VOLUNTARY &/OR COOPERATIVE GROUPS:		15.0%	
Excell	9	6.0	URM, Spokane, WA
Price Plus	3	5.5	West Coast, Spokane, WA
Food Mart	2	1.0	URM, Spokane, WA
IGA	3	1.0	West Coast, Spokane, WA
Thrift	6	1.0	URM, Spokane, WA
Empire	2	0.5	West Coast, Spokane, WA
LEADING INDEPENDENTS:	90	12.0%	
TOTAL	173	*	

(C) Convenience Stores

* Percents add to more than 100.0%

TACOMA[1]

Market Area Covered:
Primary Metropolitan Statitiscal Area
(Pierce County)

	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		60.0%	
Safeway	23	30.0	(Own) Bellevue, WA
Piggly Wiggly	7	10.0	West Coast Grocery, Tacoma, WA
Fred Meyer	4	6.0	(Own) Portland, OR
Prairie Markets	2	6.0	Tradewell, Kent, WA
7-Eleven (C)	39	3.0	McClean Northwest, Tacoma, WA
IGA	6	3.0	Fleming Companies, Portland, OR
The Family Grocers	1	1.0	Assoc. Grocers, Seattle, WA
Albertson's	4	1.0	West Coast Grocery, Tacoma, WA
Bi Lo	5	*	na
Bag 'n Save	3	*	na
VOLUNTARY &/OR COOPERATIVE GROUPS:		7.0%	
NFC (Neighborhood Food Centers/ (Shoprite)	6	4.0	West Coast Grocery, Tacoma, WA
Uddenbergs Thriftway	6	3.0	Assoc. Grocers, Seattle, WA
Uddenbergs Stock Market Foods	2	*	na
LEADING INDEPENDENTS:		7.0%	
Manley's	1	4.0	West Coast Grocery, Tacoma, WA
Lively Markets	3	1.0	na
Save Mart Market	1	1.0	Assoc. Grocers, Seattle, WA
Johnny's	1	1.0	Assoc. Grocers, Seattle, WA
Larry's	1	*	na
Mega Foods 2	2	*	na
OTHER GROCERY STORES:		26.0%	
Mark-It Foods	5	10.0	Assoc. Grocers, Seattle, WA
Mark 'N Pak (Holiday Foods)	2	2.0	Assoc. Grocers, Seattle, WA
Mark 'N Save	1	1.0	West Coast Groc., Tacoma, WA
Others, Military, etc.	24	13.0	Direct and assorted
TOTAL	149	100.0%	

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na not available
(C) Convenience Stores
* Included in "Other Grocery Stores" percent

[1] Due to a lack of a source, the Tacoma survey was taken from out of last years edition

WENTACHEE

Market Area Covered: Chelan County	No. of Stores	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:			
7-Eleven (C)	3		Amer. Whlsl. Groc. Co., Kent, WA
Safeway	2		(Own) Bellevue, WA
Albertson's	1		Roundup Co., Spokane, WA
Buttrey Foods	1		Jewel Co., Boise, ID
Top Foods	1		Associated Grocers, Seattle, WA
LEADING INDEPENDENTS:			
Express Lanes (C)	4		McCleans Grocery Distributors, Tacoma, WA
Fleenor's	1		Roundup Co., Spokane, WA
Gordon's Foods	1		Associated Grocers, Seattle, WA
Plaza Super Jet (C)	1		U.R.M., Spokane, WA
OTHER GROCERY STORES	23		
TOTAL	38		

(C) Convenience Stores

* Share of Market Data not available

YAKIMA

Market Area Covered: Metropolitan Statistical Area (Yakima County)	No. of Stores	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:			
Safeway	5		(Own) Seattle, WA
Albertsons	1		West Coast, Spokane, WA
Buttrey Foods	1		Jewel Co., Boise, ID
Rosauers	1		na
VOLUNTARY &/OR COOPERATIVE GROUPS:			
Wray's Thriftway	3		Associated Grocers, Seattle, WA
Thriftway Phase II	1		Associated Grocers, Seattle, WA
Thriftway-Associated	1		Associated Grocers, Seattle, WA
Wapato-Mead's Thriftway	1		Associated Grocers, Seattle, WA
LEADING INDEPENDENTS:			
Benoit's Family Grocer	1		Associated Grocers, Seattle, WA
Family Grocer	1		Associated Grocers, Seattle, WA
Fitz Foods	1		Associated Grocers, Seattle, WA
Laymans	1		Associated Grocers, Seattle, WA
Meads Mark-It Foods	1		Associated Grocers, Seattle, WA
Meads Market Place	1		Associated Grocers, Seattle, WA
Mike's Empire Food	1		West Coast Grocers, Spokane, WA
LEADING CONVENIENCE STORE CHAINS			
7-Eleven	6		McClean N.West, Tacoma, WA
Roadrunner Deli Mart	3		na
AM/PM Mini Mart	1		na
Cherry Patch Mini Mart	1		na
7-Eleven Union Gap	1		na
TOTAL	23		

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* Share of Market Data not available
na not available

WEST VIRGINIA

CHARLESTON

Market Area Covered: Metropolitan Statistical Area (Kanawka and Putnam Counties)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		60.9%	
Kroger	13	47.0	(Own) Salem, VA
Big Bear	1	9.9	(Own) Columbus, OH
Super Valu	4	4.0	(Own) Xenia, OH
VOLUNTARY &/OR COOPERATIVE GROUPS:		17.1%	
Foodland	11	11.7	Wetterau, Milton, WV
IGA	7	5.4	Wetterau, Milton, WV and McLain Grocery, Massallion, OH
LEADING INDEPENDENTS:		6.9%	
Fas-Chek	15	6.9	Wetterau, Milton, WV
OTHER GROCERY STORES	na	10.0%	
TOTAL	51+	*	

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na not available

* Percents do not add to 100.0%

HUNTINGTON-ASHLAND, W.VA.-KY-OH[1]

Market Area Covered: Metropolitan Statistical Area (Cabell and Wayne Counties, WV Boyd, Carter, and Greenup Counties, KY, Lawrence, OH)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		22.8%	
Kroger	5	12.1	(Own) Salem, VA
Big Bear	4	10.7	(Own) Columbus, OH
VOLUNTARY &/OR COOPERATIVE GROUPS:		4.0%	
IGA	9	4.0	McLain Grocery, Massillon, OH
LEADING INDEPENDENTS:		55.6%	
Tradewell	7	15.0	Service Wholesale, Colloden, WV
Foodland	6	10.0	Service Sales, Inc.
B & B Market	1	9.7	Assoc. Groc., Huntington, WV
Gateway	5	7.0	Creasey Co., Kenova, WV
Food King	7	7.0	Assoc. Groc., Huntington, WV
Key Markets	11	5.9	Creasey Co., Kenova, WV
Thriftway	6	1.0	Assoc. Groc., Huntington, WV
Mr. Moneysworth	na	*	Cardinal Foods, Columbus, OH
OTHER GROCERY STORES	100	17.6%	
TOTAL	161+	100.0%	

PARKERSBURG-MARIETTA, W.VA.-OH

Market Area Covered: Metropolitan Statistical Area (Wood & Washington Counties)	No. of Stores	% of Market's Grocery Store Sales**	Principal Supplier
LEADING CHAINS:			
IGA	6		McClain Grocery, Massillon, OH
Foodland	5		Wetterau, Milton, WV
Mr. Moneyworth	1		Cardinal Foods, Columbus, OH
Big Bear	3		(Own) Columbus, OH
Kroger	5		(Own) Salem, VA
LEADING INDEPENDENTS:			
Ralph's	1		Wetterau Milton, WV & Associated Grocers, Huntington, WV
LEADING CONVENIENCE STORE CHAINS:			
7-Eleven	5		na
Mini Giant	3		na
SuperAmerica	3		na
TOTAL	32		

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na not available

**Share of Market Data not available

[1] Due to a lack of a source, the Huntington-Ashland survey was take from last years edition

* Included in "Other Grocery Stores" percent

WHEELING, W.VA.-OH

Market Area Covered: Metropolitan Statistical Area (Marshall & Ohio Counties, WV Belmont County, OH)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		30.5%	
Kroger	7	30.5	(Own) Solon, OH
VOLUNTARY &/OR COOPERATIVE GROUPS:		6.0%	
IGA	7	6.0	(Own) Massillon, OH
LEADING INDEPENDENTS:		21.4%	
Convenient Foods	12	6.0	Wheeling Whlsl. Groc., Wheeling, WV
Giant Eagle	2	5.0	(Own) Pittsburgh, PA
New Coop	10	4.5	Wheeling Whlsl. Groc., Wheeling, WV
Hart's	1	3.3	Big Bear, Columbus, OH
State Foods	4	2.6	Wheeling Whlsl. Groc., Wheeling, WV
Shop 'N Save	3	*	Charley Bros., New Stanton, PA
Lawson's	4	*	na
OTHER GROCERY STORES	na	42.1%	
TOTAL	50+	100.0%	

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na not available

* Included in "Other Grocery Stores" percent

WISCONSIN

APPLETON[1]

Market Area Covered: Metropolitan Statitiscal Area (Calumut, Outagamie and Winnebago Counties)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		31.0%	
Piggly Wiggly	2	11.0	Schultz Save-O-Stores, Sheboygan, WI
Save-U-Foods	6	5.0	Schultz Save-O-Stores, Sheboygan, WI
Red Owl	2	5.0	Green Bay, WI & Hopkins, MN
Kohl's	2	4.0	(Own) Milwaukee, WI
Sentry	2	4.0	Godfrey Co., Waukesha, WI
Super Valu	1	2.0	(Own) Green Bay, WI
LEADING INDEPENDENTS:		19.0%	
Town & Country Mkts.	3	11.0	S.C. Shannon, Appleton, WI
Gordy's Food Fair	2	6.0	S.C. Shannon, Appleton, WI
Park 'N Market	4	2.0	S.C. Shannon, Appleton, WI
WAREHOUSE OPERATIONS:		24.0%	
Cub Foods	1	13.0	Super Valu, Hopkins, MN
Pick 'N' Save	1	12.0	Roundy's United Foods, Little Chute, WI
OTHER GROCERY STORES	na	26.0%	
TOTAL	26+	100.0%	

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na not available

[1] Due to a lack of a source, the Appleton survey was taken from last years edition

GREEN BAY[1]

Market Area Covered: Metropolitan Statistical Area (Brown County)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		75.0%	
Cub Foods	2	43.0	Super Valu, Green Bay, WI
Sure Way	10	23.0	Carpenter Cook, Menominee, MI
Lindy's	3	8.0	Red Owl, Green Bay, WI
Kohl's	1	1.0	(Own) Milwaukee, WI
VOLUNTARY &/OR COOPERATIVE GROUPS:		18.0%	
Sentry	3	10.0	Godfrey Co., Waukesha, WI
Red Owl Agency Stores	2	4.0	(Own) Green Bay, WI
Super Ron's	4	4.0	S.C. Shannon, Appleton, WI
LEADING INDEPENDENTS:		2.0%	
Biebel's	1	1.0	United Grocers, Little Chute, WI
Piggly Wiggly	na	1.0	na
OTHER GROCERY STORES	38	5.0%	
TOTAL	64+	100.0%	

LA CROSSE

Market Area Covered: Metropolitan Statistical Area (La Crosse County)	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		37.5%	
Cub Foods	1	32.0	Super Value, Green Bay, WI
Super Valu	1	3.0	(Own) Minneapolis, MN
Roundy's	1	2.5	(Own) Milwaukee, WI
VOLUNTARY &/OR COOPERATIVE GROUPS:		62.5%	
IGA	12	62.5	Gateway Foods, La Crosse, WI
TOTAL	15	100.0%	

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na not available

[1] Green Bay experienced no changes since last year

MADISON

Market Area Covered:
Metropolitan Statistical Area

	No. of Stores	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:			
Sentry Food Stores	7		C.R. Godfrey Co., Waukesha, WI
Kohl's II	6		A&P (location unknown)
Cub Food Stores	2		Super Value, Green Bay, WI
Food Country	2		IGA, LaCross, WI
Sav U Food Stores	2		Schultz; Piggly Wiggly, (location unknown)
Woodman's Food Stores	2		Roundy's (& others), Milwaukee, WI
VOLUNTARY &/OR COOPERATIVE GROUPS:			
Sure Fine Stores	7		Certco, Madison, WI
LEADING CONVENIENCE STORE CHAINS			
PDQ Stores	16		na
Open Pantry Food Marts	10		na
Stop'N Go Stores	9		na
TOTAL	63		

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na not available
* Share of Market Data not available

RACINE [1]

Market Area Covered: Primary Metropolitan Statistical Area (Racine County)	No. of Stores	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:			
Piggly Wiggly	5		(Own) Sheboygan, WI
Sentry	2		(Own) Waukesha, WI
Kohl's	3		(Own) Milwaukee, WI
VOLUNTARY &/OR COOPERATIVE GROUPS:			
Roundy's	1		(Own) Milwaukee, WI
Super Valu	2		(Own) Green Bay, WI
LEADING INDEPENDENTS:			
Matranga	1		na
Chopyak	1		na
Randall's Country Market	1		Super Valu, Green Bay, WI
OTHER GROCERY STORES:			
Open Pantry	11		Racine, WI
PDQ	3		na
White Hen	1		na
TOTAL	31+		

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na not available

[1] Due to a lack of a source, the Racine survey was taken from last years edition

* Share of Market Data not available

SHEBOYGAN[1]

Market Area Covered: Metropolitan Statistical Area (Sheboygan County)	No. of Stores	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:			
Piggly Wiggly	7		Schultz Sav-O Stores, Sheboygan, WI
Austins	2		United Grocers, Little Chute, WI
Sentry	1		Godfrey Co., Waukesha, WI
LEADING INDEPENDENTS:			
Park & Shop	2		Shannon, Appleton, WI
Bill's Red Owl	1		Red Owl, Green Bay, WI
Leudke's	1		Schultz Sav-O-Stores, Sheboygan, WI
Zimmermann's	1		Shannon, Appleton, WI
OTHER GROCERY STORES:			
Sunnyside Foods	1		Schultz Sav-O-Stores, Sheboygan, WI
Triangle Market	1		Schultz Sav-O-Stores, Sheboygan, WI
WAREHOUSE OPERATIONS:			
Park & Save	1		Shannon, Appleton, WI
Sav-U-Warehouse	1		Schultz Sav-O-Stores, Sheboygan, WI
TOTAL	19		

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* Share of Market Data not available

[1] Sheboygan has experienced no changes since last year

WYOMING

CASPER[1]

Market Area Covered: Metropolitan Statistical Area (Nartronce County)	No. of Stores	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:			
Mini Marts	12		McLane Western, Denver, CO
Safeway	2		(Own) Denver, CO
Albertson's	2		Western Grocers, Denver, CO
Buttrey Foods	2		A.G., Denver, CO
Smith's Foods	1		na
LEADING INDEPENDENTS:			
OTHER GROCERY STORES:			
Brattis Grocery	1		A.G., Denver, CO
Grant Street Grocery	1		A.G., Denver, CO
Gill's Market	1		A.G., Denver, CO
Hutsells Pay 'N Save	1		A.G., Denver, CO
7-Eleven (C)	2		A.G., Denver, CO
Jerry's Market	1		A.G., Denver, CO
Smart Stop	2		na
Common Cents	3		na
TOTAL	31		

CHEYENNE

Market Area Covered: Laramie County	No. of Stores	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:			
Mini-Mart (C)	10		McLane, Western, Denver, CO
Safeway	4		(Own) Denver, CO
Albertson's	2		(Own) Boise, ID
Buttrey Foods	2		(Own) Salt Lake City, UT
Dan's Super Foods	1		na
Food 4 Less	1		(Own) Omaha, NE
LEADING INDEPENDENTS:			
7-Eleven	2		Assoc. Groc., Denver, CO
Super Foods (AG)	1		Assoc. Groc., Denver, CO
TOTAL	23		

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na not available

[1] Due to a lack of a source, the Casper survey was taken from last year edition

(C) Convenience Stores

* Share of Market Data not available

LARAMIE

Market Area Covered: (Albany County)	No. of Stores	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:			
Mini-Mart	3		(Own) Casper, WY
Albertson's	1		(Own) Denver, CO
Buttrey Food Stores	1		(Own) Great Falls, MT
Safeway Stores, Inc.	1		(Own) Denver, CO
7-Eleven (C)	1		(Own) Denver, CO
LEADING INDEPENDENTS:			
Foster's Country Store	1		A.G., Denver, CO
Green's Grocery	1		A.G., Denver, CO
Ideal Super Stores	1		A.G., Denver, CO
Rainbow Grocery	1		A.G., Denver, CO
West Laramie Fly Store	1		A.G., Denver, CO
TOTAL	12		

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na not available

* Share of Market Data not available

(C) Convenience Stores

ALBERTA

CALGARY

Market Area Covered:
Census Metropolitan Area

	No. of Stores	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:			
7-Eleven (C)	52	35.0	(Own) Burnaby, B.C.
Safeway	30	33.0	(Own) Vancouver, B.C.
Mac's (C)	63	26.0	Core Mark Dist., Calgary
Food For Less (Safeway)	3	15.0	(Own) Vancouver, B.C.
Woodwards	3	3.0	(Own) Vancouver, B.C.
VOLUNTARY &/OR COOPERATIVE GROUPS:			
Calgary Co-op	13	36.0	Federated Cooperative, Calgary
Red Rooster Food Store (C)	10	5.0	Horne & Pitfield, Edmonton
Allwest Supermarkets Ltd.	5	2.0	Assoc. Grocers, Calgary
Food City	7	2.0	Assoc. Grocers, Calgary
Food Giant	3	na	Horne & Pitfield, Edmonton
Food Vale	1	na	Assoc. Grocers, Calgary
Super Valu	4	na	Western Grocers, Manitoba
LEADING INDEPENDENTS:			
Loaf'N Jug Foods	6	na	Assoc. Grocers, Calgary
Jay's	3	na	McDonalds Consolidated & Assoc. Grocers, Calgary
TOTAL	203	*	

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na not available
(C) Convenience Store
* Percents equal more than 100.0%

BRITISH COLUMBIA

VANCOUVER[1]

Market Area Covered:
Census Metropolitan Area

	No. of Stores	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:			
Safeway	49		(Own) Vancouver, B.C.
Shop Easy	30		Kelly Douglas, Vancouver, B.C.
Overwaitea	8		(Own) Vancouver, B.C.
Lucky Dollar	6		Kelly Douglas, Vancouver, B.C.
Woodwards Food Stores	7		na
Econo-Mart	2		Kelly Doublas, Vancouver, B.C.
LEADING CONVENIENCE STORE CHAINS:			
Mac's	49		na
7-Eleven	17		na
VOLUNTARY &/OR COOPERATIVE GROUPS:			
Affiliated Accounts	29		na
Asso. Merchants of B.C.	94		Kelly Douglas, Vancouver, B.C.
Super Valu	35		Kelly Douglas, Vancouver, B.C.
IGA	27		H.Y. Louie, Vancouver, B.C.
Red & White	12		Kelly Douglas, Vancouver, B.C.
Federated Co-op	7		(Own) Vancouver, B.C.
Stongs	5		na
TOTAL	377+		

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na not available

* Share of Market Data not available

[1] Due to a lack of a source, the Vancouver survey was taken from last years edition

BRITISH COLUMBIA

VICTORIA[1]

Market Area Covered: Census Metropolitan Area	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		69.0%	
Safeway	10	40.0	(Own)
Woodwards	1	11.0	(Own) Vancouver, B.C.
Warehouse Food Stores	4	9.0	na
Shop-Easy Stores	6	9.0	Kelly Douglas
LEADING CONVENIENCE STORE CHAINS:		0.5%	
Mac's	4	0.5	na
VOLUNTARY &/OR COOPERATIVE GROUPS:			
Associated Merchants, Ltd.	na	na	Victoria, B.C.
Salde & Stewart Ltd.	na	na	Victoria, B.C.
LEADING INDEPENDENTS:		23.0%	
Fairway	1	8.0	na
Economart	1	4.0	na
Low Cost	16	4.0	na
Capital Foods	2	3.0	na
Saanick Peninsula Co-op	1	2.0	na
Wellburns	1	2.0	na
OTHER GROCERY STORES	165	7.5%	
TOTAL	212	100.0%	

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na not available

[1] Due to a lack of a source, the Victoria survey was taken from last years edition

ONTARIO

HAMILTON

Market Area Covered:
Census Metropolitan Area

	No. of Stores	% of Market's Grocery Store Sales*	Principal Supplier
LEADING CHAINS:			
Miracle Food Mart (Steinbergs)	12		(Own) Toronto, Ontario
A&P	11		(Own) Toronto, Ontario
Valdi (Miracle Food Mart)	6		(Own) Toronto, Ontario
Bulk Barn (Loblaws)	4		(Own) Toronto, Ontario
Mr. Grocer	4		Willet Food Ltd., Kitchener, Ontario
No Frills (Loblaws)	3		(Own) Toronto, Ontario
Red & White	3		(Own) Toronto, Ontario
Super Tops	3		(Own) Toronto, Ontario
Food City	2		Oshawa Group, Toronto, Ontario
Super Carnival	2		(Own) Toronto, Ontario
Zehrs	2		(Own) Toronto, Ontario
Dominion	1		(Own) Toronto, Ontario
Loblaws	1		(Own) Toronto, Ontario
Super Centre	1		na
Titan	1		na
VOLUNTARY &/OR COOPEATIVE GROUPS:			
IGA	8		Oshawa Group, Oshawa, Ontario
LEADING INDEPENDENTS:			
Fortino	5		na
Commisso	1		na
Lo Food	1		na
TOTAL	71		

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na not available
* Share of Market Data not available

ONTARIO

KITCHINER

Market Area Covered:
Census Metropolitan Area

	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		79.1%	
Zehrs	15		(Own) Cambridge, Ontario
Dutch Boy	6		Oshawa Group, Oshawa, Ontario
Valdi	4		Steinberg's, Toronto, Ontario
Mr. Grocer	2	79.1	Willet Food Ltd., Kitchener, Ontario
A&P	1		(Own) Toronto, Ontario
Food Barn	1		Steinberg's, Toronto, Ontario
Miracle Food Mart	1		Steinberg's, Toronto, Ontario
Super Store	1		Oblaw's, Toronto, Ontario
LEADING CONVENIENCE STORE CHAINS:		7.2%	
Little Short Stop	28		National Grocers, Kitchener, Ontario
Mac's Milk	16		Lumsden Wholesalers, Hamilton, Ontario
Kwikie Minit Markets	15	7.2	National Grocers, Kitchener, Ontario
Becker's Milk	13		National Grocers, Kitchener, Ontario
Dutch Girl Shopettes	5		Oshawa Group, Oshawa, Ontario
Hasty Markets	3		na
Min-A-Mart	3		National Grocers, Kitchener, Ontario
7-Eleven	3		National Grocers, Kitchener, Ontario
LEADING INDEPENDENTS:		11.3%	
Central Meat Market	1		(Own) Kitchener, Ontario
Forest Hill Village Market	1	11.3	Knechtel's, Kitchener, Ontario
Parkway Village Market	1		na
Rosemount Village Market	1		na
OTHER GROCERY STORES	27	2.4%	
TOTAL	148	100.0%	

ONTARIO

OTTAWA*

Market Area Covered: Carleton County	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		42.6%	
Loblaws	na	27.4	National Grocers, Ottawa
Steinberg	na	14.5	(Own) Toronto
Dominion (owned by A&P)[1]	4	0.7	A&P, Toronto
LEADING CONVENIENCE STORE CHAINS:		42.4%	
IGA	41	42.4	M. Lobb, Ottawa
OTHER GROCERY STORES	na	15.0%	
TOTAL	45+	100.0%	

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[1] All remaining Dominions will shortly be converted to A&P's.

* Ottawa is in the middle of a Supermarket/Grocery Store War. Many of the main chains plan to open up giant grocery stores/supermarket's (by the end of 1987) which will have a high effect on the market shares percents.

na not available

ONTARIO

TORONTO[1]

Market Area Covered:
York County

	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		79.1%	
Dominion	129	31.5	(Own) Toronto
Loblaw	80	15.5	(Own) Toronto
Miracle Mart	35	12.5	Steinberg's Limited, Toronto
Food City (Oshawa)	12	6.2	Oshawa Group, Toronto
A&P	40	4.5	(Own) Toronto
Knob Hill Farms	5	4.0	(Own) Toronto
Safeway	12	2.5	(Own) Toronto
Darrigo Supermarkets	5	1.2	(Own) Toronto
Darrigo Food Markets	9	1.2	(Own) Toronto
LEADING CONVENIENCE STORES:		5.9%	
Becker's	269	3.5	National Grocers Co.
Mac's Milk	150	1.7	(Own) Toronto
Your Pantry	9	0.1	na
Sunnybrook	5	0.6	(Own) Toronto
VOLUNTARY &/OR COOPERATIVE GROUPS:		4.0%	
IGA	52	3.2	Oshawa Group, Toronto
Red & White	16	0.8	National Grocers Co.
LEADING INDEPENDENTS:		1.8%	
Bittner's	16	0.7	Dominion Stores, Toronto
Ziggy's	16	0.6	Loblaws Limited, Toronto
Dixie Market	1	0.3	na
Discount Food	1	0.1	Dominion Stores, Toronto
Super Save	1	0.1	National Grocers Co.
OTHER GROCERY STORES	774+	9.2%	
TOTAL	1,637+	100.0%	

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na not available

[1] Due to a lack of a source, the Toronto survey was taken from last years edition

QUEBEC

MONTREAL[1]

Market Area Covered: Metropolitan Area	No. of Stores	% of Market's Grocery Store Sales	Principal Supplier
LEADING CHAINS:		62.8%	
Steinberg	98	30.0	(Own) Montreal, P.Q.
Dominion	75	15.0	(Own) Montreal, P.Q.
Metro Richelieu	17	8.0	(Own) Montreal, P.Q.
IGA	15	5.0	Hudon et Deaudelin, Montreal, P.Q.
Provigo	60	4.0	(Own) Montreal, P.Q.
A&P	8	*	(Own) Montreal, P.Q.
Four Brothers	4	*	na
OTHER GROCERY STORES	na	38.0%	
TOTAL	277+	100.0%	

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na not available

[1] Due to a lack of a source, the # of stores and % of Market Share figures are estimates only

* Included in "Other Grocery Stores" percent

SECTION 3

PROFILES OF LEADING FOOD CHAINS

1986 STATISTICS FOR LEADING FOOD CHAINS

1. Chains are listed in alphabetical order. Their rank, based on their retail sales for the year, appears in front of their name.

1986 STATISTICS FOR LEADING FOOD CHAINS

Company‡	Sales (000's) 1986	Sales (000's) 1985	% Chg.	Net Income (000's) 1986	Net Income (000's) 1985	% Chg.	% Net Income to Sales 1986	% Net Income to Sales 1985	Pre-Tax Income (000's) 1986	Pre-Tax Income (000's) 1985	Shareholders' Equity (000's) 1986	Shareholders' Equity (000's) 1885	% Net Income to Shareholders' Equity 1986	% Net Income to Shareholders' Equity 1985
Kroger + (A)	$17,122,518	$15,966,620	+ 7.24	$ 51,493	$180,750	− 71.51	0.30	1.13	$ 95,614	$276,981	$1,154,771	$1,188,670	4.46	15.21
American Stores	14,021,484	13,889,528	+ 0.95	144,528	154,470	− 6.44	1.03	1.11	306,125	309,461	838,093	767,811	17.24	20.12
George Weston	10,026,100	8,879,800	+ 12.91	118,600	100,900	+ 17.54	1.18	1.14	235,900	196,700	1,024,600	830,000	11.58	12.16
Super Valu	9,065,819	7,905,016	+ 14.68	89,301	91,247	− 2.13	0.99	1.15	188,930	167,678	596,216	534,830	14.98	17.06
Southland (B)	8,619,700	8,622,400	− 0.03	200,445	212,535	− 5.69	2.33	2.46	245,945	282,251	1,667,831	1,496,823	12.02	14.20
Winn-Dixie	8,225,244	7,774,480	+ 5.80	116,391	107,895	+ 7.87	1.42	1.39	192,378	172,595	704,558	646,777	16.52	16.68
Loblaw +	7,838,900	6,931,100	+ 13.10	73,700	67,100	+ 9.84	0.94	0.97	118,200	115,200	655,200	521,000	11.25	12.88
Great A&P (C)	7,834,859	6,615,422	+ 18.43	95,010	88,290	+ 7.61	1.21	1.33	129,410	109,090	755,718	668,688	12.57	13.20
Lucky Stores (D)	6,440,871	6,225,265	+ 3.46	225,940	86,526	+ 161.12	3.51	1.39	101,791	78,108	272,089	636,362	83.04	13.60
Supermarkets Gen. (E)	5,507,937	4,960,045	+ 11.05	60,865	63,712	− 4.47	1.11	1.28	125,909	114,815	465,791	346,981	13.07	18.36
Albertson's	5,379,643	5,060,265	+ 6.31	100,152	85,110	+ 17.67	1.86	1.68	184,781	154,774	594,379	518,709	16.85	16.41
Steinberg's (F)	4,041,948	3,801,347	+ 6.33	38,938	73,634	− 47.12	0.96	1.94	73,766	91,168	539,631	521,489	7.22	14.12
Stop & Shop (G)	3,872,419	3,429,508	+ 12.91	38,400	30,300	+ 26.73	0.99	0.88	88,125	56,776	431,028	405,670	8.91	7.47
Oshawa Group (H)	3,526,098	3,102,447	+ 13.66	47,251	40,986	+ 15.29	1.34	1.32	82,924	71,165	299,579	260,381	15.77	15.74
Grand Union	2,611,616	2,529,392	+ 3.25	20,493	5,328	+ 284.63	0.78	0.21	31,093	7,608	162,963	142,470	12.58	3.74
Giant Food +	2,528,492	2,247,218	+ 12.52	46,453	57,003	− 18.51	1.84	2.54	93,266	102,595	299,926	271,319	15.49	21.01
Food Lion +	2,406,582	1,865,632	+ 29.00	61,823	47,585	+ 29.92	2.57	2.55	122,923	89,185	264,864	207,379	23.34	22.95
Circle K	2,111,267	1,682,164	+ 25.51	39,766	33,421	+ 18.99	1.88	1.99	70,642	59,090	198,426	122,613	20.04	27.26
Nash Finch	1,557,033	1,307,942	+ 19.04	13,834	12,006	+ 15.23	0.89	0.92	26,012	22,026	116,416	107,384	11.88	11.18
Weis Markets	1,101,473	1,017,173	+ 8.29	65,261	60,144	+ 8.51	5.92	5.91	122,148	110,537	407,494	365,828	16.02	16.44
Shaw's	1,093,106	909,417	+ 20.20	16,198	14,846	+ 9.11	1.48	1.63	31,113	27,238	88,312	73,156	18.34	20.29
Borman's + (I)	1,072,998	987,188	+ 8.69	9,168	7,338	+ 24.94	0.85	0.74	11,048	7,338	38,783	30,135	23.64	24.35
Cullum Cos.	1,036,450	1,171,691	− 11.54	18,094	17,225	+ 5.04	1.75	1.47	30,644	30,444	119,078	106,442	15.20	16.18
Nat'l. Convenience	949,874	927,507	+ 2.41	3,582	15,509	− 76.90	0.38	1.67	4,152	23,538	89,509	96,116	4.00	16.14
Sobeys Stores	918,456	803,554	+ 14.30	9,548	8,247	+ 15.78	1.04	1.03	15,145	12,099	59,691	51,394	16.00	16.05
Hannaford +	898,982	807,019	+ 11.40	18,817	14,399	+ 30.68	2.09	1.78	38,865	28,138	119,801	104,509	15.71	13.78
Ruddick	883,641	881,841	+ 0.20	13,425	12,559	+ 6.90	1.52	1.42	22,279	22,027	118,736	110,042	11.31	11.41
Big Bear*	861,630	828,102	+ 4.05	13,220	14,973	− 11.71	1.53	1.81	24,664	27,578	78,505	65,285	16.84	22.93
Farm Fresh	811,757	699,342	+ 16.07	10,672	10,567	+ 0.99	1.31	1.51	19,076	15,266	115,304	107,424	9.26	9.84
Marsh Supermarkets	772,241	718,506	+ 7.48	6,695	6,433	+ 4.07	0.87	0.90	11,351	9,369	50,637	45,479	13.22	14.14
Pueblo Int'l. + (J)	692,101	596,794	+ 15.97	6,774	6,587	+ 2.84	0.98	1.10	10,465	9,659	55,899	50,432	12.12	13.06
Delchamps	688,632	631,084	+ 9.12	8,004	9,608	− 16.69	1.16	1.52	12,072	13,115	72,187	67,181	11.09	14.30
Godfrey	664,307	601,776	+ 10.39	8,333	5,473	+ 52.26	1.25	0.91	15,823	9,763	40,291	33,854	20.68	16.17
Super Rite	602,554	602,464	+ 0.01	3,803	3,210	+ 18.47	0.63	0.53	7,539	5,256	33,406	30,611	11.38	10.49
Fisher Foods (K)	589,583	494,804	+ 19.15	(1,949)	2,279	—	—	0.46	(2,197)	1,124	50,103	63,417	—	3.59
Big V	587,601	560,628	+ 4.81	6,139	5,740	+ 6.95	1.04	1.02	12,157	10,850	57,736	42,755	10.63	13.43
Penn Traffic (L)	547,991	510,479	+ 7.35	7,300	6,567	+ 11.16	1.33	1.29	13,920	11,713	62,321	57,903	11.71	11.34
King Kullen	531,589	484,235	+ 9.78	2,640	2,632	+ 0.30	0.50	0.54	4,932	4,384	35,528	33,619	7.43	7.83
Foodarama	471,886	441,046	+ 6.99	1,681	2,944	− 42.90	0.36	0.67	3,489	3,787	26,916	25,232	6.25	11.67
Dairy Mart	399,006	257,666	+ 54.85	(3,516)	2,217	—	—	0.86	(4,050)	3,645	26,724	29,634	—	7.48
Arden Group + (M)	398,834	415,855	− 4.09	4,609	5,688	− 18.97	1.16	1.37	9,838	11,031	40,925	43,486	11.26	13.08
Allied Supermkts. (N)	386,042	482,384	− 19.97	8,072	325	—	2.09	0.07	8,072	325	76,725	52,443	10.52	0.62

NOTE: The criterion for inclusion in this list is that the sales of each chain be at least $350,000,000. In some instances comparative figures for 1985 have been restated for various reasons.

( )	Designates a loss.
NA	Not available.
+	53 weeks in 1986; 52 weeks in 1985.
*	52 weeks in 1986; 53 weeks in 1985
‡	Safeway Stores was acquired by Kohlberg Kravis Roberts on Nov. 24, 1986; no current information is available.

Twelve-month figures for Boys Markets are unavailable. Sales for the 12-week period ending 3/22/87 are $113,651,000; for the 40-week period ending 12/28/86, $373,836,000.

FOOTNOTES:

(A) Net income of Kroger's includes discontinued operations in both years.

(B) The revenues for Southland's store segment are $8,038,591,000 in 1986 and $8,097,375,000 in 1985; revenues include other income.

(C) Net income of The Great A&P includes extraordinary gains of $26,000,000 in 1986 and $32,200,000 in 1985.

(D) Net income of Lucky Stores includes discontinued operations in both years and extraordinary loss of $7,315,000 in 1986.

(E) Net income of Supermarkets General includes discontinued operations in both years.

(F) Sales of Steinberg's includes operating revenues.

(G) Net income of Stop & Shop includes discontinued operations in both years.

(H) Net income of Oshawa Group includes extraordinary gains of $4,023,000 in 1986 and $126,000 in 1985.

(I) Net income of Borman's includes extraordinary gains of $2,910,000 in 1986 and $2,380,000 in 1985.

(J) Net income of Pueblo Int'l. includes extraordinary gains of $610,000 in 1986 and $6,587,000 in 1985.

(K) Net income of Fisher Foods includes extraordinary gains of $248,000 in 1986 and $1,107,000 in 1985.

(L) Penn Traffic was acquired by PTC Holdings, Inc. on Apr. 22, 1987.

(M) Net income of Arden Group includes an extraordinary gain of $15,328,000 in 1985.

(N) Net income of Allied Supermarkets includes extraordinary gains of $3,713,000 in 1986 and $140,000 in 1985.

(11) ALBERTSON'S, INC.

P.O. Box 20
250 Parkcenter Boulevard
Boise, Idaho 83726
(208) 385-6200

OFFICERS: J.A. Albertson, chairman of the exec. committee; Warren E. McCain, chairman of the board & chief exec. officer; John B. Carley, president; Kenneth R. Huff, exec. v.p.-distribution; Gary G. Michael, vice-chairman & chief financial & corporate development officer; C. Clinton Joyce, sr. v.p.- management information systems; Alec R. Gloth, sr. v.p.-store planning; Michael F. Reuling, exec. v.p.-store development; Gerald R. Rudd, sr. v.p.-human resources; Wendell E. Hornecker, sr. v.p.-design & construction; Thomas R. Saldin, sr. v.p. & general counsel; W. L. Jordan, exec. v.p.-retail operations; Craig Olson, group v.p.- finance; vice presidents: Robert C. Braun-distribution; David I. Connolly-treasurer; Harvey S. Durand-drug div.; Dennis R. Graves-general merchandise sales; Peter W. Gustavsen-distribution; James L. Jackson-dairy operations; Alfred A. Kasner-grocery sales; Kenneth R. Kramer-service delicatessen sales; Lee F. Levy-private label operations; Leland M. Pollock-meat sales; M. Jed Pritchett, Jr.-industrial relations; Richard C. Rowe-produce & liquor sales; Patrick S. Steele-systems; Jerry R. Timm, controller; Steven D. Young-personnel; Russell C. Blake-bakery sales; John B. Iverson-risk mgmt.; Don C. Meldrum-employer department; Richard J. Navarro-property & tax accounting; Minnie O. Armstrong, secretary; Ada A. Connor, Carol L. Wood, asst. secretaries; John G. Danielson, asst. treasurer.

DIRECTORS: J.A. Albertson, Kathryn Albertson, R.V. Hansberger, B.Z. Kastler, Warren E. McCain, John B. Fery, Charles D. Lein, John B. Carley, Gary G. Michael, David Little, James E. Bruce, H.F. Magnuson.

BUSINESS ACTIVITIES: Operates 452 stores in 17 western and southern states, broken down into 200 conventional supermarkets, 124 superstores, and 102 combination food-drug units, and 26 warehouse stores.

NUMBER OF STORES (1987): 452

RETAIL SALES (1987): $5,379,643,000

(42) ALLIED SUPERMARKETS, INC.

8711 Meadowdale
Detroit, Michigan 48228
(313) 943-3300

OFFICERS: Lon D. Makanoff, president & chief operating officer; David K. Page, chairman of the board & chief executive officer; Elmer L. Bratz, senior v.p.-wholesale operations; Donald R. Gapp, v.p. & controller; John W. Masek, v.p.-personnel; Joseph Mocnik, sr. v.p.-retail operations; Dennis M. Siedlaczek, v.p.-wholesale marketing; Lloyd Silberman, treasurer; Larry D. Hunter, corporate secretary.

DIRECTORS: David K. Page, chairman; D.J. Rixmann, Martin E. Citrin, Sidney Lapidus, Lon D. Makanoff, Howard H. Newman, Joel D. Tauber.

BUSINESS ACTIVITIES: Allied operates 22 Great Scott! supermarkets in Michigan, and a wholesale division, the Abner Wolf Company, which serves independent grocery stores in Michigan and Ohio.

NUMBER OF STORES (1986): 22*

RETAIL SALES (1986): $386,042,000

*Includes drug units

(2) AMERICAN STORES COMPANY

P.O. Box 27447
709 East South Temple
Salt Lake City, Utah 84127
(801) 539-0112

OFFICERS: L.S. Skaggs, chairman of the board & president; Victor L. Lund, exec. v.p.; Kent T. Anderson, v.p. general counsel & secretary; Michael T. Miller, sr. v.p. & secretary; John L. Benner, sr. v.p.-finance & treasurer; Teresa Beck, v.p.- controller & asst. secretary; David B. Clark, v.p.-corp. planning & development.

DIRECTORS: Leon G. Harmon*, L. Tom Perry*, L.S. Skaggs*, Aline W. Skaggs, Earl P. Staten*, I.J. Wagner, Silas S. Cathcart*, Barbara S. Preiskel, Louis H. Callister.

* Member of Executive Committee.

BUSINESS ACTIVITIES: Operates self-service supermarkets under the names of Acme and Super Saver in New York, Pennsylvania, New Jersey, Delaware, Maryland, Virginia, and West Virginia; combination food and drug stores under the names Jewel-Osco and Skaggs Alpha Beta; and Osco Drug stores in 29 states, as well as Sav-On Drug stores in California.

NUMBER OF STORES (1986): 1,498

RETAIL SALES (1987): $14,021,484,000

(41) ARDEN GROUP, INC.

2020 South Central Avenue
Compton, California 90220
(213) 638-2842

OFFICERS: Curtis H. Palmer, chairman of the board; Bernard Briskin, president & chief executive officer; Milton H. Barker, v.p.; E.T. Klinger, v.p. finance & administration & chief financial officer; Brian D. Donnan, controller & asst. secretary; Bruce D. Cummings, treasurer; Anne Pearson, asst. secretary.

DIRECTORS: Bernard Briskin*, Chester I. Lappen*, Philip L. Carret, Thomas L. Karsten*, Frederick A. Schnell*, Anson I. Dreisen, Curtis H. Palmer*, Stuart A. Krieger, Daniel Lembark, Ben Winters.

*Member of the Executive Committee.

BUSINESS ACTIVITIES: Principally a food processing and distribution company which operates a chain of supermarkets in the Western United States.

NUMBER OF STORES (1986): 28

RETAIL STORES (1986): $398,834,000

(28) BIG BEAR, INC.

770 West Goodale Boulevard
Columbus, Ohio 43212
(614) 464-6500

Officers: Michael J. Knilans, president & chief exec. officer; William T. Flyg, v.p.-treasurer & chief financial officer; David W. Godfrey, v.p. & gen. mgr.-Hart Stores, Inc.; Richard L. Vogel, v.p. & dir.-supermarket operations; Samuel J. Saponto, v.p.-merchandising; Charles H. Hire, secretary.

Directors: Gerald D. Cramer, Steven M. Friedman, David W. Godfrey, Michael J. Knilans, Leon Levy, Jack Nash, Dean E. Smith, Richard L. Vogel, Charles H. Hire.

Business Activities: Through Big Bear Stores Company, a wholly owned subsidiary operates 62 supermarkets in Ohio and West Virginia. Through Hart Stores, Inc., a wholly owned subsidiary of Big Bear Stores Company operates 28 discount department stores in Ohio, West Virginia and Kentucky. Through Big Bear Bakeries, Inc. also a wholly owned subsidiary of Big Bear Stores Company, produces and distributes fresh bakery products to all of the Company's supermarkets.

NUMBER OF STORES (1986): 62

RETAIL SALES (1986): $861,630,000

(36) BIG V SUPERMARKETS, INC.

176 North Main Street
Florida, New York 10921
(914) 651-4411

OFFICERS: William Rosenberg, chairman of the board; A. Richard Rosenberg, president and chief executive officer; Gary S. Koppele, sr. v.p.-administration, treasurer & chief financial officer; David G. Bronstein, president & chief operating officer; E.J. Fox, v.p.-industrial relations; Cornelius J.J. Madera, Jr., sr. v.p.-corp. development, secretary & general counsel; Richard Rantala, v.p.-merchandising; John W. Beisel, Jr., v.p.-operations.

DIRECTORS: William Rosenberg, chairman; A. Richard Rosenberg, Walter H. Weiner, Charles Bloom, L. Frederick Polakoff, Joseph N. Hankin, David G. Bronstein.

BUSINESS ACTIVITIES: Operates a chain of 32 supermarkets under the "ShopRite" name, primarily in the Hudson River Valley, New York State.

NUMBER OF STORES (1986): 32

RETAIL SALES (1986): $587,600,794

(22) BORMAN'S, INC.

18718 Borman Avenue
Detroit, Michigan 48228
(313) 270-1000

Mailing address:
P.O. Box 33446
Detroit, Michigan 48232

OFFICERS: Paul Borman, president; Thomas V. Angott, exec. v.p.; Daniel J. Church, v.p.-finance & treasurer; Leonard Borman, secretary; James R. Smith, v.p.-personnel; Ray Rohr, controller; Ted J. Simon, v.p.-real estate.

DIRECTORS: Paul Borman, Thomas V. Angott, Daniel J. Church, Leonard Borman, E.L. Koning, Grant C. Gentry, Ted J. Simon, Jack Levine.

BUSINESS ACTIVITIES: Operates Farmer Jack supermarkets located in Detroit and environs; also owns the Detroit Pure Milk Company, a distributor of dairy products, and the Wesley's Quaker Maid Inc., a processor and distributor of the ice cream products.

NUMBER OF STORES (1987): 83 Supermarkets
16 Convenience Stores

RETAIL SALES (1987): $1,072,998,000

(18) THE CIRCLE K CORPORATION

1601 North 7th Street
Phoenix, Arizona
(602) 253-9600

Mailing address:
P.O. Box 52084
Phoenix, Arizona 85072

OFFICERS: Karl Eller, chairman of the board; Fred Hervey, vice chairman; Robert E. Hutchinson, president; Ray Cox, sr. v.p.-corp. affairs; Robert Reade, sr. v.p.-real estate & development; Bill J. Farmer, sr. v.p.-finance & treasurer; William Remmers, sr. v.p.-international operations; Charles Shoumaker, sr. v.p.-human resources; Gehl Babinec, sr. v.p. & general counsel; Joel Sterrett, secretary; Larry Zine, asst. secretary.

DIRECTORS: Karl Eller, chairman; Fred T. Hervey, Herman R. Fenstermacher, Robert E. Hutchinson, Dean Guerin, William A. Franke, John P. Harbin, Carl H. Lindner, Keith E. Lindner.

BUSINESS ACTIVITIES: Operates a chain of convenience food stores engaged in the retail sale of general merchandise, fast foods, groceries, tobacco products, health and beauty aids, and self-service gasoline in 25 states, located primarily in the south and west. The company also licenses 221 stores in Japan under agreement with The Uny Company.

NUNBER OF STORES (1986): 3,372

RETAIL SALES (1986): $2,111,267,000

(23) CULLUM COMPANIES, INC.

14303 Inwood Road
Dallas, Texas 75234
(214) 661-9700

OFFICERS: Charles G. Cullum, chairman of the board; Jack W. Evans, president & chief executive officer; J.T. Hairston, Jr., exec. v.p. & chief operating officer; James E. Stiles, v.p. & chief financial officer; Robert B. Cullum, Jr., v.p. corporate development; Houston E. Holmes, Jr., v.p., secretary & general counsel; J. Harold Berg, asst. secretary.

DIRECTORS: John S. Burns, Charles G. Cullum*, J. Harold Berg*, Jack W. Evans*, Earl A. Forsythe, W.R. Hawn, Mrs. Paul Middleton, Houston E. Holmes, Jr.*, J.T. Hairston, Jr.*, Mrs. Robert B. Cullum, Norman Brinker, Robert B. Cullum, Jr.*

* Member of the Executive Committee.

BUSINESS ACTIVITIES: Operates a chain of supermarkets and drug stores in Texas under the names Tom Thumb Supermarkets and Page Drug Stores. Operates Grocery Supply Company stores in Nebraska, Kansas, Arkansas, Oklahoma and Missouri. Also operates wholesale food distributing companies and a meat packing firm.

NUMBER OF STORES (1986): 73

RETAIL SALES (1986): $1,036,450,000

(40) DAIRY MART CONVENIENCE STORES, INC.

240 South Road
Enfield, CT 06082
(203) 741-3611

Officers: Charles Nirenberg, chairman, chief exec. & operating officer & president; Lawrence D. Handler, exec. v.p. & chief financial officer; Steven J. Montgomery, v.p.-operations; Thomas A Chicoine, v.p.-manufacturing & distribution; Frank Colaccino, v.p.-corp. development; Robert T. Johnson, v.p.-administration; Mitchell J. Kupperman, v.p.-human resources.

Directors: Charles Nirenberg, chairman; Stanford N. Goldman, Jr., Janet Nirenberg, Frank W. Barrett, Lawrence D. Handler, Theodore W. Leed, Steven J. Montgomery.

Business Activities: Operates 1,207 convenience stores in 11 states, of which 791 stores are owned by the Company and 416 are franchised.

NUMBER OF STORES (1987): 1,207

RETAIL SALES (1987): $399,006,000

(32) DELCHAMPS, INC.

305 Delchamps Drive
P.O. Box 1668
Mobile, Alabama 36633
(205) 433-0431

OFFICERS: A.F. Delchamps, Jr., chairman, president & chief exec. officer; Joel O. Swanson, v.p. & secretary; John F. Feagan, v.p.-finance & planning; James N. Giddeon, v.p.-merchandising; Walter M. Rhodes, v.p.-retailing & operations; John R. Delchamps, v.p.-real estate; John H. Holland, v.p. & controller; Donald A. Mathews, v.p.-distribution; Annie D. Moore, treasurer; O.H. Delchamps, Jr., chairman of the executive committee; O.H. Delchamps, Sr., vice chairman of the board.

DIRECTORS: A.F. Delchamps, Jr., chairman of the board; John A. Caddell, William W. Crawford, John R. Delchamps, O.H. Delchamps, Sr., O.H. Delchamps, Jr., T. Robert Fiddler, Annie D. Moore, Joel O. Swanson.

BUSINESS ACTIVITIES: Operates 90 supermarkets in Alabama, Florida, Mississippi, and Louisiana.

NUMBER OF STORES (1986): 90

RETAIL SALES (1986): $688,632,000

(29) FARM FRESH, INC.

3487 Inventors Road
P.O. Box 1289
Norfolk, Virginia 23501
(804) 853-7461

OFFICERS: David Furman, chairman; Eugene Walters, president & chief exec. officer; Joseph A. Vita, Jr., sr. exec. v.p. & chief operating officer; H. Lee Kanter, asst. chairman & secretary; J. Duncan McDuff, v.p. & chief financial officer; Larry W. Dobrinsky, v.p. & treasurer; Herbert D. Watson, Jr., v.p. & controller; Martin B. Berry, A Kent Little, James W. Cox, Michael P. Long, James S. Kenneally, Robert L. McNaughton, vice presidents.

DIRECTORS: David Furman, chairman, Eugene Walters, Joseph A. Vita, Jr., H. Lee Kanter, J. Duncan McDuff, Larry W. Dobrinsky, Larry E. Shapiro, Vincent J. Mastracco, Jr., Jerome A. Weinberger.

BUSINESS ACTIVITIES: Operates a chain of large combination supermarkets and general merchandise stores under the name "Farm Fresh," large combination supermarkets under the name "Giant Open Air Markets" and convenience stores under the name "Tinee Giant Food Stores" in Virginia and North Carolina. Also operates 11 specialty stores, seven of which are small traditional grocery stores.

NUMBER OF STORES (1986):	Combination Supermarkets	Convenience Stores	Specialty Stores
	55	49	11

RETAIL SALES (1986): $811,757,000

(35) FISHER FOODS, INC.

5300 Richmond Road
Bedford Heights, Ohio 44146
(216) 292-7000

Mailing address:
P.O. Box 46555
Cleveland, Ohio 44146

Officers: Robert L. Hayden, president & chief operating officer; Robert R. Gerber, sr. v.p. & chief financial officer; Brian K. Garson, sr. v.p. & secretary; Gregory Mays, controller.

DIRECTORS: Wendell Earle, Brian K. Garson, Robert L. Hayden, S. Lee Kohrman.

BUSINESS ACTIVITIES: The company is a food wholesaler under "Heritage Wholesalers" name and a retailer operating 62 supermarkets under the "Fazio's" and "Carl's" names and two deep discount drug and variety stores under the "Jax" name, in the Cleveland metropolitan area. The company also operates Omar Bakeries Inc., and Eagle Ice Cream.

NUMBER OF STORES* (1986): 62

RETAIL SALES (1986): $589,583,000

* Supermarkets only

(17) FOOD LION STORES, INC.
(formerly Food Town Stores, Inc.)

Harrison Road
P.O. Box 1330
Salisbury, North Carolina 28145
(704) 633-8250

OFFICERS: Ralph W. Ketner, chairman of the board; Tom E. Smith, president & chief exec. officer; Jerry W. Helms, senior v.p. & chief operating officer; Allyn D. Adams, v.p.-meat operations; A. Edward Benner, Jr., v.p.-management information systems; James H. Goodwin, Jr., v.p.-distribution & purchasing; Kenneth Harris, v.p.-perishable operations; Robert R. McAuliffe, Jr., v.p.-real estate; Spencer D. Storie, v.p.-store planning & development; Vincent G. Watkins, v.p.-special projects & development; Eugene R. McKinley, v.p.-human resources & asst. secretary; Thomas R. Crabtree, v.p.-advertising; George S. Seger, v.p.-loss prevention; Brian P. Woolf, v.p.-finance, secretary & chief financial officer; Daniel Boone, treasurer & asst. secretary; Charles C. Buckley, v.p. grocery operations.

DIRECTORS: Ralph W. Ketner, chairman, Tom E. Smith, Guy Beckers, Jacques Le Clercq, Gui de Vaucleroy, Thomas M. Caddell, Brian P. Woolf, Jerry W. Helms, Charles de Cooman d' Herlickhove, Raymond-Max Boon.

BUSINESS ACTIVITIES: Operates a chain of supermarkets in South Carolina, Georgia, Virginia, Maryland, Tennessee and North Carolina under the name Food Lion.

NUMBER OF STORES (1986): 388

RETAIL SALES (1986*): $2,406,582,000

* 53 weeks

(39) FOODARAMA SUPERMARKETS, INC.

303 West Main Street
P.O. Box 592
Freehold, New Jersey 07728
(201) 462-4700

OFFICERS: Joseph J. Saker, chairman of the board & president; Sidney Cohen, sr. v.p.-administration real estate & corp. planning & asst. secretary; Richard Saker, sr. v.p.-operatins; John J. McAteer, sr. v.p.-human resources; Joseph C. Troilo, sr. v.p.-finance & asst. treasurer; Mary Saker, secretary & treasurer.

DIRECTORS: Joseph J. Saker*, chairman; Arthur M. Borden, Sidney Cohen*, John W. Hurley, Mary Saker*, Harold A. Stoller.

* Member of the Executive Committee.

BUSINESS ACTIVITES: Operates Foodarama Supermarkets, under the Shop-Rite name, in New York, New Jersey, and Pennsylvania. Also operates two liquor stores, two garden centers, and in-store pharmacies, all under the Shop-Rite name.

NUMBER OF STORES (1986): 28

RETAIL SALES (1986): $471,886,000

(3) GEORGE WESTON LIMITED

22 St. Clair Avenue East
Suite 1901
Toronto, Ontario, Canada M4T 2S7
(416) 922-2500

OFFICERS: W. Galen Weston, chairman of the board & president; Richard J. Currie, pres.-Food Distribution Group; Robert H. Kidd, sr. v.p. & chief financial officer; David A. Nichol, sr. v.p.; David R. Beatty, president-Food Processing Group; Earl R. Pearce, president-Resource Group; William A. Sloan, v.p.-finance; Ivan R. Franklin, v.p.-taxation; Stewart E. Green, v.p. & general counsel; Terrence H. Wardrop, v.p.-financial control & administration; Michael R. Lambert, controller; John V. Laurie, treasurer.

DIRECTORS: W. Galen Weston, chairman; John C. Scarth, John D. Stevenson, Richard J. Currie, David A. Nichol, Mark Hoffman, Hugo Mann, Pauline McGibbon, Garry H. Weston, Robert H. Kidd, Earl R. Pearce, David R. Beatty, Robert I. Mitchell.

BUSINESS ACTIVITIES: Diversified operations in food processing, fisheries, forest products, and wholesale-retail food distribution.

NUMBER OF STORES (1986): na

RETAIL SALES (1986): $10,026,100

na not available

(16) GIANT FOODS INC.

6300 Sheriff Road
Landover, Maryland 20785
(301) 341-4100

Mailing Address:
P.O. Box 1804
Washington, D.C. 20013

OFFICERS: Israel Cohen, chairman of the board, president & chief exec. officer; David B. Sykes, sr. v.p.-finance, secretary & treasurer; Pete L. Manos, sr. vp.-food operations; Alvin Dobbin Sr., v.p.-operations; David Freedman, sr. v.p.-corporate facilities; David W. Rutstein, sr. v.p. & counsel; Albert J. Lechert, Jr., v.p.-construction operations; Roger D. Olson, v.p.-labor relations & personnel; Alan Swoff, v.p.-frozen food operations; David Larson, v.p.-manufacturing; George W. Hannis, Jr., v.p.- dairy, delicatessen, meat & seafood; M. Davis Harriman, v.p.-grocery operations; Emmanuel Richman, v.p.-pharmacy operations; Robert W. Schoening, v.p.-data processing systems; Terry A. Gans, v.p.-advertising & sales promotion; Odonna Mathews, v.p.-consumer affairs; Ronald A. Cooke, v.p.-store operations; Barry F. Scher, v.p.-public affairs; Samuel E. Thurston, v.p.-distribution; Albert Reinach, controller; Michael J. Bush, v.p.-real estate; Stephen L. Oseroff, v.p.-shopping centers; Arthur Koch, asst. secretary.

DIRECTORS: David B. Sykes, Israel Cohen, Millard R. West, Jr., Morton H. Wilner, Richard Waxenberg, Samuel Lehrman, John J. Mason.

BUSINESS ACTIVITIES: Operates a chain of 141 Giant Food supermarkets in Washington, D.C., Maryland and Virginia, of which 87 are food pharmacy units; also operates one freestanding drug store.

NUMBER OF STORES (1986): 141

RETAIL SALES (1987*): $2,528,492,000

* 53 weeks

(33) GODFREY COMPANY

1200 West Sunset Drive
Waukesha, Wisconsin 53186
(414) 542-9311

OFFICERS: Robert F. Norris, chairman; James H. DeWees, president & chief exec. officer; Ronald R. Lusic, exec. v.p.; Allen C. Gehrke, sr. v.p.- engineering & development; Rodger G. Scott, sr. v.p.-personnel; Douglas R. Barth, v.p.-warehouse & transportation operations; Kenneth F. Wilkinson, v.p.-meats; Rodney E. Vaughan, v.p.-merchandising; Michael J. George, v.p., chief financial officer & treasurer; Dorothy E. Rau, secretary; Edward T. O'Donnell, v.p. & controller.

DIRECTORS: John A. Godfrey, Thomas W. Godfrey, Eugene P. Lawler, Wilbert E. Schauer, Robert F. Norris, Dean F. Thomas, James H. DeWees, Michael J. George.

BUSINESS ACTIVITIES: Godfrey Company is a food distributor and retailer in the greater Milwaukee and southern Wisconsin areas under the names Sentry Foods and Sun Foods.

NUMBER OF STORES (1987): 89

RETAIL SALES (1987): $664,307,000

na not available

(15) THE GRAND UNION COMPANY

(A wholly owned subsidiary of Cavenham (USA) Inc., which in turn is a wholly owned subsidiary of Cavenham Holdings Inc., a privately held corporation. The Grand Union's debentures are publicly traded.)

100 Broadway
Elmwood Park, New Jersey 07407
(201) 794-2000

OFFICERS: Floyd Hall, chairman of the board & chief exec. officer; Joseph J. McCaig, president & chief operating officer; Henry T. Johnson, exec. v.p. & chief administrative officer; William A. Louttit, exec. v.p.-merchandising; Robert Terrence Galvin, sr. v.p., chief financial officer & secretary; Bradley C. Johnson, sr. v.p.-real estate & development; William M. Reffett, sr. v.p.-personnel; Henry S. Addison, v.p.-Carolina Region; Charles J. Barrett, v.p.-labor relations; Kenneth R. Baum, v.p. & controller; Jack Calderone, v.p.-meat merchandising; William Hoffert, v.p.-gen. merchandising; Roger W. Kennedy, v.p. & treasurer; William E. Kinslow, v.p.-mgmt. info. systems; Brooke D. Lennon, v.p.-grocery merchandising; Anthony P. Misasi, v.p.-produce merchandising; Robert E. Mohel, v.p.-quality control; Robert J. Saba, v.p.-Northern Region; Bryan Springthorpe, v.p.-distribution; Darrell W. Stine, v.p.-New York Region; Craig C. Sturken, v.p.-Southern Region; Thomas C. Morrison, v.p.- advertising & sales promotion; Donald C. Vaillancourt, v.p.- corporate communications & consumer affairs.

DIRECTORS: Floyd Hall, chairman, Gilberte E. Beaux, Ian M. Duncan, Robert Terrence Galvin, Milton Glaser, Sir James Goldsmith, Bradley C. Johnson, Henry T. Johnson, William A. Louttit, Joseph J. McCaig, William M. Reffett, Jivan Tabibian, Jane von der Heyde.

BUSINESS ACTIVITIES: Operates chains of four specific store types: supermarkets, community stores, food markets, and food centers.

NUMBER OF STORES (1986): 371

RETAIL SALES (1986): $2,611,616,000

(8) THE GREAT ATLANTIC & PACIFIC TEA COMPANY, INC.

Box 418
2 Paragon Drive
Montvale, New Jersey 07645
(201) 573-9700

OFFICERS: James Wood, chairman of the board & chief exec. officer; Louis Sherwood, president & chief administrative officer; James W. Rowe, vice chairman, asst. to the chief exec. officer; Martin H. Kern, exec. v.p.-gen. merchandise; Eckart C. Siess, vice chairman-strategic planning; Alan C. Goulding, sr. exec. v.p.-merchandising & distribution; Joseph H. McCarthy, exec. v.p.-store operations; Peter O'Gorman, sr. v.p.-development; Ivan K. Szathmary, sr. v.p. & chief services officer; Robert G. Ulrich, sr. v.p. & general counsel; Randall A. Bostwick, v.p. & president-Super Market Service Corporation; James B. Burmeister, v.p. & president-New Orleans Group; Timothy J. Courtney, v.p.-taxation; H. Nelson Lewis, v.p.-human resources; James L. Madden, v.p. & president-Mid-Atlantic Group; Peter Brooker, v.p.-planning & secretary; Fred Corrado, exec. v.p., treasurer & chief financial officer; Michael J. Rourke, v.p.-communications & corporate affairs; Burton J. Weinbaum, v.p.-Northeast Group; Carlyle Sherwin, president-Midwest operations; Edward C. Mossop, chairman-A&P Canada; O.C. Cook, v.p.-meat & service departments; Jack DiFiore, v.p. & president-Fresh Foods Markets; Paul Gallant, v.p. & president-Compass Foods; Peter R. Lavoy, v.p.-procurement; Frank Leonard, v.p.-real estate; Joseph Quirk, v.p.-labor relations; John D. Ryder, v.p.-marketing; Richard J. Scole, v.p. & asst. gen. counsel; Robert W. Toomey, v.p.-support services; J. Paul Stillwell, v.p. & pres.-Southern operation; George Graham, v.p.-merchandising coordinator; Michael J. Larkin, v.p.-Metro New York Group; Herbert L. Whiteside, v.p.-Super Fresh of Virginia; Mary Ellen Offer, asst. secretary.

DIRECTORS: James Wood, chairman; Harold J. Berry, Walter D. Dance, Rosemarie Baumeister, Eckart C. Siess, Helga Haub, Christopher F. Edley, James W. Rowe, Paul C. Nagel, Jr., Barbara Barnes Hauptfuhrer, Fritz Teelan, Henry W. Van Baalen, Louis Sherwood.

BUSINESS ACTIVITIES: Operates a chain of supermarkets under the A&P Super Fresh, Kohl's, Pantry Pride, Dominion Waldbaums, Shopwell, Food Emporium, Food Mart, Sav-A-Center, Sun, Future Stores, Compass Foods, and Family Mart names in the United States and Canada.

NUMBER OF STORES (1986): 1,200

RETAIL SALES (1986*): $7,834,859,000

* 53 weeks

(26) HANNAFORD BROS. CO.

145 Pleasant Hill Road
Scarborough, Maine 04074
(207) 883-2911

Mailing address:
P.O. Box 1000
Portland, Maine 04104

OFFICERS: James L. Moody, Jr., chairman of the board & chief executive officer; Hugh G. Farrington, president & chief operating officer; Ralph T. Perry, sr. v.p.; Roger W. Hoyt, sr. v.p.-retail operations; Everett F. Johnson, v.p.-governmental relations & administrative services; Virgil E. Beane, v.p.-distribution; Norman E. Brackett, v.p.-management services; Larry A. Plotkin, v.p.-corp. development; James J. Jermann, v.p.-merchandising; Robert E. Dunton, v.p.-Wellby Super Drug Stores; Katherine M. Greenleaf, v.p.-human resources; John J. Russell, sr. v.p.-finance & treasurer; Albert F. Carville, Jr., v.p.-technical services; Robert B. Williamson, Jr., secretary & clerk; Charles H. Crockett, Peter B. Webster, asst. secretaries.

DIRECTORS: William D. Ireland, Jr.*, E. Robert Kinney, David F. Sobey*, James L. Moody, Jr.*, Florence C. Petrlik, John J. Russell*, Walter J. Salmon*, William A. Andres, Duane Peters, Hugh G. Farrington*, Herbert H. Goldberger, William T. End, Robert D. Bolinder.

* Member of the Executive Committee.

BUSINESS ACTIVITIES: Sells food and non-food items through 66 Shop'n Save, Sun Foods or Martin's supermarkets in Maine, New Hampshire and Vermont; 54 are wholly-owned, 12 are majority owned. Operates 36 wholly-owned Wellby Super Drug Stores. Owns a wholesale distributor of specialty foods, general merchandise, pharmaceuticals and health and beauty aids.

NUMBER OF STORES (1986*): 102

RETAIL SALES (1986+) : $898,982,000

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* Including "partnership" and wholly-owned stores.
+ 53 weeks

(38) KING KULLEN GROCERY CO., INC.

1194 Prospect Avenue
Westbury, New York 11590
(516) 333-7100

OFFICERS: John B. Cullen, chairman of the board & chief executive officer; Bernard D. Kennedy, president & chief operating officer; Ralph F. Hayden, exec. v.p., chief financial officer & secretary; Thomas R. Gerrity, v.p.-meat; George P. Steinmetz, v.p.-construction & maintenance; John P. Pardini, v.p.-store operations; Joseph E. Eck, controller; Rudolph Becht, v.p.-sales & merchandising; James A. Cullen, v.p.-real estate; Vito La Rocco, v.p.-produce.

DIRECTORS: John B. Cullen, chairman; Ralph F. Hayden, Bernard D. Kennedy, Eugene C. Kennedy, Ronald E. Brackett, James A. Cullen, Jack Muratori.

BUSINESS ACTIVITIES: Operates a chain of supermarkets in the New York metropolitan area.

NUMBER OF STORES (1986): 56

RETAIL SALES (1986): $531,589,000

(1) THE KROGER CO.

1014 Vine Street
Cincinatti, Ohio 45201
(513) 762-4000

OFFICERS: Lyle Everingham, chairman of the board & chief exec. officer; Joseph A. Pichler, president & chief operating officer; Richard M. Koster, exec. v.p.; David A. Burt, Walter R. Dryden, sr. v.p.'s; George A. Leonard, v.p. & general counsel; Lawrence Turner, v.p. & treasurer; Jack G. Hudson, Donald F. Dufek, Lorrence T. Keller, Thomas E. Murphy, group v.p.'s; William J. Sinkula, group v.p. & secretary; Ray E. Dillon, Jr., chairman-Dillon Companies, Inc.; Richard W. Dillon, vice chairman-Dillon Companies; Inc.

DIRECTORS: Jackson C. Hinds*, Lyle Everingham*, T. Ballard Morton, Jr*, W. George Pinnell, Ray E. Dillon, Jr., Richard W. Dillon, Joseph A. Pichler, William A. Atteberry*, John D. Ong, Patricia Shontz Longe, Thomas H. O'Leary, Raymond B. Carey, Jr., Otis M. Smith, John L. Clendenin.

*Member of the Executive Committee.

BUSINESS ACTIVITIES: Operates a chain of supermarkets in 29 states primarily in the South, Southwest and Midwest; operates a chain convenience stores in 11 states; also conducts food processing operations.

NUMBER OF STORES (1986): 1,298

RETAIL SALES (1986*): $17,122,518,000

* 53 weeks

(7) LOBLAW COMPANIES LIMITED

22 St. Clair Avenue East
Toronto, Ontario, Canada M4T 2S8
(416) 922-2500

OFFICERS: W. Galen Weston, chairman of the board; Richard J. Currie, president; Raymond J. Addington, David A. Nichol, David M. Williams, exec. v.p.'s; Brian Y. Davidson, sr. v.p.-business development; Wayne E. East, v.p.-information services; David Bragg, v.p. & controller; James H. Farrell, v.p., general counsel & secretary; John N. McCullogh, v.p. & asst. gen. counsel; John W. Thompson, v.p. finance; Donald G. Reid, treasurer; Dorothy M. Leamen, Stewart E. Green, asst. secretaries; Stephen A. Smith, asst. controller; Richard P. Mavrinac, tax officer.

DIRECTORS: W. Galen Weston, chairman, Richard J. Currie, Charles M. Humphrys, Robert H. Kidd, Roger A. Lindsay, Arthur H. Mingay, David A. Nichol, George B. Robertson.

BUSINESS ACTIVITIES: A Canadian holding company controlling major interest in food retailing and wholesaling in Canada and the United States. In addition to its food-related operations, Loblaw, through its subsidiaries, also participates in the Canadian general merchandise industries.

NUMBER OF STORES (1986): 380

RETAIL SALES (1986*): $7,838,900,000

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* 53 weeks

(9) LUCKY STORES, INC.

6300 Clark Avenue
P.O. Box BB
Dublin, California 94568
(415) 828-1000

OFFICERS: John M. Lillie, chairman & chief exec. officer; Lawrence A. DelSanto, president; Edgar H. Grubb, sr. v.p. & chief financial officer; Leon W. Roush, v.p.-food operations; Thomas F. Herman, sr. v.p. & chief administrative officer; Anne C. Broome, v.p. & controller; F. Del Helm, v.p.-real estate; Lester C. Kranhold, v.p.-engineering; Frank J. Dorsey, v.p.-warehousing, distribution & store systems; Raymond H. Sweeney, v.p.-industry relations; R. Lee Paulson, v.p.-management information systems; Richard M. Brooks, v.p.-finance & treasurer; Christopher McLain, v.p., counsel & secretary; Jimmie D. Prince, v.p.-manufacturing.

DIRECTORS: Gerald A. Awes, William H. Dyer, Jr.*, Stanley Hiller, Jr., Walter E. Hoadley, John H. Hoefer, Joseph A. Woods, Jr., Forrest A. Plant, Mary E. Lanigar, S. Donley Ritchey*, John M. Lillie*, Melvin B. Lane; Sam L. Ginn, Luis G. Nogales, Lawrence A. Del Santo*, Mary S. Metz.

* Member of Executive Committee.

BUSINESS ACTIVITIES: Operates a chain of food units consisting of supermarkets, and larger units called food centers; Lucky Discount Supermarkets are located in Western states; Food Basket in San Diego County, California; Kash'N Karry in Florida; Eagle Discount Supermarkets in the Midwest and Texas. Also operates Harvest Day Bakeries and Lady Lee dairies and ice cream plants (California).

NUMBER OF STORES (1986): 579

RETAIL SALES (1986): $6,440,871,000

(30) MARSH SUPERMARKETS, INC.

P.O. Box 155
501 Depot Street
Yorktown, Indiana 47396
(317) 759-8101

OFFICERS: William P. Givens, chairman of the board; Don E. Marsh, president & chief exec. officer; C. Alan Marsh, president & chief operating officer-Marsh Village Pantries, Inc.; William L. Marsh, v.p. & gen. mgr.-property management; Donald M. Rix, v.p.- merchandising; Ronald R. Walicki, v.p.& gen. mgr.-supermarket division; P. Lawrence Butt, v.p., secretary & counsel; Porter Eckerty, v.p.-supermarket operations; Kenneth D. Kelly, v.p.-warehousing & transportation; John S. Hayford, v.p.-finance & treasurer; John W. Laboda, v.p.-Management Information Systems and Services; Ronald P. Stolz, asst. v.p.-administration; Mary B. Needler, asst. secretary & asst. treasurer; David M. Redden, v.p.-personnel; Lois A. Gross, asst. secretary, Frank J. Bryia, asst. v.p.-merchandising; Joan M. Hurley, asst. v.p.-market research; Lola M. Hale, asst. treasurer.

DIRECTORS: William P. Givens, Don E. Marsh, Estel V. Marsh, C. Alan Marsh, Garnet Marsh, Charles R. Clark, Stephen M. Huse, Durward S. Doyle, James K. Risk, III, Jack E. Buckles.

BUSINESS ACTIVITIES: Operates Marsh supermarkets, March Extra combination food and drug stores, and Village Pantry convenience stores in Indiana and Ohio. Most of the Village Pantry stores also sell gasoline. A subsidiary, Convenience Store Distributing Company, distributed goods to the company's convenience stores as well as over 500 additional third parties.

NUMBER OF STORES (1987): 74 (Marsh Stores)
170 (Village Pantrys)

RETAIL SALES (1987): $772,241,000

(19) NASH FINCH COMPANY

3381 Gorham Avenue
St. Louis Park, Minnesota 55426
(612) 929-0371

OFFICERS: Harold B. Finch, Jr., chairman & chief executive officer; R.N. Mammel, president & chief operating officer; J.O. Rodysill, v.p.; Gerald E. Barber, v.p.; Robert F. Nash, treasurer; Philip E. Bortscheller, assistant treasurer; Dennis C. Fairchild, controller; Norman R. Soland, secretary; Walter G. Hreno, asst. secretary.

DIRECTORS: Harold B. Finch, Jr.*, chairman; Alan W. Clark, Ann M. Crowley, R.N. Mammel*, Donald R. Miller, Robert F. Nash*, J.O. Rodysill*, Arthur C. Wangaard, Jr.*, Richard A. Fisher, Richard G. Lareau.

* Member of the Executive Committee

BUSINESS ACTIVITIES: Owns and operates 93 supermarkets, warehouse stores, and Family Thrift Centers. Its 17 food distribution centers supply 462 affiliated supermarkets and over 5,000 independent retailers and institutions. The firm also owns a produce marketing subsidiary in California, which sells fresh fruits and vegetables to large wholesalers and chain retailers.

NUMBER OF STORES (1986): 93

RETAIL SALES (1986): $1,577,356,682 *

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* 53 weeks

(24) NATIONAL CONVENIENCE STORES INCORPORATED

100 Waugh Drive
Houston, Texas 77007
(713) 863-2200

OFFICERS: V.H. Van Horn, president & chief exec. officer; T.W. Ewens, sr. v.p.-corp. development; A.J. Gallerano, v.p., general counsel & secretary; J.C. Brewster, v.p.-finance & chief financial officer; Patricia A. Raybon, v.p.-internal audit; R.P. Springer, controller; R.C. Wortham, v.p.-real estate; N.E. Dickey, v.p.-Midwestern Division; William K. Elwood, v.p.-systems; Charles T. Spear, v.p.-Gulf Coast and Western Division; Jerry M. Comstock, Jr., v.p.-Hex Division; Michael C. Kearney, treasurer, Craig K. Calton, v.p.-marketing.

DIRECTORS: William Key Wilde, Raymond W. Oeland, Jr., Dunbar N. Chambers, Jr. Richard C. Steadman, Robert B. Stobaugh, V.H. Van Horn.

BUSINESS ACTIVITIES: Operates a chain of 958 self-service convenience food stores in six states with the majority of the stores located in Texas. Most stores are company-owned and operated under the names Stop N Go and Hot Stop, and sell staple foods, groceries, beverages, snack foods, and other food items.

NUMBER OF STORES (1986): 958

RETAIL SALES (1986): $949,874,000

(14) THE OSHAWA GROUP LIMITED

302 The East Mall
Islington, Ontario, Canada M9B 6B8
(416) 236-1971

OFFICERS: Ray D. Wolfe, chairman of the board & chief exec. officer; Allister P. Graham, president & chief operating officer; Philip F. Connell, sr. v.p. & chief financial officer; William L. Atkinson, group v.p.-general merchandise; Jack B. Wolfe, group v.p.-food service & produce companies; Sam Crystal, v.p.-public affairs; Paul B. Nielsen, v.p.-industrial relations; Matilda Manojlov, v.p.-profit improvement; Sidney Pasoff, v.p.-management informations services; Donald A. Smith, v.p.-human resources; E. Leonard Besler, controller; Leonard Eisen, treasurer; Harold J. Wolfe, secretary & general counsel.

DIRECTORS: William L. Atkinson, Allister P. Graham, Charles Perrault, Arthur J.R. Smith, Harold J. Wolfe, Harvey S. Wolfe, Philip F. Connell, Ray D. Wolfe, Jack B. Wolfe, Jonathan A. Wolfe, Donald Carr.

BUSINESS ACTIVITIES: Canadian food supplier through retail outlets in Ontario, Quebec, the Atlantic provinces, Manitoba and Saskatchewan. These comprise franchise markets (including IGA markets) as well as company-owned food markets (Food City Markets, Dutch Boy Food Markets). Also a food wholesaler (Codville Distributors in Manitoba, Saskatchewan and Northwestern Ontario; Toronto Food Division in Ontario; Hudon et Deaudelin Limitee in Quebec and Bolands Limited in the Atlantic Provinces) and food supplier to institutional customers (Hickeson-Langs Supply Company). The Ontario Produce Company and White & Co. operate Towers Department Stores in Ontario and the Atlantic Provinces and Bonimart Department Stores in Quebec. Kent Drugs Limited, a subsidiary, operates Drug City, Metro Drugs, Discount Marts, pharmacies in Towers Department Stores. Also operates real estate subsidiaries.

NUMBER OF STORES (1987): na (IGA Associates and Other Franchies Food Markets)
105 (company-owned food markets)

RETAIL SALES (1986): $3,102,447,000

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na not available

(37) PENN TRAFFIC COMPANY

319 Washington Street
Johnstown, Pennsylvania 15901
(814) 536-4411

OFFICERS: Guido Malacarne, president & chief executive officer; Robert A. Allen, Raymond J. Heath, Richard P. Reading, vice presidents; John M. Kriak, v.p., secretary & treasurer; John F. Stewart, controller, asst. secretary & asst. treasurer

DIRECTORS: Guido Malacarne, Gary D. Hirsch, Eugene A. DePalma.

AREAS OF WORK: Operates two supermarket companies. The Riverside Division operates under the Riverside Markets, , BI-LO Foods and U-Save Markets names. Quality Markets, Inc., a wholly-owned subsidiary, operates supermarkets under the name Quality Markets. Supermarkets are located in central and northwestern Pennsylvania, and southwestern New York. Also is a wholesaler to 46 independently owned and operated markets, all of which operate under the Riverside name, and operates a dairy business.

NUMBER OF STORES (1987): 64

RETAIL SALES (1987): $547,991,000

(31) PUEBLO INTERNATIONAL, INC.

Loiza Expressway
Corner of Campo Rico Avenue
Carolina, Puerto Rico 00630

1300 Northwest 22nd Street
Pompano Beach, Florida 33069
(305) 977-2500

Mailing Address:

G.P.O. Box 3288
San Juan, Puerto Rico 00936

OFFICERS: Harold Toppel, chairman of the board & chief exec. officer; David W. Morrow, president & chief operating officer; Walter O. Joachim, exec. v.p.; Milton Toppel, v.p.-publication affairs; Jeffrey P. Freimark, sr. v.p.-finance & administration and treasurer; Robert Locke, sr. v.p.-planning & development and asst. secretary; Ignacio Rivera, v.p., general counsel & secretary; John J. Coppinger, v.p.-Florida operations; Stefani Pepe, Rafael Torres, asst. secretaries & asst. treasurers.

DIRECTORS: Harold Toppel*, chairman; William C. Lang, Milton Toppel, A. Michael Victory, Abraham Zaleznik*, Guillermo Rodriquez-Benitez, Revenol Duryea*, Carlos O. Souffront, Richard W. McEwan, David W. Morrow*, Harold G. Beckner.

* Member of Executive Committee.

BUSINESS ACTIVITIES: Operates conventional supermarkets, in Puerto Rico and the U.S. Virgin Islands. Also, operates Xtra Super Food Centers in Puerto Rico and Florida.

NUMBER OF STORES (1987): 44

RETAIL SALES (1987): $692,101,000*

* 53 weeks

(27) RUDDICK CORPORATION

2000 First Union Plaza
Charlotte, North Carolina 28282
(704) 372-5404

OFFICERS: R. Stuart Dickson, chairman of the board; Alan T. Dickson, president; Richard N. Brigden, v.p.-finance; Herman B. McManaway, v.p.; John L. Chanon, treasurer; D.B. Williford, asst. treasurer & secretary; James O. Stephens, asst. secretary; Mickey F. Frye, asst. treasurer.

DIRECTORS: R. Stuart Dickson, chairman; Alan T. Dickson, Thomas M. Belk, Hugh L.McColl, Jr., James E.S. Hynes, Roddey Dowd, Jord H. Jordan, Jr., John C. Hutchens, E.C. Wall, Jr.

BUSINESS ACTIVITIES: A holding company, operating supermarkets in North and South Carolina, Tennessee and Virginia through its subsidiary, Harris-Teeter Super Markets, Inc. The company also controls various manufacturing and distribution operations, and is involved in venture capital investments.

NUMBER OF STORES (1986): 112

RETAIL SALES (1986): $883,641,000

(NA) SAFEWAY STORES, INC.[1]

Fourth and Jackson Streets
Oakland, California 94660
(415) 891-3000

OFFICERS: Peter A. Magowan, chairman & chief executive officer; James A. Rowland, president & chief operating officer; Edward N. Henney, exec. v.p.-supply operations; E. Richard Jones, exec. v.p.-information services & planning; Harry D. Sunderland, exec. v.p. & chief financial officer; John Bell, John S. Kimball, William H. Maloney, Donald J. Smith, William D. Lowe, group v.p.'s; Robert H. Kinnie, v.p., chairman, president & chief exec. officer-Canada Safeway Limited; William M. Albers, sr. v.p.-distribution; Robert E. Bradford, sr. v.p.-public affairs; F. J. Dale, sr. v.p. & controller; Roderick W. Davis, sr. v.p.-management information systems; Philip G. Horton, sr. v.p.-real estate & engineering; John L. Morris, sr. v.p. & corporate economist; John L. Repass, sr. v.p.-human resources; Bernat Rosner, sr. v.p., law secretary & general counsel; Patrick S. Totman, sr. v.p.-finance.

DIRECTORS: John F. Bookout, William H. Webster, Brayton Wilbur, Jr., Percy Chubb III, Mary Gardiner Jones, Harry D. Sunderland, James R. Harvey, Roger D. Lapham, Jr., James A. Rowland, Merrill L. Magowan, Edward N. Henney, C. Robert Kemp, Marjorie S. Kinney Thomas, Peter A. Magowan, Samuel H. Armacost, Peter C. Bawden, Steven Muller, John Scully.

BUSINESS ACTIVITIES: Operates a chain of supermarkets in the United States, Canada, and The United Kingdom.

NUMBER OF STORES (1986): 2,000[2]

RETAIL SALES (1986): $20,000,000,000[2]

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na not available due to lack of actual retail sales figure

[1] Information taken from last years edition. Due to the fact that Safeway was acquired by Kohlberg Kravis Roberts in 11/86, no new information is available. Lack of information caused Safeway to be deleted from Leading Chains Statistic Chart on page 304.

[2] Due to a lack of a source, these figures are estimates only

(21) SHAW'S SUPERMARKETS, INC.

140 Laurel Street
East Bridgewater, Massachusetts 02333
(617) 378-7211

OFFICERS: Stanton W. Davis, chairman of the board; David B. Jenkins, president & chief exec. officer; Robert L. Eklund, sr. v.p.-finance; John Kelleher, sr. v.p.-real estate & development; John R. Maxwell, sr. v.p.-operations; H. Verne Powell, sr. v.p.-marketing; Alden H. Sawyer, Jr., v.p. & gen. mgr.-Northern Division; Scott W. Ramsay, v.p. & gen. mgr.-Central Division; Richard L. Woodman, v.p. & gen. mgr.-Southern Division; Charles L. Wyatt, v.p.-distribution; Clifford H. Gardner, v.p.-management information services; James G. Scott, v.p.-human resources; Howard G. David, v.p. & merchandising mgr.-Northern Division; Barrie W. Young, controller & asst. treasurer.

DIRECTORS: Stanton W. Davis, chairman of the board; Howard G. Davis, Alexander T. Daignault, Stephen M. Dubrul, Jr., Robert L. Eklund, Burton C. Hallowell, David B. Jenkins, Anne D. Peterson, David J. Sainbury, Hugh C. Saunders, Joan D. Wheeler.

BUSINESS ACTIVITIES: Operates a chain of supermarkets under the names Shaw's and Super Shaw's in New England.

NUMBER OF STORES (1986): 47

RETAIL SALES (1986): $1,093,106,000

(25) SOBEYS STORES LIMITED

115 King Street
Stellarton, Nova Scotia,
BOK 1SO, Canada
(902) 752-8371

OFFICERS: W.M. Sobey, honorary chairman of the board; David F. Sobey, chairman & chief executive officer; James S. Murchie, president & chief operating officer; Nigel F. Byars, v.p.-finance, treasurer & asst. secretary; Frank J. Hickey, v.p.-merchandising; John Sobey, exec. v.p.-retail; Darrell M. Rushton, v.p.-wholesale; James G. Fitzpatrick, v.p.-distribution; J.K. Lynn, v.p.-personnel; G.J. Vienneau, v.p.-corporate marketing; Robert P. Dexter, secretary.

DIRECTORS: Merritt G. Crawford, William G. Lumsden, J. William Ritchie, Arthur R. Lundrigan, James S. Murchie, David F. Sobey, Donald R. Sobey, Pierre Lortie, William M. Sobey, James W. Gogan, James L. Moody, Jr., John R. Sobey.

BUSINESS ACTIVITIES: Engaged in food distribution and merchandising. Operates a chain of grocery stores in Prince Edward Island, Nova Scotia, Newfoundland, New Brunswick, Quebec and Ontario. These stores operate under the name of T.R.A. Foods, Lumsden Brothers, K-Mart Foods and Sobey's Village. Also engaged in real estate activities.

NUMBER OF STORES (1986): na

RETAIL SALES (1986): $918,456,000

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na not available

(5) THE SOUTHLAND CORPORATION

2828 North Haskell Avenue
Dallas, Texas 75204
(214) 828-7011

Mailing address:

Box 719
Dallas, Texas 75221

OFFICERS: John P. Thompson, chairman of the board; Jere W. Thompson, president & chief exec. officer; Walton Grayson III, exec. v.p.-administration & services; Clark J. Matthews II, sr. exec. v.p. & chief financial officer; S.R. Dole, exec. v.p.-7-Eleven Stores; James W. Parker, exec. v.p.-mfg. & distribution; David Karney, v.p.-mgmt. info. services; P. Eugene Pender, v.p. & controller; L. Mark Rigg, v.p.-human resources; John H. Rodgers, v.p. & general counsel; Frank J. Gangi, v.p. & treasurer; R.G. Smith, secretary; Henry T. Stanley, Jr., v.p.-corp. communications; C.O. Beshears, v.p.-dairies group; Donald L. Burnside, v.p.-western stores region; Adrian O. Evans, v.p.-central stores region; Frank L. Kitchen, v.p-eastern stores region; Richard A. Turchi, v.p.-international; Hugh G. Robinson, v.p. & president-Cityplace Development Corp.; Kenneth J. Hughes, v.p.-special operations; Kenneth M. Slauth, Jr., v.p.-development; Dale H. Allardyce, v.p.-distribution; John F. Antioco, v.p.-marketing, retail; Robert E. Bailey, v.p.-southern stores region.

DIRECTORS: William W. Atwell, J.Y. Ballard, Walton Grayson III, Mark L. Lemmon, Jere W. Thompson, John P. Thompson, J.C. Thompson, Jr., Alan C. Schoellkopf, Clark J. Matthews II, Frank L. Carney, Leo E. Linbeck, Jr., Walter M. Mischer, Jr.

BUSINESS ACTIVITIES: Operator and franchisor of self-service convenience stores and a processor and distributor of dairy products. As of December 31, 1986, there were 7,672 7-Eleven convenience stores, 163 Quick Mart gasoline and mini-convenience stores and Super-7 self-service gasoline outlets, 465 Chief Auto Parts stores, and 346 High's Dairy Stores, Southland's International Division coordinates the activities of an additional 4,102 7-Eleven and other retail units in the United States and 11 other countires. Other operations include Southland Dairies, which operates 10 dairy processing plants; six food centers, which produce sandwiches and other fast foods; Pate Foods, a manufacturer of corn-based food products; El-Ge Potato Chip Co., Southland Food Labs, a manufacturer of food ingredients and specialty chemical products, Reddy Ice; Tidel Systems, a manufacturer of high-security cash-dispensing units for retailers; and Citgo Petroleum Corporation, a 50% owned oil and gas subsidiary.

NUMBER OF STORES* (1986): 7,672

RETAIL SALES (1986+): $8,619,700,000

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*7-Eleven stores only
+Includes franchies stores and other income

(12) STEINBERG INC.

Alexis Nihon Plaza
1500 Atwater Avenue
Montreal, Quebec, Canada H3Z 1Y3
(514) 931-9131

OFFICERS: Melvyn A. Dobrin, chairman of the board; Irving Ludmer, president & chief exec. officer; William Cleman, exec. v.p.-real estate & expansion; Jean-Roch Vachon, exec. v.p.-food retailing, Canada; H. Arnold Steinberg, exec. v.p.-finance & development; Michael Kershaw, v.p.-Steinberg; Leslie Mann, group v.p. & gen. mgr.-Ontario Supermarket Division; Henri Tremblay, sr. v.p.-exec. development & succession planning; Diane Marcelin Laurin, v.p.-general counsel & secretary; Alain Bilodeau, v.p.-labour relations; Morris Ladenheim, sr. v.p.-food retailing, Canada. Douglas R. Stewart, sr. v.p. and gen. mgr.-Steinberg distribution; Alain Germain, group v.p. & gen. mgr.-Quebec Supermarket Division; Marcel Croux, v.p.-information systems; Pierre de Grandpre, v.p.-taxation; C. Thomas Hickey, v.p.-Steinberg; Harry Lutgens, v.p. & gen. mgr.-Valdi Foods Inc.; Bernard McDonell, v.p.-real estate; Sajjad H. Randhawa, v.p. & comptroller; Louis Roquet, v.p.-corp. development; Hans Schufmetz, v.p. & treasurer; Lewis Steinberg, v.p.-Steinberg; Jean Pierre Larocque, asst. controller, accounting; Mark Sellors, asst. treasurer, Michel Beland, assistant secretary.

DIRECTORS: Donald G. Campbell, Andre Charron, J.V. Raymond Cyr*, Melvyn Dobrin*, Mitzi S. Dobrin*, Gerald Plourde*, H. Arnold Steinberg*, Irving Ludmer*, Mark Lalonde, Norman E. Auerbach.

* Member of the Executive Committee.

BUSINESS ACTIVITIES: Operates food stores in the provinces of Quebec, New Brunswick, and Ontario. Also operates discount department stores under the name of Miracle Mart. Businesses include retaurants, flour milling, bakery and food processing operations, with restaurant activities in Manitoba, and box stores in Ontario, Manitoba, Saskatchewan and Alberta.

NUMBER OF STORES (1986): 227 (Supermarkets)
66 (Grocery Stores)

RETAIL SALES (1986): $4,041,948,000

(13) THE STOP & SHOP COMPANIES, INC.

P.O. Box 369
Boston, Massachusetts 02101
(617) 770-8000

OFFICERS: Avram J. Goldberg, chairman & chief executive officer; Carol R. Goldberg, president & chief operating officer; Harold Frank, sr. v.p., chairman & C.E.O.-Bradlees Dept. Stores; Joseph D. McGlinchy, sr. v.p., treasurer & chief financial officer; Jack Kushinsky, sr. v.p.; Donald J. Comeau, sr. v.p.; Lewis G. Schaeneman, Jr., sr. v.p. & president & C.E.O.-Stop & Shop Supermarket Co; James V. Morgan, v.p.-labor relations; Samuel W.W. Mandell, sr. v.p.-gen. counsel, clerk & secretary; Harold E. Fine, v.p.-engineering & construction; Arthur S. Robbins, v.p.-financial services & asst. treasurer; Charles Richards, v.p.-corporate properties; Robert Manson, v.p.-information systems; Rufus E. Lester, group v.p.-public policy & technical affairs; Aileen Gorman, v.p.-public affairs; Glenn E. Davis, controller; Paul H. Freischlag, asst. treasurer & director-taxes.

DIRECTORS: Clifton B. Cox, Julian I. Edison, Avram J. Goldberg*, Irving W. Rabb*, Norman S. Rabb, William W. Wolbach, Albert S. Frager*, Carol R. Goldberg,* John G.L. Cabot, Phyllis A. Wallace, Robert J. Levin, Harold Frank, Roderick MacDougal; Joan T. Bok, Lewis G. Schaeneman, Jr., Charles W. Schmidt*.

*Member of the Executive Committee.

BUSINESS ACTIVITIES: Operates 162 Bradlees Discount Department Stores in New England, New York, New Jersey, Pennsylvania, Delaware, Maryland and Virginia and 113 Stop & Shop Supermarkets in Rhode Island, Massachusetts, New York and Connecticut. The manufacturing division operates the following; Bakery, dairy, seafood processing plant, carbonated beverage plant, recycling center, photo lab and commissary.

NUMBER OF STORES (1987): 113

RETAIL SALES (1987+): $3,872,419,000

+ Of continuing operations only

(34) SUPER RITE FOODS, INC.

(Rite Aid Corporation has a 46.8% interest in the Company)

3900 Industrial Road
P.O. Box 2261
Harrisburg, Pennsylvania 17105
(717) 232-6821

OFFICERS: Alex Grass, chairman of the board & chief executive officer; Peter Vanderveen, president & chief operating officer; David Gundling, executive v.p.; Roger Grass, treasurer; William K. Schantzenbach, v.p.-finance & chief financial officer; Robert Anderson, v.p.-purchasing; Edward Dougherty, v.p.-sales; Albert Faccin, v.p.-human resources; John Harrison, v.p. & controller; Wilber Shirey, v.p.-distribution; Raymond Torphy, v.p.-security; I. Lawrence Gelman, secretary.

DIRECTORS: Alex Grass, chairman of the board; Abraham Allen, Roger Grass, Morris Levinson, Neil Norry, Peter Vanderveen.

BUSINESS ACTIVITIES: Operated 37 supermarkets in Maryland and Virginia under the names Food-A-Rama, Super Super, Basics, and Basics and More. Also has wholesale grocery operations.

NUMBER OF STORES (1987): 37

RETAIL SALES (1987): $602,554,000

(4) SUPER VALU STORES, INC.

P.O. BOX 990
Minneapolis, Minnesota 55440
(612) 828-4000

OFFICERS: Michael W. Wright, chairman, president & chief executive officer; John E. Morrissey, sr. v.p.-distribution; John B. Ferris, sr. v.p.-finance; Thomas L. Dekko, v.p.-sales; J. Gary Rhymes, v.p. & controller; Ronald C. Tortelli, v.p.-human resources; Sumner H. Goldman, exec. v.p.; Lloyd Stenbeck, v.p.-store engineering; Gene D. Hoffman, sr. v.p.- corp. strategic developments & acquisitions; John J. Prior, v.p.-labor relations; Robert O. Erickson, v.p.-market development; Phillip A. Dabill, Laurence L. Anderson, v.p.'s & regional presidents-Retail Support Companies; Michael L. Mulligan, v.p.-communications; Jeffrey Noddle, v.p.-merchandising; H.S. Smith, III, v.p.-info. services; David A. Cairns, treasurer, William C. Hunt, v.p.-legal general counsel; William J. Tyrrell, sr. v.p. & pres.-ShopKo Stores; James A. Storm, secretary.

DIRECTORS: James T. Wyman, John E. Morrissey, Michael W. Wright, Arnold R. Weber, Harriet Perlmutter, Vernon H. Heath, Steven I. D'Agostino, Richard D. McCormick, Garnett L. Keith, C. James McNutt, William E.C. Dearden, Edwin C. Gage, Sumner H. Goldman.

BUSINESS ACTIVITIES: Engaged primarily in the supplying and servicing of over 3,000 retail food stores in 32 states from 18 distribution centers. Independent retailers own and operate more than 2,900 of the retail food stores and the Company owns all or a majority interest of the remaining 105 stores. Most of the stores operate under one of the Super Valu licensed or sub-licensed names: Super Valu, IGA, Sure Save, Shop 'n Save, Great Scot, Country Market, Cub Foods, Hornbachers, U-Save, Disco, Super Dollar, Sunflower, Banner and Mr. Food Giant. The Company also owns and operates the ShopKo group of 65 general merchandise discount stores. Other operations include Preferred Products, a food processing and packaging operation; Planmark, which provides engineering and architectural services for supermarkets, retail stores, shopping centers and wholesale distribution facilities; Studio 70, an interior design studio; and Risk Planners, Inc., an insurance agency.

NUMBER OF STORES (1987): 107

RETAIL SALES (2/28/87*+): $9,065,819,000

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* 53 weeks
+ Of continuing operations only

(10) SUPERMARKETS GENERAL CORPORATION

200 Milk Street
Carteret, New Jersey 07008
(201) 499-3000

OFFICERS: Leonard Lieberman, chairman, president & chief exec. officer; James D. Dougherty, exec. v.p., secretary & general counsel; Murray Levine, sr. v.p. & controller; Jerome Katcher, v.p.-technical services; Arnold J. Pearl, v.p.-real estate & store development; Jeffrey C. Girard, v.p. & treasurer; Maureen McGurl, v.p.-human resources & organizational planning.

DIRECTORS: Alex Aidekman, Leonard Lieberman, Raymond J. Peterson, James D. Dougherty, Harvey M. Krueger, Fred R. Sullivan, Claudine Malone, Robert I. Smith, Alan Sagner, Robert Marks, Josh S. Weston, Eugene M. Feinblatt, Jack Futterman, Kenneth Peskin.

BUSINESS ACTIVITIES: Operates a chain of supermarkets under the Pathmark name in New York, New Jersey, Connecticut, Delaware and Pennsylvania; supermarkets and super warehouse stores under the names Purity Supreme, Heartland and Angelo's in Massachusetts, New Hampshire and Connecticut; conventional and deep discount drug stores in New York, Massachusetts, New Hampshire, Connecticut, Maryland, Virginia, and New Jersey under the Pathmark, Heartland, and Pharmacy names; Rickel Home Centers in Delaware, Connecticut, Maryland, New Jersey, New York, Rhode Island and Pennsylvania selling such items as lumber, plumbing fixtures, garden tools and supplies and other household items.

NUMBER OF STORES (1986): 200

RETAIL SALES (1986+): $5,507,937,000

+ Of continuing operations only

(20) WEIS MARKETS, INC.

1000 South Second Street
Sunbury, Pennsylvania 17801
(717) 286-4571

OFFICERS: Sigfried Weis, President; Robert F. Weis, vice president & treasurer; Michael C. Rheam, vice president & secretary; Richard D. Madison, v.p.-merchandising; Alan L. Barrick, v.p.-engineering & manufacturing; Walter B. Bruce, v.p.-private label; George J. Michalak, v.p.-perishables; John W. Phillips, v.p.; Norman S. Rich, v.p.-store operations; Richard L. Wetzel, v.p.-finance.

DIRECTORS: Sigfried Weis, Robert F. Weis, Michael C. Rheam, Charles H. Watts, II, Peter M. Sacerdote.

BUSINESS ACTIVITIES: Operates supermarkets in Pennsylvania, New York, West Virginia and Maryland, under the name of Weis Markets. Weis Food Service distributes frozen foods and grocery items to restaurants and institutions. Also operates 9 Amity House Restaurants.

NUMBER OF STORES (1986): 116

RETAIL SALES (1986): $1,101,473,000

(6) WINN-DIXIE STORES, INC.

5050 Edgewood Court
Post Office Box B
Jacksonville, Florida 32203
(904) 783-5000

OFFICERS: Robert D. Davis, chairman of the board; A. Dano Davis, president, F.L. James*, exec. v.p.; S.W. Evans, R.J. Holmes*, James Kufeldt*, C.H. McKellar*, sr. v.p.'s; T. Wayne Davis, Jr., T.N. Alexander, O.D. Carpenter, J.H. Childers, C. Lester Cotton, F.W. Hammond, T.E. McDonald, D.L. Kimsey, L.G. Libby, H.F. Minshew, T.H. Moss, L.B. Perry, C.R. Raulerson, L.J. Sadlowski, E.T. Walters, G.P. Woodard, Jack P. Jones, R.P. McCook*, J.J. Pecnik, W.F. Brim, C.E. Winge, R.J. Ehster, H.E. Hess, H.E. Miller, J.R. Pownall, T.D. Rasberry, vice presidents; D.M. Bragin, treasurer; J. Shephard Bryan, v.p., gen. counsel & secretary; H.S. Wadford, controller.

DIRECTORS: R.D. Davis*, chairman; James E. Davis*, A.D. Davis*, A. Dano Davis*, T. Wayne Davis, Jr., J. Shepard Bryan, Jr.*, J.C. Pace, Jr., C. W. Waldorf, Sam M. Walton, Radford D. Lovett, Charles P. Stephens, F.L. James*.

* Member of the Executive Committee.

BUSINESS ACTIVITIES: Operates Winn-Dixie food stores in Florida, Georgia, North Carolina, South Carolina, Alabama, Mississippi, Louisiana, Virginia, Kentucky, Tennessee, Indiana, Oklahoma and Texas.

NUMBER OF STORES (1986): 1,262

RETAIL SALES (1986): $8,225,244,000

SECTION 4

GROCERY STORE STATISTICAL PROFILE

The information contained in this section consists of data based on reports from the U.S. Bureau of the Census and other trade sources as compiled by the Market Research Department of Fairchild Books.

GROCERY STORE FIRMS, NUMBER OF STORES OPERATED & SALES, 1982*

	Firms		Stores		Sales	
	Number	%	Number	%	Mil. $	%
Total	81,478	100.0%	128,494	100.0%	$224,454*	100.0%
Single units	76,112	93.4	76,112	59.2	52,263	23.3
Multi units	5,366	6.6	52,382	40.8	172,191	76.7
2 - 4 stores	4,276	5.2	8,584	6.7	18,843	8.4
5 - 9 stores	546	0.7	3,460	2.7	10,853	4.8
10 or more stores	730	0.9	40,338	31.4	142,495	63.5
10 - 24 stores	317	0.4	4,688	3.6	14,617	6.5
25 - 49 stores	95	0.1	3,321	2.6	12,501	5.6
50 or more	318	0.4	32,329	25.2	115,377	51.4

*Does not include sales of firms not in business at end of year amounting to $2.2 billion.

Source: U.S. Bureau of the Census,
Census of Retail Trade, 1982.

* Taken from last years edition.

GROCERY STORES (INDIVIDUAL STORES) BY SALES SIZE, 1982, 1977 *

	1982				1977			
			Sales				Sales	
	Number	%	Mil. $	%	Number	%	Mil. $	%
Grocery stores, total	128,494		$226,609		178,835		$147,758	
In business entire year	121,039	100.0%	214,868.4	100.0%	156,098	100.0%	139,916	100.0%
$5,000,000 or more	14,022	11.6	128,796.9	59.9	9,678	6.2	53,028	37.9
$2,500,000 - 4,900,000	9,839	8.1	35,920.3	16.7	21,073	13.5	50,510	36.1
$1,000,000 - 2,490,000	13,758	11.4	21,443.8	10.0	12,488	8.0	13,292	9.5
$ 500,000 - 990,000	20,501	16.9	14,498.5	6.7	16,078	10.3	8,115	5.8
Under $ 500,000	62,919	52.0	14,208.9	6.6	96,781	62.0	14,971	10.7

Source: U.S. Bureau of the Census,
Censuses of Retail Trade, 1977, 1982

* Taken from last years edition.

GROCERY STORES: ESTIMATED NUMBER OF STORES & SALES, 1976-1986

			CHAIN GROCERY STORES*	
YEAR	NUMBER	TOTAL GROCERY STORE SALES (MIL. $)	SALES (MIL. $)	% OF TOTAL GROCERY STORE SALES
1976	189,000	$ 137,122	$ 73,505	53.6%
1977	178,835	147,142	83,269	56.6
1978	169,500	161,527	91,700	56.8
1979	168,900	188,551	92,900	49.3
1980	167,100	220,800	103,115	46.7
1981	165,000	240,900	119,905	49.8
1982	162,000	252,000	124,382	49.4
1983	158,000	239,629	139,947	58.4
1984	164,820	254,854	148,126	58.1
1985	156,703	267,004	155,649	58.3
1986	154,400	278,483	161,812	58.1

* Chain grocery stores are defined as those in organizations with 11 or more stores.

SUPERMARKETS: ESTIMATED NUMBER OF STORES & SALES, 1976-1986 **

YEAR	NUMBER	% OF TOTAL GROCERY STORES	SALES (MIL. $)	% OF TOTAL GROCERY STORE SALES
1976	30,700	16.2%	$ 101,373	73.9
1977	30,500	17.1	109,483	74.4
1978	33,400	19.7	138,470	85.7
1979	33,600	19.9	154,100	81.7
1980	34,900	20.9	170,700	77.3
1981	28,680	17.4%	171,620	71.2
1982	28,950	17.9%	180,700	71.7
1983	29,550	18.7	189,170	71.7
1984	29,080	22.6	193,106	75.8
1985	30,500	19.8	210,000	78.9
1986	30,600	20.1	219,500	72.0

** A supermarket is defined as a grocery store with annual sales of $2 million or more.

CONVENIENCE STORES: ESTIMATED NUMBER OF STORES & SALES, 1986

YEAR	NUMBER	% OF TOTAL GROCERY STORES	SALES (MIL. $)+	% OF TOTAL GROCERY STORE SALES
1986	47,000	30.9%	$ 21,600	7.1

+ Does not include gasoline sales

Source: Fairchild Market Research Department
estimates based on U.S. Bureau of the Census
Revised Monthly Retail Sales & Inventories.

NUMBER OF GROCERY STORES BY EMPLOYMENT SIZE, 1984

	Stores	% of Total
Total number	132,929	100.0%
Number of employees:		
Under 10 employees	88,628	66.7
10-49 employees	32,142	24.2
50-99 employees	9,160	6.9
100 or more employees	2,999	2.2

Source: U.S. Bureau of the Census,
County Business Patterns, 1984

SALES OF GROCERIES & OTHER FOODS BY MAJOR TYPE OF RETAIL OUTLET, 1982

	Number of Establishments	Sales By Outlet Type	
		(thous. $)	% of Total
Groceries & other foods, total	266,550	$198,704,555	100.0%
General merchandise group stores	19,760	3,132,239	1.6
Department stores*	7,311	2,487,453	1.3
Food stores	176,219	189,848,375	95.5
Grocery stores	128,494	177,232,953	89.2
Meat & seafood markets	10,995	5,141,388	2.6
Retail bakeries	17,580	3,433,668	1.7
Other specialized food stores (fruit, vegetable markets, candy stores, dairy product stores, etc.)	19,150	4,040,366	2.0
Other outlets	70,571	5,723,941	2.9

* Leased departments are not included.

Source: U.S. Bureau of the Census,
1982 Census of Retail Trade RC82-1-3

PERCENTAGE OF GROCERY STORE SALES BY MONTH: 1983-1986

MONTH	1986	1985	1984	1983
January	8.2%	7.9%	7.7%	7.7%
February	7.4	7.4	7.6	7.3
March	8.2	8.2	8.4	8.2
April	8.0	8.0	7.9	8.3
May	8.7	8.6	8.5	8.3
June	8.3	8.4	8.7	8.5
July	8.7	8.6	8.5	8.8
August	8.6	8.8	8.7	8.5
September	8.0	8.1	8.3	8.4
October	8.5	8.4	8.3	8.4
November	8.4	8.6	8.4	8.3
December	9.0	9.0	9.0	9.3
	100.0%	100.0%	100.0%	100.0%

Source: Based on U.S. Bureau of the Census reports,
Revised Monthly Retail Sales & Inventories

CONSUMER PRICE INDEX

(1967 = 100)

	Annual Averages					% Change
	1986	1985	1984	1983	1982	1986/1985
All Items	328.4	322.2	311.1	298.4	289.1	+ 1.9%
Food	319.7	309.8	302.9	291.7	285.7	+ 3.2
Food at home	305.3	296.8	292.6	282.2	279.2	+ 2.9
Cereals & bakery products	325.8	317.0	305.3	292.5	283.4	+ 2.8
Meats, poultry, fish & eggs	275.1	263.4	266.6	261.0	262.1	+ 4.4
Dairy products	258.4	258.0	253.2	250.0	247.0	+ 0.2
Fruits, vegetables	328.7	325.7	317.4	292.2	291.4	+ 0.9
Other foods at home	373.6	361.1	352.2	340.0	332.5	+ 3.5
Food away from home	360.1	346.6	333.4	319.9	306.5	+ 3.9

Source: U.S. Department of Labor,
Bureau of Labor Statistics.

DISTRIBUTION OF GROCERY STORE SALES BY GEOGRAPHIC REGION

	1986	1984	1983	1982
U.S. Total	100.0%	100.0%	100.0%	100.0%
Northeastern States (New England, Middle Atlantic)	24.0	20.8	20.4	20.3
North Central States (East North Central, West North Central)	23.7	23.0	23.4	23.7
South (South Atlantic, East South Central, West South Central	32.1	34.9	35.1	35.2
West (Mountain, Pacific)	20.2	21.3	21.1	20.8

PER CAPITA SALES OF GROCERY STORES BY GEOGRAPHIC REGION

	1986	1985	1984	1983
U.S. Total	$ 982	$ 1,172	$ 1,135	$ 1,082
Northeastern States	1,135	1,223	1,162	1,083
North Central States	942	1,072	1,044	1,004
South	916	1,202	1,151	1,088
West	982	1,240	1,230	1,172

Source: Based on U.S. Bureau of the Census reports and The Survey of Buying Power Data Service, 1987. Sales & Marketing Management Publishers.

DISTRIBUTION OF THE U.S. RESIDENT POPULATION, EFFECTIVE BUYING INCOME & SUPERMARKET SALES, BY STATE & REGION, 1986

	Population	Net Effective Buying Income	Supermarket Sales
U.S. Total, (mil. $)	243.2 100.0%	$2,981.7 100.0%	$ 283.9 100.0%
New England	5.3	6.1	6.4
Connecticut	1.3	1.7	1.6
Maine	.5	.4	.6
Massachusetts	2.4	2.8	2.8
New Hampshire	.4	.5	.6
Rhode Island	.4	.4	.4
Vermont	.2	.2	.3
Middle Atlantic	15.6	17.0	15.2
New Jersey	3.2	3.9	3.6
New York	7.5	8.4	7.0
Pennsylvania	5.0	4.8	4.7
East North Centra	17.3	17.2	15.2
Illinois	4.8	5.2	3.9
Indiana	2.2	2.1	2.1
Michigan	3.7	3.7	3.3
Ohio	4.5	4.3	4.2
Wisconsin	2.0	1.9	1.7
West North Central	7.4	7.1	7.4
Iowa	1.2	1.1	1.2
Kansas	1.0	1.1	1.1
Minnesota	1.8	1.8	1.8
Missouri	2.1	2.0	2.2
Nebraska	.7	.6	.6
North Dakota	.3	.3	.2
South Dakota	.3	.3	.3
South Atlantic	17.1	16.2	16.6
Delaware	.3	.3	.3
District of Columbia	.3	.3	.2
Florida	5.2	4.7	4.9
Georgia	2.5	2.3	2.4
Maryland	1.8	2.1	1.9
North Carolina	2.6	2.2	2.6
South Carolina	1.4	1.1	1.4
Virginia	2.3	2.5	2.4
West Virginia	.8	.6	.8

(continued)

DISTRIBUTION OF THE U.S. RESIDENT POPULATION, EFFECTIVE BUYING INCOME & SUPERMARKET SALES, BY STATE & REGION, 1986 (CONTINUED)

	Population	Net Effective Buying Income	Supermarket Sales
East South Central	6.2%	5.0%	5.9%
Alabama	1.7	1.3	1.4
Kentucky	1.5	1.2	1.4
Mississippi	1.0	.8	1.0
Tennessee	2.0	1.7	2.0
West South Central	10.8	10.0	11.9
Arkansas	1.0	.8	.9
Louisiana	1.8	1.5	2.0
Oklahoma	1.4	1.2	1.4
Texas	6.6	6.5	7.6
Mountain	5.4	5.0	6.0
Arizona	1.4	1.3	1.5
Colorado	1.4	1.4	1.6
Idaho	.4	.3	.4
Montana	.4	.3	.4
Nevada	.4	.4	.5
New Mexico	.6	.5	.6
Utah	.6	.5	.6
Wyoming	.2	.2	.3
Pacific	14.8	16.4	15.3
Alaska	.2	.3	.3
California	11.1	12.8	11.6
Hawaii	.4	.5	.4
Oregon	1.2	1.0	1.0
Washington	1.9	1.9	2.0

Note: State totals may not add to regional totals due to rounding.

Source: Sales and Marketing Management
1987 Survey of Buying Power and
the Survey of Buying Power Data Service, 1987;
Sales & Marketing Management Publishers.

SECTION 5

ADDITIONAL SUPERMARKET DATA

1. A calendar of industry events for 1988, including all major conventions and annual meetings.
2. An up-to-date directory of food associations.
3. List of our sources who have agreed to be named.

CALENDAR OF INDUSTRY EVENTS • 1988

MARCH – CONVENTIONS AND ANNUAL MEETINGS

2	NACS, legal symposium for the convenience store industry, Willard Hotel, Washington.
2-4	General Merchandising Distributors Council, candy, tobacco, confectionery marketing conference, Marriott at Sawgrass Resort, Jacksonville, FL.
6-8	Salad Manufacturers Association, annual conference, Ritz-Carlton, Hotel, Laguna Niguel, CA.
6-8	FMI seminar on employee assistance programs, Phoenix.
6-9	FMI, distribution conference, Windham Paradise Valley Resort, Scottsdale, AR.
6-9	Produce Marketing Association, FMI, NAWGA, United Fresh Fruit & Vegetable Association, annual produce conference Palm Hotel, West Palm Beach, FL.
10	TRGA, Show and Sell: How to Exhibit at a Trade Show, Dallas.
10-13	Private Label Manufacturers Association, annual meeting and leadership conference, Marriott's Camelback Inn, Scottsdale, AR.
13-15	International Deli-Bakery Association, annual convention and exhibition, Atlantic City.
13-16	FMI, training and development forum, Sterling, VA.
14-18	University of Southern California Graduate School of Business, annual food industry management seminar, USC campus, Los Angeles.
15	EFFA, frozen food show, Stadium Club, Sports Complex, Meadowlands, NJ.
15-16	NGA/Ohio State University, Midwest supermarket management conference, Columbus, OH.
17	FMI, regional media conference, Atlanta.
20-22	National Food Brokers Association, industrial sales seminar, Dallas.
20-23	NAWGA, annual convention and exposition, Chicago.
20-23	International Foodservice Distributors Association, annual convention and exposition, Chicago.
20-24	FMI, loss prevention converence, West Palm Beach, FL.
20-25	FMI, professional management seminar, Hillsdale Conference Center, Hillsdale, MI.
22	NFBA, employe stock ownership plans, Washington.
22	NGA, building a successful seafood department, Dallas.
22-28	MFDA, spring conference, Naples, FL.
24-25	International Association of Chain Stores, international workshop on security, Brussels.
27-29	IACS, chief executives' international forum, Geneva.
27-30	FMI, advertising/marketing executives conference, Scottsdale Hilton, Scottsdale, AR.
29	NACS, Target Marketing: Meeting Customers' Needs and Increasing Profits, Ramada Renaissance Hotel, Atlanta Airport.

APRIL – CONVENTIONS AND ANNUAL MEETINGS

5 NAWGA, backhaul school, Washington.

5 NFBA, partners in profit: the food broker and the manufacturer's field sales manager (for principals only) Boston.

9-12 California Grocers Association, legislative conference, Willard Intercontinental, Washington.

10-12 NAWGA/FMI/AMI, meat marketing conference, Fairmont Hotel, New Orleans.

10-13 NGA, public affairs conference, Washington

13-16 IGA, meat seminar, Westcourt in the Buttes, Tempe, AR.

15-16 Retail Bakers of America, annual supermarket bakery conference, Dallas Hilton, Dallas.

16-19 Retail Bakers of America, convention-exhibition, Dallas Convention Center, Dallas.

17-20 NAWGA, advertising/sales management seminar, Phoenix.

20 New England Dairy/Deli Association, taste show, Bayside Exposition Center, Boston.

20-22 PMA, annual food service conference and tour, Newport Beach Marriott, Newport Beach, CA.

20-23 NRMA, annual sales promotion and marketing conference, San Francisco.

21-22 NFBA, confectionery and snack food seminar, Atlanta.

24-27 NAWGA, retail store counselor school, Atlanta.

24-27 NFBA, management conference, Hyatt Regency, Hilton Head, SC.

24-27 NRMA, annual operations/traffic/distribution conference, Dallas.

24-29 International Association of Refrigerated Warehouses, annual convention, Hotel Intercontinental London, London.

25-27 NRMA, credit collections seminar, Houston.

MAY – CONVENTIONS AND ANNUAL MEETINGS

1-4 NAWGA, warehouse operations management school, Chicago.

11 NAWGA, computerized routing school, Chicago.

8-11 FMI, supermarket industry convention and educational exposition, McCormick Place, Chicago.

18-20 NAWGA, retail accounting seminar, Orlando, FL

18-20 NRMA, annual food service seminar, Chicago.

22 Vermont Retail Grocers Association, annual business meeting, Killington Village Conference Center, Killington, VT.

22-25 FMI, financial executives conference, Westin St. Francis Hotel, San Francisco.

22-25 IGA, advertising/marketing meeting, Westcourt in the Buttes, Tempe, AR.

25-27 National Confectioners Association, annual convention, Boca Raton Hotel, Boca Raton, FL.

29
June 1 Canadian Council of Grocery Distributors, annual conference, Queen Elizabeth Hotel, Montreal.

JUNE – CONVENTIONS AND ANNUAL MEETINGS

4-8	General Merchandise Distributors Council, health and beauty aid marketing conference, Marriott's World Center, Orlando.
4-8	TRGA, annual convention and trade show, Houston.
5-7	FMI, retail automation conference, New Orleans.
5-7	International Dairy-Deli Association, seminar and exposition, Convention Center and the Marriott, Anaheim, CA.
5-8	IACS, annual executive congress, Washington.
5-8	NGA, advertising conference, New York.
5-10	FMI, supermarket operations management course, West Lafayette, IN.
6-7	NAFEM, legislative conference, Washington.
12-14	FMI, Legal conference, Washington.
12-15	NRMA, financial executives annual conference, New Orleans.
12-15	NRMA, annual loss prevention seminar, New York.
12-15	PMA, Homestead regional produce tour, Homestead, FL.
26 July 1	FMI, professional management seminar, Hillsdale, MI.

JULY – CONVENTIONS AND ANNUAL MEETINGS

10-13	National Housewares Manufacturers Association, midyear show, McCormick Place, Chicago.
13-16	NGA, midyear conference, Boston.
17-18	Louisiana Retail Food Dealers Association, annual convention and trade show, New Orleans Hilton, New Orleans.
31 Aug.3	FMI, seafood merchandising conference, Seattle.

AUGUST – CONVENTIONS AND ANNUAL MEETINGS

7-9	NFBA, frozen food seminar, Lexington, KY.
13-16	American Association of Meat Processors, convention, Convention Center, Albuquerque.
15-17	NFDA, annual convention, Las Vegas Hilton, Las Vegas.
21-26	FMI, professional management seminar, Hillsdale, MI.
26-28	Kentucky Grocers Association, annual convention, Commonwealth Convention Center, Lexington, KY.

SEPTEMBER – CONVENTIONS AND ANNUAL MEETINGS

9-11	Vermont RGA, annual convention and trade show, Radison-Burlington Hotel Burlington, VT.
10	MFDA, convention, trade show and warehouse summit, Grand Traverse Resort, Traverse City, MI
10-12	Washington State Food Dealers Association, annual convention, Washington Convention Center, Seattle.
11-14	NAWGA, cash & carry seminar, location to be annuounced.
11-14	NAWGA, delivery/transportation seminar, Orlando.
12	NFBA, Partners in Profit: the food broker and the manufacturer's field sales manager (for principals only), New York.
12-14	FMI, seminar on skill development for trainers, Sterling, VA.
14-16	NAWGA/FMI, deli-bakery conference, Dallas.
15	NFBA, seminar on strategic planning for the food broker firm, Chicago.
17-19	Retail Bakers of America, Long Beach regional convention & exhibition, Dallas.
19-20	Utah RGA, annual convention, Salt Lake City Marriott Hotel.
19-23	FMI, executive management conference, Sterling, VA.
21-23	IFDA, purchasing seminar, Houston.
24-28	General Merchandise Distributors Council, general merchandise marketing conference, The Pointe at South Mountain, Phoenix.
24 Oct. 1	IACS, young executives' study tour to North America, Toronto, Minneapolis, Los Angeles.
25-28	FMI, consumer affairs conference, Monterey, CA
25-28	FMI, energy conference, San Antonio.
25-28	FMI, information systems conference, Nashville.
25-28	NGA, meat conference, New Orleans.
28 Oct. 1	NAWGA, midyear executive conference, Hilton Head, SC.

OCTOBER – CONVENTIONS AND ANNUAL MEETINGS

2-5	FMI human resources conference, San Diego.
2-5	NRMA, world conference of retailers, Sydney, Australia.
2-5	NRMA, retail information systems conference & exposition, Washington.
5-7	FMI/NAWGA, deli-bakery conference, Dallas.
6	NGA, successfully operating a supermarket video center, Milwaukee.
6-7	NFBA, general merchandise/health and beauty aid seminar, San Diego.
7-10	California Grocers Association, annual convention and trade show, Bally's Grand Hotel, Reno.
8-10	Minnesota Grocers Association, convention and trade show, Civic Center, St. Paul, MN
9-14	FMI, retail development seminar, St. Louis.
12-14	NGA, buyer/seller conference, Dallas.
14-16	NRMA, reetail advertising seminar, Chicago.
14-18	Virginia Food Dealers Association, annual convention and trade exhibit, Richmond Marriott and Richmond Centre, Richmond.
16-18	FMI, general merchandise/HBA conference, Houston.
16-19	NAWGA, warehousing seminar, Los Angeles.
16-19	NRMA, internal auditors conference, Philadelphia.
16-21	FMI, professional management seminar, Pomona, CA.
20	NFBA, Parnters in Profit: The food broker and the manufacturer's field sales manager, San Francisco.
20	NFBA, seminar on employee stock ownership plans, Los Angeles.
22-25	PMA, annual convention and exposition, Nashville.
23-25	FMI, risk management conference, Orlando, FL.
23-26	Illinois Food Retailers Association, annual convention, Pheasant Run Resort, St. Charles, IL.
23-28	FMI, supermarket operations management course, West Lafayette, IN.
30 Nov. 2	NAWGA, computer conference and exposition, New Orleans.
30 Nov. 2	NAWGA, financial management seminar, New Orleans.

NOVEMBER – CONVENTIONS AND ANNUAL MEETINGS

2 Massachusetts Food Association, annual meeting, Lombardo's South, Randolph, MA

3 NGA, Successfully Operating a Supermarket Video Center, Washington.

4 NGA, video center seminar, Hyatt Regency Milwaukee.

4-6 NGA, retailer owned financial management and legal conference, Mayflower Hotel, Washington.

6-9 NAWGA, first-line supervision school, Kansas City, KA.

7-9 IFDA, advanced buyer's school, Washington.

10-11 NGA, computerized buying seminar, Stouffers Crystal City, Arlington, VA.

13-15 FMI, conference on scanning, Dallas.

17 NGA, Building a Successful Seafood Department, Ramada Renaissance, San Francisco.

DECEMBER – CONVENTIONS AND ANNUAL MEETINGS

2-7 NFBA, Sales and marketing convention and marketplace expo, San Francisco.

5-7 IFDA, food service sales and marketing seminar, Houston.

6-9 NAWGA, store development and engineering seminar, San Antonio.

DIRECTORY OF FOOD ASSOCIATIONS

American Association of Cereal Chemists
3340 Pilot Knob Road
St. Paul, MN 55121
(612) 454-7250

American Association of Meat Processors
P.O. Box 269
Elizabethtown, PA 17022
(717) 367-1168

American Beekeeping Federation
13637 N.W., 39th Avenue
Gainesville, FL 32606
(904) 332-0012

American Dietetic Association
430 North Michigan Avenue
Chicago, IL 60611
(312) 280-5000

American Frozen Food Institute
1764 Old Meadow Road, Suite 350
McLean, VA 22102
(703) 821-0770

American Honey Producers Association
Box 368
Minco, OK 73059
(405) 352-4126

American Institute of Food Distribution
28-12 Broadway
Fair Lawn, NJ 07410
(201) 791-5570

American Meat Institute
1700 North Moore St.
Suite 1600
Arlington, VA 22209
(703) 841-2400

American Mushroom Institute
907 E. Baltimore Pike
Kennett Square, PA 19348
(215) 388-7806

American Shrimp Processors Association
Box 50774
New Orleans, LA 70150
(504) 368-1571

American Spice Trade Association
Box 1267
Englewood Cliffs, NJ 07632
(201) 568-2163

American Sugar Cane League of the U.S.A.
416 Whitney Bldg.
New Orleans, LA 70130-2692
(504) 525-6848

Association for Dressings & Sauces
5775 Peachtree-Dunwoody Rd.
Suite 500D
Atlanta, GA 30342
(404) 252-3663

Association of Food & Drug Officials
P.O. Box 3425
York, PA 17402
(717) 757-2888

Association of Food Industries
Box 776
Matawan, NJ 07747
(201) 583-8188

Beet Sugar Development Foundation
1311 So. College Avenue
Box 1546
Fort Collins, CO 80522
(303) 482-8250

Biscuit & Cracker Distributors Association
111 E. Wacker Drive
Chicago, IL 60601
(312) 644-6610

Biscuit & Cracker Manufacturers Association
888 16th St. NW
Washington, DC 20006
(202) 223-3127

Board of Trade of the Wholesale Seafood Markets
7 Dey Street
Suite 805
New York, NY 10007
(212) 732-4340

Calorie Control Council
5775 Peachtree-Dunwoody Rd.
Suite 500D
Atlanta, GA 30342
(404) 252-3663

Certified Color Manufacturers Association
900 17th St. N.W.
Suite 650
Washington, DC 20006
(202) 293-5800

Coffee, Sugar & Cocoa Exchange
4 World Trade Center
New York, NY 10048
(212) 938-2800

Corn Refiners Association
1001 Connecticut Avenue, N.W.
Washington, DC 20036
(202) 331-1634

Enteral Nutrition Center
5775 Peachtree-Dunwoody Road
Suite 500D
Atlanta, GA 30342
(404) 252-3663

Fibre Box Association
8725 West Higgins Road
Chicago, IL 60631
(312) 693-9600

Flavor & Extract Manufacturers
Association of the U.S.
900 17th St. N.W.
Suite 650
Washington, DC 20006
(202) 293-5800

Food & Drug Law Institute
1701 K St. N.W.
Suite 904
Washington, DC 20006
(202) 833-1601

Food Equipment Manufacturers Association
111 E. Wacker Drive
Chicago, IL 60601
(312) 644-6610

Food Industries Suppliers' Association
Box 603
Milford, MI 48024
(313) 685-9380

Food Marketing Institute
1750 K. Street N.W.
Suite 700
Washington, D.C. 20006
(202) 452-8444

Food Service Brokers of America, Inc.
2779 Clairmont Road
Suite F-9
Atlanta, GA 30329
(404) 633-9404

Foodservice Equipment Distributors
Association
332 S. Michigan Ave.
Suite 1242
Chicago, IL 60604
(312) 427-9605

Gelatin Manufacturers Institute
of America
516 Fifth Ave. Room 507
New York, NY 10036
(212) 575-1234

Glutamate Assocation
The (United States)
5775 Peachtree-Dunwoody Road
Suite 500D
Atlanta, GA 30342
(404) 252-3663

Grocery Manufacturers of America
1010 Wisconsin Avenue, N.W.
Suite 800
Washington, D.C. 20007
(202) 337-9400

Infant Formula Council
5775 Peachtree-Dunwoody Rd.
Suite 500D
Atlanta, GA 30342
(404) 252-3663

Inflight Food Services Association
304 West Liberty Street
Suite 301
Louisville, Kentucky 40202
(502) 583-3783

Institute of Food Technologists
221 N. LaSalle St.
Suite 300
Chicago, IL 60601
(312) 782-8424

International Apple Institute
6707 Old Dominion Dr.
Suite 210
Box 1137
McLean, VA 22101
(703) 442-8850

International Assoc. of Chain Stores-
North American Headquarters
3800 Moore Place
Alexandria, Virginia 22305
(703) 549-4525

International Association of Milk, Food
& Environmental Sanitarians
P.O. Box 701
Ames, IA 50010
(515) 232-6699

International Dairy-Deli Association
Box 5528
Madison, WI 53705
(608) 238-7908

International Deli-Bakery Association
Box 33235
Decatur, GA 30033
(404) 325-4322

International Food Additives Council
5775 Peachtree-Dunwoody Rd.
Suite 500D
Atlanta, GA 30342
(404) 252-3663

International Foodservice Distributors Association
201 Park Washington Court
Falls Church, VA 22046
(703) 532-9400

International Frozen Food Association
Suite 350
1764 Old Meadow Lane
McLean, VA 22102
(703) 821-0770

International Institute of Foods & Family Living
225 W. Ohio St.
Chicago, IL 60610
(312) 670-0200

International Technical Caramel Association
1575 Eye St. NW

Washington, D.C. 20005
(202) 789-7589

Leafy Greens Council
Box 76067
St. Paul, MN 55175
(612) 222-3232

National American Wholesaler Grocers Association
201 Park Washington Court
Fall Church, VA 22046
(703) 532-9400

National Association for the Specialty Food Trade
215 Park Ave. South
#1606
New York, NY 10003
(212) 505-1770

National Association of Chewing Gum Manufacturers
66 E. Main St.
Moorestown, NJ 08057
(609) 234-9155

National Association of Convenience Stores
1605 King Street
Alexandria, VA 22314
(703) 684-3600

National Association of Fruits, Flavors & Syrups
Box 776
Mattawan, NJ 07747
(201) 583-8272

National Association of Meat Purveyors
8365-B Greensboro Drive
McLean, VA 22102
(703) 827-5754

National Association of Pizza Operators
Box 114
Santa Claus, IN 47579
(812) 937-4464

National Association of Specialty Food and Confection Brokers
6501 Poco Court
Fort Worth, TX 76133
(817) 292-8495

National Beer Wholesalers' Association
5205 Leesburg Pike
Suite 505
Falls Church, VA 22041
(703) 578-4300

National Candy Brokers Association
1747 Pennsylvania Ave, N.W.
Suite 1000
Arlington, VA 22201
(703) 528-7018

National Candy Wholesalers Association
1120 Vermont Avenue, N.W.
Washington, D.C. 20005
(202) 463-2124

National Confectioners Ass'n. of the U.S.
7900 Westpark Drive
Suite 514
McLean, VA 22102
(703) 790-5750

National Corn Growers Association
1000 Executive Parkway
Suite 224
St. Louis, MO 63141
(314) 275-9915

National Dry Bean Council
c/o Agri Sales, Inc.,
385 East Marley Drive
Box 2028
Saginaw, MI 48605
(517) 753-5432

National Food Brokers Association
1010 Massachusettes Avenue, N.W.
Washington, D.C. 20001
(202) 789-2844

National Food & Energy Council
409 Vandiver West
Suite 202
Columbia, MO 65202
(314) 875-7155

National Frozen Food Association
Box 398
Hershey, PA 17033
(717) 534-1601

National Grocers Association
1825 Samuel Morse Drive
Reston, VA 22090
(703) 437-5300

National Honey Packers & Dealers
Association
Box 8
Edgewater, FL 32032
(904) 428-9027

National Independent Dairy-Foods
Association
321 D St. N.E.
Washington, D.C. 20002
(202) 543-3838

National Independent Poultry & Food
Distributors Association
3000 Old Canton Road
#265
Jackson, MI 39216-4213
(601) 981-0513

National Juice Products Association
215 Madison St.
Box 1531
Tampa, FL 33601
(813) 229-1089

National Live Stock & Meat Board
444 N. Michigan Avenue
Chicago, IL 60611
(312) 467-5520

National Onion Association
One Greeley National Plaza
Suite 510
Greely, CO 80631
(303) 353-5895

National Pasta Association
1901 N. Ft. Myer Drive
Suite 1000
Arlington, VA 22209
(703) 841-0818

National Peach Council
P.O. Box 1085
Martinsburg, VA 25401
(304) 267-6024

National Peanut Council
101 S. Peyton St.
Suite 301
Alexandria, VA 22314
(703) 838-9500

National Perishable Transportation
Association
400 Lathrop
River Forest, IL 60305
(312) 771-6330

National Potato Council
9085 East Mineral Circle
Suite 155
Englewood, CO 80112
(308) 790-1141

National Potato Promotion Board
1385 S. Colorado Blvd.
Denver, CO 80222
(303) 758-7783

National Seasoning Manufacturers
Association
701 S. County Line Rd.
Hinsdale, IL 60521
(312) 323-6693

National Sugar Brokers Association
One World Trade Center
Suite 1531
New York, NY 10048
(212) 432-0813

Natural Product Broker Association
P.O. Box 1177
St. Augustine, FL 32084
(904) 824-5884

National Wine Association
Kasser Liquor Company
220 West Luzerne Street
Philadelphia, PA 19140
(215) 223-3100

National Wine Distributors Association
501 W. Algonquin Road
Arlington Heights, IL 60005-4411
(312) 593-8360

Peanut Butter & Nut Processors
 Association
9005 Congressional Court
Potomac, MD 20854
(301) 365-4080

Pet Food Institute
1101 Connecticut Avenue, N.W.
Suite 700
Washington, DC 20036
(202) 857-1120

Pickle Packers International
Box 606
St. Charles, IL 60174
(312) 584-8950

Popcorn Institute
111 East Wacker Drive
Chicago, IL 60601
(312) 644-6610

Potato Association of America
University of Wisconsin
Hancock, WI 54943
(715) 249-5712

Produce Marketing Association
1500 Casho Mill Road
P.O. Box 6036
Newark, DE 19714
(302) 738-7100

Research & Development Associates
 for Military Food & Packaging Systems
103 Biltmore Drive,
Suite 106
San Antonio, TX 78213 (512)344-5773

Salad Manufacturers Association
2971 Flowers Rd. South,
Suite 204
Atlanta, GA 30341
(404) 452-0660

Self-Rising Flour & Corn Meal Program
225 W. Ohio, 6th Floor
Chicago, IL 60610
(312) 670-0200

Snack Food Association
1711 King Street
Suite One
Alexandria, VA 22314
(703) 836-4500

Society for American Cuisine
304 West Liberty Street
Louisville, KY 40202
(502) 583-3783

Soy Protein Council
1255 Twenty Third St. NW
Washington, DC 20037
(202) 467-6610

Soyfoods Association of America
1101 Connecticut Ave. NW
Suite 700
Washington, D.C. 20036
(202) 857-1133

Sugar Association
1511 "K" Street, NW
Suite 235
Washington, DC 20005
(202) 628-0189

United Food & Commercial Workers
 International Union
1775 "K" Street, N.W.
Washington, DC 20006
(202) 223-3111

United States Beet Sugar Assocation
1156 15th St. NW
Washington, DC 20005
(202) 296-4820

Vanilla Bean Assocation of America
c/o Fritzsche Dodge & Olcott
76 9th Avenue
New York, NY 10011
(212) 929-4100

Veal Industry Council
435 N. Michigan Avenue
Suite 1717
Chicago, IL 60611-4067
(312) 644-0828

Vinegar Institute, The
5775 Peachtree-Dunwoody Rd.
Suite 500D
Atlanta, GA 30342
(404) 252-3663

Wild Blueberry Association of
North America
18 Floral Ave.
Fredericton, New Brunswick E3A 1K7
(506) 472-2517

Wine & Spirit Wholesalers of America
2033 M Street, NW
Suite 400
Washington, D.C. 20036
(202) 293-9220

Source: National Trade & Professional Associations
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